



Estd : 1964

INSTITUTE OF PUBLIC ENTERPRISE

(Under the aegis of ICSSR, MoE, GoI)

Talent that pushes boundaries



Placement Brochure
Class of 2025



Contents

| | |
|-------------------------------------|----|
| Board of Governors | 3 |
| Message from the President | 4 |
| Message from the Director | 5 |
| Why IPE | 7 |
| IPE – A Profile | 8 |
| Rankings | 9 |
| Location and Facilities | 10 |
| In Pursuit of Excellence | 12 |
| Alumni Speak | 13 |
| Industry Interface | 14 |
| Management Education | 15 |
| Course Curriculum | 21 |
| Faculty Profiles | 26 |
| Our Corporate Links | 30 |
| Students' Mix | 31 |
| Quick Index | 32 |
| Student Profiles | 56 |
| Placement Programme – Class of 2025 | 94 |



Board of Governors



Shri K Madhava Rao, IAS (Retd)

President, IPE
Former Chief Secretary,
composite State of
Govt. of Andhra Pradesh



Dr P Rama Rao

Emeritus President, IPE
Former Chairman, Governing
Council, IISc, and Former
Secretary, Department of Science
and Technology and Ocean
Development, Govt of India



Shri TV Mohandas Pai

Chairman,
Manipal Global
Education Services



Smt Mahpara Ali

Former CGM (L&D),
Corporate Centre,
State Bank of India



Shri Ali Raza Rizvi, IAS

Secretary, Department of
Public Enterprises,
Govt. of India



Shri Jayesh Ranjan, IAS

Principal Secretary to Govt.
of Telangana, Industries &
Commerce Dept, & IT, Electronics
and Communications Dept



Prof Shantha Sinha

Professor (Retd),
Dept. of Political Science, UoH,
Former Chairperson, NCPCR,
and Former Secretary Trustee,
MV Foundation



Prof M S Sriram

Visiting Faculty and
Chairperson,
Centre for Public Policy,
IIM Bangalore



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Chairman & CEO,
ONGC Ltd



Shri Amitava Mukherjee

Chairman-Cum-Managing
Director (Additional Charge),
NMDC Ltd



Shri M Prasanna Kumar

Chairman & Managing
Director, NLC India Ltd.



Shri Challa Rajendra Prasad

Executive Chairman
CCL Products (India) Ltd



Shri B Prasada Rao

Former CMD, BHEL



Prof Dhananjay Singh

Member Secretary,
Indian Council of Social
Science Research,
Govt. of India



Dr M Thenmozhi

Professor and Head,
Department of Management
Studies, Indian Institute of
Technology Madras



Shri M Dana Kishore, IAS

I/c Vice-Chancellor, OU
& Principal Secretary, Municipal
Admin & Urban Development,
Govt of Telangana



Shri N Balram, IRS

Chairman and Managing
Director, Director (Finance)
The Singareni Collieries
Company Ltd



Shri A Malviya

Director (Personnel),
Electronics Corporation of
India Ltd



Shri B Anantha Sarma

Executive Director
(Corporate Planning),
Power Grid Corporation of
India Ltd



Prof S Sreenivasa Murthy

Director, IPE
Member Secretary
Board of Governors

Message from the President



Shri K Madhava Rao, IAS (Retd),
President, IPE

As the landscape of education undergoes a profound transformation, it has become increasingly evident that the traditional boundaries between academia and industry are fading. In their place, new opportunities for collaboration, innovation, and mutual benefit are emerging. At the heart of this transformation lies the imperative to build bridges that connect the world of academia with the dynamic realm of industry. The Institute of Public Enterprise has long recognized the immense potential that resides at the intersection of academia and industry.

The Institute of Public Enterprise stands as a beacon of academic excellence, innovation, and social responsibility. Yet, we also understand that our impact extends far beyond the walls of our campus. It is through meaningful engagement with the industry partners that we could translate knowledge into action, ideas into innovation, and aspirations into reality. Infrastructure at the Institute of Public Enterprise

is designed to support every aspect of student life and learning. From the state-of-the-art classrooms equipped with the latest technology to modern laboratories that facilitate hands-on learning, we provide an environment conducive to academic excellence. Research and consultancy are the foundations of IPE's academic ethos. Faculty members are passionate educators and accomplished researchers. They actively push the boundaries of knowledge in their respective fields.

In a rapidly evolving world, changing global education requirements demand agility, innovation, and inclusivity. Traditional education models must adapt to accommodate diverse learning styles, emerging technologies, and interdisciplinary approaches. The Institute of Public Enterprise has been racing with time to ensure that the programmes it offers transcend borders, fosters technology to its curriculum and innovation is made the cornerstone of classroom delivery. This makes the experiential learning imperative during the program and empowers students to navigate uncertainty and challenges that await them in the corporate world. The Institute of Public Enterprise had collaborated with the industry and communities to address complex challenges in society and industry as well.

I want to extend my heartfelt gratitude to all our esteemed industry partners for their unwavering support and collaboration which have been instrumental in propelling our institution forward and fostering innovation. I am sure that the graduating class of 2025 is going to create significant progress in the organizations they are about to join.

Message from the Director



Prof S Sreenivasa Murthy
Director, IPE

Academic excellence has been the consistent endeavour at Institute of Public Enterprise since 60 glorious years of its existence. IPE maintains rigorous academic standards, ensuring that its students receive a comprehensive education that prepares them for the challenges of their chosen fields. Our curriculum is designed to be both comprehensive and adaptable, keeping pace with industry trends and technological advancements. IPE offers the electives of students' choice which are not only important but are also contemporary in nature like Marketing, Finance, HR, Operations, Business Analytics, Economics and Entrepreneurship. Our pedagogical approach emphasizes experiential learning, critical thinking, and problem-solving skills. Students are encouraged to learn through active participation, group projects, case studies, and simulations to gain the practical exposure and foster skills that are highly valued by employers.

We firmly believe that learning is most effective when it is applied in real-world contexts. Through active learning

methods such as assignments, industry projects, and hands-on workshops, our students have gained the skills, confidence, and adaptability required to thrive in diverse professional environments.

Our faculty members have played a vital role in carving the skills of our students to keep them globally competitive. Faculty members at Institute of Public Enterprise are not only accomplished academicians but also have the industry experience in their respective fields. They bring real-world insights into the classroom, enriching the learning experience and preparing students for the challenges they need to handle in the corporate.

As known to our industry partners, we have cultivated strong ties with the leading companies and organizations in various sectors. Through partnerships, internships, and industry visits, our students earned the opportunity to gain real-world experience and insights, allowing them to bridge the gap between theory and practice.

The Institute of Public Enterprise is committed to foster a strong connection with the industry. We firmly believe that a robust collaboration between academia and industry is pivotal in equipping the students with the skills and knowledge necessary for success in today's dynamic job market. By integrating academics with industry connect, fostering innovative pedagogy, nurturing faculty excellence, and promoting learning by practice, we are confident that our students will emerge as well-rounded professionals who are sought after by the top employers.

I thank all our industry hiring partners for their continued support in our endeavours and I wish the graduating class of 2025 all the best.

Vision

To become an institute of choice for social science research and management education and contribute to the excellence of organizations and society.



Mission

To anticipate and respond to the needs of social science and management research of the government, corporate and social sectors through its multidisciplinary competency in social science research and management education.

Why IPE?

The Institute is situated amid the lake, hill and forest. The Campus is rated 5 Star by GRIHA (Green Rating for Integrated Habitat Assessment), a congenial environment with serene, beautiful and composed atmosphere that stimulates the young minds to learn more. The USP of the Institute is improving a well-rounded personality of the students by arranging a platform to showcase their innovative business ideas to the angel investors in the name of Startupedia, organizing Samati (Meeting the finest minds) in all the functional areas during which students showcase their functional knowledge to the industry domain experts and students organize an annual B-School fest, SANSKIRTI, in which all top B-School students participate to display their abilities and celebrate their togetherness.

The Institute is known for its intellectual capital with an excellent blend of industry, research, training, teaching and consulting experience. Being an Institute of 57 years of experience, can withstand all the challenges emanating in the VUCA world. The strong alumni network and loyal recruiters take care of the budding managers to blossom.

Faculty supports students to practice responding to social issues. The Social Club of the Institute organizes blood donation camp, donation of food and essential commodities to the needy in the name of box of kindness, run for the cause of farmers, army etc. Cultural Club of the Institute carry forward the various Indian cultures irrespective of the place and religion. Students also form into clubs to disseminate knowledge in all the functional areas of management like Marketing Club, Finance Club, HR Club, and Operations Club.

IPE is the first choice for the large number of recruiters in Telangana and Andhra Pradesh.



IPE: A Profile



The Institute of Public Enterprise (IPE) was established in 1964 as an autonomous non-profit society. IPE is a premier AICTE approved management Institute focusing on transforming students into leaders of tomorrow in organisations and society. IPE's key objectives include management education, research, consultancy, and training. In 1995, the Institute launched its first two year full-time Post Graduate Diploma in Management (PGDM) programme to provide skilled human resources to meet the requirements of industry.

Keeping in view the market demand, the Institute also launched sector-specific PGDM programs in the areas of Marketing, Banking Insurance and Financial Services, International Business and Human Resource Management. IPE's engagement with long-term management education has received wide appreciation from the industry, government and social sector enterprises.

The Institute continuously endeavours to update the content and teaching

methodology of its courses based on feedback from the end-users, ensuring the quality, relevance and utility of all its programs and courses.

IPE is consistently ranked among the leading B-Schools in India in most well-known ranking surveys. IPE has also been awarded a premium accreditation label of the SAARC region, 'The South Asian Quality Assurance System' (SAQS). Over the years IPE has won several awards and honours for its academic & research excellence.

IPE has a very successful track record of running MDPs over a long period of time. IPE also has a strong Research and Consultancy Division, which provides consulting services and undertakes research projects for various national organisations.

The Institute has been recognised as a 'Center of Excellence' by the Indian Council of Social Science Research (ICSSR), Ministry of Education, Government of India.

The Governance of the Institute is overseen through a Board of Governors composed of eminent policy makers, academicians, and CEOs of public and private sector enterprises.

The Institute's state-of-the-art new campus in Shamirpet, Hyderabad, has been awarded GRIHA / LEED certification, and comprises modern classrooms, a spacious and adequately stocked knowledge centre, two separate nine-storey air conditioned hostels for girls and boys, a food court, auditorium, seminar halls, discussion rooms and gym complex, etc.

Rankings

IPE has participated in Top B-School Rankings conducted by various agencies in the year 2023-24. IPE Ranking has improved over the last few years. The institute is placed in the top 3 positions in Hyderabad and is also placed in top 10 institutes in Telangana and Southern region by major ranking agencies.

Outlook- ICARE Rankings 2024

- 1st Rank in Top Private B-Schools in Hyderabad
- 1st Rank in Top Private B-Schools in Telangana
- 9th Rank in Top Private B-Schools in South Zone.
- 13th Rank in Top Private Standalone Institutions in India.
- 26th Rank in Top Private B-School in India

MBA Universe.com B-School Rankings 2024

- 2nd Rank in Top B-School in Hyderabad
- 49th Rank in Top B-School in India

Chronicle's All-India B-School Survey 2023

- 1st Rank in Top B- Schools in Hyderabad
- 1st Rank in Top B- Schools – South Region
- 11th Rank in Top B- Schools in India
- Only Institute Graded A+++ in South India

The Week 2023

- 1st Rank Private B-School in Hyderabad
- 2nd Rank B School (Private and Govt.) in Hyderabad
- 5th Rank Private B-School in South Zone
- 9th Best B School (Private and Govt.) in South Zone
- 28th Rank Private B-School All India
- 41st Rank B-School (Private and Govt.) All India

India Today B-Schools Survey 2023

- 2nd Rank in Top B-School in Hyderabad.
- 8th Rank in Top B-Schools in South.
- 16th Standalone private B-Schools
- 26th Rank in Top 100 Private B-Schools of India.

CSR – GHRDC B-Schools Survey 2023

- 1st Rank in Top Govt. B-Schools in Telangana.
- 4th Rank in Top Government B-Schools of India.

Times B School Survey 2023

- 4th Rank in Top B-Schools in South India.
- 10th Rank in Top Private Institutes in India
- 18th Rank in Top B-Schools in India.

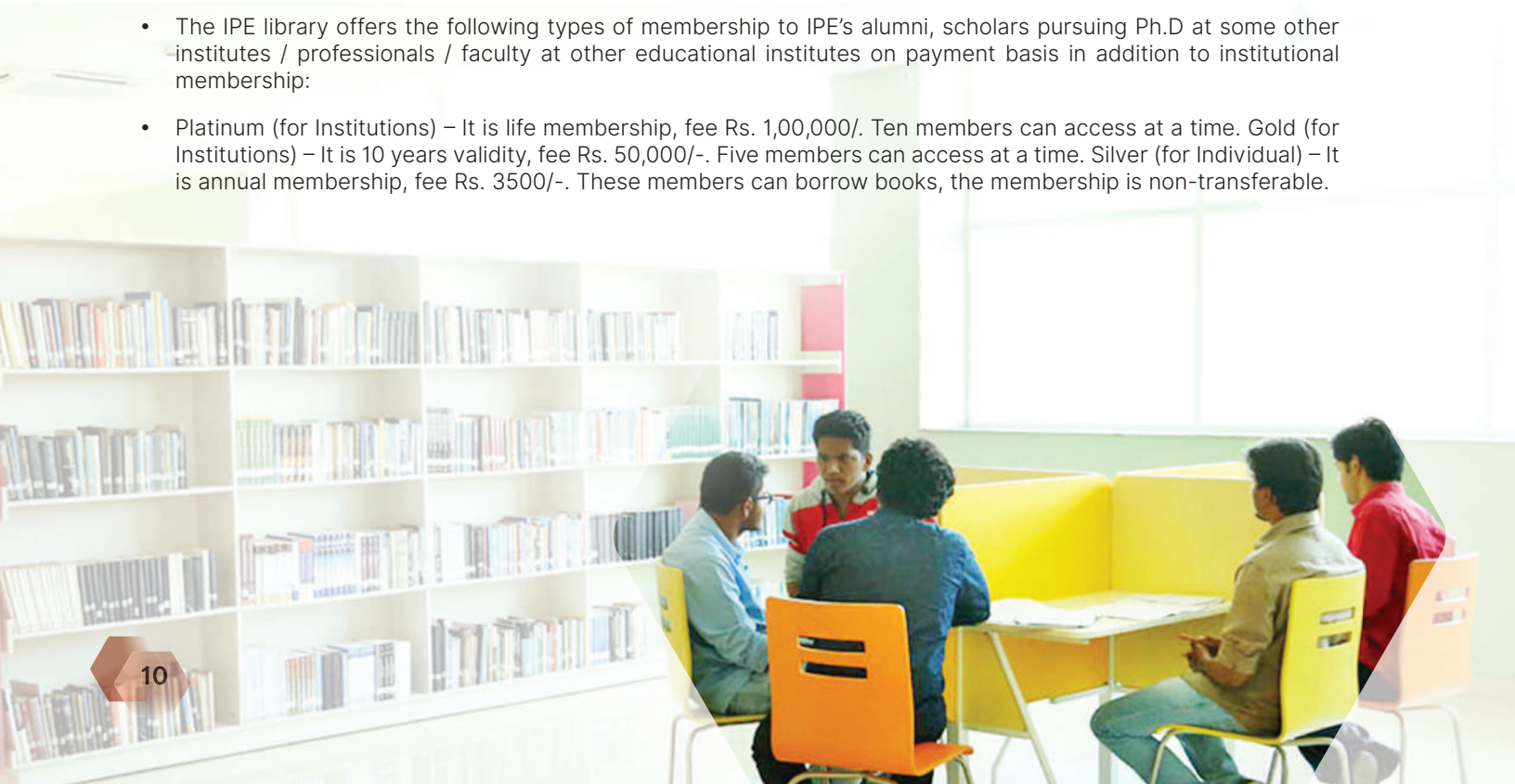
Business World B-School Rankings 2023

- 3rd Rank in Top B-Schools in Hyderabad
- 14th Rank in Top B-Schools in South India
- 32nd Rank in Top Private B-School in India
- 51st Rank in Top (Govt. and Private) B-Schools in India

Location and Facilities

IPE Library

- The IPE library is a valuable resource to the students and the faculty. The computerized library has, over the years, built a robust collection of over 58,505 books, reports and journal back volumes in different areas of management and information technology. It subscribes to over 132 international / national journals in hard copy, and several thousands in the digital format through the full text databases. A rich repertoire of working papers, statistical serials, and the like are part of its collection. The library also provides access to the best of business and management related digital resources through its subscription.
- The vision of IPE library is to become a global knowledge hub in the areas of management, economics and public sector enterprises. In pursuit of this vision it has specialized sections for subjects like Corporate Governance, Performance Appraisal, Technology, Governance, Corporate Social Responsibility, Privatisation etc. The library collection also includes reports of Comptroller and Auditor General (CAG) of India; the Annual Survey of Public Enterprises brought out by the Ministry of Industry, Government of India; and also the evaluation reports brought out by the Bureau of Public Enterprises.
- IPE library extends academic support to faculty and students by providing online resources to – 1. EBSCO online Databases 2. Bloomberg database 3. ProwessIQ-CMIE 4. JSTOR 5. Indiastat 6. EPWRFITs 7. ProQuest, 8. Business Quiz 8. N-List (INFLIBNET) 9. DELNET Member 10. ICSSR Data Service: Social Science Data Repository, 12. Case Studies, 13. Turnitin, etc.
- The IPE library receives reports and working papers from institutions such as central / state government enterprises and private sector organizations, Organization for Economic Cooperation and Development, Indian Institutes of Management, Madras Institute of Development Studies, central / state government enterprises and private sector organizations. It also receives reports of the Comptroller and Auditor General of India, debates in the Lok Sabha and Rajya Sabha, Estimates Committee and Committee on Public undertakings, etc.
- The library helps faculty, research scholars and staff with data retrieval and analysis for their research / curriculum needs. The library also assists in collecting and collating data from diverse sources ranging from market data to literature surveys or any other customized need. The services include Information Retrieval, Data Mining, Training for Database Use, Business Intelligence Analysis and more. The library is fully automated for the purpose of house-keeping. The entire library is covered by CCTV surveillance. Maintains Institutional Repository (IR) software, i.e., DSpace. The library remains open from 8.00 to 22.00 hrs from Monday to Friday and 9.00 to 17.00 hrs on Saturdays and Sundays.
- The IPE library offers the following types of membership to IPE's alumni, scholars pursuing Ph.D at some other institutes / professionals / faculty at other educational institutes on payment basis in addition to institutional membership:
 - Platinum (for Institutions) – It is life membership, fee Rs. 1,00,000/-. Ten members can access at a time. Gold (for Institutions) – It is 10 years validity, fee Rs. 50,000/- . Five members can access at a time. Silver (for Individual) – It is annual membership, fee Rs. 3500/- . These members can borrow books, the membership is non-transferable.





IT Resources

Knowledge of information technology is required for good management. Keeping in mind industry IT trends, the Institute established a well-equipped Computer Centre with Servers and 120 PCs with the most recent configuration. IPE supplies brand new computers to all PGP students. The whole IPE campus has been WiFi-6 connected, enabling learners as well as employees with 24x7 internet access at 1 Gbps (1:1) with hardware and software firewall protection. IPE features a facial recognition biometric system, a mobile attendance system with GEO tagging, and CCTVs that offer security around the campus. IPE also employs a college ERP system to improve stakeholder management, including students, professors, parents, and IPE administration. IPE offers software such as SPSS, SAP, Tableau, Bloomberg Terminal, LMS - Office 365, MS Teams, MOODLE, Online Journal Management Software, ERP, CRM, Google Classroom, MOJO Helpdesk, and Turnitin for assignments, Smartboards and assessments. We administer exams using Remote Proctored Software in Hybrid Mode.

Bloomberg Terminal

IPE has a Bloomberg terminal. Bloomberg L.P. provides financial software tools such as analytics and equity trading platform, data services,

and news of corporations and government through the Bloomberg Terminal. The system also provides news, price quotes, and messaging across its proprietary secure network. It is well-known among the financial community for its black interface, which is not optimized for user experience but has become a recognizable trait of the service. Bloomberg terminal provides access to real time national and international financial data, market information, business news, and cutting-edge financial analysis tools. **IPE also provides Bloomberg Market Concepts (BMC), Bloomberg Finance Fundamentals (BFF) and Environmental Social Governance (ESG) certification courses.** It makes us one of the few business schools in the country to offer training & research in most advanced areas in finance.

SAP-UAP (University Alliance Programme)

IPE has been a long-term member of the SAP University Alliance Programme. SAP ERP is enterprise resource planning software that includes an organization's major business processes. IPE offers students with necessary SAP knowledge and training so that they may benefit from modules such as FI/CO (Financial Accounting and Controlling), MM (Material Management), and SD. IPE has been a member school of the SAP-UAP (University Alliance Programme) since August 2018. The majority of IPE students hold SAP certifications in a variety of domains such as SD, FI/CO, HCM, WM, and analytics. Students engage in SAP ERPSIM competitions held by SAP ERPSIM LAB HEC Montreal lab in Canada as part of the SAP University Alliance Program.

In Pursuit of Excellence



"We are happy with the overall response from IPE both students & TPO's."



"Excellent infrastructure. Good hospitality. Students with good knowledge and thoughts delighted to hire from IPE. Wish IPE all the best."



"Highly enthusiastic student group. Very good experience."



"It's my pleasure to visit such a well reputed Institute. Quality of students in terms of confidence, potential and thought clarity is excellent. Would like to conduct campus drive next year in the beginning of year."



"Excellent hospitality and passionate students. The process was very smooth."



"Best campus in Hyderabad. Candidates are groomed with good discipline and awareness towards market." "Good Experience in terms of hospitality and Coordination."



"Appreciate the academia and industry connect as it reaches out to bridge the gap between 'What is on offer to what is needed' and takes organization to new heights. Best of Luck!

Well groomed and talented students."



"Wonderful Campus, We could find very bright talent for our organization."



"Feel good to visit the campus after 4 years of gap. Faculty and Placement team were courteous / helpful."



"The performance of the current batch of recruits has been good and satisfactory. We are pleased to have an association with your esteemed institute.

Excellent participation from the students. Amazing campus."



"Good Quality students and good support team for smooth hiring process."



"We are happy to be associated with IPE and we look forward to a long-standing relationship with the institution."

Alumni Speak

The career guidance and placement support provided by IPE were exceptional. The placement and SIP division's efforts in securing internships and job opportunities with leading companies were instrumental in launching my career on a strong footing. The supportive faculty members not only imparted knowledge but also mentored and motivated me to strive for excellence. Their guidance was instrumental in shaping my career aspirations and professional goals.



Ms. Sai Lakshmi - 2018-20 PGDM
Assistant Manager, TCS

The hands-on learning experiences, such as industry visits and live projects, provided me with practical insights that complemented classroom learning. The industry-aligned curriculum was pivotal in bridging the gap between theory and practice.



Mr. Rohan Bhavirisetty - 2021-23 PGDM MM
Analyst, Deloitte

I am proud to be an alumnus of IPE, and I credit much of my success to the solid foundation and holistic education I received during my time at the institution. IPE truly prepares its students to become future leaders and change-makers. The global perspective I gained through PGDM IB broadened my horizons and gave me a deeper understanding of global business practices. It was a truly enriching experience.



Mr. Chintalapudi Pranav Srivatsav - PGDM IB 2018-20
Project Manager, TCS

The diversity at the institute enriched my learning experience by exposing me to different perspectives and cultures. Collaborating with peers from diverse backgrounds taught me the importance of inclusivity and adaptability in today's globalized world. As an alumna of IPE Hyderabad, I am proud to be associated with an institution that not only provided quality education but also instilled values of integrity, resilience, and continuous learning. IPE has played a pivotal role in shaping my professional success and personal growth.



Ms. Shreya Rai - 2020-22 PGDM BFS
Operations Analyst, ANZ Bank

Choosing IPE Hyderabad was one of the best decisions I made for my career. The institute's rigorous curriculum, combined with practical insights from industry experts, prepared me to tackle complex business challenges with confidence. The emphasis on emerging trends and technologies ensures that students are well-prepared for the dynamic business landscape.



Mr. Shadab Alam - 2018-20, PGDM HRM
Deputy Manager- HR, Neuland

IPE's emphasis on holistic development empowered me to develop a well-rounded skill set that is highly valued in today's competitive job market. The collaborative learning environment fostered teamwork and critical thinking, essential for success in any field.



Ms. T Hasitha - PGDM 2016-18
HR Talent Acquisition, Accenture

Summer Internship Programme

The Summer Internship Program (SIP) offers an excellent opportunity to gain practical experience and develop new skills in a professional setting. Spanning 6 to 8 weeks during May-June, the program is mandatory for all students enrolled in postgraduate programs at IPE. It provides valuable exposure to the working environment while allowing students to explore their fields of interest and build industry connections. The experience gained through SIP can significantly enhance a student's CV, improve job prospects, or lead to apprenticeships.

SIPs are available across a variety of industries such as ITeS, Manufacturing, Services, Hospitality, Engineering, Marketing, Finance, Pharma, Automobile, and Telecommunications, among others. While some internships may be unpaid, many offer salaries or stipends.

The program is designed to provide a glimpse into the working world, helping students develop essential skills and expand their knowledge. Students also benefit from networking opportunities with professionals in their chosen fields. Regardless of the industry, all SIPs share the common goal of fostering learning and growth.

The success of the program is reflected in the number of interns who secure full-time employment after graduation. Many companies view SIPs as a talent pipeline for future hires, particularly in the area's such as Finance, Marketing, HR, Operations, and Business Analytics offered at IPE.



Management Education



The PGDM programs split into six trimesters, offer a wide range of electives to meet the needs of the industry in conformity with AICTE guidelines. The electives offered are Finance, Marketing, Human Resources, Operations and Business analytics.

PGDM

PGDM
MM

PGDM
BFS

PGDM
IB

PGDM
HRM

PGDM
BA

Post Graduate Diploma in Management (PGDM)

The Post Graduate Diploma in Management (PGDM) programme focuses on the development of key skills and capabilities required for a student to become a successful corporate leader of the twenty-first century. Over the years the program has attracted students from across the length and breadth of the country and from diverse disciplines like, Engineering, Pharma, Psychology, Forensic Sciences, Bio-Tech, Life Sciences, Social Sciences, Commerce, Business Management, Liberal Arts and more. Today, the Alumni of PGDM program are in key strategic / top management positions in fortune 500 companies.

The PGDM programme is divided into six trimesters -three trimesters in each year. During the first three trimesters, students gain an understanding of finance, marketing, operations, economics, human resource, analytics, and other core courses that help students to gain in-depth knowledge of how organization functions and appreciate the importance of inter connections among various organizational functions. At the end of first year, students get hands-on experience through the eight-week Summer Internship Project (SIP).

In the second year, students choose two electives from the areas of Finance, Marketing, Human Resource Management, Operations, Systems and Business Analytics. In addition, students are facilitated to earn SAP certifications, Bloomberg certifications, Six Sigma certifications, digital marketing certifications, and analytics credentials using R, Python, Tableau, SPSS, etc. The PGDM students take part in various extracurricular and co-curricular activities that ensure their holistic development.

The PGDM students are trained on cutting-edge subjects in core business functional management subjects, banking, insurance, international business, infrastructure management, supply chain management, financial modelling, blockchain technology, cybersecurity, Artificial Intelligence (AI), business analytics, Industry

5.0, etc. Moreover, industry experts monitor and hone their KSAs in order to prepare them for placements.

Programme Educational Objectives

- To provide society with a cohort of young postgraduate students equipped with basic managerial skills.
- To prepare students to have the ability to solve problems and take decisions amid complexity and uncertainty of business environment.
- To promote social awareness, sustainable development, and team orientation amongst students.
- To produce ethically responsible and technically competent management graduates for absorption by industry.

Programme Outcomes

- Graduates would exhibit clarity of thought in expressing their views.
- Graduates will have the ability to communicate effectively across diverse channels.
- Graduates will be able to flesh out key decision points when confronted with a business problem.
- Graduates will have the capacity to formulate strategies in the functional areas of management.
- Graduates would be able to analyze the health of an organization by perusing its MIS reports / financial statements.
- Graduates would be able to analyze the health of an organization by perusing its MIS reports / financial statements.
- Graduates would demonstrate a hunger for challenging assignments.
- Graduates would display an empathetic attitude to alleviate societal problems.



PGDM-Marketing Management (PGDM-MM)

The PGDM – Marketing Management is a customized program that transforms the students into future business leaders adept to the industry requirements. PGDM – MM is an AICTE, MoE, GoI approved two-year full-time program, equivalent to MBA by AIU. The basic thrust of PGDM – MM is understanding management, strategy and business environment with special emphasis on marketing and its managerial implications. The program enables the students to develop and acquire conceptual and analytical abilities, required for appropriate decision-making and their effective implementation, in addition to creating socially and ethically sensitive business leaders. The PGDM – Marketing Management was introduced in 2007 as PGDM Retail and Marketing (PGDM-RM).

Programme Educational Objectives

- To provide knowledge about business management with greater focus on marketing management domains.
- To impart and equip the students with knowledge regarding marketing value chain and associated skills.
- To sharpen the skills of students to assume marketing roles in national and international organizations.
- To inculcate ethical values and shape students with sensitivity to solve management, business and marketing environmental issues.
- To prepare business leaders of tomorrow to capture value for organizations and society by creation, communication and delivery of value.

Program Outcomes

- Graduates will be able to identify business problems and provide effective and efficient strategic solutions.
- Graduates will be able to develop empathic attitude towards consumers in particular and society at large.
- Graduates will be become business leaders with deeper thinking, consciousness and ethical values.
- Graduates will be become business leaders with deeper thinking, consciousness and ethical values.
- Graduates' cognitive skills and oral, written and interpersonal communication skills will be well moulded.
- Graduates will demonstrate the ability to critically analyze business environment applying contemporary analytical tools and software.



PGDM-Banking and Financial Services (PGDM-BFS)

The Institute offers a two-year full-time AICTE-approved NBA & AIU Accredited PGDM BFS (Banking and Financial Services) program that aims to provide the students with contemporary skills and knowledge relevant to managing various functions of firms operating in the BFSI sector. This program aims to groom potential managers who can be employable for the roles of a core banking specialist, credit analyst, research analyst, tax analyst, financial analyst, equity research analyst, portfolio manager, investment banker, fund analyst, and risk analyst in Banking and financial services functions and who can become future leaders in BFSI Industry.

The PGDM BFS program offers a state-of-the-art curriculum that covers a wide range of areas, including Management of Bank Operations, Financial Markets & Institutions, Fixed-income securities, Financial Modeling, Financial Analytics, Fintech, Entrepreneurial Finance, Financial Analysis & Credit Management, Security Analysis & Portfolio Management, Financial Econometrics & Research Methodology, Derivatives & Structured Finance, Risk Management, and Management of Pension Funds etc. The curriculum is designed with a strong focus on capital market orientation, financial research, financial planning & wealth management, digital banking & financial services and ongoing global financial & banking sector reforms, including Fintech startups, ensuring that students are prepared for the dynamic and evolving BFSI sector.

Students of this program get excellent job opportunities and internships at banks, Big Four firms, financial services, financial research, investment banks, BFSI sector companies, consulting and analytics firms, fintech, and manufacturing firms in diverse roles and responsibilities on campus. The program has an intake of 120, and candidates are selected based on their performance in CAT / XAT / MAT / ATMA / CMAT / GMAT and any other test approved by AICTE. The programme offers dual specialization finance as a default first specialization, and second specialization

students can choose on their own, from marketing, human resources, operations, systems, business analytics, economics, and entrepreneurship.

International Study Tour

The institute offers experiential learning opportunities as a part of our outreach program for the PGDM-BFS students consisting of a variety of student activities to ensure a unique understanding of the work environment. It helps them to understand how to perceive the visit to get a deeper experience and exposure. Our previous batch of students visited European countries (OECD, Paris), Dubai and Asian countries (Singapore, Malaysia, etc.) as part of the tour.

Industry Connect Programme: National and Local Visit

Facilitating a common ground for industry and academia to give a holistic insight into the day-to-day industry, the institute organises national and local visits every year to make the PGDM-BFS students aware of all the necessary skill sets required to give a feel of work culture. As part of it, previous batches visited NSE, NISM and NIBM to understand the BFSI industry's functioning holistically.

Program Educational Objectives

- To impart knowledge on a wide range of concepts relating to management, banking, insurance and financial services.
- To enhance capabilities for critical thinking, problem-solving and decision-making through the dissemination of knowledge and relevant inputs.
- To facilitate accelerated learning and an in-depth understanding of practices and ethics of management in general and Banking, Insurance & Financial Services in particular.

Program Outcomes

- Have a thorough understanding of concepts relating to management, banking, insurance and financial service.
- Attain technical knowledge and analytical skills in order to solve the critical problems and decision making.
- Capable of performing banking operations.
- Carry out project appraisal at banks and financial institutions.
- Have better clarity on practices in the domains of Management and Banking, Insurance & Financial Services, with a due focus on ethical aspects

Program Specific Outcomes (PSOs)

PSO 1

Capability to perform Financial reporting analysis, Manage Finances, Credit appraisal, Investment and portfolio analysis, Risk Analysis, and Valuation using Financial models and data analysis tools.

PSO 2

Ability to use interpersonal communication to market financial products and services, build human relations, and efficiently use operational and technological resources by problem-solving and critical thinking.



PGDM-International Business (PGDM-IB)

The Post Graduate Diploma in International Business (PGDM – IB) which started in 2009 is a two-year full-time program approved by the All India Council for Technical Education (AICTE) and also accredited by the NBA. PGDM IB has also the MBA equivalence certification from the AIU (Association of Indian Universities). The program assumes significance with the advent of globalization.

IPE's PGDM – International Business, is a cutting-edge MBA level program with a state-of-the-art curriculum comprising all courses of a standard MBA program and additionally international business-related courses such as Strategic Management, Global Business Environment, Global Finance & Foreign Currency Risk Management, Global Marketing, International Brand Management, Crypto Currency and Fintech, International HRM / Cross-Cultural HR Management, Commodity Trading, International Marketing Research, Global Supply Chain Management, and significantly, Innovation Management & New Product Development, SAP & Global Supply Chain Management etc. Students are also given orientation on values, discipline and ethics. Students who undergo the program get a holistic understanding of business both national and global.

With such a power-packed curriculum, the PGDM-IB program can provide a gateway to enviable national and international placements.

Optional Overseas Study Module

On completion of the first year, the students of PGDM International Business could undertake overseas/domestic study tour to international business establishments, arranged by the Institute. The students have a choice to undertake either an International or domestic study tour.

Programme Educational Objectives

- To familiarize the students with the basics of management theory and practice.
- To impart knowledge in the domain of international business environment.
- To develop the business acumen of executives with sensitivity to global management and business issues.
- To equip students with necessary skills and knowledge that will help them to take up roles in organizations having domestic and global operations and to take up businesses having global operations.

Program outcomes

- Students will be able to analyze and explain the basic concepts of management theory and practice
- Students can evaluate the impact of global issues on an organization's international business operations
- Students will be able to prepare international business plan
- Students can assess the impact of cultural diversity on the policies of an organization
- Students would handle the responsibilities in the domain of domestic and global business environment
- Students will be well versed with software packages and would be able to apply them in managerial decision making.



PGDM-Human Resource Management (PGDM-HRM)

The Post-Graduate Diploma in Management – Human Resource Management (PGDM-HRM) is a specialized management program with a clear focus on the human resource management. The program is suitable for those looking to advance their careers in the business world. The program provides students with a comprehensive understanding of business management, practical experience through internships, and a wide range of career opportunities. A career in HRM is incredibly diverse and rewarding. HR professionals can work in various roles, including talent acquisition, learning and development, compensation and benefits, employee relations, etc. This diversity allows individuals to choose a specific HR niche that aligns with their interests and strengths.

PGDM-HRM is a two-year, full-time program comprising four semesters of study including projects. This program is envisaged as one of the highest quality programs in Human Resource Management as it is proactively designed to provide eligible, suitable, and competent HR professionals with sufficient knowledge of business to all industrial sectors. The Institute started a two-year AICTE approved full time PGDM-HRM program in 2012. The program has been granted MBA Equivalence by the Association of Indian Universities (AIU).

The program introduces the function of HRM at length, thus, enabling the candidates to seek a career in HR function. This program offers a platter of HR elective

courses vis-à-vis other functional area core courses, thus allowing a skill variety. It is pro-actively designed with an aspiration to impart skills and knowledge to the students. It is a dual specialization program with an intake of 60.

Key Highlights

- PGDM-HRM has a unique long-term project (LTP) opportunity.
- Students are provided opportunities to become members of the HR club.
- The program has been designed practically to suit the requirements of HR professionals and includes specialized papers in the area of HR.

Curriculum for the program is revised on a regular basis after taking inputs from the HR experts from the industry and the academia. The program structure includes a combination of traditional and contemporary subjects like Industrial Relations, Labour Legislation, Workforce Metrics, HR Analytics, Digitisation of HR, Emotional Intelligence & Positive Psychology, etc. The competitive advantage of PGDM - HRM program at IPE is that it offers a Long-Term Project (LTP) to students in the final trimester which can ensue into a Pre-Placement Offer (PPO). The faculty members teaching HRM bring in experiential learning to the classrooms with insights from their training, research and consultancy assignments.



PGDM-Business Analytics (PGDM-BA)

IPE Launched its two-year AICTE approved full time PGDM-Business Analytics Program for the academic year 2024-25 to meet the growing requirements of Analytics professionals. This Programme is mainly oriented towards imparting skills in analytics arena desired by the global and domestic business entities. The curriculum intends to reduce the gap between industry and academia, with the right blend of theory and practice, furthering students to nurture their innate talent for becoming business analysts, business intelligence analyst, marketing analyst, financial analyst, quantitative analyst, Risk analyst thus becoming invaluable and indispensable assets of an organization. Being a student of this program you would be able to gain an in- depth knowledge and analytical skills which will enable them to carry out various Trade and Business operations of an organization effectively and efficiently in the emerging globalized environment. This program has an intake of 60 students.

Programme Educational Objectives

PEO 1: To equip the Graduates with a comprehensive understanding of key business functions and imbibe the ability to integrate knowledge with advanced analytical and data-driven techniques to identify and solve complex business problems.

PEO 2: To prepare the Graduates with strong analytical skills to use modern technological tools for analysing and interpreting large datasets, thereby enabling informed and effective contextual decision-making.

PEO 3: To enable the Graduates think innovatively to identify the opportunities and drive organizational growth, and to develop entrepreneurial skills to encourage the startup ventures.

PEO 4: To develop strong communication skills in Graduates to work collaboratively and to effectively present data-driven insights and business strategies to various stakeholders enhancing their impact in the business analytics domain.

PEO 5: To train the Graduates to become responsible leaders and ethical decision-makers, with a keen

understanding of both domestic and global business dynamics, with commitment to sustainable practices that benefit organizations and society.

Programme Outcomes

- Graduates will demonstrate a holistic understanding of core and contemporary management concepts and analytics principles
- Graduates will be able to identify business problems, formulate related analytical models and evaluate their capability in addressing intricate business issues.
- Graduates will exhibit critical thinking abilities and reasoning skills to analyse the problems that are needed for designing and recommending innovative solutions for multifaceted business problems using advanced analytics techniques and for developing data-driven strategies for the processes to meet the specified needs.
- Graduates will demonstrate their skill of using predictive modelling techniques, modern analytical approaches including software languages and data visualization tools and their scope.
- Graduates will develop an understanding of the environmental (GLOCAL) impact of businesses and apply management and analytics knowledge to create innovative and sustainable solutions for future generations.
- Graduates will recognize and absorb the importance of lifelong learning, individual skills and team skills, in response to the continuous analytical and technological changes in the dynamic business environment.
- Graduates will proficiently exhibit oral and written communication skills tailored to local and multinational organizational environments.
- Graduates will demonstrate professionalism, entrepreneurial acumen, ethical conduct, leadership, and resilience while collaborating with diverse stakeholders and addressing the managerial challenges.

PGDM Course Curriculum

FIRST YEAR

Trimester I

- Management and Organizational Behaviour
- Business Statistics for Decision Making
- Economics for Managers
- Accounting for Managers
- Marketing Management - I
- IT for Managers
- Personality Development and Business Communication

Trimester II

- Operations Research
- Corporate Finance
- Macro Economics
- Human Resource Management
- Foreign Language – French
- Business Negotiation Skills
- Enterprise Risk Management
- Marketing Management - II

Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Decision Making
- Priming for Placements (Business Aptitude)
- Start-ups and Entrepreneurship
- Marketing Research
- Leadership and Change Management
- Introduction to Enterprise Resource Planning (ERP)
- Comprehensive Viva

Summer Internship Project (SIP – 8 weeks)

SECOND YEAR

Trimester IV

- Strategic Management
- Legal Aspects of Business
- Project Management
- Elective 1 – Subject 1
- Elective 1 – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Summer Internship Project Viva Voce

Trimester V

- Corporate Governance, Business Ethics and Social Responsibility
- International Business
- Elective 1 – Subject 3
- Elective 1 – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

Trimester VI

- Public Sector Policy and Issues in Management
- Infrastructure Management
- Research Project

ELECTIVES

Finance Electives (Trimester IV)

- Financial Analysis and Credit Management
- Financial Modelling
- Security Analysis and Portfolio Management
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Strategic Cost Management
- Fixed Income Securities
- Financial Econometrics

Marketing Electives (Trimester IV)

- Product & Brand Management
- Customer Relationship Management
- Digital & Social Media Management
- Sales & Distribution Management
- Services Marketing
- Integrated Marketing Communications

HR Electives (Trimester IV)

- Contemporary HRM
- Industrial Relations I
- HR Auditing
- Cross Cultural Management
- Talent Management
- Strategic Human Resource Management

Operation Electives (Trimester IV)

- Supply Chain Management
- Management of Service Operations
- Lean Management
- Optimization Models for Industry
- Operations Strategy

Business Analytics Electives (Trimester IV)

- R for Data Science and Machine Learning
- Python for Data Science and Machine Learning
- SQL for Data Science
- Data Visualization using Tableau
- Business Intelligence using PowerBI

Systems Electives (Trimester IV)

- Cloud Computing for Business
- Enterprise Resource Planning
- Advanced Excel for Statistical Data Analysis
- Relational Database Management system

Economics Electives (Trimester IV)

- Industrial Economics
- Public Finance
- Urban Economics
- Agricultural Economics
- Environmental Economics
- International Economics
- Mathematical Economics

Entrepreneurship Electives (Trimester IV)

- Entrepreneurial Finance
- Social Entrepreneurship and Social Innovation
- Family Business Management

Finance Electives (Trimester V)

- Risk Management
- Derivatives and Structured Finance
- Financial Planning and Wealth Management
- Entrepreneurial Finance

- Strategic Financial Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Mutual Funds

Marketing Electives (Trimester V)

- Marketing Analytics
- Rural & Agri Marketing
- Societal Marketing
- Strategic Marketing
- Consumer Behaviour
- Global Marketing

HR Electives (Trimester V)

- Industrial Relations II
- Balanced Scorecard
- Organization Development
- Learning and Development
- Leadership and Change Management
- HR Analytics

Operation Electives (Trimester V)

- Total Quality Management
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

Business Analytics Electives (Trimester V)

- Deep Learning and Artificial Intelligence using Advanced Python
- Big Data Analytics
- Web and Social Media Analytics
- IoT Data Management and Analytics
- Mastering Data Analytics using SAS

Systems Electives (Trimester V)

- Cyber Security and Cyber Laws
- IT Infrastructure
- e-Commerce
- Data Mining and Business Intelligence
- Digital Governance

Economics Electives (Trimester V)

- Natural Resource Management
- Energy Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Digital Economy

Entrepreneurship Electives (Trimester V)

- Corporate Entrepreneurship
- Creativity, Innovation, and Entrepreneurship
- Detailed Project Report (DPR) - Compulsory in nature

The students have to select any one or two Elective Streams from the list mentioned as per the norms of the course.

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-MM Course Curriculum

FIRST YEAR

Trimester I

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Accounting for Managers
- Marketing Management
- IT Applications for Marketing
- Personality Development and Business Communication

Trimester II

- Human Resource Management
- Operations Research
- Corporate Finance
- Macro Economics
- Managing Service Experiences
- Advertising Management
- E-Commerce
- French Language

Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- Start Ups and Entrepreneurship
- Marketing Research
- Sales and Negotiation Strategy
- Annual Comprehensive Viva - 1
- Priming for Placements (Business Aptitude)

Summer Internship Project
(SIP – 8 weeks)

SECOND YEAR

Trimester IV

- Strategic Management
- Retail Management
- Marketing Analytics
- Marketing Elective – 1
- Marketing Elective – 2
- Other Elective – 1
- Other Elective – 2
- Summer Internship Project Viva Voce

Trimester V

- Marketing at the bottom of the Pyramid
- Legal Aspects of Marketing
- B2B Marketing
- Marketing Elective – 1
- Marketing Elective – 2
- Other Elective – 1
- Other Elective – 2

Trimester VI

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- Experiential Marketing
- Project Management
- Long Term Project Viva

ELECTIVES

Finance Electives (Trimester IV)

- Financial Analysis and Credit Management
- Financial Modelling
- Security Analysis and Portfolio Management
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Strategic Cost Management
- Fixed Income Securities
- Financial Econometrics

Marketing Electives (Trimester IV)

- Product & Brand Management
- Customer Relationship Management
- Digital & Social Media Management
- Sales & Distribution Management
- Services Marketing
- Integrated Marketing Communications

HR Electives (Trimester IV)

- Contemporary HRM
- Industrial Relations I
- HR Auditing
- Cross Cultural Management
- Talent Management
- Strategic Human Resource Management

Operation Electives (Trimester IV)

- Supply Chain Management
- Management of Service Operations
- Lean Management
- Optimization Models for Industry
- Operations Strategy

Business Analytics Electives (Trimester IV)

- R for Data Science and Machine Learning
- Python for Data Science and Machine Learning
- SQL for Data Science
- Data Visualization using Tableau
- Business Intelligence using PowerBI

Systems Electives (Trimester IV)

- Cloud Computing for Business
- Enterprise Resource Planning
- Advanced Excel for Statistical Data Analysis
- Relational Database Management system

Economics Electives (Trimester IV)

- Industrial Economics
- Public Finance
- Urban Economics
- Agricultural Economics
- Environmental Economics
- International Economics
- Mathematical Economics

Entrepreneurship Electives (Trimester IV)

- Entrepreneurial Finance
- Social Entrepreneurship and Social Innovation
- Family Business Management

Finance Electives (Trimester V)

- Risk Management
- Derivatives and Structured Finance
- Financial Planning and Wealth Management
- Entrepreneurial Finance

- Strategic Financial Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Mutual Funds

Marketing Electives (Trimester V)

- Marketing Analytics
- Rural & Agri Marketing
- Societal Marketing
- Strategic Marketing
- Consumer Behaviour
- Global Marketing

HR Electives (Trimester V)

- Industrial Relations II
- Balanced Scorecard
- Organization Development
- Learning and Development
- Leadership and Change Management
- HR Analytics

Operation Electives (Trimester V)

- Total Quality Management
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

Business Analytics Electives (Trimester V)

- Deep Learning and Artificial Intelligence using Advanced Python
- Big Data Analytics
- Web and Social Media Analytics
- IoT Data Management and Analytics
- Mastering Data Analytics using SAS

Systems Electives (Trimester V)

- Cyber Security and Cyber Laws
- IT Infrastructure
- e-Commerce
- Data Mining and Business Intelligence
- Digital Governance

Economics Electives (Trimester V)

- Natural Resource Management
- Energy Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Digital Economy

Entrepreneurship Electives (Trimester V)

- Corporate Entrepreneurship
- Creativity, Innovation, and Entrepreneurship
- Detailed Project Report (DPR) - Compulsory in nature

The students have to select any one or two Elective Streams from the list mentioned as per the norms of the course.

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-BFS Course Curriculum

FIRST YEAR

Trimester I

- Management and Organizational Behaviour
- Business Statistics for Decision Making
- Economics for Managers
- Accounting for Managers
- Personality Development and Business Communication
- Marketing Management
- Management of Bank Operations
- Financial Markets, Institutions and Services

Trimester II

- Human Resource Management
- Operations Research
- Corporate Finance
- Macro Economics
- IT Applications and FinTech
- Principles and Practices of Life Insurance
- Financial Econometrics & Research Methodology
- Foreign Language – French

Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Decision Making
- Fixed Income Securities
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurial Finance
- Principles and Practices of General Insurance
- Comprehensive Viva

**Summer Internship Project
(SIP – 8 weeks)**

SECOND YEAR

Trimester IV

- Strategic Management
- Legal Environment for BIF
- Financial Modeling
- Elective 1 – Subject 1
- Elective 1 – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Summer Internship Project Viva Voce

Trimester V

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- International Banking, Treasury and Forex Management
- Elective 1 – Risk Management
- Elective 1 – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

Trimester VI

- Retail Banking, Rural Banking and Micro Finance
- Management of Pension Funds
- Project & Infrastructure Management and Financing
- Long Term Research Project & Viva

ELECTIVES

Finance Electives (Trimester IV)

- Financial Analysis and Credit Management
- Financial Modelling*
- Security Analysis and Portfolio Management
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Strategic Cost Management
- Fixed Income Securities
- Financial Econometrics
- Financial Markets, Institutions and Services

Marketing Electives (Trimester IV)

- Product and Brand Management
- Customer Relationship Management
- Digital and Social Media Marketing
- Strategic Marketing
- Rural & Agri Marketing
- Services Marketing

HR Electives (Trimester IV)

- Contemporary HRM
- Industrial Relations
- HR Auditing
- Cross Cultural Management
- Talent Management
- Strategic Human Resource Management

Operations Electives (Trimester IV)

- Supply Chain Management
- Management of Service Operations
- Lean Management
- Optimization Models for Industry
- Operations Strategy

Business Analytics Electives (Trimester IV)

- SQL for Data Science
- Business Intelligence using Tableau and Power BI
- Mastering Data Analytics using SAS
- Phyton for Data Science and Machine Learning
- Cloud Computing for Business

Systems Electives (Trimester IV)

- Management Information Systems
- e-Commerce
- Data Mining and Business
- Intelligence
- R for Data Science

Economics Electives (Trimester IV)

- Industrial Economics
- Public Finance
- Urban Economics
- Agricultural Economics
- Environmental Economics
- International Economics
- Mathematical Economics

Entrepreneurship Electives (Trimester IV)

- Entrepreneurial Finance
- Social Entrepreneurship and Social Innovation
- Family Business Management

Finance Electives (Trimester V)

- Risk Management*

- Derivatives and Structured Finance
- Financial Planning and Wealth Management
- Entrepreneurial Finance
- Strategic Financial Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Mutual Funds

Marketing Electives (Trimester V)

- Marketing Analytics
- Sales & Distribution Management
- Global Marketing Management
- Social Marketing
- Consumer Behaviour
- Integrated Marketing Communications

HR Electives (Trimester V)

- Balanced Scorecard
- Organization Development
- Learning and Development
- Leadership and Change Management
- HR Analytics

Operations Electives (Trimester V)

- Total Quality Management
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

Business Analytics Electives (Trimester V)

- Big Data Analytics
- IoT Data Management and Analytics
- Web and Social Media Analytics
- Deep Learning and Artificial Intelligence using Advanced Python
- Cyber Security and Cyber Laws

Systems Electives (Trimester V)

- IT Infrastructure
- Enterprise Resource Planning
- Advanced Excel for Statistical Data
- Analysis
- Digital Governance

Economics Electives (Trimester V)

- Natural Resource Management
- Energy Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Digital Economy

Entrepreneurship Electives (Trimester V)

- Corporate Entrepreneurship
- Creativity, Innovation, and Entrepreneurship
- Detailed Project Report (DPR) - Compulsory in nature

The students have to select any one or two Elective Streams from the list mentioned as per the norms of the course.

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-IB Course Curriculum

FIRST YEAR

Trimester I

- Management and Organizational Behaviour
- Business Statistics for Decision Making
- Economics for Managers
- Accounting for Managers
- Personality Development and Business Communication
- Marketing Management
- International Business

Trimester II

- Operations Research
- Corporate Finance
- Macro Economics
- Human Resource Management
- Foreign Language – French
- IT for Managers
- Export Marketing
- Global Business Environment

Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Decision Making
- Priming For Placements (Business Aptitude)
- Startups and Entrepreneurship
- International Marketing Research
- Global Finance and Foreign Currencies
- Comprehensive Viva

**Summer Internship Project
(SIP – 8 weeks)**

SECOND YEAR

Trimester IV

- Strategic Management
- International Brand Management
- Commodity Trading and Price Risk Management
- Elective 1 – Subject 1
- Elective 1 – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Summer Internship Project Viva Voce

Trimester V

- SAP & Global Supply Chain Management
- Block Chain & Crypto Currency
- International Business Laws
- Elective 1 – Subject 3
- Elective 1 – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

Trimester VI

- MNC Strategies in BOP Markets
- Corporate Governance, Business Ethics, Corporate Social Responsibility and Sustainability
- International Project Management
- Research Project & Viva Voce

ELECTIVES

Finance Electives (Trimester IV)

- Financial Analysis and Credit Management
- Financial Modelling
- Security Analysis and Portfolio Management
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Strategic Cost Management
- Fixed Income Securities
- Financial Econometrics

Marketing Electives (Trimester IV)

- Product & Brand Management
- Customer Relationship Management
- Digital & Social Media Management
- Sales & Distribution Management
- Services Marketing
- Integrated Marketing Communications

HR Electives (Trimester IV)

- Contemporary HRM
- Industrial Relations I
- HR Auditing
- Cross Cultural Management
- Talent Management
- Strategic Human Resource Management

Operation Electives (Trimester IV)

- Supply Chain Management
- Management of Service Operations
- Lean Management
- Optimization Models for Industry
- Operations Strategy

Business Analytics Electives (Trimester IV)

- R for Data Science and Machine Learning
- Python for Data Science and Machine Learning
- SQL for Data Science
- Data Visualization using Tableau
- Business Intelligence using PowerBI

Systems Electives (Trimester IV)

- Cloud Computing for Business
- Enterprise Resource Planning
- Advanced Excel for Statistical Data Analysis
- Relational Database Management system

Economics Electives (Trimester IV)

- Industrial Economics
- Public Finance
- Urban Economics
- Agricultural Economics
- Environmental Economics
- International Economics
- Mathematical Economics

Entrepreneurship Electives (Trimester IV)

- Entrepreneurial Finance
- Social Entrepreneurship and Social Innovation
- Family Business Management

Finance Electives (Trimester V)

- Risk Management
- Derivatives and Structured Finance
- Financial Planning and Wealth Management
- Entrepreneurial Finance
- Strategic Financial Management

- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Mutual Funds

Marketing Electives (Trimester V)

- Marketing Analytics
- Rural & Agri Marketing
- Societal Marketing
- Strategic Marketing
- Consumer Behaviour
- Global Marketing

HR Electives (Trimester V)

- Industrial Relations II
- Balanced Scorecard
- Organization Development
- Learning and Development
- Leadership and Change Management
- HR Analytics

Operation Electives (Trimester V)

- Total Quality Management
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

Business Analytics Electives (Trimester V)

- Deep Learning and Artificial Intelligence using Advanced Python
- Big Data Analytics
- Web and Social Media Analytics
- IoT Data Management and Analytics
- Mastering Data Analytics using SAS

Systems Electives (Trimester V)

- Cyber Security and Cyber Laws
- IT Infrastructure
- e-Commerce
- Data Mining and Business Intelligence
- Digital Governance

Economics Electives (Trimester V)

- Natural Resource Management
- Energy Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Digital Economy

Entrepreneurship Electives (Trimester V)

- Corporate Entrepreneurship
- Creativity, Innovation, and Entrepreneurship
- Detailed Project Report (DPR) - Compulsory in nature

The students have to select any one or two Elective Streams from the list mentioned as per the norms of the course.

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-HRM Course Curriculum

FIRST YEAR

Trimester I

- Management and Organizational Behaviour
- Business Statistics for Decision-making
- Economics for Managers
- Accounting for Managers
- Personality Development and Business Communication
- Marketing Management
- Human Resource Management

Trimester II

- Operations Research
- Financial Management
- Macro Economics
- IT for Managers
- Performance and Compensation Management
- Organization Development
- Learning and Development
- French – Foreign Language

Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- Priming for Placements (Business Aptitude)
- Start-ups and Entrepreneurship
- Applied Research in HRM
- Talent Management
- Comprehensive Viva

Summer Internship Project (SIP – 8 weeks)

SECOND YEAR

Trimester IV

- Strategic Human Resource Management
- Business Laws
- Workforce Metrics
- Labour Legislation
- Competency Management
- Elective - 1 Subject 1
- Elective - 1 Subject 2
- Summer Internship Project Viva Voce

Trimester V

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- HR Analytics
- Industrial Relations
- HRM in Global Perspective
- Elective – 1 Subject 3
- Elective – 1 Subject 4

Trimester VI

- Emotional Intelligence and Positive Psychology
- Digitization of HR
- Project Management
- Long Term Project & Comprehensive Viva

ELECTIVES

Finance Electives (Trimester IV)

- Financial Analysis and Credit Management
- Financial Modelling
- Security Analysis and Portfolio Management
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Strategic Cost Management
- Fixed Income Securities
- Financial Econometrics

Marketing Electives (Trimester IV)

- Product and Brand Management
- Customer Relationship Management
- Digital Marketing
- B2B Marketing
- Integrated Marketing Communications
- Retail Management
- Sales and Distribution Management
- Services Marketing

Operations Electives (Trimester IV)

- Supply Chain Management
- Management of Service Operations
- Lean Management
- Optimization Models for Industry
- Operations Strategy

Business Analytics Electives (Trimester IV)

- R Studio for Data Science and Machine Learning (ver.1.2.1335)
- Python for Data Science and Machine Learning (ver.3.7.3)
- Data Visualising using Tableau
- Web and Social Media Analytics

Systems Electives (Trimester IV)

- Cloud Computing for Business
- Enterprise Resource Planning
- Data Modelling with R and Python
- Data Visualising using Advanced Excel
- Relational Database Management system

Economics Electives (Trimester IV)

- Industrial Economics
- Public Finance
- Urban Economics
- Agricultural Economics
- Environmental Economics
- International Economics
- Mathematical Economics

Entrepreneurship Electives (Trimester IV)

- Entrepreneurial Finance
- Social Entrepreneurship and Social Innovation
- Family Business Management

Finance Electives (Trimester V)

- Risk Management
- Derivatives and Structured Finance
- Financial Planning and Wealth Management
- Entrepreneurial Finance

- Strategic Financial Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Mutual Funds

Marketing Electives (Trimester V)

- Marketing Analytics
- Rural Marketing
- Agri-Business Marketing
- Global Marketing Management
- Social Marketing
- Media Management
- Consumer Behaviour
- Strategic Marketing

Operations Electives (Trimester V)

- Total Quality Management
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

Business Analytics Electives (Trimester V)

- Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- Big Data Analytics
- SQL for Data Science
- Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)

Systems Electives (Trimester V)

- Cyber Security and Cyber Laws
- IT Infrastructure
- e-Commerce
- Data Mining and Business Intelligence
- Digital Governance
- Cyber Security and Cyber Laws

Economics Electives (Trimester V)

- Natural Resource Management
- Energy Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Digital Economy

Entrepreneurship Electives (Trimester V)

- Corporate Entrepreneurship
- Creativity, Innovation, and Entrepreneurship
- Detailed Project Report (DPR) - Compulsory in nature

The students have to select any one or two Elective Streams from the list mentioned as per the norms of the course.

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-BA Course Curriculum

FIRST YEAR

Trimester I

- Management and Organizational Behaviour
- Business Statistics for Decision Making
- Economics for Managers
- Accounting for Managers
- Marketing Management
- Information Technology for Managers
- Personality Development and Business Communication

Trimester II

- Operations Research
- Corporate Finance
- Macro Economics
- Human Resource Management
- SQL for Managers
- Business Analytics for Managers using R
- Big Data for Business Decisions
- Priming for Placements (Business Aptitude)

Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Start-ups and Entrepreneurship
- Marketing Research
- Machine Learning using Python
- Data Analytics using SAS
- Data Visualization and Story Telling
- Foreign Language – French
- Comprehensive Viva

Summer Internship Project (SIP – 8 weeks)

SECOND YEAR

Trimester IV

- Strategic Management
- Business Applications using Deep Learning and Artificial Intelligence
- Social Media & Web Analytics
- Elective 1 (Analytics) – Subject 1
- Elective 1 (Analytics) – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Summer Internship Project Viva Voce

Trimester V

- Corporate Laws
- Natural Language Processing
- Generative AI
- Elective 1 (Analytics) – Subject 3
- Elective 1 (Analytics) – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

Trimester VI

- Corporate Governance, Business Ethics, and CSR
- Project Management
- Long Term Research Project

ELECTIVES

Analytics Electives (Trimester IV)

- Marketing Analytics
- Operations Analytics
- Financial Analytics
- HR Analytics
- Data Science and Machine Learning
- Business Intelligence and Data Visualization
- SQL for Data Science
- Cyber Security and Cyber laws
- Predictive Analytics
- Data Mining for Business Decisions

Finance Electives (Trimester IV)

- Financial Analysis and Credit Management
- Financial Modelling
- Security Analysis and Portfolio Management
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Strategic Cost Management
- Fixed Income Securities
- Financial Econometrics
- Financial Markets, Institutions and Services
- Financial Analytics

Marketing Electives (Trimester IV)

- Product & Brand Management
- Customer Relationship Management
- Digital & Social Media Marketing
- Integrated Marketing Communications
- Strategic Marketing
- Marketing Analytics

HR Electives (Trimester IV)

- HR Analytics
- Cross-cultural Management
- Competency Management
- Contemporary issues in HRM
- Learning and Development

Operations Electives (Trimester IV)

- Supply Chain Management
- Management of Service Operations
- Optimization Models for industry
- Operations Analytics
- Operations Strategy

Systems Electives (Trimester IV)

- Management Information Systems
- E-Commerce
- Advanced Excel for Statistical Data Analysis

Economics Electives (Trimester IV)

- Public Finance
- International Economics
- Monetary Economics

Entrepreneurship Electives (Trimester IV)

- Entrepreneurial Finance
- Social Entrepreneurship and Social Innovation
- Family Business Management

Analytics Electives (Trimester V)

- Big data analytics
- IOT Data Management and Analytics
- Cloud computing for Business
- Artificial Intelligence & Deep learning
- Block Chain Technology for Business

Finance Electives (Trimester V)

- Risk Management
- Financial Derivatives
- Financial Planning and Wealth Management
- Entrepreneurial Finance
- Strategic Financial Management
- Foreign Exchange Arithmetic
- Private Equity
- Mutual Funds

Marketing Electives (Trimester IV)

- Sales and Distribution Management
- Global Marketing Management
- Social Marketing
- Consumer Behavior
- Services Marketing
- Rural and Agricultural Marketing

HR Electives (Trimester IV)

- Talent Management
- Strategic Human Resource Management
- HR audit
- Leadership and Change Management
- Industrial Relations
- Organization Development

Operations Electives (Trimester IV)

- Total Quality Management
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Lean Management

Systems Electives (Trimester IV)

- IT Infrastructure
- Enterprise Resource Planning
- Digital Governance

Economics Electives (Trimester IV)

- Industrial Economics
- Urban Economics
- Environmental Economics

Entrepreneurship Electives (Trimester IV)

- Corporate Entrepreneurship
- Creativity, Innovation and Entrepreneurship
- Detailed Project Report (DPR) – Compulsory in nature

The students have to select any one or two Elective Streams from the list mentioned as per the norms of the course.

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

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Our Corporate Links

Consultancy

- 👉 Tata Consultancy
- 👉 Deloitte
- 👉 Triniti
- 👉 Arcesium
- 👉 PWC
- 👉 The Hackett Group
- 👉 FactSet
- 👉 S & P Global
- 👉 Cognizant
- 👉 Alliant Group
- 👉 Hitachi Vantara
- 👉 Rolling Arrays
- 👉 Transgraph Consulting Pvt Ltd
- 👉 DE Shaw
- 👉 Peloton Consulting
- 👉 Datawise
- 👉 Kreative Kode
- 👉 W3Global India Pvt Ltd
- 👉 ANSR

BFSI

- 👉 Federal Bank
- 👉 Franklin Templeton
- 👉 HDFC AMC
- 👉 ICICI Bank
- 👉 ICICI Securities
- 👉 Tata Capital
- 👉 Mahindra Finance
- 👉 ICICI Prudential Life Insurance
- 👉 IDFC First Bank
- 👉 AXIS AMC
- 👉 Metrics4 Analytics
- 👉 HDFC Bank
- 👉 ICICI Lombard
- 👉 Ryan
- 👉 TATA AMC
- 👉 Home First Finance
- 👉 BFIL

- 👉 TATA AIG
- 👉 Ofbusiness
- 👉 Sundaram Home Finance
- 👉 Jama Wealth
- 👉 Piramal Capital and Housing Finance Ltd
- 👉 Kfintech
- 👉 Grihum Housing Finance

FMCG

- 👉 Godrej & Boyce Ltd
- 👉 Bajaj Corporation
- 👉 GCOMMFL (Amul)
- 👉 Mondelez
- 👉 Kansai Nerolac Paints Ltd
- 👉 Haldirams
- 👉 Asian Paints
- 👉 Reckitt
- 👉 Bajaj Consumer Care
- 👉 Amul
- 👉 Dodla Dairy Ltd

Health Care

- 👉 Hetero Drugs
- 👉 Ideyalabs
- 👉 MSN Labs
- 👉 Graviti Pharma
- 👉 Hetero Labs Ltd

Infrastructure

- 👉 Dhamam Infra Projects
- 👉 Ramky Infrastructure Limited
- 👉 Ramky Estates
- 👉 Aliens Group
- 👉 Aparna Enterprises

IT/ITES

- 👉 ValueMomentum
- 👉 Nalsoft
- 👉 Innovax
- 👉 NTT Data

- 👉 Minfy Technologies
- 👉 Value Labs
- 👉 Tech Mahindra
- 👉 Genpact
- 👉 Westagile Labs
- 👉 Unykloud Technologies
- 👉 Verity Knowledge Solutions Pvt. Ltd.
- 👉 Writer Corporation
- 👉 Digital Nest
- 👉 Trinamix
- 👉 Nav Tech Electronics India Pvt. Ltd.
- 👉 Aggne
- 👉 NewDay India
- 👉 CyberArk Sowftware
- 👉 2COMS Consulting Pvt. Ltd.
- 👉 NIT DATA
- 👉 BharathCloud
- 👉 Aveva Industrial Intelligence
- 👉 CtrlS Datacenters

Manufacturing

- 👉 TVS Motor Company
- 👉 Stanza Living
- 👉 BMW Kun

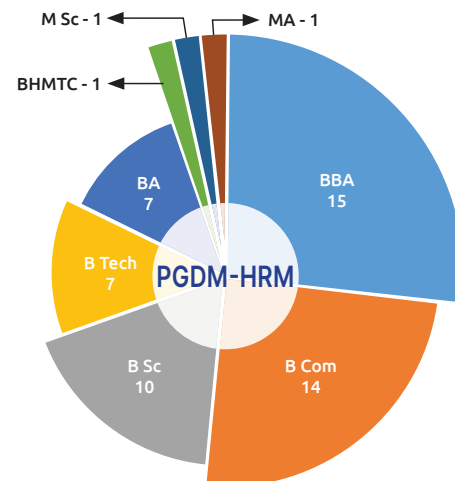
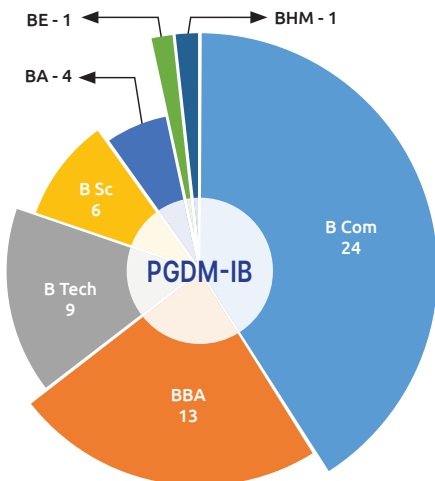
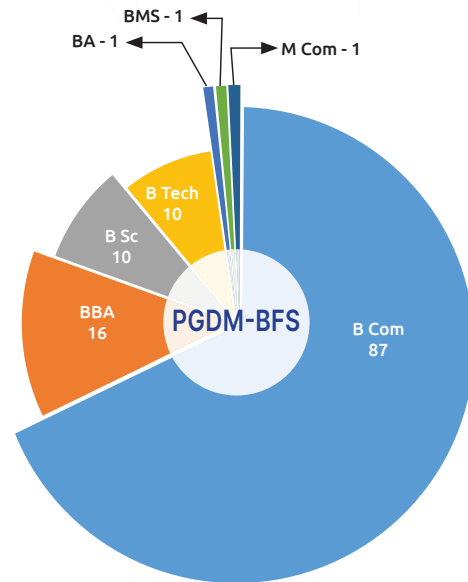
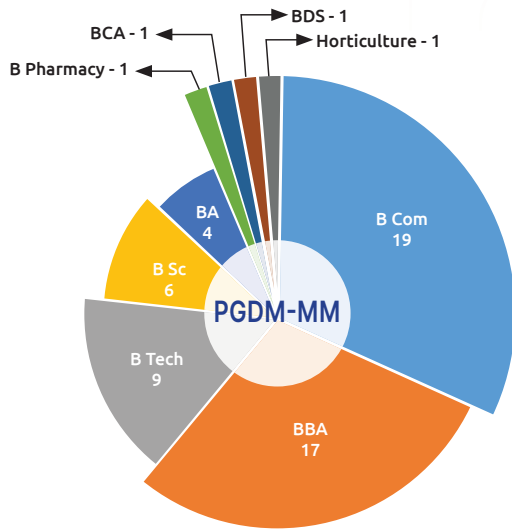
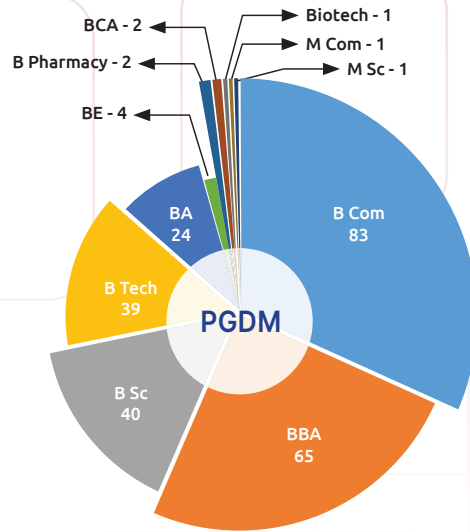
Telecom

- 👉 Vodafone

Others

- 👉 INRY
- 👉 SP Accure Labs Pvt Ltd
- 👉 Loyalty Juggernaut Inc
- 👉 EDTEX
- 👉 ValueCreed
- 👉 Plus Business Machines Ltd
- 👉 IFA Global
- 👉 The Hindu

Students' Mix



Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|------------------------------|---------------|----------------|
| MARKETING & OPERATIONS | | | | (58) |
| 1 | 2301104 | M Shiva Charan | B Tech | 58 |
| 2 | 2301111 | Buri Kishore | B Sc | 58 |
| 3 | 2301162 | Amrutham Shashank | BBA | 58 |
| 4 | 2301198 | Pothula Srikar Reddy | BBA | 58 |
| 5 | 2301201 | P Goverdhan Harsha | BBA | 58 |
| 6 | 2301219 | A Vaishnavi | BBA | 58 |
| MARKETING & BUSINESS ANALYTICS | | | | (58-59) |
| 7 | 2301023 | Arjun P H | B Tech | 58 |
| 8 | 2301033 | Badhey Bharath | BA | 58 |
| 9 | 2301045 | Sainath Siripuram | BBA | 58 |
| 10 | 2301054 | KD Naga Surya Mahesh Babu | B Sc (Hons) | 58 |
| 11 | 2301107 | Pranay Raut | BA | 58 |
| 12 | 2301123 | Yadlapalli P G Narasimha Rao | B Tech | 58 |
| 13 | 2301125 | Neeraj Kumar Singh | B Sc | 58 |
| 14 | 2301181 | Erra Sahith | B Sc | 58 |
| 15 | 2301185 | K Sai Vandana | B Tech | 58 |
| 16 | 2301196 | R Sreeya | BBA | 58 |
| 17 | 2301203 | Sruthi Etta | BBA | 58 |
| 18 | 2301206 | Pasupunoori Suraj | B Com | 59 |
| 19 | 2301250 | Tangirala Venkata Sripriya | B Tech | 59 |
| 20 | 2301263 | Sujanitha Chepuri | BA | 59 |
| MARKETING & HR | | | | (59-60) |
| 21 | 2301029 | N Atchyuth Varma | BBA | 59 |
| 22 | 2301055 | Thakur Dhiresb | B Com | 59 |
| 23 | 2301070 | Haindhavi Kommareddy | BBA | 59 |
| 24 | 2301077 | John Donet | BBA | 59 |
| 25 | 2301078 | Karthika Reddy | BBA | 59 |

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|-----------------------------|---------------|----------------|
| MARKETING & HR | | | | (59-60) |
| 26 | 2301079 | Kirthana Jyothula | BA | 59 |
| 27 | 2301089 | Mohammad Adnan Siraj | BA | 59 |
| 28 | 2301090 | Mudigonda Brinda | B Com | 59 |
| 29 | 2301106 | Shoeib Ahmed Siddique | B Tech | 59 |
| 30 | 2301117 | Soumya Singh | BA | 59 |
| 31 | 2301139 | Revanth Nallam | BBA | 59 |
| 32 | 2301146 | Sai Ravi Teja Bondugulapati | B Com | 59 |
| 33 | 2301092 | Alluri Nalini | B Pharmacy | 60 |
| 34 | 2301147 | P Sai Sharan | BBA | 60 |
| 35 | 2301153 | Samhita Nethi | B Com | 60 |
| 36 | 2301155 | Saniya Halder | B Com | 60 |
| 37 | 2301159 | Siripurapu Sarvani | BA | 60 |
| 38 | 2301175 | Priyanka Polavarapu | B Sc | 60 |
| 39 | 2301188 | Sameer R Kshirsagar | B Sc | 60 |
| 40 | 2301207 | Suraj Roy | BBA | 60 |
| 41 | 2301214 | P Jitendra | BBA | 60 |
| 42 | 2301243 | Nimmagadda Vaishnavi | B Sc | 60 |
| 43 | 2301259 | Debangana Saha | B Sc | 60 |
| HR & OPERATIONS | | | | (60) |
| 44 | 2301129 | Parthasaradi Dinakar J | B Tech | 60 |
| MARKETING & FINANCE | | | | (61-68) |
| 45 | 2301004 | Aditya | BA | 61 |
| 46 | 2301005 | M K Adityahrudaya Krishna | B Com | 61 |
| 47 | 2301006 | Afdal | BBA | 61 |
| 48 | 2301007 | Akash Omanakuttan | B Com | 61 |
| 49 | 2301008 | Rathod Akash | B Sc | 61 |
| 50 | 2301009 | Akash Sarkar | B Com (Hons) | 61 |

Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|--------------------------|---------------|----------------|
| MARKETING & FINANCE | | | | (61-68) |
| 51 | 2301011 | Akshara Mani Divakarla | BBA | 61 |
| 52 | 2301013 | Alan V Raju | B Com | 61 |
| 53 | 2301015 | Amit Chaudhary | BA | 61 |
| 54 | 2301017 | Anamika Kumari | B Sc | 61 |
| 55 | 2301018 | Pundrawar Ananya | B Sc | 61 |
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| 58 | 2301022 | Anshu Singh | B Com | 61 |
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| 60 | 2301027 | Ashish Netha Gummadi | B Sc | 61 |
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| 62 | 2301032 | Babitha Kodandapani | B Com | 62 |
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| 64 | 2301036 | Pittala Bharghavi | BA | 62 |
| 65 | 2301037 | Bhavana | B Com | 62 |
| 66 | 2301039 | Bidisha Baishta | B Com | 62 |
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Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|-----------------------------|---------------|----------------|
| MARKETING & FINANCE | | | | (61-68) |
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Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|----------------------------|---------------|----------------|
| MARKETING & FINANCE | | | | (61-68) |
| 105 | 2301134 | Raghuram | B Com | 64 |
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| 107 | 2301137 | Purba Ram Prajapat | B Com | 64 |
| 108 | 2301138 | Sasanapuri Raviteja | B Com (Hons) | 64 |
| 109 | 2301141 | Rishidev | B Com | 65 |
| 110 | 2301142 | R Rithika | B Com | 65 |
| 111 | 2301143 | Katikala Rohith | B Com | 65 |
| 112 | 2301144 | Sagar Kumar Sinha | BBA | 65 |
| 113 | 2301145 | P Sai Gayatri | B Com | 65 |
| 114 | 2301148 | Gudiwada Sai Teja | BBA | 65 |
| 115 | 2301151 | Gogulamudi Sai Teja | BBA | 65 |
| 116 | 2301152 | Saisumanth | BA | 65 |
| 117 | 2301154 | Samikhya Sahoo | B Com | 65 |
| 118 | 2301156 | B Sanju Yashaswi | B Com | 65 |
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| 124 | 2301164 | Mishra Shivam Kumar | B Com | 65 |
| 125 | 2301165 | Shivani Sri | BA | 66 |
| 126 | 2301166 | B Shraddha Maheswari Reddy | BBA | 66 |
| 127 | 2301168 | Shreya Rajesh | B Com | 66 |
| 128 | 2301169 | Sreedhar Uppala | BBA | 66 |
| 129 | 2301170 | S D S N Ravikiran | B Com (Hons) | 66 |
| 130 | 2301171 | Soujanya Yenaganti | BA | 66 |
| 131 | 2301172 | Sourav | B Com | 66 |

Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|-----------------------------|---------------|----------------|
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| 133 | 2301176 | A Rajarajan | BE | 66 |
| 134 | 2301177 | P Rama Krishna Reddy | B Sc | 66 |
| 135 | 2301178 | R Akhil Gupta | B Sc | 66 |
| 136 | 2301179 | Rupali Nayak | B Sc | 66 |
| 137 | 2301180 | R Rusheendra Sai | B Sc (Hons) | 66 |
| 138 | 2301182 | Ediga Sai Charan Goud | B Sc (Hons) | 66 |
| 139 | 2301183 | P Sai Sarvani | B Sc | 66 |
| 140 | 2301184 | Prabhas Yakkala | BBA | 66 |
| 141 | 2301186 | B Sai Vikranth | B Tech | 67 |
| 142 | 2301187 | Sailesh Kolar | B Sc | 67 |
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| 144 | 2301190 | V S S Krishna Anusha Sama | BBA | 67 |
| 145 | 2301191 | Peruri Vasavi | BA | 67 |
| 146 | 2301192 | Bandaru Poojitha | B Com | 67 |
| 147 | 2301195 | C Sri Lalitha | B Tech | 67 |
| 148 | 2301199 | Somangurthy Srikar | BBA | 67 |
| 149 | 2301205 | Jaya Kamal Sheel | B Com | 67 |
| 150 | 2301208 | G Surendar Reddyv | B Com | 67 |
| 151 | 2301213 | Peddi Tarun Tej | B Com | 67 |
| 152 | 2301218 | Vaibhavi Salodkar | M Com | 67 |
| 153 | 2301220 | Vaishnavi | B Com | 67 |
| 154 | 2301224 | Banda Varsha | B Com | 67 |
| 155 | 2301226 | K Venkat Kaushik | BBA | 67 |
| 156 | 2301228 | M Vijay Kumar | B Com | 67 |
| 157 | 2301231 | P Vishnu | BBA | 68 |
| 158 | 2301233 | Yamsani Sai Prashanth Kumar | B Com | 68 |

Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|------------------------------|---------------|----------------|
| MARKETING & FINANCE | | | | (61-68) |
| 159 | 2301238 | Veleti Sri Rama Manas Sharma | B Tech | 68 |
| 160 | 2301241 | Shaik Mizba Amreen | B Com (Hons.) | 68 |
| 161 | 2301242 | Janpal Trinath Sai Kumar | B Tech | 68 |
| 162 | 2301244 | K Varun Nag | B Tech | 68 |
| 163 | 2301246 | Venkat Raj Reddy | B Tech | 68 |
| 166 | 2301247 | Gottuparti Sowmya Goud | B Com (Hons.) | 68 |
| 167 | 2301249 | K. Venkata Sai Manoj | B Sc | 68 |
| 168 | 2301251 | S Akshay Reddy | BBA | 68 |
| 169 | 2301255 | Yatin Verma | B Sc | 68 |
| 170 | 2301256 | P Yegneshvrr | B Sc | 68 |
| 171 | 2301257 | G Meghana | B Sc | 68 |
| 172 | 2301258 | T. Anudeep | BBA | 68 |
| 173 | 2301262 | Lellapati Manasa Reddy | BA | 68 |
| FINANCE & HR | | | | (69-70) |
| 174 | 2301031 | Ayushi Yadav | BA | 69 |
| 175 | 2301048 | Dedeepya Kamisetty | BA | 69 |
| 176 | 2301050 | Deepika Francis | B Com | 69 |
| 177 | 2301066 | Ekshitha Reddy | BBA | 69 |
| 178 | 2301067 | Onganti Ganesh | B Com | 69 |
| 179 | 2301068 | V G Sreedevi | B Com | 69 |
| 180 | 2301069 | Gnyanananda Nadipalli | B Com | 69 |
| 181 | 2301082 | V Kruthika | B Com (Hons.) | 69 |
| 182 | 2301084 | Tanisha Dash | B Sc | 69 |
| 183 | 2301087 | Meghana | BBA | 69 |
| 184 | 2301091 | M Ananya Reddy | BBA | 69 |
| 185 | 2301094 | Nandini Bemri | B Com | 69 |
| 186 | 2301099 | Nuthan Anna Sennie | BA | 69 |

Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|---------------------------------|----------|------------------------------|---------------|----------------|
| FINANCE & HR | | | | (69-70) |
| 187 | 2301126 | Neha Singh | B Sc | 69 |
| 188 | 2301128 | G Sumana Sanjay | B Sc | 69 |
| 189 | 2301130 | Garima Nowal | B Com | 69 |
| 190 | 2301150 | Shaik Zeba Zareen | B Sc | 70 |
| 191 | 2301167 | Shravani Mooley | B Com | 70 |
| 192 | 2301193 | Pranathi Laxmi Rallabandi | BBA | 70 |
| 193 | 2301200 | Srinithya | BBA | 70 |
| 194 | 2301204 | Subhransu Patnaik | B Com (Hons) | 70 |
| 195 | 2301209 | Ch S Spandhana | BBA | 70 |
| 196 | 2301210 | Mahitha | B Sc | 70 |
| 197 | 2301215 | Mandapati Tejaswini | BBA | 70 |
| 198 | 2301216 | Samarth Juliet | BBA | 70 |
| 199 | 2301221 | G Vamshi Krishna Yadav | B Com | 70 |
| 200 | 2301222 | Vandana Agatamudi | B Com | 70 |
| 201 | 2301232 | Sriya Tanniru | B Com | 70 |
| 202 | 2301234 | K Yeshwanth Chary | BA | 70 |
| 203 | 2301253 | Sanjayreddy Ambati | B Com | 70 |
| 204 | 2301260 | Shivani Neela | BBA | 70 |
| FINANCE & OPERATIONS | | | | (71) |
| 205 | 2301001 | Aakash Muthyala | B Tech | 71 |
| 206 | 2301010 | Akhil Perada | BE | 71 |
| 207 | 2301014 | Ambica Boda | B Tech | 71 |
| 208 | 2301016 | Amulya Maddi | B Tech | 71 |
| 209 | 2301024 | Kadannagari Arvin Reddy | B Tech | 71 |
| 210 | 2301034 | Bharatha Meghana | B Sc | 71 |
| 211 | 2301042 | Puritipati Chandrabose Reddy | B Tech | 71 |
| 212 | 2301046 | Dasari Dheeraj Kumar | B Tech | 71 |

Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|-----------------------|---------------|----------------|
| FINANCE & OPERATIONS | | | | (71) |
| 213 | 2301064 | Kondabathula Hruthik | B Tech | 71 |
| 214 | 2301110 | D Kishor Kumar Chary | B Tech | 71 |
| 215 | 2301136 | G Rakshit Sai | B Com | 71 |
| 216 | 2301217 | Vaibhav Gulati | B Com (Hons) | 71 |
| 217 | 2301236 | Kotta Sri Anjani | B Sc | 71 |
| 218 | 2301245 | Vedant Dilip Dhanwate | BE | 71 |
| 219 | 2301252 | Vibhu Sharma | B Tech | 71 |
| FINANCE & BUSINESS ANALYTICS | | | | (72-74) |
| 220 | 2301002 | Chittimalla Geethika | B Sc | 72 |
| 221 | 2301003 | KVN Abhishek | BBA | 72 |
| 222 | 2301012 | Repaka Akshith | B Tech | 72 |
| 223 | 2301025 | Aryan Bajpai | BBA | 72 |
| 224 | 2301030 | Avinash K | BBA | 72 |
| 225 | 2301043 | M Chandrashekar Reddy | BBA | 72 |
| 226 | 2301051 | Paramkusham Deepthi | BBA | 72 |
| 227 | 2301056 | Dhruvi Shah | B Com (Hons.) | 72 |
| 228 | 2301057 | Diksha Chandak | B Com | 72 |
| 229 | 2301059 | Aishwarya Shahu | B Pharm | 72 |
| 230 | 2301072 | Seethanagari Harika | B Com | 72 |
| 231 | 2301074 | Janvi Bhatnagar | B Com (Hons.) | 72 |
| 232 | 2301103 | P Likith Kumar | B Com | 72 |
| 233 | 2301105 | Shivansh Srivastava | B Sc | 72 |
| 234 | 2301108 | Jayaraman Mohan Sai | B Sc | 72 |
| 235 | 2301114 | M L Mounika | B Tech (ECE) | 72 |
| 236 | 2301121 | Putta Saikrishna | BBA | 73 |
| 237 | 2301124 | N Tejaswini Reddy | B Tech (ECE) | 73 |
| 238 | 2301127 | Nikhita Bolisetty | B Tech (ECE) | 73 |

Quick Index PGDM

| S. No. | Roll No. | Name | Qualification | Page No. |
|--|----------|------------------------|---------------|----------------|
| FINANCE & BUSINESS ANALYTICS | | | | (74-74) |
| 239 | 2301133 | Prerana Tiwari | B Com | 73 |
| 240 | 2301140 | Rishab Talwar | BBA | 73 |
| 241 | 2301174 | Praharaju Viswa Varun | B Sc | 73 |
| 242 | 2301194 | Sirisha | BA | 73 |
| 243 | 2301197 | Sri Naga Suharshit | B Com | 73 |
| 244 | 2301202 | Srujani K | B Com | 73 |
| 245 | 2301211 | Manasa Pittala | B Tech | 73 |
| 246 | 2301212 | Manusri Santosh | B Tech | 73 |
| 247 | 2301223 | Vedanti Kamakshi | B Com | 73 |
| 248 | 2301225 | G Vasavi Likhitha | B Com | 73 |
| 249 | 2301227 | Vidruma | BBA | 73 |
| 250 | 2301229 | Gitte Vinay Sagar | BBA | 73 |
| 251 | 2301230 | Viren Vijayvargiya | BBA | 73 |
| 252 | 2301235 | B. Yogesh | BBA | 74 |
| 253 | 2301237 | Rani Sri Lalith | B Tech | 74 |
| 254 | 2301239 | Sri Varshita | B Tech | 74 |
| 255 | 2301240 | Sriya T | BE | 74 |
| 256 | 2301248 | K Venkata Sai Ganesh | B Tech | 74 |
| 257 | 2301254 | Yamini Sai Priya | Bio Tech | 74 |
| 258 | 2301266 | Rishi Srivatsav | B Tech | 74 |
| 259 | 2301267 | A. Tejaswi | B Com | 74 |
| OPERATIONS & BUSINESS ANALYTICS | | | | (74) |
| 260 | 2301038 | Ghadiyaram Bhavya Sri | B Tech (CSE) | 74 |
| 261 | 2301115 | S Lingesh | B Sc | 74 |
| HR & BUSINESS ANALYTICS | | | | (74) |
| 262 | 2301261 | Nelipaliy Krishna Veni | B Sc | 74 |

Quick Index PGDM-MM

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|----------------------------------|--------------------------------------|----------------|
| MARKETING & BUSINESS ANALYTICS | | | | (75) |
| 1 | 2302003 | Amit Kumar | B Tech (Mechatronics) | 75 |
| 2 | 2302010 | Ch Santosh Reddy | BBA | 75 |
| 3 | 2302011 | C V Krishna Sunidhi | B Tech (Instrumentation Engineering) | 75 |
| 4 | 2302012 | Dande Vamshidar Reddy | B Sc | 75 |
| 5 | 2302016 | Divya Chintala | B Com | 75 |
| 6 | 2302017 | E Sai Hemanth | BBA | 75 |
| 7 | 2302019 | M Gayatri Lakshmi Sresta | B Tech (IT) | 75 |
| 8 | 2302028 | Vishnu Vandana | B Tech (CE) | 75 |
| 9 | 2302030 | Kotha Saiteja | B Com | 75 |
| 10 | 2302035 | Matcha Mandeep Sai | B Tech (CSE) | 75 |
| 11 | 2302037 | Mohammad Mushtaq | B Com (Hons) | 75 |
| 12 | 2302038 | Mullangi Kamal Reddy | BBA | 75 |
| 13 | 2302040 | NVM Deepak | B Sc | 75 |
| 14 | 2302044 | Sohan | B Com | 75 |
| MARKETING & FINANCE | | | | (76-77) |
| 15 | 2302001 | Adithya | B Com | 76 |
| 16 | 2302002 | Amartya Saha | BBA | 76 |
| 17 | 2302009 | Bheemreddyvalla Sai Nikhil Reddy | B Sc | 76 |
| 18 | 2302014 | Deepa Kumari | BBA | 76 |
| 19 | 2302015 | Deepak Bhandari | B Com | 76 |
| 20 | 2302018 | Vipul Chandra | B Com | 76 |
| 21 | 2302020 | Guda Yashwanth Reddy | B Com | 76 |
| 22 | 2302022 | Jazib Iqbal | B Com (Hons) | 76 |
| 23 | 2302023 | K Bharath Kumar | B Com | 76 |

| S. No. | Roll No. | Name | Qualification | Page No. |
|-----------------------------------|----------|-------------------------|--------------------------|----------------|
| MARKETING & FINANCE | | | | (76-77) |
| 24 | 2302026 | Kalva Sindhu | B Tech (Food Technology) | 76 |
| 25 | 2302029 | Korivi Srinivas Pranay | B Com | 76 |
| 26 | 2302032 | K Mahen Raj | B Com | 76 |
| 27 | 2302034 | Manpreet Singh | B Com | 76 |
| 28 | 2302036 | Mohit Kumar Singh | BA (Hons) | 76 |
| 29 | 2302039 | M. Shraddha | B Tech (CE) | 76 |
| 30 | 2302042 | Punja Vennela Chandrika | B Com (Hons) | 76 |
| 31 | 2302046 | Prashant Dubey | BA | 77 |
| 32 | 2302047 | R Ganga Siva Prasad | BBA | 77 |
| 33 | 2302048 | Dantuluri Rachana Varma | BBA | 77 |
| 34 | 2302049 | Rajdeep Datta | B Sc | 77 |
| 35 | 2302052 | Saket Gautam | B Tech (CSE) | 77 |
| 36 | 2302053 | Sireesha | Hrticulture | 77 |
| 37 | 2302056 | Pranay Vadlamanti | B Tech (CSE) | 77 |
| 38 | 2302057 | Vidhi Chauhan | BCA | 77 |
| 39 | 2302058 | Vishal Kumar Raut | BA (Hons) | 77 |
| 40 | 2302059 | Adari Viswa Vidya | BBA | 77 |
| 41 | 2302064 | Gurpreet Singh | B Com | 77 |
| 42 | 2302065 | Kavya Sripathi | BBA | 77 |
| 43 | 2302067 | Thummala Sutejh Reddy | B Com | 77 |
| MARKETING & OPERATIONS | | | | (78) |
| 44 | 2202003 | Amarnath Patwari | BBA | 78 |
| 45 | 2202006 | Arnab Kumar Saha | BDS | 78 |
| 46 | 2202007 | Arnav Shanbhag | B Com | 78 |
| 47 | 2202008 | Ashish Kumar | B Sc | 78 |
| 48 | 2202025 | Kakkunuri Manish Kumar | B Com (Hons) | 78 |

Quick Index PGDM-MM

| S. No. | Roll No. | Name | Qualification | Page No. |
|-----------------------------------|----------|------------------------------|---------------|-------------|
| MARKETING & OPERATIONS | | | | (78) |
| 49 | 2202045 | P Suchith Reddy | BBA | 78 |
| 50 | 2202062 | Sumanth Polukanti | B Com | 78 |
| 51 | 2202068 | S K V Subbaraju | BBA | 78 |
| 52 | 2202069 | Boddula Ganesh Chandra | BA | 78 |
| MARKETING & HR | | | | (78) |
| 53 | 2302024 | Kadiyam Ssiva Krishna | BBA (Hons) | 78 |
| 54 | 2302027 | Kande Niranjan | B Sc | 78 |
| 55 | 2302041 | Nikam Suraj | BBA | 78 |
| 56 | 2302050 | Donthireddy Rohan Reddy | BBA | 78 |
| 57 | 2302060 | K Yashaswi Soundarya Lakshmi | BBA | 79 |
| 58 | 2302063 | Prashant Nagumantri | BBA | 79 |
| 59 | 2302066 | Panuganti Vaishnavi Devi | B Pharmacy | 79 |

Quick Index PGDM-BFS

| S. No. | Roll No. | Name | Qualification | Page No. |
|---------------------------------|----------|--------------------------|---------------|----------------|
| FINANCE & OPERATIONS | | | | (79) |
| 1 | 2303003 | Terala Vinuthna | B Tech (ECE) | 79 |
| 2 | 2303042 | Somnath Roy | BBA | 79 |
| 3 | 2303053 | Rajaram Ramachandran | B Tech (EEE) | 79 |
| 4 | 2303067 | Sravani Mazumdar | BBA | 79 |
| 5 | 2303069 | Anwasha Roy | B Com (Hons) | 79 |
| 6 | 2303074 | Tarak Futhnani | B Com (Hons) | 79 |
| 7 | 2303076 | Y Shruthi | B Com | 79 |
| 8 | 2303077 | P Sai Akhil | BBA | 79 |
| FINANCE & MARKETING | | | | (80-84) |
| 9 | 2303001 | Gudipudi Sai Priya | B Com (Hons) | 80 |
| 10 | 2303004 | Ch Prathyusha | B Sc | 80 |
| 11 | 2303005 | Deepshika Gamini | B Com (Hons) | 80 |
| 12 | 2303006 | A Nikhileshwar | BBA | 80 |
| 13 | 2303010 | P Bharathwaj | B Com | 80 |
| 14 | 2303012 | S Neha Vyas | B Com | 80 |
| 15 | 2303013 | M. Sandeep | BBA | 80 |
| 16 | 2303014 | K John Antony | B Com | 80 |
| 17 | 2303016 | Dhrushika | B Com | 80 |
| 18 | 2303017 | R Sruthi | B Com | 80 |
| 19 | 2303018 | Chennakeseva Suragani | B Com | 80 |
| 20 | 2303019 | Subroto Biswas | B Com (Hons) | 80 |
| 21 | 2303020 | Ch Charita | B Com | 80 |
| 22 | 2303023 | Paidipati Shanmukha Sai | B Com | 80 |
| 23 | 2303024 | Priti Jagtamba Singh | BMS | 80 |
| 24 | 2303026 | Anshuman Sharma | B Com | 80 |
| 25 | 2303027 | Behara Rama Sai Sandilya | B Com | 81 |
| 26 | 2303029 | Dheeraj Katkar | B Com | 81 |

Quick Index PGDM-BFS

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|-------------------------|---------------|----------------|
| FINANCE & MARKETING | | | | (80-84) |
| 27 | 2303030 | Pappula Navaneeth | B Com | 81 |
| 28 | 2303031 | J Vinay Prakash | B Sc | 81 |
| 29 | 2303032 | S Sumanth Varma | B Com | 81 |
| 30 | 2303033 | Aditi Jahnvi Kambampati | B Com | 81 |
| 31 | 2303034 | Abhi Ram | B Com | 81 |
| 32 | 2303035 | Ram Charan | B Com | 81 |
| 33 | 2303036 | Tadisetti Bhargav | B Com | 81 |
| 34 | 2303037 | P Keertana | B Com | 81 |
| 35 | 2303039 | Kondle Venkateshwarlu | B Com | 81 |
| 36 | 2303040 | T Bhanuditya | B Com | 81 |
| 37 | 2303043 | Varnika Reddy Gudur | B Com | 81 |
| 38 | 2303045 | Mallari Harini | B Com | 81 |
| 39 | 2303046 | Sourabh Soni | B Tech (CE) | 81 |
| 40 | 2303047 | Sreeram Vaishnavi | B Com (Hons) | 81 |
| 41 | 2303048 | Sejal Soni | B Com | 82 |
| 42 | 2303050 | Budiredla Saikumar | BBA | 82 |
| 43 | 2303051 | P Karishma | B Com | 82 |
| 44 | 2303052 | Pranavmosh M | M Com | 82 |
| 45 | 2303054 | R Pravallika | B Com | 82 |
| 46 | 2303056 | P Sanjay | B Com | 82 |
| 47 | 2303058 | Dixant Tiwari | B Com | 82 |
| 48 | 2303059 | Mukunda Murahari | B Com | 82 |
| 49 | 2303061 | Piyush Agarwal | B Com | 82 |
| 50 | 2303062 | Hari Prasad | B Com | 82 |
| 51 | 2303064 | Vamshi Peddamoi | B Sc | 82 |
| 52 | 2303065 | Uppara Karada Akshaya | BBA | 82 |
| 53 | 2303066 | Naveen Kosuri | B Sc | 82 |

Quick Index PGDM-BFS

| S. No. | Roll No. | Name | Qualification | Page No. |
|--------------------------------|----------|-----------------------------|---------------|----------------|
| FINANCE & MARKETING | | | | (80-84) |
| 54 | 2303068 | Vishwanath Patnaik | B Com | 82 |
| 55 | 2303070 | Chaitanya Vivek Kulkarni | B Sc | 82 |
| 56 | 2303072 | Varun Kalagoni | BBA | 82 |
| 57 | 2303075 | G V S Krishna Prasad | B Com | 83 |
| 58 | 2303078 | M Lokesh Kumar | B Com (Hons) | 83 |
| 59 | 2303079 | Reyya Rishu | B Com (Hons) | 83 |
| 60 | 2303080 | Abhay Roy | BBA | 83 |
| 61 | 2303081 | Parikhit Roy | B Sc | 83 |
| 62 | 2303083 | Bodapunti Navneet | B Com | 83 |
| 63 | 2303086 | R Srinivasanuraag | B Com | 83 |
| 64 | 2303087 | Risant A R | B Com | 83 |
| 65 | 2303088 | Kandati Harsha | BA | 83 |
| 66 | 2303090 | Shanigharapu Madhu Kumar | B Tech | 83 |
| 67 | 2303097 | B Aman Kumar | B Com | 83 |
| 68 | 2303099 | M Harideep Chandra Sharma | BBA | 83 |
| 69 | 2303104 | Rohit Molugari | B Com | 83 |
| 70 | 2303105 | P Pavan Kumar | B Com | 83 |
| 71 | 2303106 | Deevi Naveen | B Com | 83 |
| 72 | 2303107 | Mohsin Alam Nomani | B Com | 83 |
| 73 | 2303110 | S Akanksha | B Com | 84 |
| 74 | 2303112 | Bandla Sujith | B Tech (ME) | 84 |
| 75 | 2303113 | Nithya Nobel | B Com | 84 |
| 76 | 2303115 | K Bharadwaj Sai Kumar Reddy | B Sc | 84 |
| 77 | 2303116 | Sankalp Shourya | B Com (Hons) | 84 |
| 78 | 2303117 | I Sai Dinakar | B Com | 84 |
| 79 | 2303125 | Tisha Papad | B Com (Hons) | 84 |

Quick Index PGDM-BFS

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|------------------------------|---------------|----------------|
| FINANCE & HR | | | | (84-85) |
| 80 | 2303007 | P Varun | B Com | 84 |
| 81 | 2303015 | Archana Sahu | B Com | 84 |
| 82 | 2303028 | Pranavika Siddabathula | B Com | 84 |
| 83 | 2303041 | Sanjana Sriya | B Com | 84 |
| 84 | 2303060 | Ramya Bachu | B Com (Hons) | 84 |
| 85 | 2303073 | Summaiya Begum | B Com | 84 |
| 86 | 2303093 | Shradha Sujith | B Tech | 85 |
| 87 | 2303103 | Kritika Soni | BBA | 85 |
| 88 | 2303111 | Devanshi Newlay | B Com | 85 |
| 89 | 2303114 | Sreepuram Yuvaharini | B Com | 85 |
| FINANCE & BUSINESS ANALYTICS | | | | (85-87) |
| 90 | 2303002 | Narasimha Yerragudi | B Com | 85 |
| 91 | 2303008 | M K Sharat Chandra | B Tech (CE) | 85 |
| 92 | 2303009 | G Shanmukha Sairam Soudamini | B Com | 85 |
| 93 | 2303011 | Ashishma Sharon | B Com (Hons) | 85 |
| 94 | 2303021 | Gayathri Jothibasu | B Com (Hons) | 85 |
| 95 | 2303022 | Kothoori Viiheth Mohan | B Com | 85 |
| 96 | 2303025 | Vasishta Lutade | B Com (Hons) | 85 |
| 97 | 2303038 | Simran Pandey | B Sc | 85 |
| 98 | 2303044 | Sravan Kumar Petloju | B Com | 85 |
| 99 | 2303049 | Satham Hrushikesh | B Tech (EEE) | 85 |
| 100 | 2303055 | Khushbu Kumari | B Sc (Hons) | 86 |
| 101 | 2303057 | Gorla Akanksha | B Com | 86 |
| 102 | 2303063 | Nittala Srinija | B Sc | 86 |
| 103 | 2303071 | Sunanda Devu | BBA | 86 |
| 104 | 2303082 | K Aakanksha Vasist | B Com (Hons) | 86 |
| 105 | 2303084 | Nangunuru Saniketh | B Com | 86 |
| 106 | 2303085 | Harshitha Vajjala | B Com | 86 |

Quick Index PGDM-BFS

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|-------------------------|---------------|----------------|
| FINANCE & BUSINESS ANALYTICS | | | | (85-87) |
| 107 | 2303089 | Kaireen Shaida | B Com | 86 |
| 108 | 2303091 | Roushan Kumar | B Com | 86 |
| 109 | 2303092 | R Lakshmi Gayatri | B Tech | 86 |
| 110 | 2303094 | Sravya Sribhashyam | B Com | 86 |
| 111 | 2303095 | Akshit Agarwal | B Com | 86 |
| 112 | 2303096 | Ashok Kumar Srikakulapu | BBA | 86 |
| 113 | 2303098 | Thota Hanuman | BBA | 86 |
| 114 | 2303100 | Kummari Swathi | B Com | 86 |
| 115 | 2303101 | Anumula Sai Rohith | BBA | 86 |
| 116 | 2303102 | Shriya | B Com | 87 |
| 117 | 2303108 | Subha Prasad Sahu | B Com | 87 |
| 118 | 2303109 | Aditya Shashank | B Com | 87 |
| 119 | 2303118 | Chakka Yamini Neeharika | BBA | 87 |
| 120 | 2303120 | Vasavi Kothapalli | B Com | 87 |
| 121 | 2303121 | Janna Ananya | B Com | 87 |
| 122 | 2303122 | Satwik Bulusu | B Com | 87 |
| 123 | 2303123 | Tokata Shalini | B Com | 87 |
| 124 | 2303124 | Srikar Nandan | B Com (Hons) | 87 |
| 125 | 2303126 | Sai Nimisha | B Com (Hons) | 87 |

Quick Index PGDM-IB

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|----------------------------|-----------------|----------------|
| MARKETING & OPERATIONS | | | | (87-88) |
| 1 | 2304003 | Agnes Catherine | BE (Mechanical) | 87 |
| 2 | 2304014 | Duttaluri Sai Aditya | B Sc | 87 |
| 3 | 2304021 | Kanakagiri Kundan Kishor | BBA | 87 |
| 4 | 2304041 | Charan Sidha | B Tech (ECE) | 87 |
| 5 | 2304043 | Vikram Reddy Sama | B Tech (ECE) | 88 |
| 6 | 2304044 | Shiva Vardhan Singireddy | B Tech (CSE) | 88 |
| 7 | 2304050 | Sruthi Vattikota | BBA | 88 |
| 8 | 2304055 | V Ajit Kumar | B Tech (EIE) | 88 |
| 9 | 2304056 | Veeramalla Lakshmi Goud | BBA | 88 |
| 10 | 2304063 | Pendam Manjunath | BBA | 88 |
| MARKETING & BUSINESS ANALYTICS | | | | (88) |
| 11 | 2304029 | Mayank Tanneru | BHM | 88 |
| 12 | 2304031 | Mothi Rithwik | BBA | 88 |
| 13 | 2304038 | Pranay Raj | B Sc | 88 |
| 14 | 2304040 | R Chadurvel | B Com | 88 |
| FINANCE & MARKETING | | | | (88-90) |
| 15 | 2304001 | Sindhuja Abbineni | B Sc | 88 |
| 16 | 2304004 | Adithya Vardhan Amirisetty | BA | 88 |
| 17 | 2304007 | Aviti Vikas | B Sc (Hons) | 88 |
| 18 | 2304008 | Binita Sinha | B Com | 88 |
| 19 | 2304010 | C Vaishnavi Reddy | BA | 89 |
| 20 | 2304012 | Chikatimalla Vijai | B Com | 89 |
| 21 | 2304013 | Debashreeta Ghosh | B Com | 89 |
| 22 | 2304017 | Harshit Mishra | B Com | 89 |
| 23 | 2304018 | Hemanshi Agarwal | B Com | 89 |
| 24 | 2304020 | Kajol Mishra | B Tech (CSE) | 89 |

| S. No. | Roll No. | Name | Qualification | Page No. |
|---|----------|----------------------------|---------------|----------------|
| FINANCE & MARKETING | | | | (88-90) |
| 25 | 2304028 | Maroju Rahul | B Com | 89 |
| 26 | 2304032 | Nelaveni Lidvija | B Tech (CE) | 89 |
| 27 | 2304033 | Nori Sai Vaishnavi | B Com | 89 |
| 28 | 2304039 | Prayash Bose | B Com | 89 |
| 29 | 2304042 | B Sai Tejaswini | BBA | 89 |
| 30 | 2304045 | Shubham Patel | B Com | 89 |
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Quick Index PGDM-IB

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Quick Index PGDM-HRM

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Quick Index PGDM-HRM

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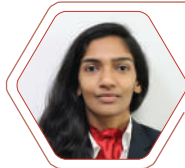
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Placement Programme Class of 2025

Placement Committee

The Placement Committee of the Institute contacts and assists the companies in the recruitment process. The Committee comprises the Chairman – Placement Committee, Placement Coordinator and all PG Coordinators. The Student Placement Committee assists this Committee. The Placement Coordinator is the convener of the Placement Committee.

The students will be allowed to report to their duties from May 2025 onwards, depending on the need of the recruiter. To confirm participation, the organizations are requested to complete the Placement Response Sheet provided at the end of the brochure and mail it back at the earliest to enable early allotment of dates.

Guidelines for Final Placements

The following guidelines have been framed by the Institute to ensure transparent participation in the placement activities for the Class of 2025. Your cooperation will be highly appreciated.

- Details regarding the organization's placement requirements can be forwarded to the Placement Coordinator. These details are essential for scheduling the placement process.
- Information about the company in the form of brochures, pamphlets, write-ups, etc., may be sent to the Placement Coordinator along with the job profile.
- Pre-Placement talks will be held at the Institute during which the companies make presentations about their operations and job profile.
- The Placement Coordinator will forward the Curriculum Vitae of all the interested students to the organisation.
- The recruitment process will be held in the campus, but if the organization desires, the students should come to their respective office.
- Once a student receives an offer he/she is not eligible to participate in further selection process of any other company.
- All the offer letters to the students by the organization must be channelled through the Placement Coordinator. Duplicate copies of the appointment letters duly signed and accepted by the students will be returned to the organization.
- Please ensure that all the correspondence regarding placements is channelled through the Placement Coordinator.

For further information please contact

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Marketing Executive

Mr B Ramulu

Office Sub-ordinate

RESPONSE SHEET

(To be filled in by the Recruiter)

Name of the Organization: _____

Address: _____

City: _____ Pin: _____

Telephone: _____ Fax: _____ Mobile: _____

Email: _____

PLACEMENT DETAILS

Position: _____ No. of Vacancies: _____

1. _____

2. _____

AREA

Marketing Finance HR Operations Management

Retail Banking, Insurance & FS International Business

Date for Pre-Placement Talks at IPE _____ (or) Office _____

Date for Selections at IPE _____ (or) Office _____

FACILITIES REQUIRED

Transportation: _____ LCD _____ No. of Rooms for PPT _____

Others, if any _____

Signature: _____

Name of the Person: _____ Organization: _____

Telephone: _____ Fax: _____ Mobile: _____

Email: _____

From: _____

Some of our Recruiters





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