

(Under the aegis of ICSSR, MoE, Gol) HYDERABAD

A 3-Day Management Development Program on

IMPACT: Emotional Intelligence for Employee Performance

September 2 - 4, 2025



Venue: Institute of Public Enterprise (IPE) Shamirpet Campus, Hyderabad

Programme Directors:

Dr. Swati Mathur

Asst Prof. & Joint Coordinator Training, IPE

Prof. Y. Rama Krishna

Prof & Head PGDM. IPE

In today's fast-paced business world, the rise of AI and automation (Industry 5.0) has created a new paradox: the more technologically advanced we become, the more critical our human skills are. While technology can optimize tasks, it is **Emotional Intelligence (EI)** that drives leadership, innovation, and sustained **employee performance.**

Industry 5.0 is not about replacing humans but about augmenting human talent with Al. This requires leaders and managers who can foster psychological safety, inspire creative collaboration, and navigate complex team dynamics with empathy and insight.

This program, "IMPACT" is designed to build Emotional Intelligence (EI) and enhance work relationships in a dynamic business environment. It helps participants understand and address organizational issues, improving interactions both individually and in teams. The program will equip participants to build resilient teams, enhance communication, and drive innovation in the era of advanced technologies and human-machine integration.

Program outline

Day 1: Understanding and Applying Emotional Intelligence (EI)

- 1. Understand and Master Emotional Intelligence
- 2. Active Listening, Trust Building, Enhancing Confidence, and Assertiveness
- 3. Primal Leadership: The Hidden Barrier to Great Performance

Day 2: Leveraging EI for Team Dynamics and Innovation

- 1. El & Team Bonding: Networking, ONE Team Culture, Finding Mentors
- 2. Leveraging Emotional Intelligence for Innovation and Creativity
- 3. El in Managing Conflicts and Promoting Constructive Dialogue
- 4. Negotiation Competencies: Win-Win Propositions, Aligning Dualities

Day 3: Integrating Advanced Concepts for Organizational Success

- 1. Integrating Artificial Intelligence and Emotional Intelligence
- Gender Sensitization: Breaking Stereotypes, Personal Biases, and Blind Spots, Empathy Building
- 3. Introspect and develop personalized action plans using Al

Key Takeaways for Participants

- Understand emotions and Emotional Mastery
- Apply active listening and empathy to build stronger relationships with team members and stakeholders.
- Techniques to manage team dynamics, resolve conflicts constructively, and foster collaboration.
- Leverage EI to drive creativity and lead innovation initiatives
- Al for human-centric decision making
- Introspect and develop personalized action plans to continue their El development journey.

Pedagogy: The sessions will be in-class sessions with a blend of case studies, group exercises, and activity-based in-class discussions. Case studies and best practices will be discussed using real-world examples of organizations that have successfully incorporated emotional intelligence into their Industry 5.0 practices.

Who Can Attend? Experienced managers, functional specialists, team managers, and employees from all areas of business who want to be even more effective using proven leadership principles through emotional intelligence.

Practitioners who want to evaluate and enhance their management success using the latest leadership insights. The proposed training would improve the efficiency of the junior, middle, and senior-level managers.

LAST DATE FOR NOMINATIONS – 28th August 2025 Program Duration: 3 days 2-4th September 2025 Nominations: Mail to swatimathur@ipeindia.org

With Name, designation, contact number & E-Mail ID of the participants, along with payment details.

Program Fees

Non-Residential Program fees	15000/- per candidate (plus 18% GST for the program) for 3 days inclusive of lunch, tea and snacks
Residential Accommodation (Additional)	2000/- per day (plus 18% GST for the program) per person per night on twin sharing basis for AC rooms inclusive of breakfast and dinner at IPE, Shamirpet campus

The payment can be made through cheque/demand draft drawn in favor of "Institute of Public Enterprise", payable at Hyderabad OR Online, the details are furnished below:

Bank A/c Name: Institute of Public Enterprise

Bank A/c No.: 52198267621
MICR Code : 500002342
IFSC Code : SBIN0020071
PAN No : AAATI1377G

GST No : 36 AAATI1377G2ZP



PROGRAM DIRECTORS
Dr. Swati Mathur

Dr. Swati Mathur is an accomplished academician, researcher, and corporate trainer with over two decades of experience across academia and industry. She is currently Assistant Professor, Joint Coordinator – Training, and Co-Head of the Centre for Financial Education at the Institute of Public Enterprise (IPE), Hyderabad. An alumna of IIM Kozhikode and a certified POSH, Diversity & Inclusion trainer, her expertise spans Public-Private Partnerships, financial education, and emotional intelligence. She has conducted national-level training programs and has numerous publications in ABDC/Scopus indexed journals and international books. She also co-leads prestigious ICSSR-funded research projects focused on sustainable tourism development and sustainable green products.



Prof. (Dr.) Rama Krishna

Prof. Rama Krishna Yelamanchili is a Professor at Institute of Public Enterprise (IPE), Hyderabad. He holds a PhD in Transformational Leadership and conducted several training programs on Leadership and Emotional Intelligence. He is an AI evangelist and Google certified AI professional. He conducted 100+ training programs on AI tools and their applications to 15,000+ participants. He has 24+ years of experience in teaching and training.

About IPE

The Institute of Public Enterprise (IPE) was established in 1964 as an autonomous non-profit society. IPE is a premier AICTE approved Management Institute offering various Post Graduate Diploma Programmes and focusing on transforming students into leaders of tomorrow in organizations and society. IPE's key objectives include management education, research, consultancy, and training.

IPE has a very successful track record of running MDPs over a long period of time. IPE also has a strong Research and Consultancy division, which provides consulting services and undertakes research projects for various national organizations. The institute has been recognized as a 'Center of Excellence' by the Indian Council of Social Science Research (ICSSR), Ministry of Education, Government of India.

The Unique Strength of IPE is its Board, comprising of veteran administrators, brilliant scientists, and financial wizards. Shri K. Madhava Rao, IAS (Retd), former Chief Secretary, Govt of Andhra Pradesh is the President of the Institute. Professor. S. Sreenivasa Murthy, a well-known academician, is the Director of the Institute.





For further details please contact:

Mr P Chandra Shekhar

Officer - Training Division

Institute of Public Enterprise

Osmania University Campus, Hyderabad-500 007

Email: pchandrasekhar@ipeindia.org

Mobile: 9391932101