



Board of Governors



Shri K Madhava Rao, IAS (Retd)
President, IPE
Former Chief Secretary and
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Govt of Andhra Pradesh



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IPE Former Chairman, Governing
Council, IISc, and Former Secretary,
Department of Science & Technology
and Ocean Development, Govt of India



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Smt Mahpara Ali Former CGM (L&D), Corporate Centre, State Bank of India



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Shri Arun Kumar Singh Chairman & CEO, ONGC Ltd



Shri Amitava Mukherjee Chairman & Managing Director, NMDC Limited



Shri M Prasanna Kumar Chairman & Managing Director, NLC India Ltd.



Shri Challa Rajendra Prasad Executive Chairman, CCL Products (India) Ltd



Shri B Prasada Rao Former CMD, BHEL



Prof Dhananjay Singh Member Secretary, Indian Council of Social Science Research



Dr M Thenmozhi
Professor and Head, Department
of Management Studies,
Indian Institute of Technology
Madras



Prof Kumar Molugaram Vice-Chancellor, Osmania University



Shri N Balram, IRS Chairman & Managing Director, and Director (Finance) The Singareni Collieries Company Ltd



Shri Anurag Kumar
Chairman & Managing Director,
Additional Charge of Director (Pers)
Electronics Corporation of India
Limited



Prof S Sreenivasa Murthy Director, IPE Member Secretary Board of Governors





Welcome to the Institute of Public Enterprise

IPE is one of the leading Management Institutions in India. Started in 1964, it is recognized as a Centre of Excellence by the Indian Council of Social Science Research (ICSSR), Ministry of Education, Government of India. It has trained many IAS, IPS and IFS officers.

It has conducted till date more than 1000 Management Development Programmes (MDPs) for Senior and Middle Level Executives of both Public and Private Sector Enterprises. It has also undertaken a number of research and consultancy assignments as per the needs of the Government, Public and Private Sector Enterprises / Corporations on a continuous basis. IPE conducts both Open and In-house MDPs. The training calendar provides a bird's-eye view of the various topics on which MDPs are organized. Besides, IPE also organizes tailormade MDPs as per the requirements of organizations.

It offers a variety of two-year fulltime Post Graduate Diploma in Management (PGDM) programmes approved by the All India Council of Technical Education (AICTE) and accredited by NBA such as PGDM, PGDM Banking and Financial Services, PGDM-International Business, PGDM-Marketing Management, PGDM-Human Resources Management and PGDM-Business Analytics. It also offers Fellow Programme in Management (FPM) approved by AICTE. IPE is ranked highest amongst the leading Business Schools in India by various Ranking Surveys.

IPE's city campus is located in the Osmania University campus and the main campus is located in a sprawling 22-acre state-of-the art campus at Shamirpet, Hyderabad. It has an academic and administration block, a modern knowledge-center (library) which provides access to more than 5,000 National and International journals, 40,000 books, highly useful management-related software, a well-equipped auditorium, food court, indoor stadium and several sports facilities. The campus also has excellent facilities to accommodate the MDP participants.

We welcome you to the portals of IPE to enrich yourself with knowledge, skills and best practices in various domain areas of management with rewarding experiential learning through our MDPs. We are also willing to conduct online MDPs if that suits your organizational requirements.

Prof. S. Sreenivasa Murthy Director, IPE





About IPE

The Institute of Public Enterprise (IPE) was established in 1964 as an autonomous non-profit society for imparting training to the executives of the public sector enterprises. Given the immense responsibility of charting a new path for the country, the public sector enterprises needed executives trained in managerial and leadership skills. These skills were essential for the efficient and effective conduct of various domain related activities in these enterprises. IPE was conceived as a premier institution for designing and delivering the training programmes for those executives and thus became a part of the nation building. From then onwards, IPE has been in the forefront of conducting training programmes in different domains for both public and private sector enterprises.

Given the emphasis on executive development, IPE has worked in close collaboration in research and consultancy activities with these enterprises. These activities have helped IPE to gain rich insights about the functioning of the public sector enterprises which helped in customizing the training programmes to meet the needs of the executives from time to time. The IPE faculty members have been appreciated for their in-depth and critical inputs during the design and delivery of the training programmes

IPE has a very successful track record of running MDPs over a long period of time. IPE also has a strong Research and Consultancy Division, which provides consulting services and undertakes research projects for various national organizations. The Institute has been recognized as a 'Center of Excellence' by the Indian Council of Social Science Research (ICSSR), Ministry of Education, and Government of India.

IPE is also a premier AICTE approved Management Institute focusing on transforming students into leaders of tomorrow in organizations and society. In 1995, the Institute launched its first two year full-time Post Graduate Diploma in Management (PGDM) program to provide skilled human resources to meet the requirements of industry. Keeping in view the market demand, the Institute also launched sector-specific PGDM programs in the areas of Marketing, Banking and Financial Services, International Business Human Resource Management and Business Analytics.

IPE is NRF ranked and consistently ranked among the leading B-Schools in India in most well-known ranking surveys. IPE has also been awarded a premium accreditation label of the SAARC region, 'The South Asian Quality Assurance System' (SAQS). Over the years IPE has won several awards and honours for its academic & research excellence.

The Governance of the Institute is overseen through a Board of Governors composed of eminent policy makers, academicians, and CEOs of public and private sector enterprises. Board is led by the President Shri K Madhava Rao, IAS (Retd.), who is a former Chief Secretary and Election Commissioner, Government of Andhra Pradesh (combined)

APPROVALS AND ACCREDITATIONS











MEMBER OF





VISION

To become an institute of choice for social science research and management education and contribute to the excellence of organizations and society.

MISSION

To anticipate and respond to the needs of social science and management research of the government, corporate and social sectors through its multidisciplinary competency in social science research and management education.





Faculty



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MDPs Offered by IPE, Hyderabad

GENERAL MANAGEMENT, HR AND ORGANIZATIONAL BEHAVIOUR

Leadership and Change Management July 16-18, 2025

Business Etiquette and Grooming July 28-30, 2025

Emotional Intelligence: The Language of Leadership Aug 20-22, 2025

Advanced Leadership Program Sep 1-15, 2025

The Prevention of Sexual Harassment (PoSH) Act 2013 at Workplace Sep 2-4, 2025

Talent Management Sep 8-10, 2025

New Labour Codes and **Industrial Relations** Sep 11-12, 2025

How to Increase Emotional Quotient, Master Emotions and Boost Social Skills Oct 22-24, 2025

Executive Development Program for Women in Public Sector [for middle and Senior level executives]

Oct 23-24, 2025

MoUs for Performance Management in Central PSUs Oct 29-31, 2025

Communication for Managerial Effectiveness Nov 3-4, 2025

Transformational Leadership Nov 12-14, 2025

Happiness and Wellbeing for Managers Nov 19-21, 2025

Business Writing Skills & Communication Nov 24-26, 2025

Leadership in **VUCA Plus Times** Nov 26-28, 2025

Conflict Resolution and Team Management Dec 11-12, 2025

Public Private Partnership Dec 17-19, 2025

Flourish: Unlocking Women's Wellness Potential Jan 28-30, 2026

Economic Freedom and **Happiness** Feb 2-4, 2026

How to Say it at Work: Skills to Communicate with Superiors, Colleagues and External Customers Feb 2-4, 2026

Communication for Managerial Effectiveness Feb 9-11, 2026

New Labour Codes and **Industrial Relations** Feb 17-19, 2026

The Prevention of Sexual Harassment (PoSH) Act 2013 at Workplace Feb 24-26, 2026

FINANCE & STRATEGY

Risk Management in Contemporary Business Environment

June 17-19, 2025

Financial Models for Sustainable Excellence July 17-18, 2025

Project Appraisal, Financing and Management Aug 6-8, 2025

Finance for Non-Finance Executives Aug 19-21, 2025

Finance Capsule for **Non-Finance Executives** Oct 8-10, 2025

Managing Foreign Currencies Risk and Understanding Global Finance

Oct 13-14, 2025

Financial Models for Sustainable Excellence Nov 11-13, 2025

Valuation of Central Public **Sector Enterprises** Nov 20-21, 2025

Driving Strategic Resilience through Risk Analytics

Dec 1-3, 2025

Finance for Non-Finance Executives Jan 5-7, 2026

Financial Planning and Wealth Management Jan 19-21, 2026

Sustainable Financial Management Jan 21-23, 2026

Sustainable Finance and Risk Management Feb 4-6, 2026



GOVERNANCE & SUSTAINABILITY

Transformative Pathways of Sci, Tech and Innov for Attaining the SDGs [Sponsored by DST, New Delhi] Aug 18-22, 2025

CSR for High Impact Corporate Performance Jan 8-9, 2026 CSR for High Impact Corporate Performance Feb 18-20, 2026 Restructuring and Turnaround of Public Enterprises for Sustainable Business Mar 4-6, 2026

IT, OPERATIONS & BUSINESS ANALYTICS

Al Tools for Employee Productivity June 24-26, 2025

Cyber Crime and Safety Measures Sept 15-17, 2025

> Project Management Dec 15-16, 2025

Operations and Supply Chain Analytics for Competitive Advantage July 23-25, 2025

Innovation and Technology Commercialization [Sponsored by DST, New Delhi] Sept 22-26, 2025

> Business Analytics for Decision Making Dec 16-18, 2025

Analytics for Industry
4.0: Insights of Disruptive
Technologies

Aug 11-13, 2025

Data Visualisation Using Power BI Dec 3-5, 2025

Project Management Feb 11-13, 2026 Driving Strategic Excellence through Data-Driven Decision Making Aug 18-20, 2025

> Cyber Attacks and Cyber Security Dec 10-12, 2025

MARKETING

Customer Acquisition and Retention May 10-11, 2025

Fundamentals of Selling: A 360° Approach Nov 13-14, 2025

Marketing Research for Industrial Professionals Aug 20-22, 2025 Fundamentals of Selling: A 360° Approach Aug 7-8, 2025

> Consumer Behaviour in Digital Age Nov 25-28, 2025

Strategic Marketing for Achieving Organization Goals Sep 2-4, 2025

> Digital Content Creation Dec 3-5, 2025

Customer Acquisition and Retention Oct 9-10, 2025

Personal Branding and Content Creation Jan 19-20, 2026

Our Proud Clientele













































































































Learning and Development Interventions by IPE

The focus on learning has increased all the more in the post pandemic era as the organizational landscape has greatly changed. The organizations have moved earth and heaven to impart new skills to their employees in the post pandemic world. The Institute of Public Enterprise is well equipped for imparting the new skills with innovative management development programmes. The faculty members of IPE, with their rich experience in imparting training have designed a number of training programmes which are apt for the new world order.

IPE has groomed leaders for building a better tomorrow through its training programmes. The IPE alumni have scaled peaks of achievement and performance. The MDPs which have been organized in the last fifty years have enabled many executives to hone their leadership skills for addressing the new challenges of Public and Private Enterprises.

Advanced Leadership Programme 2025

The Advanced Leadership Programme (ALP) is aimed at honing the competencies of the senior executives of public sector enterprises. The ALP provides insights and inputs to the senior executives to enable them to comprehend the landscape of Indian and global markets and also emerging technologies like AI and ML. The programme has two components, domestic and international. The domestic component comprises of five days of extensive learning and the international component comprises of fifteen days extensive study tour/industrial visit in Europe. The programme is scheduled in the month of September 2025.



Management Development Programmes

The Institute has been organizing MDPs over the past six decades for the officers of the state and the central governments and practicing managers of public and private sector organizations. It has conducted nearly 100 programmes for over 1600 officers of IAS, IFS and other allied services. IPE has also conducted over 1000 MDPs and incompany programmes for practicing managers of public and private sectors.

Seminars, Conferences and Workshops sponsored by various national and international agencies are regularly conducted by the Institute.

The programmes are organized in functional areas such as Strategic Management, Marketing Management, Financial Management, Accounting & Finance for Non-Finance Executives, HR Development, Organizational Behaviour, Industrial Relations, Information Technology, Supply Chain Management, Project Management, International Capital Markets and New Financial Instruments.

Faculty offer customized and open-house programmes in their areas of expertise and seek nominations from organisations that will benefit from the said programmes.

Unit-Based (In-Company / Customized) Programmes

Customized training programmes and executive development interventions can be delivered at the designated venue of the organization. The training programmes are designed to help government, public and private business organizations to enhance their competence, performance, productivity and profitability. The Training Division offers a cafeteria approach to in company learning / training, which enables the client organization to choose training modules that meet their HRD needs. IPE can design and conduct such customized training programmes as per the client organization's choice, or in combination with other modules.

Open Programmes

Open-house programmes draw participation from across different industries in the public and private sectors from all over India.





List of **MDPs** 2025-26

S. No.	Title of Programme	Programme Date	Programme Director(s)
1	Capacity Building Programme [for the Officers of Directorate of Industries and Commerce, Govt. of Tripura]	Apr 21-26, 2025	Prof A Sridhar Raj & Prof M Meher Karuna
2	Capacity Building to Strengthen Indigenous Communities on Sustainable Rural Tourism : Addressing Challenges and Identifying Opportunities [Sponsored by ICSSR, New Delhi]	Apr 23, 2025	Prof S Sreenivasa Murthy, Prof Ujjal Mukherjee, Prof Ch Lakshmi Kumari, Dr Swati Mathur, Dr P Kalyani, Dr M Maschendar Goud
3	Supervisory Development Programme [for the Executives of MSN Labs]	June 9-10, 2025	Dr Sinju Sankar
4	Al Tools for Employee Productivity	June 24-26, 2025	Prof Y Rama Krishna & Dr B Naresh
5	Supervisory Development Programme [for the Executives of MSN Labs]	July 7-8, 2025	Dr Sinju Sankar
6	Customer Acquisition and Retention	July 10-11, 2025	Prof Padmaker Jadhav
7	Leadership and Change Management	July 16-18, 2025	Prof A Sridhar Raj & Dr Anupama Mohanty
8	Financial Models for Sustainable Excellence	July 17-18, 2025	Dr M Chandra Sekhar
9	Operations and Supply Chain Analytics for Competitive Advantage	July 23-25, 2025	Dr Abhay Srivastava & Prof S Satish Kumar
10	Business Etiquette and Grooming	July 28-30, 2025	Dr Prarthana Kumar & Dr Richa Saun
11	Risk Management in Contemporary Business Environment	July 29-31, 2025	Dr Shree Jyothi K & Dr Sagarika Mohanty
12	Supervisory Development Programme [for the Executives of MSN Labs]	Aug 4-5, 2025	Dr Sinju Sankar
13	Project Appraisal, Financing and Management	Aug 6-8, 2025	Prof S Sreenivasa Murthy, Dr M Chandra Shekhar & Dr P Kalyani
14	Analytics for Industry 4.0: Insights of Disruptive Technologies	Aug 11-13, 2025	Dr Shaheen & Dr Rajkumar Pillay
15	Driving Strategic Excellence through Data- Driven Decision Making	Aug 18-20, 2025	Dr M A Nayeem, Prof Ananth Kumar & Prof R Venkateswara Rao
16	Transformative Pathways of Science, Technology and Innovation for Attaining the Sustainable Development Goals [Sponsored by DST, New Delhi]	Aug 18-22, 2025	Prof Ch Lakshmi Kumari
17	Finance for Non-Finance Executives	Aug 19-21, 2025	Dr K V Ramesh & Dr Maschender Goud
18	Marketing Research for Industrial Professionals	Aug 20-22, 2025	Dr Rambabu Lavuri



S. No.	Title of Programme	Programme Date	Programme Director(s)
19	Emotional Intelligence: The Language of Leadership	Aug 20-22, 2025	Dr Swati Mathur & Prof Y Rama Krishna
20	Consumer Behaviour in Digital Age	Sep 1-3, 2025	Dr Syed Azhar & Dr P Mahesh
21	Advanced Leadership Program	Sep 1-15, 2025	Prof A Sridhar Raj & Prof S Satish Kumar
22	Strategic Marketing for Achieving Organization Goals	Sep 1-3, 2025	Dr V Srikanth
23	The Prevention of Sexual Harassment (PoSH) Act 2013 at Workplace	Sep 2-4, 2025	Dr J Kiranmai
24	Supervisory Development Programme [for the Executives of MSN Labs]	Sep 8-9 2025	Dr Sinju Sankar
25	Talent Management	Sep 8-10, 2025	Dr S Vivek & Dr Mohsin Khan
26	New Labour Codes and Industrial Relations	Sep 11-12, 2025	Dr Deepti Chandra & Dr Mohsin Khan
27	Cyber Crime and Safety Measures	Sep 15-17, 2025	Dr A S Kalyana Kumar & Dr Rakesh Phanindra
28	Fundamentals of Selling: A 360° Approach	Sep 17-18, 2025	Mr M J Ramakrishna
29	Innovation and Technology Commercialization [Sponsored by DST, New Delhi]	Sep 22-26, 2025	Prof Y Rama Krishna
30	Happiness and Wellbeing for Managers	Sep 24-26, 2025	Prof Ujjal Mukherjee & Dr K Bhavana Raj
31	Supervisory Development Programme [for the Executives of MSN Labs]	Oct 6-7, 2025	Dr Sinju Sankar
32	Finance Capsule for Non-Finance Executives	Oct 8-10, 2025	Dr P Kalyani & Dr Swati Mathur
33	Customer Acquisition and Retention	Oct 9-10, 2025	Prof Padmaker Jhadhav
34	How To Increase Emotional Quotient, Master Emotions And Boost Social Skills	Oct 22-24, 2025	Dr Anupama Dubey & Prof A Sridhar Raj
35	Executive Development Program for Women in Public Sector [for middle and Senior level executives]	Oct 23-25, 2025	Dr J Kiranmai & Prof S Sreenivasa Murthy
36	MoUs for Performance Management in Central PSUs	Oct 29-31, 2025	Prof S Sreenivasa Murthy & Dr P Geeta
37	Managing Foreign Currencies Risk and Understanding Global Finance	Oct 13-14, 2025	Dr M Karthik & Dr G Rajesh
38	Communication for Managerial Effectiveness	Nov 3-4, 2025	Dr Anand Akundy
39	Supervisory Development Programme [for the Executives of MSN Labs]	Nov 10-11, 2025	Dr Sinju Sankar
40	Financial Models for Sustainable Excellence	Nov 11-13, 2025	Dr M Chandra Sekhar
41	Fundamentals of Selling: A 360° Approach	Nov 12-13, 2025	Mr M J Ramakrishna
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S. No.	Title of Programme	Programme Date	Programme Director(s)
44	Valuation of Central Public Sector Enterprises	Nov 20-21, 2025	Prof Pawan Kumar Avadhanam
45	Business Writing Skills & Communication	Nov 24-26, 2025	Dr Usha Nori & Dr Shaheen
46	Leadership in VUCA Plus Times	Nov 26-28, 2025	Dr Vasanthi Donthi & Prof A Sridhar Raj
47	Driving Strategic Resilience through Risk Analytics	Dec 1-3, 2025	Dr M A Nayeem & Dr Bhavana Raj
48	Data Visualisation Using Power BI	Dec 3-5, 2025	Mr K Srinivas
49	Digital Content Creation	Dec 3-5, 2025	Dr P V Vijay Kumar Reddy & Dr Muzamil Ahmad Baba
50	Supervisory Development Programme [for the Executives of MSN Labs]	Dec 8-9, 2025	Dr Sinju Sankar
51	Cyber Attacks and Cyber Security	Dec 10-12, 2025	Dr Rakesh Phanindra
52	Conflict Resolution and Team Management	Dec 11-12, 2025	Dr Deepti Chandra & Dr Mohsin Khan
53	Project Management	Dec 15-16, 2025	Dr Abhay Srivastava
54	Business Analytics for Decision Making	Dec 16-18, 2025	Dr Rajkumar Pillay & Dr Shaheen
55	Public Private Partnership	Dec 17-19, 2025	Prof S Sreenivasa Murthy Dr Meher Karuna & Dr Swati Mathur
56	Finance for Non-Finance Executives	Jan 5-7, 2026	Dr K V Ramesh & Dr Maschander Goud
57	CSR for High Impact Corporate Performance	Jan 8-9, 2026	Prof S Sreenivasa Murthy & Dr J Kiranmai
58	Financial Planning and Wealth Management	Jan 19-21, 2026	Dr Mousumi Singha Mahapatra & Dr Harishankar Vidyarthi
59	Sustainable Financial Management	Jan 21-23, 2026	Dr Shweta Mehrotra
60	Flourish: Unlocking Women's Wellness Potential	Jan 28-30, 2026	Dr Swati Mathur & Dr Sinju Sankar
61	Economic Freedom and Happiness	Feb 2-4, 2026	Dr Samarendra Kumar Mohanty & Dr Usha Nori
62	How to Say it at Work: Skills to Communicate with Superiors, Colleagues and External Customers	Feb 2-4, 2026	Dr Swati Mathur & Dr Azar Ali
63	Sustainable Finance and Risk Management	Feb 4-6, 2026	Dr Shweta Mehrotra
64	Communication for Managerial Effectiveness	Feb 9-11, 2026	Dr Anand Akundy
65	Project Management	Feb 11-13, 2026	Dr Abhay Srivastava
66	New Labour Codes and Industrial Relations	Feb 17-19, 2026	Dr Vasanti Donti & Dr Anuradha Nayak
67	CSR for High Impact Corporate Performance	Feb 18-20, 2026	Dr J Kiranmai
68	Personal Branding and Content Creation	Feb 19-20, 2026	Dr P V Vijay Kumar Reddy & Dr Muzamil Ahmad Baba
69	The Prevention of Sexual Harassment(PoSH) Act 2013 at Workplace	Feb 24-26, 2026	Dr J Kiranmai
70	Restructuring and Turnaround of Public Enterprises for Sustainable Business	Mar 4-6, 2026	Prof S Sreenivasa Murthy & Prof Ch Lakshmi Kumari





The IPE Advantage

IPE is ideally placed in the forefront of delivering training programs for the executives of Public Enterprises. Training programs have been an integral part of IPE since its inception in the year 1964, where the senior executives of Public Enterprises often visited IPE to source insightful learning. The builders of Public Enterprises relied on the training programs for honing their managerial skills which proved critical for planning their growth in the ever-changing dynamic world.

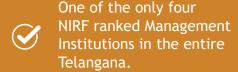
With its rich and varied experience in designing and delivering training programs, IPE is well placed to impart new insights and inputs in the post pandemic world. The faculty members of IPE are equipped with innovative pedagogies during the sessions for impactful learning. The pandemic has enabled IPE to emerge stronger in conducting the management development programs in online and offline mode, which were highly appreciated. Given its ability to design and deliver the training programmes to suit the clientele needs, IPE stands at the vanguard in imparting management skills to the executives of the Public Enterprises







Why IPE?



- Reflective and enquiry-based unique pedagogy with a blend of group exercises, case studies and activity-based in-class discussions.
- Executives from more than 200 PSUs were trained.
- Customised MDPs in various management areas as per specific requirements of corporates, business houses, PSUs.
- State-of-the-art infrastructure with experienced faculty.
- 60 years of experience in delivering MDPs to industry.

Newfound proficiency in me has not only enriched my personal growth but has also significantly contributed to my professional endeavors. I'm deeply grateful for the invaluable insights and tools gained through this program.

The training programme is really good and the topics are quite relevant for workplace.

I have understood the roles and responsibilities of all the team members after attending the training programme.

After the training programme, I have improvised myself and have improved my listening capability and understanding skills.

The program has been nothing short of transformative. Through dedicated effort and guidance, I've witnessed a remarkable enhancement in my listening capability and understanding skills.





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