



HONED FOR THE NEW CHALLENGES

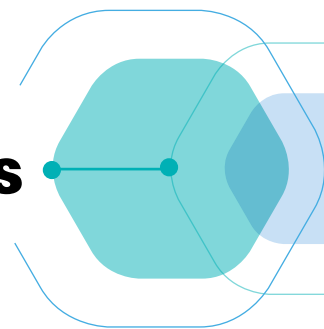
Placement Brochure
Class of **2022**



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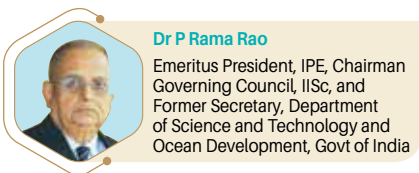
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Board of Governors



Shri K Madhava Rao, IAS (Retd)

President, IPE and
Former Chief Secretary and
Election Commissioner
Govt of Andhra Pradesh



Dr P Rama Rao

Emeritus President, IPE, Chairman
Governing Council, IISc, and
Former Secretary, Department
of Science and Technology and
Ocean Development, Govt of India



Shri TV Mohandas Pai

Chairman, Manipal University
Learning Pvt Ltd
MEMG International Pvt Ltd



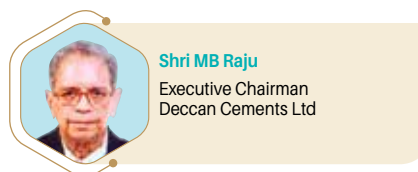
Dr K Pradeep Chandra, IAS (Retd)

Former Chief Secretary
Govt of Telangana



Smt Mahpara Ali

Former CGM (L&D) Corporate
Centre
State Bank of India



Shri MB Raju

Executive Chairman
Deccan Cements Ltd



Shri Subhash Kumar

Chairman-Cum-Managing
Director, ONGC Ltd



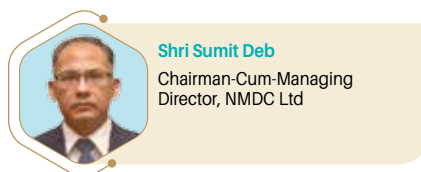
Shri Pramod Agrawal, IAS

Chairman-Cum-Managing
Director, Coal India Ltd



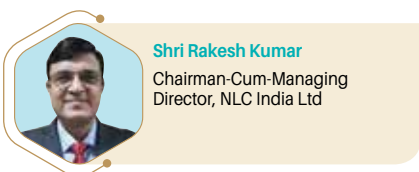
Shri Sailesh, IAS

Secretary, Department of
Public Enterprises,
Govt of India



Shri Sumit Deb

Chairman-Cum-Managing
Director, NMDC Ltd



Shri Rakesh Kumar

Chairman-Cum-Managing
Director, NLC India Ltd



Shri Jayesh Ranjan, IAS

Principal Secretary to Govt. of
Telangana, IT, Electronics &
Communications Dept., and
Industries & Commerce Dept.



Shri N Sridhar, IAS

Chairman-Cum-Managing
Director, The Singareni
Collieries Company Ltd



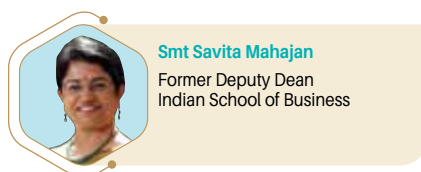
Prof D Ravinder

Vice-Chancellor
Osmania University



Prof Virendra Kumar Malhotra

Member Secretary
ICSSR, MoE, Govt of India



Smt Savita Mahajan

Former Deputy Dean
Indian School of Business



Prof Shantha Sinha

Professor (Retd), Dept of Political
Science, UoH,
Former Chairperson, NCPCR, and
Former Secretary Trustee,
MV Foundation



Prof Nathan Subramanian

Director, IPE
Member Secretary
Board of Governors



Message from the **President**



Shri K Madhava Rao, IAS (Retd)
President, IPE

Business education at the Institute of Public Enterprise (IPE) is comprehensive as it covers a wide gamut of courses, a variety of teaching techniques, and intensive interaction with industry in the form of industrial visits and lectures from captains of industry.

IPE produces industry-ready and savvy postgraduates, who are fully prepared to perform at a high level from their first day in industry. IPE's curriculum and pedagogy are designed such that MBA students are exposed not only to business theory but also to practice and the requirements to succeed in the business environment of the real world. All our Courses are contemporary, and cover the latest trends and techniques. The process is facilitated at IPE by our high-quality Management Faculty, most of whom have been exposed to the industry either through their previous work experience or through engaging in training & consulting assignments.

A large number of multinational and national companies have been visiting IPE for Placements for several years, covering many different sectors in the industry. The Institute has had a record of inspirational placement since its inception.

I am sure the Class of 2022 would fully meet the expectations of the industry, and wish them well in the Placements.

I am delighted to introduce the PGDM students of the Institute of Public Enterprise (IPE) 2020-2022 batch to your organization.

Despite this being a difficult year globally due to the pandemic, IPE has continued to perform exceptionally well, and maintained its steadfast focus on delivering high-quality management education and preparing excellent job-ready students who will be an asset to any industry or organization they join.

IPE's faculty have continued to be one of its main strengths, many of who have had significant exposure to industry, enabling them to impart the knowledge and skills most relevant to practitioners. Most of our Faculty have either worked in the industry prior to entering academia and/or offer MDPs & Executive Development Programs for working executives. Many also undertake Consulting Projects for large organizations. This ensures all our Faculty are continuously in touch with contemporary industry practices, which they are then able to translate into their teaching. We also constantly review our curriculum, ensuring it incorporates best practices and stays relevant to the industry. Also, IPE ensures that students are provided not only the knowledge pertaining to the latest concepts and techniques of Management, but also trained in the necessary soft skills that are so vital to perform well in the industry, such as listening & communication skills, team-working, and leadership skills.

Typically, IPE also undertakes multiple student-focused activities, that give the students the depth and breadth of exposure required to expand their horizons and perform well in the industry. For instance, we have a large and successful Summer Internship program, which provides 100% summer placements to our students. We also have several Guest Speakers from the industry who deliver lectures and Seminars that are embedded in the various Courses, providing a first-hand exposure to students on industry practices. We also invite many industry speakers and Alumni in senior roles in the industry who deliver Webinars. Multiple other

opportunities are provided to the students to undertake industry-related Projects and Part-time internships (in addition to the Summer Internships). Students are also provided opportunities to undertake industry-relevant certifications such as Bloomberg Certification.

The results of our efforts have indeed paid off in many ways. For instance, despite this being a pandemic year our Placements for the outgoing batch of students who graduated has in fact been equal to the Placements our students achieved in the pre-pandemic year. About a hundred large reputed multinational and national companies visited IPE for Placements this year, who between them offered close to 400 jobs to our students. This is testament to our student calibre, particularly considering that the large majority of companies have been making repeat visits to IPE, after recruiting from us in previous years.

It may not be out of place to mention in this context that IPE has continued to perform very well in most national rankings. For instance, we were ranked the 19th best Business School nationally in the Times B-School 2021 ranking. We were also ranked 20th nationally in the CSR Business School ranking, and in the top 30 nationally in the Business Standard 2021 ranking. This year, IPE was also ranked by NIRF, and that places us among the better business schools nation-wide (IPE is one of only 3 Management Institutions in Telangana that qualified for a ranking by NIRF this year).

We can vouch that IPE produces some of the finest MBA graduates, who will be an asset to any industry they work in. We welcome you to visit IPE and hire our graduates.

Message from the **Director**



Prof Nathan Subramanian
Director, IPE

Message from the **Chairman Placements**



Prof S Sreenivasa Murthy

Professor - Finance
Dean & Chairman - Placements
ssmurthy@ipeindia.org

It is heartening to note that the PGP students of Class of 2022 are ready to join the industry after completing their rigorous academic training at the Institute. The Institute has offered dual specialisation to all its PGP students. The specialisations (Electives) offered by the Institute include Finance, Marketing, HR, Operations, Systems, Business Analytics, Economics and Entrepreneurship. In every specialisation, the students are provided with a wide choice of subjects to choose from. The pedagogy followed to train the students include lectures, discussions, exercises, case-studies, presentations, quizzes, article review presentations, management games, excel based exercises, etc. The students are also trained by the industry experts in important aspects like 'Personality Development and Business Communications', 'Business Aptitude etc.

The various student club activities organised at the campus provide ample opportunities to the students to improve their communication skills, interpersonal and networking skills. The various sports facilities available at the campus help them in maintaining good fitness and robust health to excel in various curricular, co-curricular and extra-curricular activities at the Institute.

We welcome our esteemed recruiters to the Institute for the placement process and wish all our students good luck in their placement efforts.

Placements Team

Dr M Meher Karuna
Associate Professor &
Coordinator – Placements

Dr S Vivek
Assistant Professor &
Joint Coordinator – Placements

Dr P Mahesh
Assistant Professor &
Joint Coordinator – Placements

Mr A S Kalyana Kumar
Assistant Professor &
Member Placements

Dr C V Sunil Kumar
Assistant Professor &
Member Placements

Ms C R Kavitha
Secretary – Placement

Rampal Yadav
Marketing Executive

B Ramulu
Office Sub-ordinate



VISION

To become an institute of choice for social science research and management education and contribute to the excellence of organizations and society.

MISSION

To anticipate and respond to the needs of social science and management research of the government, corporate and social sectors through its multidisciplinary competency in social science research and management education.

Why IPE?

The Institute of Public Enterprise (IPE) is a premier Business School ranked as the 19th best Business School in the Times B-School 2021 Ranking and also featured in the National Institutional Ranking Framework, Government of India. IPE has been in the forefront of imparting management education to the budding managers for the last 25 years with the highest admiration from the industry captains. The recruiters have shown keen interest in on boarding the IPE students who are exceptionally competent and excellent in communication skills.

The highly accomplished faculty members of IPE have rich experience in research, training and consultancy all of which are blended with classroom teaching. Such combination is a distinct feature of our pedagogy which moulds the students to the emerging needs of the corporate world. This blended learning helps the students to gain insights about various functional domains in the most practical manner.

The curriculum is updated keeping in view the changes in the corporate world wherein the alumni network plays an important role. The alumni provide the much needed inputs in the revision of the curriculum so that the students get the latest insights of the corporate world.

The specialized papers offered to the students in different domains - Marketing, Finance, Operations, Human Resource Management and Business Analytics, further strengthen their hands in handling critical assignments at workplaces. The case studies, role plays, outbound learning and immersive learning which happen through student clubs enable the students to hone their leadership skills.

The B-School fest, SANSKRITI is one event that unleashes the skills of the students in planning and conducting the large scale events where students from all over the country participate in the events. The domain specific clubs Marketing Club, Finance Club, HR Club, and Operations Club coupled with the summer internship programme, industry tours, simulation activities and lectures from industry captains further sharpen the intellect of the IPE students.

The above activities give a competitive advantage to the students and it is natural that IPE has been the first choice for a large number of recruiters in Telangana and Andhra Pradesh.





IPE: A Profile



The Institute of Public Enterprise (IPE) specializes in Social Science Research and in contemporary Management Education. Within a span of five decades, the Institute has transitioned itself from being a research and training institute for the public sector to becoming a nationally acclaimed Management Institute of choice, with a prominent standing in the country and a special place in South India. IPE is well-networked institution internationally and collaborates with like-minded institutions in furthering Management Education.

The long term courses offered by IPE are in the areas of General Management, Banking, Insurance and Financial Services, International Business, Marketing and Human Resource Management. All the courses are of two-year duration, approved by the All India Council of Technical Education (AICTE), Ministry of Education, Government of India. The design of the courses are comprehensive in nature and the basic inputs are drawn from the foundation of the research, training and consultancy experience of the Institute in public sector, private sector and non-governmental sector. The courses are open for enrollment from both fresh graduates and working professionals.

A unique fifteen month course launched by the institute (Executive Post Graduate Diploma in Business Management), is specifically designed for middle and senior level professionals from private sector, public sector and non-governmental sector.

IPE adopts a unique approach to groom the students and prepare them as a right fit for the industry through fine-tuning the academic inputs and teaching methods as per the needs of the industry. The Institute nurtures budding professionals by providing them Industry exposure through Summer Internships scheduled in the second year of the programme. This enables students to get practical knowledge in one's chosen field and prepare for a long innings in the corporate world.

Preparing the students to become responsible citizens of the society and making them aware of their social responsibilities is given due importance at the institute. Health and well-being of the student is paramount which is facilitated through varied curricular and co-curricular activities. The IPE infrastructure facilitates the process of all-round development of the student with the best facilities for sports and fitness.

The IPE leadership is the key driving force which steers the vision for excellence in delivering the management programmes and social science research. The board consists of top academicians, scientists, administrators, policy makers, and industry experts who with their professional expertise and acumen and outstanding leadership have ensured a healthy academic environment at the Institute.

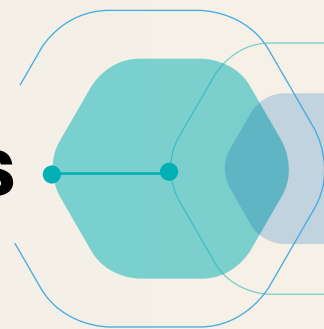
The Institute was recognized as 'Centre for Excellence' in Social Science Research by Indian Council of Social Science Research (ICSSR), Ministry of Human Resource Development, Government of India, in the year 1976.

Achievements

- ⇒ Vaishali Aparna Yeleswarapu secured
 - 4th rank in Marketing Quiz Round of National Marketing Quiz organised by DigiDose
 - 10th rank in Business Quiz Round of National Business Quiz organised by DigiDose.
 - 5th rank in Marketing Strategy Hunt organised by DigiDose.
- ⇒ Avhishek Gupta, Adarsh Pramod Naik, Peddibhotla Architha. Three Marketer's in a National level Marketing Event organized by NIT Trichy and secured 5th position being a national level finalist.
- ⇒ P Mahita Priyadarshini participated in National level Ideal Women Contest conducted by Vivekananda Institute of Languages and received 1st division certificate.
- ⇒ Arjun M, Eashwar S, Shruthi A, Swetha S, Prasanna Venkatesan K, participated in a skit titled "The Missing Letters" conducted by IIM, Ranchi and won the first Prize.
- ⇒ Shakra Shoaib and Aiswarya Petambaram bagged all India rank 7 and 11 respectively in National Creativity Aptitude Test 2021 exam.
- ⇒ Surikuchi Lakshmi Saroja and B Varsha presented a paper titled "Driving Well – being among workforce" at HR National Seminar on Sustainable HRM Practices Post COVID-19 conducted by Institute of Management Entrepreneurship Development Pune and won the Best Paper Award.
- ⇒ Deepesh Kumar Nishad earned a certificate as Top Performer in Brainiac for his outstanding performance in Brainiac Quiz.
- ⇒ Rashmika Avishek Gupta, Srinivas, Roopasreem, Deepesh participated in event Sustain The World! Virtual Camp organized by University of Teknologi Mara, Malaysia and won Bronze Medal.



RANKINGS



- **NIRF India Rankings 2021**
 - ⇒ IPE Rank-band in Management 76-100
- **Times B School Survey 2021**
 - ⇒ 19th in Top 100 B-Schools All India
 - ⇒ 10th in Top Private Institutes All India
 - ⇒ 4th in Top South Zone B-Schools
- **CSR - GHRDC B-Schools Survey 2021**
 - ⇒ 5th Rank in Top Government B-Schools of India
 - ⇒ 1st Rank in Top Govt. B-Schools in Telangana
 - ⇒ 17th Rank in Top 20 B-Schools (Government & Private) by Faculty, Publication, Research, Consultancy, MDP & Other Programmes
- **Business Today -MDRA B-Schools Survey 2021**
 - ⇒ 3rd Rank in Top B-School in Hyderabad
 - ⇒ 11th Rank in Top B-Schools in South
 - ⇒ 26th Rank in Top 100 Private B-Schools of India
 - ⇒ 46th Rank in Top 100 B-Schools (Government & Private) All India
 - ⇒ 27th Rank in Top 100 B - Schools in India: Learning Experience
- **Careers360 Ranking 2020**
 - ⇒ All India Rank-15, AAA+
 - ⇒ State Ranking-3
- **The Chronicle of Career and Education B-School Survey 2020**
 - ⇒ 45th Rank in Top 75 B-Schools Overall Ranking
 - ⇒ Top 8th in Social Responsibility
 - ⇒ Only institute Graded A+ in Telangana
- **Business Standard B-School Ranking 2020**
 - ⇒ Category **A1 Grade**
 - ⇒ 4th in Top South Colleges by Zone
- **Outlook-ICARE India Ranking 2020**
 - ⇒ 31st Overall India Standalone Institutions
 - ⇒ 33rd Overall South Zone B-Schools



Location and Facilities

IPE Library

The IPE library is a valuable resource to the students and the faculty. The computerized library has, over the years, built a robust collection of over 55,089 books, reports and journal back volumes in different areas of management and information technology. It subscribes to over 200 international / national journals in hard copy, and several thousands in the digital format through the full text databases. A rich repertoire of working papers, statistical serials, and the like are part of its collection. The library also provides access to the best of business and management related digital resources through its subscription.

The vision of IPE library is to become a global knowledge hub in the areas of management, economics and public sector enterprises. In pursuit of this vision it has specialized sections for subjects like Corporate Governance, Performance Appraisal, Technology, Governance, Corporate Social Responsibility, Privatisation etc. The library collection also includes reports of Comptroller and Auditor General (CAG) of India; the Annual Survey of Public Enterprises brought out by the Ministry of Industry, Government of India; and also the evaluation reports brought out by the Bureau of Public Enterprises.

IPE library extends academic support to faculty and students by providing online resources like – 1. EBSCO online Database 2. Bloomberg Database 3. ProwessIQ-CMIE 4. JSTOR 5. Indiatat.com 6. EPWRFITs 7. ProQuest 8. Prime Database 9. N-List (INFLIBNET) 10. DELNET Member 11. ICSSR Data Service: Social Science Data Repository 12. National and International Journals (Both print and online) 13. Case Studies, etc.

The IPE library receives reports and working papers from institutions such as World Bank, Asian Development Bank, International Labour Organization – Asian Regional Team for Employment Promotion, Organization for Economic Cooperation and Development, Indian Institutes of Management, Madras Institute of Development Studies, central / state government enterprises and private sector organizations. It also receives reports of the Comptroller and Auditor General of India, debates in the Lok Sabha and Rajya Sabha, Estimates Committee and Committee on Public undertakings, etc.

The library helps faculty, research scholars and staff with data retrieval and analysis for their research / curriculum needs. The library also assists in collecting and collating data from diverse sources ranging from market data to literature surveys or any other customized need. The services include Information Retrieval, Data Mining, Training for Database Use, Business Intelligence Analysis and more. The library is fully automated for the purpose of house-keeping. The entire library is covered by CCTV surveillance. Maintains Institutional Repository (IR) software, i.e., DSpace. The library remains open from 8.00 to 22.00 hrs from Monday to Friday and 9.00 to 17.00 hrs on Saturdays and Sundays.

The IPE library membership is extended to IPE's alumni, scholars pursuing PhD at some other institutes / professionals / faculty at other educational institutes on payment basis in addition to institutional membership:

Platinum (for Institutions) – It is life membership, fee Rs. 1,00,000/-. Ten members can access at a time.



Gold (for Institutions) - It is 10 years validity, fee Rs. 50,000/-. Five members can access at a time. Silver (for Individual) - It is annual membership, fee Rs. 3,500/-. These members can borrow books, the membership is non-transferable.

IT Resources

Knowledge of Information Technology is essential for effective management. Keeping in view the IT trends in the industry, the Institute has set up a well-equipped Computer Centre with Servers and 120 PCs with the latest configuration. IPE provides brand new laptops to all PGP Students. The entire IPE campus has been WiFi-enabled, providing 24x7 internet 600 Mbps(1:1) access to students and employees with Hardware and Software firewall security. IPE has Face recognition biometric system and Mobile Attendance System with GEO Tagging and CCTVs which provides security for the entire campus. IPE also uses a college ERP solution to ensure better interaction for the stakeholder management such as the students, teachers, parents and IPE administration. IPE provides softwares like SPSS, SAP, Tableau, Bloomberg Terminal, LMS - Office 365, MS Teams, MOODLE and Google Classroom, Turnitin for assignments and assessments, Remote Proctored Software for conducting online examination.



Bloomberg Terminal

IPE has a Bloomberg terminal. Bloomberg L.P. provides financial software tools such as analytics and equity trading platform, data services, and news of corporations and government through the Bloomberg Terminal. The system also provides news, price quotes, and messaging across its proprietary secure network. It is well-known among the financial community for its black interface, which is not optimized for user experience but has become a recognizable trait of the service. Bloomberg terminal provides access to real time national and international financial data, market information, business news, and cutting edge financial analysis tools. It also provides Bloomberg Market Concepts (BMC) course, an eight hour self paced e-learning course. It makes us one of the few business schools in the country to offer training & research in most advanced areas in finance.

SAP-UAP (University Alliance Programme)

SAP ERP is an enterprise resource planning software which incorporates key business functions of an organization. IPE provides adequate knowledge and training to students on SAP to reap benefits from modules like FI/CO (Financial Accounting and Controlling), MM (Material Management) and SD (Sales and Distribution). IPE is a member school of SAP-UAP (University Alliance Programme) from Aug 2018 to till date.



In Pursuit of Excellence



“ Appreciate the academia and industry connect as it reaches out to bridge the gap between “What is on offer to what is needed” and takes organization to new heights. Best of Luck! ”

“ Well groomed and talented students ”

“ The performance of the current batch of recruits has been good and satisfactory. We are pleased to have an association with your esteemed institute ”

“ Excellent participation from the students. Amazing campus. ”

Deloitte.



“ It's my pleasure to visit such a well reputed Institute. Quality of students in terms of confidence, potential and thought clarity is excellent. Would like to conduct campus drive next year in the beginning of year. ”

“ Good Experience in terms of hospitality and Coordination. ”

“ Best campus in Hyderabad. Candidates are groomed with good discipline and awareness towards market. ”

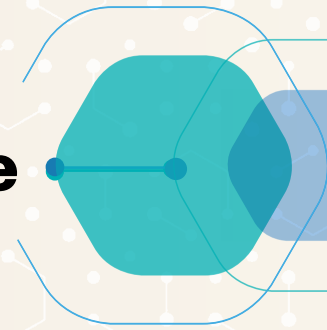
Mahindra FINANCE

Mahindra & Mahindra Financial Services Limited



“ We are happy with the overall response from IPE both students & Tpo's ”

In Pursuit of Excellence



Excellent infrastructure. Good hospitality. Students with good knowledge and thoughts delighted to hire from IPE. Wish IPE all the best.



Highly enthusiastic student group. Very good experience



Feel good to visit the campus after 4 years of gap. Faculty and Placement team were courteous / helpful.



Wonderful Campus, We could find very bright talent for our organization



Excellent hospitality and passionate students. The process was very smooth.



We are happy to be associated with IPE and we look forward to a longstanding relationship with the institution



Good Quality students and good support team for smooth hiring process



Alumni speak

Be a part of **Strong Alumni Base!**
we Prepare **Great Leaders**



Mr Shashank Sahni
Director Google
(1998-2000)



Mr Pavan Valluri
Director CGI
(1998-2000)



Mr Manav Kosuru
Senior Director,
Mindtree Limited
(1997-1999)



Mr Chandra Mouli
Head Business &
Strategy, MAQ AI
(1997-1999)



Ms Amarpreet Kaur Ahuja
Country Head - HR
Astrazeneca
(1998-2000)



Ms Reshma Arora
Knowledge Leader,
Deloitte(1998-2000)

For us the game changer in the IPE ecosystem was the support and encouragement we got from faculty members to realise our potential. Besides a rigorous curriculum the multiple club activities fostered in us a competitive spirit, peer learning and coping with setbacks. We also got the chance to host various quiz events as a part of the club activities which gave us a lot of confidence. While we came second in the Tata Crucible in 2018, a high point in our career, we look forward to two girls from IPE besting us.

Kakoli Das, *Triniti Advanced Software Labs Pvt. Ltd*
Shalini Chourasiya, *Deloitte*

IPE has been instrumental in defining who I am today. Right from the faculty to the infrastructure, there has always been support and guidance. It has provided a platform for holistic development - to pursue extra curricular activities and in becoming a management professional.

Kavyasree Kolluru
HR Analyst, Deloitte, USI, Hyderabad

"Being a student with 2 years of work experience, I was initially skeptical in joining a good institution which focuses on teaching and developing core management skills.

IPE has always excelled in guiding and nurturing us in not just academics but a 360 degrees personality development.

My journey with IPE has been a roller coaster ride with lots of learning opportunities. I was one of the privileged students to have represented the college at various conferences. Research and practical exposure makes you a better person to face the challenges of the corporate world.

PGDM-Banking, Insurance and Financial Services - one such multi dimensional course that I pursued has given me enormous opportunities to explore and master. I have been offered an internship at Franklin Templeton Investments for a Project Management profile.

Sriram, *PGDM-BIF*
Assistant Manager - Credit, HDFC LTD

As I entered the portals of IPE, my mind was clouded with thoughts - all centred on what was in store for me. Within a few weeks, much to my joy, I realised I was having a fair share of fun along with learning experiences.

The camaraderie at the hostel, my active role in academic and non academic events during my MBA tenure, not forgetting my mentors' and teachers' guidance - all helped in building my confidence and shaping my personality.

All along I held on to this philosophy - 'Live in the moment' and this truly made my time spent at IPE a thoroughly enjoyable one.

Kritika Kapoor
Senior Analyst - Talent Acquisition
Deloitte Consulting India Pvt. Ltd, Hyderabad

IPE has been one of the best experiences I've had in my life. The best thing about IPE is the Faculty, who constantly push us to be the best version of ourselves. It has always been a pleasure to represent and win accolades for our beloved institution at many state and national level events. None of this would have been possible without the support of our faculty. Personally, I have thoroughly enjoyed all my days in IPE. All the skills I picked up in IPE helped me land in a better spot not only in my career but also in my life. I strongly feel and believe IPE will continue to help many more aspiring management professionals.

Venkatesh Deekonda
Associate, Triniti Advanced Software Labs Pvt. Ltd

Alumni speak

Curriculum of PGDM-IB is indeed a cutting edge one comprising, apart from the regular standard B-School subjects, courses like International Brand Management, Global Marketing Management, Foreign Currencies and Global Finance, Innovation Management which are the hallmark of this programme and are vital in understanding the present global business and global market scenario.

Jeshal Mehta
PGDM-IB

It's a place full of opportunities and exposure and being a part of PGDM-HRM I can proudly say that it's not like any general HR specialization. We have been nurtured to foster in subjects of Human Resource Management with relevant market trends with constant guidance and mentoring of faculties from the beginning of the course which made the roots stronger.

Priyanka Panda
HR Executive Talent Development (LDP), TCS

In an era where all businesses are global, the gradual integration of Indian economy with the global economy is now an irreversible process. PGDM-IB @ IPE provides the right platform where an individual is made well equipped to handle the new demands of the industry in leading their businesses towards this direction successfully. Keeping in mind the dynamic environment that we are living in today, the course curriculum here @ IPE is exceptionally designed, planned and executed to confront these challenging situations successfully.

Nilesh Poddaturi
PGDM-IB

It was a great experience to be a part of IPE-International Business family wherein we learned so many things which are really helping now as we move on to make a name for ourselves in the business world. Apart from theoretical knowledge the practical knowledge played a very important role. I don't feel totally alienated and stranger when I start my corporate journey as a fresher.

Eshan Verma
PGDM-IB

Institute of Public Enterprise has a rich intellectual capital. The learning experience at the institute is remarkable. The course PGDM-International Business is one of it's kind, where you learn every concept of management in a broader, global perspective, which is the need of the day; the course structure is very well designed and an excellent faculty adds to the beauty of the it.

Ramanuj Sarada
PGDM-IB

IPE is always a great place to learn. PGDM-BIF course is a perfect blend that offers both theoretical and practical knowledge. For people who are willing to pursue career in the field of banking or financial services, this is an excellent course. This course includes several subjects taught by faculties with big names in their respective subject areas. These industry-experienced faculties in this course help students in all sorts of ways, which in turn helps them scale great heights in their careers. Choosing PGDM-BIF course was one of the best decisions I have taken.

Sarat Chandra Kakani,
PGDM-BIF

IPE and the PGDM-HRM course is a great place of learning which has the best faculty well versed in the subjects. The internal and external mentors from Institute and corporates clarify doubts and provide wide exposure.

Rashmi Paladagu
HR Generalist, Amazon, US

I underwent a significant transformation through the PGDM-International Business (IB) Programme at IPE which made me to develop a mindset of a Global Business Manager. The IB programme state-of-the-art curriculum, is taught by well qualified faculty, with even a few add-on courses taught by overseas faculty. It has the unique Business News Presentation classroom sessions wherein we learn about divers sectors such as Automobile, Agribusiness, Banking & Finance, FMCG, Exports & Trading, IT & Telecom, Steel & Metals, Pharma & Biotech, etc. I feel a lot confident.....

Neha Chahal
PGDM-IB

PGDM-HRM course at IPE provides great practical learning in the area of human resources management. It is the destination for students aiming to work as HR professionals. The course has paved my way to Deloitte as a Talent Analyst.

Shruti Asiniparthi
Sr Talent Analyst, Deloitte India

As a part of my PGDM-HRM journey at IPE, I saw myself enhance my knowledge and skills not only academically but holistically. IPE gave me opportunity to apply what I learned in the class rooms through numerous activities and competitions. The experience and knowledge at IPE helps me cut through complex client requirements, and stakeholder management etc.

Kameswari Chandra Teja K
Sourcing Analyst, Deloitte India

Industry Interface

Guest Lectures

- ⇒ Shri Krishna Prasad Jaladanki, Head SCM in Petronas Lubricant India Pvt. Ltd.
- ⇒ Shri Sudha Manoj, Managing Director, Deloitte, Hyderabad
- ⇒ Shri Srikanth Surampudi, General Manager - HR, Tata Consultancy Services, Hyderabad
- ⇒ Shri Swami Bodhamayananda, Director, VIHE, Sri Ramakrishna Mutt, Hyderabad
- ⇒ Shri Anshuman, Vice President, E&Y
- ⇒ Shri J M Chari, Director, Trinit Advanced Software Labs Pvt Ltd., Hyderabad
- ⇒ Ms. Saroja, Regional Head, ICICI Bank Limited
- ⇒ Prof M L Sai Kumar, Former Dean, IPE
- ⇒ Prof S K Mathur, Former ED, APSRTC and Advisor, Exe PGDM
- ⇒ Shri A L Nageswara Rao, Former CGM, Andhra Bank

Summer Internship Programme

An internship enables students to gain first-hand exposure of working in the industry. It helps students to apply the skill, knowledge, and theoretical concepts they learnt from the classroom. The students will get better placement opportunities with the Internship experience. Internship provides a nice learning curve for students with little experience in the professional world. A practical work background carries a major significance when attempting to enter the job market.

To facilitate our students, we provide an excellent internship opportunity at the end of the third trimester. The students of various two-year post-graduate programmes at IPE undertake a 8-week internship program as a study at a commercial, corporate, consultancy or government organization.

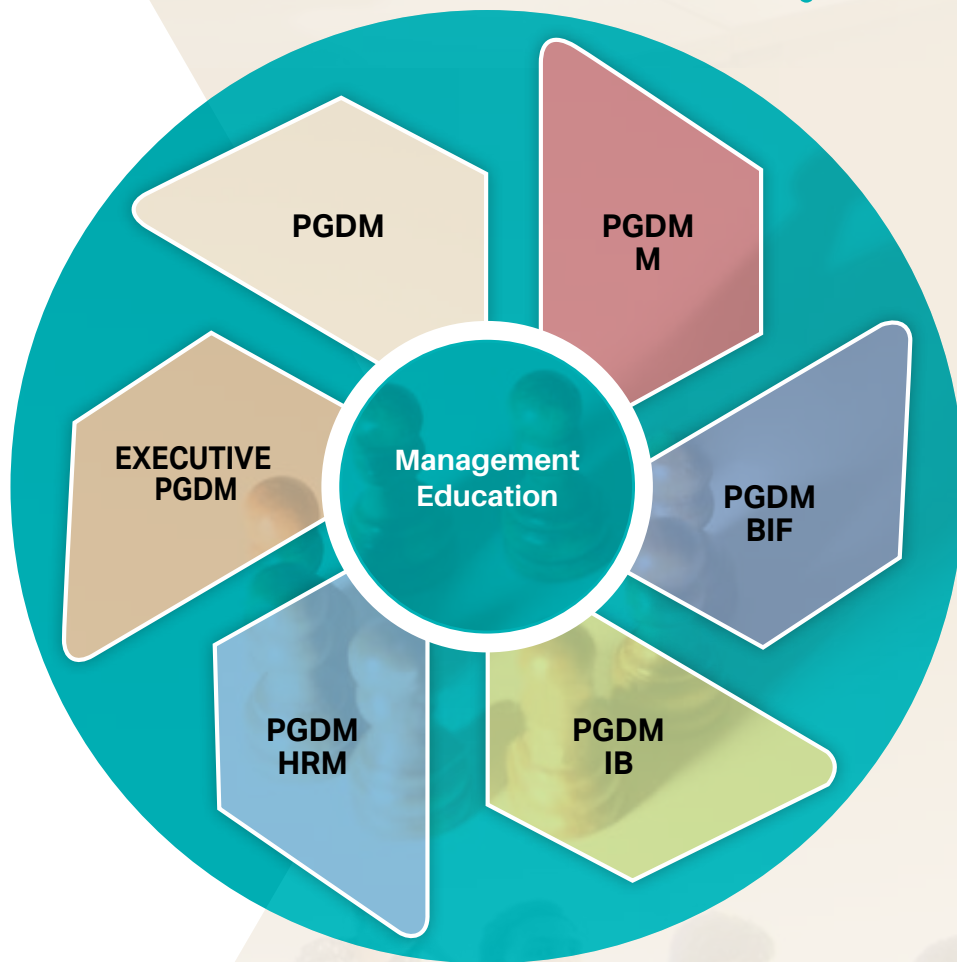
At the end of the 8-week internship, students are required to prepare a project report and the same will be evaluated. Students are provided with a continuous guidance by the faculty and industry mentors. Few students may get a pre-placement opportunity at the end of the internship, on the basis of performance.



"Over its 25 years of imparting management education, IPE has been and continues to be a North Star enriching student knowledge and careers. Approaching the celebration of the Diamond Jubilee, IPE has been receiving unparalleled patronage from the corporate world because of its contemporary industry-specific and functional-specific educational programmes. The students at IPE immerse themselves in a memorable learning environment as our distinguished faculty crafted an engaging and cutting-edge curriculum that moulds students to possess knowledge, practice and human elements that are expected from a B-school student. In addition, we have a state-of-the-art infrastructure to facilitate a conducive learning environment. We highly appreciate your continuous support and guidance to enable IPE to reach further heights."



Mr M J Rama Krishna
Assistant Professor - Marketing &
Coordinator - Academic Administration



The PGDM programs split into six trimesters, offer a wide range of electives to meet the needs of the industry in conformity with AICTE guidelines. The electives offered are Finance, Marketing, Human Resources, Operations Research, Systems and Business Analytics.

PGDM

The Post Graduate Diploma in Management (PGDM) program offered by the Institute of Public Enterprise is a two year program and was launched in 1995. Courses offered at the program elevate the understanding and sharpens the skills of students in the areas of decision making, leadership, change management, consumer behavior and entrepreneurial management. The curriculum is industry relevant and the elements of experienced faculty, state-of-the-art infrastructure and teaching methodology are skillfully leveraged to deliver industry ready students. Courses added to the program in the recent past include Negotiation, Corporate Governance, Deep Learning, Artificial Intelligence and Entrepreneurial Finance.

The program is divided into six trimesters. During the first three trimesters spread over the first year, students gain an understanding of finance, marketing, operations, economics and human resource.

In the second year of the program students choose two electives from the areas of Finance, Marketing, Human Resource Management, Operations, Systems and Business Analytics.

The program focuses on the development of key skills and capabilities required for a student to become a successful leader of the twenty first century. Over the years the program has attracted students from across the length and breadth of the country.

Programme Educational Objectives

- ⇒ To provide society a cohort of young post graduate students equipped with basic managerial skills.
- ⇒ To prepare students to have the ability to solve problems and take decisions amid complexity and uncertainty of business environment.
- ⇒ To promote social awareness, sustainable development and team orientation amongst students.
- ⇒ To produce ethically responsible and technically competent management graduates for absorption by industry.

Programme Outcomes

- ⇒ Graduates would exhibit clarity of thought in expressing their views.
- ⇒ Graduates will have the ability to communicate effectively across diverse channels.
- ⇒ Graduates will be able to flesh out key decision points when confronted with a business problem.
- ⇒ Graduates will have the capacity to formulate strategies in the functional areas of management.
- ⇒ Graduates would be able to analyse the health of an organization by perusing its MIS reports/ financial statements..
- ⇒ Graduates would demonstrate a hunger for challenging assignments.
- ⇒ Graduates would display an empathetic attitude to alleviate societal problems

Prof K Narendranath Menon
Coordinator - PGDM

PGDM-M

PGDM - Marketing addresses varied needs of a budding marketing professionals in general and that of one in a fast changing digital society in particular. The course provides a detailed conceptual background, knowledge to appreciate different marketing strategies, and analyze situations, as also action points for effective execution of marketing functions. The programme also equips students to appreciate both management and consumer perspectives in a dynamic economy and society. IPE launched a two-year AICTE-approved Post Graduate Diploma in Management - Retail and Marketing (PGDM-RM) program in 2007. The course was renamed as PGDM - Marketing in the current academic year. Candidates for this programme are selected based on their performance in CAT / XAT / MAT / ATMA / CMAT / GMAT and any other test approved by AICTE. IPE is an academic member of Retailers Association of India. It has an intake of 60 and is considered equivalent to MBA by AIU.

Programme Educational Objectives:

- ⇒ To provide knowledge about business management with greater focus on marketing management domains
- ⇒ To impart and equip the students with knowledge regarding marketing value chain and associated skills.

Prof MLN Rao
Coordinator - PGDM-M

- ⇒ To sharpen the skills of students to assume marketing roles in national and international organizations
- ⇒ To inculcate ethical values and shape students with sensitivity to solve management, business and marketing environmental issues.
- ⇒ To prepare business leaders of tomorrow to capture value for organizations and society by creation, communication and delivery of value.

Programme Outcomes

- ⇒ Graduates will be able to identify business problems and provide effective and efficient strategic solutions.
- ⇒ Graduates will be able to develop empathic attitude towards consumers in particular and society at large.
- ⇒ Graduates will become business leaders with deeper thinking, consciousness and ethical values.
- ⇒ Graduates will have the capability and capacity to formulate strategies in the functional areas of marketing management.
- ⇒ Graduates' cognitive skills and oral, written and interpersonal communication skills will be well moulded.
- ⇒ Graduates will demonstrate the ability to critically analyze business environment applying contemporary analytical tools and software.

PGDM-BIF

The Institute offers a two year full-time AICTE approved PGDM BIF (Banking, Insurance and Financial Services) program which aims to provide the students with contemporary skills and knowledge that are relevant for managing various functions of firms operating in the banking, insurance and financial services sector. This program aims at grooming potential managers who are employable in core banking, insurance and financial services functions and who can be turned-out as future leaders in banking, insurance and financial services industry. It has the state-of-the-art curriculum in areas such as Financial Modelling, Actuarial Concepts and Principles, Management of Pension Funds, Financial Analytics etc., with the thrust on market orientation, globalization, and financial & banking sector reforms. Students of this programme get on-campus good job opportunities and internships at banks, financial sector companies, consulting and analytics firms besides manufacturing firms in a diverse set of roles and responsibilities. It has an intake of 120 and candidates for this program are selected based on their performance in CAT / XAT / MAT / ATMA / CMAT / GMAT and any other test approved by AICTE. The course offers dual specialization with equal weightage in Finance, Marketing, Human Resource, Operations, Systems, Business Analytics, Economics and Entrepreneurship.

International Study Tour

The institute offers experiential learning opportunity as a part of our outreach program for the PGDM-BIF students consisting of a variety of student activities ensure a unique understanding of the work environment. It helps them to understand on how to perceive the visit to get deeper experience and exposure. Our previous batch students visited European countries (OECD, Paris) and Asian countries (Singapore, Malaysia, etc.) as part of the tour.

Industry Connect Programme: National and Local Visit

Facilitating a common ground for industry and academia to give a holistic insight into the day to day industry affairs, the institute curates national and local visits every year to make the PGDM-BIF students aware of all the necessary skill sets required to give a feel of work culture.

Program Educational Objectives

- ⇒ To impart knowledge on a wide range of concepts relating to management, banking, insurance and financial services.
- ⇒ To enhance capabilities for critical thinking, problem-solving and decision making through the dissemination of knowledge and relevant inputs.
- ⇒ To facilitate accelerated learning and an in-depth understanding of practices and ethics of management in general and Banking, Insurance & Financial Services in particular.

Program outcomes

- ⇒ Have a thorough understanding of concepts relating to management, banking, insurance and financial service.
- ⇒ Attain technical knowledge and analytical skills in order to solve the critical problems and decision making.
- ⇒ Capable of performing banking operations.
- ⇒ Carry out project appraisal at banks and financial institutions.
- ⇒ Have better clarity on practices in the domains of Management and Banking, Insurance & Financial Services, with due focus on ethical aspects



Dr Shweta Mehrotra
Coordinator - PGDM-BIF



Dr M Karthik
Coordinator - PGDM-IB

PGDM-IB

A Crucible for Global Business Leaders

The Post Graduate Diploma in International Business (PGDM - IB) which started in 2009 is a two-year full-time program approved by the All India Council for Technical Education (AICTE). The program assumes significance with the advent of globalization.

IPE's PGDM - International Business, is a cutting-edge MBA level program with a state-of-the-art curriculum comprising all courses of a standard MBA program and additionally international business-related courses such as Strategic Management, Global Finance & Foreign Currency Risk Management, Global Marketing, International Brand Management, International HRM/ Cross-Cultural HR Management, Global Supply Chain Management, and significantly, Innovation Management & New Product Development, WTO, etc.

With such a power-packed curriculum, the PGDM-IB program can provide a gateway to enviable national and international placements.

Optional Overseas Study Module

On completion of the first year, the students of PGDM International Business could undertake overseas/domestic study tour to international business establishments, arranged by the Institute. The full cost will have to be borne by the students who opt for it. The students have a choice to undertake either an International or domestic study tour.

Programme Educational Objectives

- ⇒ To familiarize the students with the basics of management theory and practice.
- ⇒ To impart knowledge in the domain of international business environment.
- ⇒ To develop the business acumen of executives with sensitivity to global management and business issues.
- ⇒ To equip students with necessary skills and knowledge that will help them to take up roles in organizations having domestic and global operations and to take up businesses having global operations.

Program outcomes

- ⇒ Students will be able to analyze and explain the basic concepts of management theory and practice
- ⇒ Students can evaluate the impact of global issues on an organization's international business operations
- ⇒ Students will be able to prepare international business plan
- ⇒ Students can assess the impact of cultural diversity on the policies of an organization
- ⇒ Students would handle the responsibilities in the domain of domestic and global business environment
- ⇒ Students will be well versed with software packages and would be able to apply them in managerial decision making

PGDM-HRM

The two-year Post Graduate Diploma in Human Resources Management (PGDM-HRM) meets the challenges of utilizing human resources effectively which are critical to the success of an organization. PGDM-HRM at IPE is a two year full-time AICTE approved program, envisaged as the highest quality program in the area of Human Resource Management and designed to provide eligible, suitable and competent HR professionals with sufficient knowledge of business to all industrial sectors.

PGDM-HRM program offers an assortment of highly specialized papers like Digitalisation of HR, Competency Mapping, HR Planning, Workforce Metrics, HR Analytics etc., in the area of HRM catering to the professional needs of the area. The program is regularly updated by taking inputs from Academic and Industry experts. PGDM-HRM has a unique Long Term Project opportunity which majorly leads to obtaining pre-placement offers. The program also offers dual specialization in any of the areas of Marketing, Finance, Business Analytics, Operations and Systems.

Programme Educational Objectives

- ⇒ To build future leaders who can connect business and HR deliverables.
- ⇒ To offer experiential learning in understanding the challenges of HR professionals in order to develop the organizations.



Dr S Vivek
Coordinator - PGDM-HRM

- ⇒ To facilitate accelerated learning in the formulation and implementation of best practices in human resources management for sustained competitive advantage in organizations.
- ⇒ To provide insights on developing strategies, initiatives and programmes for business performance with focus on organization design, analytics, change and development.

Program outcomes

- ⇒ On completion of the programme the learners would be well equipped with necessary knowledge and skills to take up managerial responsibilities in the corporate sector.
- ⇒ The learners should be able to anticipate challenges involved in the HR role and act accordingly
- ⇒ The learners should be able to identify, initiate and implement best practices in HR in dynamic environment of organizations.
- ⇒ The learners on attending the course should be able to align HR practices to business performance with suitable efforts towards organizational development using analytics.
- ⇒ The learners should develop human skills in engaging value based learning and ethical practices in management.

Executive PGDM

The Executive Post Graduate Diploma in Management (Executive PGDM) is an exclusively designed 15 months program, approved by the All India Council for Technical Education (AICTE), MoE, Government of India. The program is designed for working supervisors, executives and practicing managers, who are in the progression to assume senior level responsibilities to think holistically and build up an integrated perspective on managerial challenges and facilitate fast-track career growth, through thought leadership.

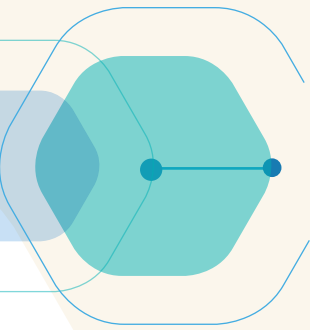
The program offers subjects for deeper study horizontally across functional areas of management and vertically across domains such as IT, Banking, Financial services, Retail & Manufacturing to transform the participants into "Business Ready Managers". On completion of the program, the participants can aspire to take general management positions and leadership roles.

The Executive PGDM program participant could be an entrepreneur, startup owner, doctor, army personnel, lawyer, model, actor, architect, teacher, cost accountants, PR head and for whomever management education is the next requirement for a scale up Innovation in Course Curriculum



Dr Prarthana Kumar
Coordinator - Executive-PGDM





National & Global Connect

International Organizations

- ⇒ Asian Development Bank
- ⇒ BRAC Institute of Governance and Development (BIGD), Dhaka
- ⇒ Centre for Asian Studies, Kyungpook University, South Korea
- ⇒ Commonwealth Secretariat, UK
- ⇒ Department for International Development (DFID), UK
- ⇒ International Association of Schools & Institutes of Administration, Belgium
- ⇒ International Centre for Promotion of Public Enterprises, Slovenia
- ⇒ International Institute of Administrative Sciences, Netherlands
- ⇒ International Political Science Association, Canada
- ⇒ International University Business Agriculture and Technology, Bangladesh
- ⇒ Kania School of Management, University of Scranton, USA
- ⇒ Monash University, Australia
- ⇒ Northeastern Illinois University, USA
- ⇒ Rotterdam School of Management, Netherlands
- ⇒ Universiti Tun Abdul Razak, Kuala Lumpur, Malaysia
- ⇒ University of Waikato, New Zealand
- ⇒ World Bank
- ⇒ Association of Management Development Institutions of South Asia
- ⇒ Nepal Administrative Staff College, Nepal



IPE has collaborated with the following organizations in the field of Research, Consultancy, Training and Teaching

Government & Allied Agencies

- ⇒ Committee on Public Undertakings
- ⇒ Comptroller and Auditor General of India
- ⇒ Confederation of Indian Industry
- ⇒ Department of Personnel & Training (GoI)
- ⇒ Department of Public Enterprises (GoI)
- ⇒ Department of Science and Technology (GoI)
- ⇒ Federation of Indian Chambers of Commerce and Industry
- ⇒ Finance Commission (GoI)
- ⇒ India International Centre
- ⇒ Indian Association of Social Science Institutions
- ⇒ Planning Commission of India
- ⇒ Indian Council of Social Science Research
- ⇒ Indian Econometric Society
- ⇒ Indian Institute of Banking and Finance
- ⇒ Indian Institute of Foreign Trade
- ⇒ Indian Institute of Public Administration
- ⇒ Institute of Company Secretaries of India
- ⇒ National Foundation for Corporate Governance (GoI)
- ⇒ National Institute of Financial Management
- ⇒ National Productivity Council
- ⇒ National Stock Exchange
- ⇒ Reserve Bank of India



PGDM Course Curriculum

FIRST YEAR

TRIMESTER I

- ⇒ Management and Organizational Behaviour
- ⇒ Statistics for Management
- ⇒ Economics for Managers
- ⇒ Financial Accounting
- ⇒ Personality Development and Business Communication
- ⇒ Marketing Management – I
- ⇒ Foreign Language – French

TRIMESTER II

- ⇒ Human Resource Management
- ⇒ Operations Research
- ⇒ Financial Management
- ⇒ Macro Economics
- ⇒ IT Applications for Management
- ⇒ Marketing Management – II
- ⇒ Public Sector Policy and Issues in Management

TRIMESTER III

- ⇒ Production and Operations Management
- ⇒ Cost and Management Accounting
- ⇒ Business Analytics for Managers
- ⇒ Marketing Research
- ⇒ Priming for Placements (Business Aptitude)
- ⇒ Start Ups and Entrepreneurship
- ⇒ Leadership and Change Management
- ⇒ Design Thinking
- ⇒ Contemporary Issues/Seminars
- ⇒ Comprehensive Viva

SUMMER INTERNSHIP PROJECT (SIP - 8 WEEKS) SECOND YEAR

TRIMESTER IV

- ⇒ Strategic Management
- ⇒ Business Laws
- ⇒ Elective 1 – Subject 1
- ⇒ Elective 1 – Subject 2
- ⇒ Elective 2 – Subject 1
- ⇒ Elective 2 – Subject 2
- ⇒ Project Work & Viva Voce

TRIMESTER V

- ⇒ Corporate Governance, Business Ethics and Corporate Social Responsibility
- ⇒ Project Management
- ⇒ Elective 1 – Subject 3
- ⇒ Elective 1 – Subject 4
- ⇒ Elective 2 – Subject 3
- ⇒ Elective 2 – Subject 4

TRIMESTER VI

- ⇒ International Business
- ⇒ Infrastructure Management
- ⇒ Negotiations
- ⇒ Long Term Research Project
- ⇒ Comprehensive Viva

ELECTIVES

FINANCE

- ⇒ Risk Management
- ⇒ Financial Analysis and Credit Management
- ⇒ Derivatives and Structured Finance
- ⇒ Financial Modelling
- ⇒ Financial Planning and Wealth Management
- ⇒ Security Analysis and Portfolio Management
- ⇒ Tax Planning and Management
- ⇒ Corporate Restructuring, Mergers and Acquisitions
- ⇒ Entrepreneurial Finance
- ⇒ Strategic Financial Management
- ⇒ Strategic Cost Management
- ⇒ Financial Analytics
- ⇒ Foreign Exchange Arithmetic
- ⇒ Private Equity
- ⇒ Fixed Income Securities
- ⇒ Financial Econometrics

MARKETING

- ⇒ Product and Brand Management
- ⇒ Integrated Marketing Communications
- ⇒ Consumer Behaviour
- ⇒ Services Marketing
- ⇒ Customer Relationship Management
- ⇒ B2B Marketing
- ⇒ Strategic Marketing
- ⇒ Digital Marketing
- ⇒ Rural Marketing
- ⇒ Agri-Business Marketing
- ⇒ Sales and Distribution Management
- ⇒ Retail Management
- ⇒ Global Marketing Management
- ⇒ Social Marketing
- ⇒ Media Management
- ⇒ Marketing Analytics

HUMAN RESOURCE

- ⇒ Learning and Development
- ⇒ Contemporary HRM
- ⇒ Industrial Relations – I
- ⇒ Industrial Relations – II
- ⇒ Talent Management
- ⇒ Organization Development
- ⇒ Cross Cultural Management
- ⇒ Leadership and Change Management
- ⇒ Balanced Scorecard
- ⇒ Strategic Human Resource Management
- ⇒ HR Auditing
- ⇒ HR Analytics

OPERATIONS

- ⇒ Supply Chain Management
- ⇒ Management of Service Operations
- ⇒ Total Quality Management
- ⇒ Lean Management
- ⇒ Optimization Models for Industry
- ⇒ Operations Strategy
- ⇒ Strategic Sourcing
- ⇒ Warehouse Management
- ⇒ Technology and Innovations Management

- ⇒ Advanced Inventory Modelling
- ⇒ Operations Analytics

SYSTEMS

- ⇒ Cloud Computing for Business
- ⇒ Enterprise Resource Planning
- ⇒ Relational Database Management System
- ⇒ e-Commerce
- ⇒ Data Mining and Business Intelligence
- ⇒ Data Modelling with R and Python
- ⇒ Data Visualising using Advanced Excel
- ⇒ Data Visualising using Tableau
- ⇒ Digital Governance
- ⇒ Cyber Security and Cyber Laws
- ⇒ IT Infrastructure

ECONOMICS

- ⇒ Industrial Economics
- ⇒ Public Finance
- ⇒ Urban Economics
- ⇒ Digital Economy
- ⇒ Natural Resource Management
- ⇒ Energy Economics
- ⇒ Environmental Economics
- ⇒ Econometrics
- ⇒ Contemporary Government Policies & Business
- ⇒ Monetary Economics
- ⇒ Economics of Infrastructure
- ⇒ Agricultural Economics
- ⇒ Mathematical Economics
- ⇒ International Economics

ENTREPRENEURSHIP

- ⇒ Creating a New Venture from Idea to Launch
- ⇒ Entrepreneurial Finance
- ⇒ Creativity, Innovation and Entrepreneurship
- ⇒ Digital Marketing for Startups and SMEs
- ⇒ Social Entrepreneurship and Social Innovation
- ⇒ Family Business Management
- ⇒ Corporate Entrepreneurship
- ⇒ Business Model for Sustainable Growth
- ⇒ Aligning Startups with their Market
- ⇒ Detailed Project Report (DPR)

BUSINESS ANALYTICS

- ⇒ R Studio for Data Science and Machine Learning (ver. 1.2.1335)
- ⇒ Python for Data Science and Machine Learning (ver. 3.7.3)
- ⇒ Data Visualising using Tableau
- ⇒ Web and Social Media Analytics
- ⇒ Deep Learning and Artificial Intelligence using R Studio (ver. 1.2.1335)
- ⇒ Deep Learning and Artificial Intelligence using Advanced Python (ver. 3.7.3)
- ⇒ Big Data Analytics
- ⇒ SQL for Data Science

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-M Course Curriculum

FIRST YEAR

TRIMESTER I

- ⇒ Management and Organizational Behaviour
- ⇒ Statistics for Management
- ⇒ Economics for Managers
- ⇒ Financial Accounting
- ⇒ Personality Development and Business Communication
- ⇒ Marketing Management - I
- ⇒ Digital & Social Media Marketing

TRIMESTER II

- ⇒ Human Resource Management
- ⇒ Operations Research
- ⇒ Financial Management
- ⇒ Macro Economics
- ⇒ IT Applications for Management
- ⇒ Marketing Management - II
- ⇒ Consumer Behavior

TRIMESTER III

- ⇒ Production and Operations Management
- ⇒ Cost and Management Accounting
- ⇒ Business Analytics for Managers
- ⇒ Marketing Research
- ⇒ Priming for Placements (Business Aptitude)
- ⇒ Start Ups and Entrepreneurship
- ⇒ Foreign Language - French
- ⇒ Design Thinking
- ⇒ Contemporary Issues/Seminars
- ⇒ Comprehensive Viva

SUMMER INTERNSHIP PROJECT (SIP - 8 WEEKS)

SECOND YEAR

TRIMESTER IV

- ⇒ Strategic Management
- ⇒ Retail Management
- ⇒ Elective - 1 Subject 1
- ⇒ Elective - 1 Subject 2
- ⇒ Sales and Distribution Management
- ⇒ Services Marketing
- ⇒ Project Work & Viva Voce

TRIMESTER V

- ⇒ Corporate Governance, Business Ethics and Corporate Social Responsibility
- ⇒ Integrated Marketing Communications
- ⇒ Elective - 1 Subject 3
- ⇒ Elective - 1 Subject 4
- ⇒ Strategic Marketing
- ⇒ Brand Management

TRIMESTER VI

- ⇒ International Marketing
- ⇒ Rural and Agri Marketing
- ⇒ Project Management
- ⇒ Long Term Research Project
- ⇒ Comprehensive Viva

ELECTIVES

FINANCE

- ⇒ Risk Management
- ⇒ Financial Analysis and Credit Management
- ⇒ Derivatives and Structured Finance
- ⇒ Financial Modelling
- ⇒ Financial Planning and Wealth Management
- ⇒ Security Analysis and Portfolio Management
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- ⇒ Strategic Cost Management
- ⇒ Financial Analytics
- ⇒ Foreign Exchange Arithmetic
- ⇒ Private Equity
- ⇒ Fixed Income Securities
- ⇒ Financial Econometrics
- ⇒ Mutual Funds

MARKETING

- ⇒ Product and Brand Management
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- ⇒ Warehouse Management
- ⇒ Technology and Innovations Management

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- ⇒ Operations Analytics

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- ⇒ Cyber Security and Cyber Laws
- ⇒ IT Infrastructure

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- ⇒ International Economics
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- ⇒ Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- ⇒ Big Data Analytics
- ⇒ SQL for Data Science

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PGDM-BIF Course Curriculum

FIRST YEAR

TRIMESTER - I

- ⇒ Management and Organizational Behaviour
- ⇒ Statistics for Management
- ⇒ Economics for Managers
- ⇒ Financial Accounting
- ⇒ Personality Development and Business Communication
- ⇒ Marketing Management
- ⇒ Management of Bank Operations

TRIMESTER - II

- ⇒ Human Resource Management
- ⇒ Operations Research
- ⇒ Financial Management
- ⇒ Macro Economics
- ⇒ IT Applications and FinTech
- ⇒ Principles and Practices of Life Insurance
- ⇒ Financial Markets, Institutions and Services
- ⇒ Foreign Language - French

TRIMESTER - III

- ⇒ Production and Operations Management
- ⇒ Cost and Management Accounting
- ⇒ Business Analytics for Managers
- ⇒ Marketing Research
- ⇒ Priming for Placements (Business Aptitude)
- ⇒ Start Ups and Entrepreneurship
- ⇒ Principles and Practices of General Insurance
- ⇒ Design Thinking
- ⇒ Contemporary Issues/Seminars
- ⇒ Comprehensive Viva

SUMMER INTERNSHIP PROJECT (SIP - 8 WEEKS) SECOND YEAR

TRIMESTER - IV

- ⇒ Strategic Management
- ⇒ Legal Environment for BIF
- ⇒ Elective 1 - Subject 1
- ⇒ Elective 1 - Subject 2
- ⇒ Elective 2 - Subject 1
- ⇒ Elective 2 - Subject 2
- ⇒ Project Work & Viva Voce

TRIMESTER - V

- ⇒ Corporate Governance, Business Ethics and Corporate Social Responsibility
- ⇒ International Banking, Treasury and Forex Management
- ⇒ Elective 1 - Subject 3
- ⇒ Elective 1 - Subject 4
- ⇒ Elective 2 - Subject 3
- ⇒ Elective 2 - Subject 4

TRIMESTER - VI

- ⇒ Retail Banking, Rural Banking and Micro Finance
- ⇒ Management of Pension Funds
- ⇒ Project & Infrastructure Management and Financing
- ⇒ Actuarial Concepts and Principles
- ⇒ Long Term Research Project
- ⇒ Comprehensive Viva

ELECTIVES

FINANCE

- ⇒ Risk Management
- ⇒ Financial Analysis and Credit Management
- ⇒ Derivatives and Structured Finance
- ⇒ Financial Modelling
- ⇒ Financial Planning and Wealth Management
- ⇒ Security Analysis and Portfolio Management
- ⇒ Tax Planning and Management
- ⇒ Corporate Restructuring, Mergers and Acquisitions
- ⇒ Entrepreneurial Finance
- ⇒ Strategic Financial Management
- ⇒ Strategic Cost Management
- ⇒ Financial Analytics
- ⇒ Foreign Exchange Arithmetic
- ⇒ Private Equity
- ⇒ Fixed Income Securities
- ⇒ Financial Econometrics
- ⇒ Mutual Funds

MARKETING

- ⇒ Product and Brand Management
- ⇒ Integrated Marketing Communications
- ⇒ Consumer Behaviour
- ⇒ Services Marketing
- ⇒ Customer Relationship Management
- ⇒ B2B Marketing
- ⇒ Strategic Marketing
- ⇒ Digital Marketing
- ⇒ Rural Marketing
- ⇒ Agri-Business Marketing
- ⇒ Sales and Distribution Management
- ⇒ Retail Management
- ⇒ Global Marketing Management
- ⇒ Social Marketing
- ⇒ Media Management
- ⇒ Marketing Analytics

HUMAN RESOURCE

- ⇒ Learning and Development
- ⇒ Contemporary HRM
- ⇒ Industrial Relations - I
- ⇒ Industrial Relations - II
- ⇒ Talent Management
- ⇒ Organization Development
- ⇒ Cross Cultural Management
- ⇒ Leadership and Change Management
- ⇒ Balanced Scorecard
- ⇒ Strategic Human Resource Management
- ⇒ HR Auditing
- ⇒ HR Analytics

OPERATIONS

- ⇒ Supply Chain Management
- ⇒ Management of Service Operations
- ⇒ Total Quality Management
- ⇒ Lean Management
- ⇒ Optimization Models for Industry
- ⇒ Operations Strategy
- ⇒ Strategic Sourcing
- ⇒ Warehouse Management

- ⇒ Technology and Innovations Management
- ⇒ Advanced Inventory Modelling
- ⇒ Operations Analytics

SYSTEMS

- ⇒ Cloud Computing for Business
- ⇒ Enterprise Resource Planning
- ⇒ Relational Database Management system
- ⇒ e-Commerce
- ⇒ Data Mining and Business Intelligence
- ⇒ Data Modelling with R and Python
- ⇒ Data Visualising using Advanced Excel
- ⇒ Data Visualising using Tableau
- ⇒ Digital Governance
- ⇒ Cyber Security and Cyber Laws
- ⇒ IT Infrastructure

ECONOMICS

- ⇒ Industrial Economics
- ⇒ Public Finance
- ⇒ Urban Economics
- ⇒ Digital Economy
- ⇒ Natural Resource Management
- ⇒ Energy Economics
- ⇒ Environmental Economics
- ⇒ Econometrics
- ⇒ Contemporary Government Policies & Business
- ⇒ Monetary Economics
- ⇒ Economics of Infrastructure
- ⇒ Agricultural Economics
- ⇒ Mathematical Economics
- ⇒ International Economics
- ⇒ Green Economy

ENTREPRENEURSHIP

- ⇒ Creating a New Venture from Idea to launch
- ⇒ Entrepreneurial Finance
- ⇒ Creativity, Innovation and Entrepreneurship
- ⇒ Digital Marketing for Startups and SMEs
- ⇒ Social Entrepreneurship and Social Innovation
- ⇒ Family Business Management
- ⇒ Corporate Entrepreneurship
- ⇒ Business Model for Sustainable Growth
- ⇒ Aligning Startups with their Market
- ⇒ Detailed Project Report (DPR)

BUSINESS ANALYTICS

- ⇒ R Studio for Data Science and Machine Learning (ver.1.2.1335)
- ⇒ Python for Data Science and Machine Learning (ver.3.7.3)
- ⇒ Data Visualising using Tableau
- ⇒ Web and Social Media Analytics
- ⇒ Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- ⇒ Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- ⇒ Big Data Analytics
- ⇒ SQL for Data Science

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-IB Course Curriculum

FIRST YEAR

TRIMESTER - I

- ⇒ Management and Organizational Behaviour
- ⇒ Statistics for Management
- ⇒ Economics for Managers
- ⇒ Financial Accounting
- ⇒ Personality Development and Business Communication
- ⇒ Marketing Management
- ⇒ International Business - I

TRIMESTER - II

- ⇒ Human Resource Management
- ⇒ Operations Research
- ⇒ Financial Management
- ⇒ Macro Economics
- ⇒ IT Applications for Management
- ⇒ International Business - II
- ⇒ Foreign Language - French
- ⇒ Export Marketing

TRIMESTER - III

- ⇒ Production and Operations Management
- ⇒ Cost and Management Accounting
- ⇒ Business Analytics for Managers
- ⇒ International Marketing Research
- ⇒ Priming for Placements (Business Aptitude)
- ⇒ Start-Ups and Entrepreneurship
- ⇒ Global Finance and Foreign Currencies
- ⇒ Design Thinking
- ⇒ Contemporary Issues/ Seminars
- ⇒ Comprehensive viva voce

SUMMER INTERNSHIP PROGRAM (SIP - 8 WEEKS) SECOND YEAR

TRIMESTER - IV

- ⇒ Strategic Management
- ⇒ International Business Laws
- ⇒ Elective 1 - Subject 1
- ⇒ Elective 1 - Subject 2
- ⇒ Elective 2 - Subject 1
- ⇒ Elective 2 - Subject 2
- ⇒ Project Work & Viva Voce

TRIMESTER - V

- ⇒ Corporate Governance, Business Ethics and Corporate Social Responsibility
- ⇒ International Brand Management
- ⇒ Elective 1 - Subject 3
- ⇒ Elective 1 - Subject 4
- ⇒ Elective 2 - Subject 3
- ⇒ Elective 2 - Subject 4

TRIMESTER - VI

- ⇒ MNC Strategies in Emerging Markets
- ⇒ WTO and Regional Trading Agreements
- ⇒ Project Management
- ⇒ Long Term Research Project
- ⇒ Comprehensive Viva

ELECTIVES

FINANCE

- ⇒ Risk Management
- ⇒ Financial Analysis and Credit Management
- ⇒ Derivatives and Structured Finance
- ⇒ Financial Modelling
- ⇒ Financial Planning and Wealth Management
- ⇒ Security Analysis and Portfolio Mgmt
- ⇒ Tax Planning and Management
- ⇒ Corporate Restructuring, Mergers and Acquisitions
- ⇒ Entrepreneurial Finance
- ⇒ Strategic Financial Management
- ⇒ Strategic Cost Management
- ⇒ Financial Analytics
- ⇒ Foreign Exchange Arithmetic
- ⇒ Private Equity
- ⇒ Fixed Income Securities
- ⇒ Financial Econometrics

MARKETING

- ⇒ Product and Brand Management
- ⇒ Integrated Marketing Communications
- ⇒ Consumer Behaviour
- ⇒ Services Marketing
- ⇒ Customer Relationship Management
- ⇒ B2B Marketing
- ⇒ Strategic Marketing
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- ⇒ Learning and Development
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- ⇒ Industrial Relations - II
- ⇒ Talent Management
- ⇒ Organization Development
- ⇒ Cross Cultural Management
- ⇒ Leadership and Change Management
- ⇒ Balanced Scorecard
- ⇒ Strategic Human Resource Management
- ⇒ HR Auditing
- ⇒ HR Analytics

OPERATIONS

- ⇒ Supply Chain Management
- ⇒ Management of Service Operations
- ⇒ Total Quality Management
- ⇒ Lean Management
- ⇒ Optimization Models for Industry
- ⇒ Operations Strategy
- ⇒ Strategic Sourcing
- ⇒ Warehouse Management

- ⇒ Technology and Innovations Management
- ⇒ Advanced Inventory Modelling
- ⇒ Operations Analytics

SYSTEMS

- ⇒ Cloud Computing for Business
- ⇒ Enterprise Resource Planning
- ⇒ Relational Database Management system
- ⇒ e-Commerce
- ⇒ Data Mining and Business Intelligence
- ⇒ Data Modelling with R and Python
- ⇒ Data Visualising using Advanced Excel
- ⇒ Data Visualising using Tableau
- ⇒ Digital Governance
- ⇒ Cyber Security and Cyber Laws
- ⇒ IT Infrastructure

ECONOMICS

- ⇒ Industrial Economics
- ⇒ Public Finance
- ⇒ Urban Economics
- ⇒ Digital Economy
- ⇒ Natural Resource Management
- ⇒ Energy Economics
- ⇒ Environmental Economics
- ⇒ Econometrics
- ⇒ Contemporary Government Policies & Business
- ⇒ Monetary Economics
- ⇒ Economics of Infrastructure
- ⇒ Agricultural Economics
- ⇒ Mathematical Economics
- ⇒ International Economics

ENTREPRENEURSHIP

- ⇒ Creating a New Venture from Idea to launch
- ⇒ Entrepreneurial Finance
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- ⇒ Family Business Management
- ⇒ Corporate Entrepreneurship
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- ⇒ Aligning Startups with their Market
- ⇒ Detailed Project Report (DPR)

BUSINESS ANALYTICS

- ⇒ R Studio for Data Science and Machine Learning (ver. 1.2.1335)
- ⇒ Python for Data Science and Machine Learning (ver. 3.7.3)
- ⇒ Data Visualising using Tableau
- ⇒ Web and Social Media Analytics
- ⇒ Deep Learning and Artificial Intelligence using R Studio (ver. 1.2.1335)
- ⇒ Deep Learning and Artificial Intelligence using Advanced Python (ver. 3.7.3)
- ⇒ Big Data Analytics
- ⇒ SQL for Data Science

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

PGDM-HRM Course Curriculum

FIRST YEAR

TRIMESTER - I

- ⇒ Management and Organizational Behaviour
- ⇒ Statistics for Management
- ⇒ Economics for Managers
- ⇒ Financial Accounting
- ⇒ Personality Development and Business Communication
- ⇒ Marketing Management
- ⇒ Human Resource Management

TRIMESTER - II

- ⇒ Organization Development
- ⇒ Operations Research
- ⇒ Financial Management
- ⇒ Macro Economics
- ⇒ IT Applications for Management
- ⇒ Performance and Compensation Management
- ⇒ Learning and Development

TRIMESTER - III

- ⇒ Production and Operations Management
- ⇒ Cost and Management Accounting
- ⇒ Business Analytics for Managers
- ⇒ Applied Research in HRM
- ⇒ Priming for Placements (Business Aptitude)
- ⇒ Start Ups and Entrepreneurship
- ⇒ Talent Management
- ⇒ Design Thinking
- ⇒ Contemporary issues / Seminars
- ⇒ Comprehensive Viva

SUMMER INTERNSHIP PROGRAM (SIP) 8 WEEKS SECOND YEAR

TRIMESTER - IV

- ⇒ Strategic Human Resource Management
- ⇒ Business Laws
- ⇒ Workforce Metrics
- ⇒ Elective - 1 Subject 1
- ⇒ Elective - 1 Subject 2
- ⇒ Industrial Relations
- ⇒ Competency Management
- ⇒ Project Work & Viva Voce

TRIMESTER - V

- ⇒ Corporate Governance, Business Ethics and Corporate Social Responsibility
- ⇒ Functional Analytics - HR Analytics
- ⇒ Elective - 1 Subject 3
- ⇒ Elective - 1 Subject 4
- ⇒ Labour Legislation
- ⇒ HRM in Global Perspective

TRIMESTER - VI

- ⇒ Emotional Intelligence & Positive Psychology
- ⇒ Digitalization of HR
- ⇒ Project Management
- ⇒ Long-Term Research Project / Viva
- ⇒ Lecture Series on SAP - HR
- ⇒ Comprehensive Viva

ELECTIVES

FINANCE

- ⇒ Risk Management
- ⇒ Financial Analysis and Credit Management
- ⇒ Derivatives and Structured Finance
- ⇒ Financial Modelling
- ⇒ Financial Planning and Wealth Management
- ⇒ Security Analysis and Portfolio Mgmt
- ⇒ Tax Planning and Management
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- ⇒ Data Visualising using Tableau
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BUSINESS ANALYTICS

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- ⇒ Web and Social Media Analytics
- ⇒ Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- ⇒ Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- ⇒ Big Data Analytics
- ⇒ SQL for Data Science

** The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

EXECUTIVE -PGDM Course Curriculum

TERM - 1

- ⇒ Managing People and Organizations
- ⇒ Economics for Managers (Micro + Macro)
- ⇒ Marketing Management
- ⇒ Quantitative Methods for Management Decisions
- ⇒ Financial Accounting
- ⇒ Productions and Operations Management
- ⇒ Legal Aspects of Business

TERM - 2

- ⇒ Operations Research
- ⇒ Business Research Methods
- ⇒ Financial Management
- ⇒ Human Resource Management (HRM)
- ⇒ International Business
- ⇒ Project Management
- ⇒ Cost and Management Accounting

TERM - 3

- ⇒ Strategic Management
- ⇒ Business Analytics
- ⇒ Leadership and Change Management
- ⇒ Elective Courses in the area of - Finance, Human Resource, Marketing, Operations

TERM - 4

- ⇒ Industrial Project
- ⇒ Workshop on Corporate Governance and Business Ethics
- ⇒ Workshop on Innovation and Entrepreneurship
- ⇒ Workshop on Design Thinking
- ⇒ Workshop on Intellectual Property Rights



Faculty Profile

**Prof Nathan Subramanian**

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**Prof S Sreenivasa Murthy**

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Dean & Chairman - Placements
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**Prof Ram Kumar Mishra**

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**Dr M Meher Karuna**

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FACULTY Profile



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Coordinator – Student Affairs
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Joint Coordinator – PGDM-IB
Coordinator – Centre for Energy Economics
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Coordinator – CCG, CSR
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Joint Coordinator – Placements
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Dr P Geetha

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Coordinator – Centre for and Public Policy
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Business & Foreign Trade
Coordinator – PGDM-IB
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Dr Prarthana Kumar

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Coordinator – Executive PGDM
Joint Coordinator – PGDM-M
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Faculty Profile



Dr Anupama Dubey Mohanty

Assistant Professor - Sustainable Development
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Dr Usha Nori

Assistant Professor - Finance Social Sector and Industrial Economics
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Assistant Professor - Human Resource Management
Chief Warden - Girls Hostel
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Joint Coordinator - PGDM
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Dr Shweta Mehrotra

Assistant Professor - Accounting & Finance
Coordinator - PGDM-BIF
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Dr Harishankar Vidyarthi

Assistant Professor - Security Analysis & Portfolio Management (SAPM)
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Dr Sandeep Kumar Kujur

Assistant Professor - Managerial Economics
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Dr Sinju Sankar

Assistant Professor - Human Resource Management
Joint Coordinator - PGDM-HRM
Joint Coordinator - Admissions (Operations)
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Dr Prashant Raman

Assistant Professor - Marketing
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Dr Muzamil Ahmad Baba

Assistant Professor - Marketing
Coordinator - Alumni, Warden - Boys Hostel
Joint Coordinator - Admissions (Media & Marketing)
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Dr K Bhavana Raj

Assistant Professor - Business Analytics, Fin Tech
bhavana@ipeindia.org



Dr Anuradha Nayak

Assistant Professor - Human Resource Management
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Dr Syed Azher Ali

Assistant Professor - Marketing
syed@ipeindia.org



Dr Mousumi Singha Mahapatra

Assistant Professor - Finance
mousumi@ipeindia.org



Dr Rajkumar Pillay

Assistant Professor - Analytics
rajkumarpillay@ipeindia.org



Dr Govind Tiwari

Assistant Professor - Finance
maa_tiwari@ipeindia.org



Dr Maschender Goud

Assistant Professor - Finance
maschendargoud@ipeindia.org

Our Corporate Links



Consultancy

- Tata Consultancy
- Deloitte
- Triniti
- Arcesium
- PWC
- Stockviews
- GD Research
- The Hackett Group
- FactSet
- EPIQ Global
- InRhythm Solutions
- I-PAC
- Infor
- Oracle
- GENPACT
- Metrics 4 Analytics
- Purnartha Investment Advisers Pvt Ltd
- S & P Global
- Randstad

BFSI

- Federal Bank
- Sriram Financial Services
- Axis Bank
- DSP BlackRock
- Franklin Templeton
- HDFC AMC
- ICICI Bank
- ICICI Securities
- Tata Capital
- India Infoline (IIFL)
- IndusInd Bank
- Kotak Life Insurance
- Kotak Mahindra Bank
- Mahindra Finance
- ICICI Prudential Life insurance
- L&T Financial Services
- HDFC Ltd
- ICICI Lombard

- UTI AMC
- IDFC First Bank
- PhonePe
- AXIS AMC
- IHS Markit

E-Commerce

- 99 Acres.com
- Amazon
- Housing.com
- Just Dial
- Naukri
- Peoplecart
- Times Jobs
- Gifting Online India Pvt Ltd
- Digital Nest
- Gifting Inc
- Swiggy
- OYO
- BYJUS
- Happay
- Ninjacart
- CallHealth Services Pvt Ltd
- Flipkart
- Cure.fit
- SquareYards
- Zomato

Education

- T.I.M.E Pvt Ltd
- Talent Sprint Pvt Ltd
- Next Education
- CL Educate Ltd
- Toppr
- Extramarks Education I Pvt Ltd
- Aspiring Minds
- Acumen Connect

FMCG

- Godrej & Boyce Ltd
- ITC
- Bajaj Corporation

- Dukes
- GCOMMFL (Amul)
- Godrej Consumer Goods
- CavinKare
- The Hindustan Coca Cola
- Meher Beverages (Pvt) Ltd
- Dukes Consumer Care Ltd
- Nestle
- Marico LTD
- Indigo Paints Pvt Ltd
- Loreal
- Perfetti Van Melle India

Health Care

- Biological E
- MSN Laboratories Ltd
- Novartis Healthcare (P) Ltd
- ZydusCadila Healthcare
- GVK Bio
- Neuland Laboratories
- Credo Pharma Pvt Ltd
- Medplus
- Start Health Allied
- Apollo Medskills
- Dr Reddy's
- RA Chem Pharma
- Aurore Life Sciences
- Optimus Pharma
- Doctor C
- Hetero Drugs
- Biogenex Life Sciences

Infrastructure

- Dhamam Infra Projects
- Ramky Infrastructure Limited
- Ramky Estates
- Aliens Group
- Magicbricks
- Om Sree Builders & Developers

IT/ITES

- ACT
- MAQ Software





Our Corporate Links

- Ktree Computer Solutions
- Magna Quest
- Borderless Access
- Kony Labs
- Winit Software
- Infiniti Techlabs LLP
- CADFEM
- GTKonnect
- Net Score Technologies Pvt Ltd
- Shore Infotech India Pvt Ltd
- Cyient Ltd
- Osmosys Software Solutions Pvt Ltd
- Laalsa
- AXLR Data
- Cognizant
- Sunera Technologies
- Ebutor
- ValueMomentum
- Nalsoft
- CEIPAL Solutions Pvt. Ltd.
- Technovert
- Aspire Systems
- Innovax

- Yash Technologies
- NTT Data
- Minfy Technologies
- Acuvate

Manufacturing

- Daimler Benz
- Hinshitsu Manufacturing Pvt Ltd
- Nagarjuna Fertilizers & Chemicals Ltd
- TCNS Clothing Co Pvt Ltd
- Hyderabad Industries Ltd (HIL)
- Sundaram Fasteners Ltd
- Yokohama
- Basic Elements Solutions

Media

- HT Media
- MediaMint
- Bennett Coleman & Co. Ltd (Times Group)
- Jagati Publications Ltd
- Radio Mirchi
- Outlook Publishing India Pvt Ltd

Retail

- Medplus
- Future Group
- Shopperstop
- Raam Group
- Reliance Retail

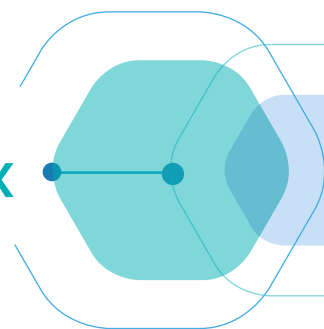
Others

- DEFTeam
- Ignis Careers
- Travelwalas
- Wish Work
- SecureNow
- Franchise and Business Solutions
- Talent Sprint
- Boss Jobs
- Adani Gas
- Awign
- Travel Wala
- Quixy
- Aon CoCubes

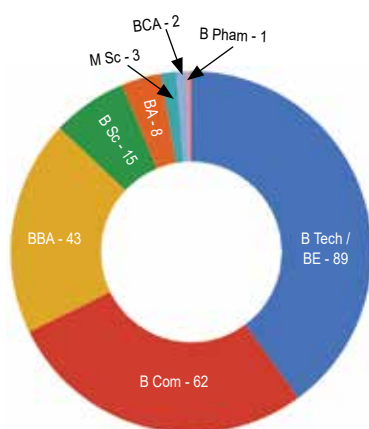
Telecom

- Bharati Airtel
- Reliance Jio

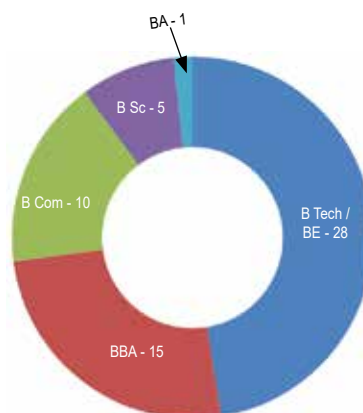
Students' Mix



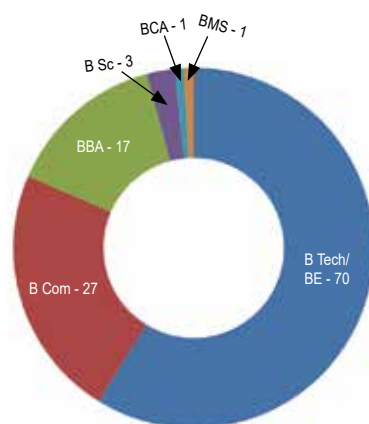
PGDM



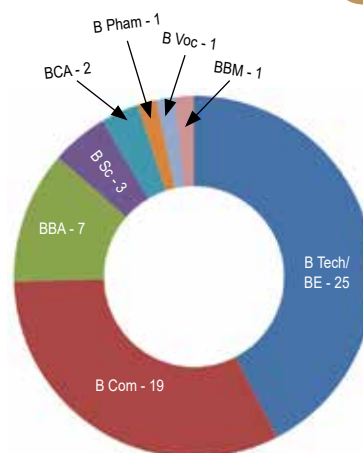
PGDM-M



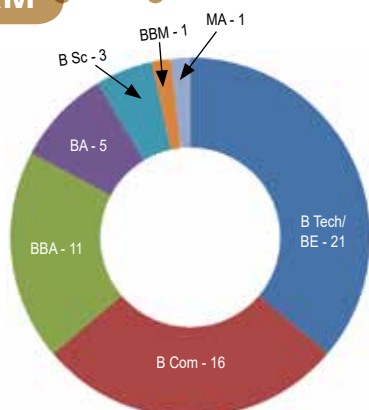
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1	1901237	Saran Dinesh P	B Sc (Physics)	56
2	2001014	K Akhil Varma	B Tech (ME)	56
3	2001023	Syed Adil Zaki	B Sc (Biotechnology)	56
4	2001024	Syed Fazil Zaid	B Sc (Biotechnology)	56
5	2001029	Parcha Sai Srinivasa Teja	B Tech (ME)	56
6	2001031	Rohan P	B Tech (CCSE)	56
7	2001050	Athota Santosh Sagar	B Tech (ME)	56
8	2001064	Rohan Raj	BE (EEE)	56
9	2001074	K Prudhvi Raj	B Tech (CE)	56
10	2001087	Aditya Garabadu	B Tech (ME)	56
11	2001144	Kotra Tejeshwar Reddy	B Com (General)	56
12	2001173	Pradip Sugriv Jadhav	BBA (Marketing)	56
13	2001184	Punith Vadla	B Tech (ME)	56
14	2001190	Debankan Mondal	B Tech (ME)	56
15	2001193	Sheetal Janagam	BBA (HR)	56
16	2001200	Mulpuru Supriya	BE (ECE)	56
17	2001208	A Lakshmi Ravali	B Tech (ECE)	56
18	2001232	Vivek Srivastava	B Tech (EEE)	56
19	2001239	T Vinay Kanth Reddy	B Tech (ME)	57
20	2001240	Kalvakunta Meghana	B Tech (ECE)	57
21	2001241	Chinmay Srivani Alahari	BE (CSE)	57
MARKETING & FINANCE				(57-60)
22	2001003	Naisha Mishra	B Tech (EEE)	57
23	2001009	Aparna Ghosh	M Sc & B Sc (Geography)	57
24	2001011	Talluri Subhash	B Tech (ME)	57
25	2001015	Andiboyina Rajesh	B Tech (EEE)	57
26	2001017	Amit Kumar Behera	B Tech (CE)	57
27	2001020	B B V R Rohith	B Tech (Metall. Mater. Sci.)	57
28	2001021	Aitharaju Pruthvi Kashyap	B Tech (ME)	57
29	2001030	Temmanaboyina Atchuth	B Tech (ECE)	57

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31	2001039	K G Abhilash	B Tech (ECE)	57
32	2001042	R Nithin Harshaa	B Tech (EEE)	57
33	2001048	Kodali Dheeraj Chandra	B Tech (CSE)	57
34	2001057	Baitinti Thriveni	B Tech (CSE)	58
35	2001058	Adlagatta Arun	B Tech (ECE)	58
36	2001060	Kasireddy Ravi Teja	B Tech (CSE)	58
37	2001075	Shivani Jupudi	B Tech (ECE)	58
38	2001104	Sai Pranay Mondreti	B Com (Honors)	58
39	2001106	Neha Chowdhary Kollu	B Com (Computers)	58
40	2001107	G Rahul Reddy	B Com (General)	58
41	2001109	Dyagala Ramya	B Com (Computers)	58
42	2001111	Siddharth Mukherjee	B Com (General)	58
43	2001112	Aakanksha Nethi	B Com (Honors)	58
44	2001115	G Akhileshwar	B Com (General)	58
45	2001117	Vangapalli Rishika	B Com (Honors)	58
46	2001118	Tadepalli Lakshmi Sujaya	B Com (General)	58
47	2001119	Kodari Manikanta	B Com (General)	58
48	2001122	Mohit Pandey	B Com (General)	58
49	2001125	Khusheek Rao	B Com (General)	58
50	2001126	Puspanjali Swain	B Com (Computers)	58
51	2001128	Aditya Vinod Abraham	B Com (Honors)	58
52	2001130	P P Vamsi Krishna	B Com (General)	59
53	2001132	Revanth Manchi	B Com (Computers)	59
54	2001133	Ayush Behl	B Com (General)	59
55	2001134	N Sai Sreelekha	B Com (General)	59
56	2001135	Barkha Gurung	B Com (Accounting)	59
57	2001136	Vuyyuru Madhu Santhosh Reddy	B Com (Computers)	59
58	2001139	Thatiparthi Meghana Reddy	B Com (Honors)	59
59	2001140	B Naga Krishna Mallikarjun	B Com (General)	59
60	2001141	Rohit Vangari	B Com (Honors)	59
61	2001142	Alladi Saichander	B Com (General)	59

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63	2001145	Jeedigunta Sreevalli Bala Tripura Sundari	B Com (General)	59
64	2001148	Ekta Choudhary	BBA (General)	59
65	2001150	Samana Kammari	BBA (General)	59
66	2001154	Viraj Bhatnagar	BBA (Marketing)	59
67	2001159	Vuppu Soumika	BBA (Finance)	59
68	2001161	Hari Kumar Reddy Donthireddy	BBA (Finance)	59
69	2001162	Deepika Bengani	BBA (Finance)	59
70	2001163	Terli Prudhvi	BBA (Marketing)	60
71	2001164	Deblina Mandal	BBA (General)	60
72	2001166	Ganesh Chenna	B Tech (CSE)	60
73	2001170	Chinthamanipeta Amba Aravind Sai	B Com (Computers)	60
74	2001171	Shreeyaditya Pati	BBA (Finance)	60
75	2001201	J Jeet	BE (ME)	60
76	2001233	K Nikitha Jadhav	B Com (General)	60
77	2001235	U Sai Sree Priya	B Com (General)	60
78	2001238	Kunta Priyansha	BBA (Finance)	60
FINANCE & HR				(60-62)
79	2001006	Siramdas Sushma	BE (ECE)	60
80	2001007	Harshit Singh	BE (E&TC)	60
81	2001008	V V R Nandaswini	M Sc & B Sc (Electronics)	60
82	2001012	Gone Spandana	B Tech (ECE)	60
83	2001026	K Sahiti	B Sc (Optometry)	60
84	2001032	Nama Yashaswini	B Tech (CSE)	60
85	2001040	Talluri Siri Chandana	B Tech (ME)	61
86	2001046	Zakkam Mary Nikitha	B Tech (Biotechnology)	61
87	2001054	Pokala Sai Pranavi	B Tech (CSE)	61
88	2001085	Meghana Engle	B Tech (EEE)	61
89	2001088	Shraddha Darak	BA (EPS)	61
90	2001090	Keerthi Rathod	BA (Econ, His, Public Admin)	61
91	2001093	Nivedita Roy	BCA (Computer Application)	61

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93	2001099	Pooja Mudari	B Com (Computers)	61
94	2001100	B Varsha	B Com (Professionals)	61
95	2001101	R Sairam	B Com (IT)	61
96	2001102	Saikiran Gayaru	B Com (IT)	61
97	2001103	Tejasvi Kesava Reddy	B Com (Computers)	61
98	2001110	Nanditha Raju	B Com (Computers)	61
99	2001124	Niharika Basetty	B Com (General)	61
100	2001152	G Shalini	BBA (General)	61
101	2001155	S Sai Sharan Teja	BBA (General)	61
102	2001160	Atik Lodha	BBA, LLB (Law)	61
103	2001175	Mukkamala Bhanu Nikhita	BBA (Management)	61
104	2001183	Samanthi Rajitha	B Com (General)	62
105	2001194	Vuppala Roshini Sai	B Com (General)	62
106	2001195	Hemant Harwani	B Tech (ECE)	62
107	2001196	Mogulla Divya Reddy	B Com (General)	62
108	2001199	Mandala Sindhuja	B Tech (EIE)	62
109	2001204	Lekha Suresh	B Com (General)	62
110	2001205	Lella Greeshma	BBA (HR)	62
111	2001206	Pannala Vineela Reddy	B Com (General)	62
112	2001223	Pabba Rajeshwari	B Com (Computers)	62
113	2001224	Tanya Singh	BA (EPP)	62
114	2001229	B Seena Amar Simha	BBA, MA (Mgmt Act)	62
115	2001242	Jutur Naga Srihitha	B Com (Computers)	62
MARKETING & HR				(63-64)
116	2001001	Koel Chakraborty	B Sc (Hons) & M Sc (Econ)	63
117	2001010	Vijay Kumar R	B Tech (ECE)	63
118	2001025	John Bobit	B Sc (Physics)	63
119	2001027	Gudivada Krishna Aditya	B Tech (CE)	63
120	2001036	Kollati Sreedevi	B Sc (Psychology)	63
121	2001041	Garima Sharma	B Tech (Computer Science)	63

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123	2001053	Kolluru Sai Bhargav	BCA (Computers)	63
124	2001056	S Sucharitha	B Tech (ECE)	63
125	2001059	Vattipally Sridivya	B Tech (ME)	63
126	2001061	Kailash Pravalika	BA (Philosophy)	63
127	2001062	Koppula Vaishnavi	B Tech (CSE)	63
128	2001063	Bandari Sunayana	B Tech (CSE)	63
129	2001066	Kalari Kiran Bhargav	BE (CSE)	63
130	2001067	Silasagar Rakesh Reddy	B Sc (Electronics Technology)	63
131	2001068	Bachu Yashwanth	B Sc (CSE)	63
132	2001073	Putta Sri Harsha	B Tech (CSE)	63
133	2001077	Mahima Raaj Pothula	B Tech (CSE)	63
134	2001078	Thallapally Vikasini	B Tech (ECE)	64
135	2001080	Kanadibhotla Siva Sujith	B Tech (ECE)	64
136	2001081	Prachi Jadhav	B Tech (CSE)	64
137	2001082	Goli Lakshmi Sravani	B Tech (CE)	64
138	2001086	Swacchatha Jangili	B Tech (ME)	64
139	2001091	Vishal Kumar	BA (Psychology)	64
140	2001092	Aditya Vikram Bung	BA (His, Geogrp, Public Admn)	64
141	2001094	M Surya Vamsi	B Sc (Hotel Management)	64
142	2001095	Haripriya Kompella	BMS (Management)	64
143	2001113	Korrapati Laxmi Pravallika Yadav	B Com (Computers)	64
144	2001114	Vellanki Akhila	B Com (Honors)	64
145	2001121	U Aishwarya	BBA (HR)	64
146	2001138	Batchu Bala Sai Vaishnavi	B Com (Acct and Fin)	64
147	2001147	Nikhita L Nallam	BBA (Marketing)	64
148	2001149	Abighna Reddy B	BBA (HRM)	64
149	2001153	Mohammad Mehdi	BBA (Marketing)	64
150	2001156	Falguni Lohar	BBA (HR/Marketing)	64
151	2001167	N Rishitha	BBA (Finance)	64
152	2001169	Kalidindi Aishwarya Sai	BBA (HRM)	65
153	2001174	Vyshnavi Devi Gorantla	B Tech (CSE)	65

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155	2001178	Veeravelli Aishwarya	BBA (HRM)	65
156	2001180	Nikhilesh T	BBA (HR)	65
157	2001181	Natasha Emmanuel Nune	B Tech (Biotechnology)	65
158	2001192	S Sreesha	B Tech (CSE)	65
159	2001207	Sneha Janagama	B Tech (IT)	65
160	2001211	Tarini Roy	BBA (HR)	65
161	2001211	Mounika Kalvakunta	B Tech (CSE)	65
162	2001215	M R R Kowlini	M Sc and B Sc (Agri Biotech)	65
163	2001217	MB Emmanuel Swaroop	BA (Mass Commun & Jurnlsm)	65
164	2001222	Mudigonda Sai Karthik	BBA (Marketing)	65
165	2001225	Srikari Samineni	B Tech (Biotechnology)	65
166	2001234	Mallapureddy Likhita	B Sc (Microbiology)	65
OPERATIONS & FINANCE				(66-61)
167	2001018	M Goutham Kumar	B Tech (Civil)	66
168	2001019	Saurabh R Kshirsagar	BE (ME)	66
169	2001028	Naganaboina Sai Durga Abhishek	B Tech (ME)	66
170	2001034	R Mohith Chowdary	B Tech (Material Science)	66
171	2001035	Raju Jogu	B Tech (ME)	66
172	2001049	Kotaru Venkata Sai Krishna	B Tech (ME)	66
173	2001096	Satyam Bhardwaj	BE (Ind and Prdctn Engg)	66
174	2001168	Ankita Pattanaik	BBA (General)	66
175	2001182	Navinshri Bhandari	B Tech (ME)	66
176	2001210	Nidhi Tharlapally	B Com (General)	66
177	2001226	Parthasarathy N L	B Com (General)	66
178	2001227	Ch Kalyan	B Tech (CSE)	66
179	2001230	Kundeti V S S K Bala Ratnakar	BBA (Finance)	66
180	2001231	Penneti Manikanta	B Com (General)	66
181	2001236	G Meru Kiran	BBA (HR)	66
182	2001243	D Vinay Karan Reddy	B Com (General)	66

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184	2001013	T Arun Kishore	B Tech (ME)	67
185	2001033	Chinmayi Velivela	B Tech (CSE)	67
186	2001197	Peesara Cherishmayee	BBA (Business Administration)	67
MARKETING & BUSINESS ANALYTICS				(67-68)
187	2001004	Indranil Banerjee	B Tech (EEE)	67
188	2001038	Y S R Venkata Mohan	B Tech (ME)	67
189	2001052	Vaishnav P Matte	B Tech (ME)	67
190	2001055	Ambati Akhil	B Tech (CSE)	67
191	2001070	M Prema Sai	B Sc (Electronics)	67
192	2001071	M V P S Akhil	BE (ME)	67
193	2001076	Jarupula Rohith Pawar	B Tech (ME)	67
194	2001079	Nishta Bhatia	B Com (Honours)	67
195	2001089	Machavarapu Venkata Naveen	BA (Hons) Economics)	67
196	2001151	Mallavolu Venkata Sai Naga Aditya	BBA (Marketing)	67
197	2001186	Pasnooti Devender	B Tech (ME)	67
198	2001187	Akshaja Shastri	B Tech (CSE)	67
199	2001188	Angaluru Mahathi Srisowmya	BBA and BCA (Airline and Airport Management / Computer applications)	68
200	2001189	Pradeep Naik S	B Tech (ME)	68
201	2001213	Silveru Harshitha	BBA (Business Management)	68
202	2001214	P Mahesh Reddy	B Tech (CSE)	68
203	2001216	Sai Siva Naga Vivek Laccaraju	B Tech (CSE)	68
FINANCE & BUSINESS ANALYTICS				(68-69)
204	2001005	Shukla Sai Shivani	B Tech (EEE)	68
205	2001044	Kankanala Sitaram	B Tech (ECE)	68
206	2001045	Gogulapati Rohith Krishna	B Tech (CSE)	68
207	2001047	Sistla Krishna Sai Vinay	B Tech (ECE)	68
208	2001065	K Sai Keerthi	BE (ECE)	68
209	2001069	Singireddy Sai Kiran Reddy	B Tech (CSE)	68

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211	2001097	Anumula Shivani	B Sc (Agriculture)	68
212	2001105	Gandikota Shashank Vardhan	B Com (Computers)	68
213	2001108	Ganapathi Hemanth Somayajulu K V S	B Com (General)	68
214	2001120	Dubba Purushotham Reddy	B Com (General)	69
215	2001127	Pichika Akshara	B Com (General)	69
216	2001131	P P Vamsi Krishna	B Com (Computers)	69
217	2001146	Rohit Badri	B Com (Computers)	69
218	2001165	Sagnik Bhattacharjee	BBA (General)	69
219	2001172	Tahseen Ahmed	BBA	69
220	2001198	Girish Kumar Agnihothram	BBA (CIMA)	69
221	2001218	Sunil Kachawa	BBA (Finance)	69
222	2001219	Kachawa Sai Krishna	B Com (General)	69
HR & BUSINESS ANALYTICS				(69-70)
223	2001051	Kesireddy Suraj	B Tech (CSE)	69
224	2001116	Surikuchi Lakshmi Saroja	B Com (General)	69
225	2001123	P Prerana Naidu	B Com (IPP)	69
226	2001129	Kavuri Venkatesh	B Com (Gneral)	69
227	2001137	Teddu Jayashree	B Sc (Stats & Comp Science)	69
228	2001157	Chunmai Maheswari Madasu	BBA (General)	
229	2001158	Nikhat Sultana	BBA (General (Fin and Mktg)	70
230	2001176	Marikanti Sai Kavya	B Tech (ECE)	70
231	2001185	Harshitha Kandagatla	B Tech (CSE)	70
232	2001203	Srutakeerthi Bhagwath	B Sc (Biology)	70
233	2001209	K Harshitha	BE (CSE)	70
234	2001220	Gangavarapu Dikshith Laxmi Kumar	B Tech (CSE)	70
OPERATIONS & BUSINESS ANALYTICS				(70)
235	2001016	Mothey Dheeraj	B Tech (ECE)	70
236	2001022	GayatHri M	B Pharm	70
237	2001083	Bodapati Sravani Reddy	B Tech (ECE)	70
238	2001221	Mahima Nukala	BE (Chemical)	70

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MARKETING & FINANCE				(71)
1	2002002	Rashika Bharadwas	B Tech (CSE)	71
2	2002004	Shivani Gupta	B Com (Accounts Honours)	71
3	2002011	K Manasaveena Reddy	B Com (Honors)	71
4	2002014	Kishan Saraf	BBA (HR)	71
5	2002015	Moksh Jain	BBA (Marketing)	71
6	2002016	Lokesh Jain	BBA (Finance)	71
7	2002022	Kirandeep Kaur	BBA (IT)	71
8	2002023	Samrat Bhowmick	B Tech (CE)	71
9	2002024	Amrita Pattnaik	BBA (ECE)	71
10	2002035	Shakra Shoaib	B Tech (ECE)	71
11	2002036	Deepesh Kumar Nishad	B Sc (Science)	71
12	2002048	Vanshita Agarwal	BBA (Marketing)	71
13	2002049	Malle Srikanth	B Com (General)	71
14	2002052	Nitin Khuntiya	BBA	71
15	2002058	Y Hemanth Sai Kumar	B Tech (Metall. Mater. Sci.)	71
16	2002059	Deshaboina Anvesh	B Com (General)	71
17	2002060	Patnam Chaitanya Krishna	B Tech (EEE)	71
MARKETING & HR				(72-73)
18	2002001	Pooja Gopalakrishna	BBA (Marketing)	72
19	2002006	Avhishek Gupta Choudhury	B Sc (Hosp and Hotel Admn)	72
20	2002008	Adarsh Pramod Naik	BBA (Marketing)	72
21	2002009	Ubaid Ur Rehman	B Com (Honours)	72
22	2002017	Prayag Das	B Tech (Mineral Engineering)	72
23	2002020	Tadela Likhita	B Tech (EEE)	72
24	2002025	C Shivani	B Tech (Physics)	72
25	2002026	Alphi Annie Mathew	B Sc (Cse)	72
26	2002027	B Vinesh	B Tech (CSE)	72
27	2002029	Tolety Srinivas	B Tech	72
28	2002032	Rashmika Lankala	B Com (Accounts and Finance)	72
29	2002037	Egala Roopasree	B Tech (CSE)	72
30	2002041	R Karthik	BBA (HR)	72
31	2002042	P Architha Subrahmanyam	B Tech (CSE)	72

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33	2002044	Sai Nandini	B Sc (Hons)	72
34	2002045	Sukesh K Gyanmote	B Sc (Electronics)	72
35	2002050	T Avinash	BBA (Marketing)	72
36	2002051	Uppala Saiteja	BBA (HRM)	73
37	2002054	K R Harsha Kashyap	B Tech (CSE)	73
38	2002056	Mohammed Ashraf	BBA (Marketing)	73
MARKETING & BUSINESS ANALYTICS				(73-74)
39	2002003	Nikita Gupta	B Com (Accounting)	73
40	2002005	Ahmed Basha	B Tech (ECE)	73
41	2002010	Punyala Alana Sai Simha Reddy	B Tech (AE)	73
42	2002012	Sri Harsha Korlapati	B Tech (CSE)	73
43	2002013	Sayimpu Sraavan Kumar	B Tech (CSE)	73
44	2002018	Sreenivas Ganesh Malapaka	B Com (Finance)	73
45	2002019	Subhrajit Das	B Tech (ETE)	73
46	2002021	Naralasetty Harsha Vardhan Panakalu	B Tech (CSE)	73
47	2002028	Devesh Kumar Singh	B Tech (EEE)	73
48	2002030	Srikaran A	B Com	73
49	2002031	Maruthi Nandan Prasad Tiwari	B Tech (ME)	73
50	2002033	Shishir Sahay	BA (Hons) (Economics)	73
51	2002039	A.Shashank	B Tech (IT)	74
52	2002047	Paushali Ghose	B Com (General)	74
53	2002053	Zubeena Taiseen	B Tech (CSE)	74
54	2002057	K Mahima	B Tech (CSE)	74
MARKETING & OPERATIONS				(74)
55	2002007	Bayyavarapu Uma Mahesh	BE (CSE)	74
56	2002034	D Saina Priyanka	B Tech (EEE)	74
57	2002038	K Aniketh	BBA	74
58	2002040	Muccheli Ramchandra	B Tech (CE)	74
59	2002046	Nakul Sanjeev Menon	B Tech (ME)	74

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1	2003002	Garima Sharma	B Com (Honours)	75
2	2003014	Dooba Venkatesh Vardhan	BBA (Finance)	75
3	2003019	Shravan Dharmavarapu	B Com (General)	75
4	2003031	Janyavula Deepthi	BBA (Finance)	75
5	2003049	Anmol Agnihotri	B Com (Finance)	75
6	2003051	Ashish Kumar Yadav	BBA (Finance)	75
7	2003063	Jyotirmaya Meher	B Com (Accountancy)	75
8	2003064	Kunaparaju Shanmukha Varma	BBA (Finance)	75
9	2003085	J Srikar	B Com (Genral)	75
FINANCE & MARKETING				(75-78)
10	2003003	Vaishali Aparna Yeleswarapu	B Com (Honours)	75
11	2003005	Jithender Reddy	B Tech (IT)	75
12	2003007	Khandhi Saikumar	B Com (Computers)	75
13	2003010	Konda Gyanasri	B Com (Computers)	75
14	2003012	S Srihariswaran	B Com (Finance)	75
15	2003015	S Pranitha	B Com (Computers)	75
16	2003016	Shiva A	B Tech (CSE)	76
17	2003017	Aashritha Beeraka	BCA (Computer Applications)	76
18	2003020	Shreya Rai	B Com (General)	76
19	2003023	Ch Siva Prakash Gupta	B Tech (CSE)	76
20	2003024	Akhil Battarusetty	BE (CE)	76
21	2003027	Archana Priya Gandikota	B Com (Computers)	76
22	2003030	Ch Nikhil Chary	B Com (Computers)	76
23	2003032	B Sudheshna	BBA (Finance)	76
24	2003034	Venkatesan Lalith Vamsi	B Tech (CSE)	76
25	2003036	Mukiri Jayasheel Kumar	B Tech (ECE)	76
26	2003037	Sailekha Bhimavaram	B Tech (ECE)	76
27	2003040	P Manoj Kumar	B Com (Computers)	76
28	2003042	Sainath Reddy Naguru	B Tech (Mechanical)	76
29	2003044	Voruganti Sainadh	B Com (Computers)	76

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S No	Roll No	Name	Qualification	Page No
30	2003045	Mucchu Sri Sai Ram	B Tech (CSE)	76
31	2003052	Shubham Patel	B Com (Computers)	76
32	2003053	Vucha Sai Teja	B Com (General)	76
33	2003054	Darshan Sharma	B Com (Computers)	76
34	2003062	Bhimanadula Chandra Sekhar Reddy	BBA (General)	77
35	2003066	Abhisek Sarkar	B Com (Accountancy)	77
36	2003069	Nandini Harinarthini	BBA (Finance)	77
37	2003070	Pittala Namratha	B Com (Computers)	77
38	2003072	Alan Israel	B Com (General)	77
39	2003077	Y Sai Revanth	B Com (Computer Applications)	77
40	2003079	Sandeep Kumar Singh Deo	BSc (Biotechnology)	77
41	2003083	Samudrala Sai Teja	B Com (Honors)	77
42	2003084	Lakshmi Sanjanaa Bhavaraju	BBA (General)	77
43	2003086	Kura Dinesh	B Com (General)	77
44	2003087	Chowtakuri Sreeja	B Com (Computers)	77
45	2003088	Ashutosh Sharma	B Com (Computers)	77
46	2003092	A E Dinesh	BBA (General)	77
47	2003101	G Sowmya	B Com (Computers)	77
48	2003105	Rajendre Virendar Choudhary	B Com (General)	77
49	2003110	Kalva Dinesh Kumar Gupta	B Tech (ECE)	77
50	2003111	Tunk Kiran	B Com (Computer)	77
51	2003115	Gone Saikumar	B Com (Computers)	77
52	2003116	Guru Manikanta Pothina	BBA (Finance)	78
53	2003118	Y Vamshi	B Com (Finance)	78
FINANCE & HR				(78-79)
54	2003004	VN Madhurya	BMS (Finance)	78
55	2003008	Puram Madan Sai Divya	B Tech (CSE)	78
56	2003009	Mohammed Firdous Amreen	B Sc (Computer Applications)	78
57	2003021	Rishabh Ramawat	B Com (Computer Application)	78
58	2003028	M Keerthana	B Com (Accounting & Finance)	78
59	2003048	Santhoshini Mishra	BBA (Finance)	78

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S No	Roll No	Name	Qualification	Page No
60	2003057	B Sai Mythili	B Com (Computers)	78
61	2003065	K Jyothi Sravani	B Com (Honours)	78
62	2003067	Palagati Rishita Reddy	B Tech (EEE)	78
63	2003071	Vansh	BBA (General)	78
64	2003073	Dinesh Naini	B Com (General)	78
65	2003074	M Sai Pravallika	B Com (Honours)	78
66	2003078	Aswini Swaminathan	B Com (Honours) (General)	78
67	2003081	Pelluru Bhuvaneshwari	B Com (Advertising)	78
68	2003082	Priyanka Brahmaraothu	B Com (Honors) (General)	79
69	2003090	P Saiteja	B Com (General)	79
70	2003091	P Rithika Sharon	BBA (IT)	79
71	2003094	Keerthi Jangiti	B Com (Acc and Fin)	79
72	2003095	Jangiti Shruthi	B Com (Acc and Fin)	79
73	2003096	Dimple Choudhary	B Com (General)	79
74	2003097	Jyothi Muleva	B Com (General)	79
75	2003098	Murki Akankasha	B Com (General)	79
76	2003099	Satvik Vantipalli	B Com (Computers)	79
77	2003100	K Naga Siva Sai Manoja	B Com (Computers)	79
78	2003107	Priyanka Raparathi	B Com (Hons)	79
79	2003119	Nittala Lalitha Sharanya	B Tech (ECE)	79
80	2003120	Burra Datta Kiran	B Com (Honours)	79
FINANCE & BUSINESS ANALYTICS				(80-82)
81	2003001	Raagni Digumarty	B Com (Honours)	80
82	2003006	S Pranavi	B Tech (Biotechnology)	80
83	2003011	Maneesha Dharmana	BBA (Finance)	80
84	2003013	Prachi Agarwal	B Com (IPP)	80
85	2003018	Patharla Nisha	B Com (Accountancy)	80
86	2003022	Molugu Snigdha	B Com (General)	80
87	2003025	Janla Veena Sai Prasanna	B Com (General)	80
88	2003026	A Venkatesh	BE (CSE)	80
89	2003029	Surapaneni Sunayana	B Com (Accounting)	80

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92	2003038	Chennagouni Sai Prathyusha	BBA (Finance)	80
93	2003039	Tania Maria Joseph	B Com (Finance)	80
94	2003041	Kaviliga Aayush	BBA (Finance)	80
95	2003043	Gurujala Ananya Reddy	B Com (General)	80
96	2003046	Tippani Vinay Kumar	B Com (Computers)	80
97	2003047	Abhranil Sinha	B Com (Finance)	80
98	2003050	Saketh Ram M	B Tech (ECE)	80
99	2003055	Roshny J	B Tech (ECE)	81
100	2003056	Thadi Sriteja	B Tech (CSE)	81
101	2003058	Arvapalli Navya	B Com (Computers)	81
102	2003059	Kanala Sandeep Srinivas Reddy	B Tech (ECE)	81
103	2003060	Aishwarya Namu	B Com (General)	81
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105	2003068	Muddasani Likitha	B Tech (CSE)	81
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107	2003076	Susree Das	Btech (CSE)	81
108	2003080	Kamakshi Thakur	B Tech (CE)	81
109	2003089	Aakula Akshit	B Com (General)	81
110	2003102	Katukuri Harika	B Com (Honours)	81
111	2003103	Panniru Bindu	B Com (Honours)	81
112	2003104	M Akhil	B Tech (CE)	81
113	2003106	Bhavana Uppala	B Com (Commerce)	81
114	2003108	Sreeprada Devarakonda	B Com (Commerce)	81
115	2003109	Biswajit Sahoo	B Com (General)	81
116	2003112	Devarapalli Malakonda Reddy	B Tech (Biotechnology)	81
117	2003113	Akansha Jaikul	BBA (Finance)	82
118	2003114	Bhrugubanda Yaswanth Sai	B Tech (ECE)	82
119	2003117	K Madhuri	B Com (Computers)	82

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MARKETING & OPERATIONS				(83)
1	2004002	Rukhsar Haidry	B Com (Finance)	83
2	2004021	Sai Abhishek Pasaram	B Tech (ECE)	83
3	2004028	Annamraju Sundar	B Tech (ME)	83
4	2004038	Karthik Ravipati	B Tech (ME)	83
5	2004049	M Anirudh Goud	Pharmacy (B Pharmacy)	83
6	2004060	Nikhil Kumar	B Tech (ECE)	83
MARKETING & FINANCE				(83)
7	2004008	Rayana Vaishnavi Sindhura	B Tech (Civil)	83
8	2004011	Shreya G	B Com (Computers)	83
9	2004016	Pochampalli Kruthika	B Com (Computers)	83
10	2004023	Shreya K	B Com (Computers)	83
11	2004025	Kirthi Addu	BBA (HR)	83
12	2004044	Bheemidi Pranitha	B Tech (ECE)	83
13	2004050	Thumkunta Sai Charan Reddy	B Tech (ECE)	83
14	2004058	Hari Narayan	B Sc (Biochemistry)	83
15	2004059	Tarun Kalani	B Com (General)	83
OPERATIONS & HR				(84)
16	2004001	Ramesh Denuka	B Tech (CSE)	84
17	2004054	P Samyuktha	B Tech (ECE)	84
18	2004055	Shivani Cutta	B Sc (MSCS)	84
MARKETING & HR				(84)
19	2004019	Sripathi Sathya Sai Bhargavi	B Tech (ECE)	84
20	2004024	preethi Reddy Gujjula	BBA (HR)	84
21	2004033	Akhilesh M	B Voc (Gegrphy Tou Mngmt)	84
22	2004035	Deepika A	BBA (General)	84
23	2004037	Shreya Gir	B Tech (ECE)	84
FINANCE & OPERATIONS				(84-85)
24	2004004	Ronak Lunawat	B Com (General)	84
25	2004005	G Gayatri	B Com (International Business)	84
26	2004015	Ruchika Toshniwal	B Com (General)	84
27	2004022	Akhila Nidamarthy		84
28	2004027	Harshita Soni	B Com (IPP)	84
29	2004034	Aneesha	BBM (Finance)	84
30	2004040	Joel S John	B Com (Computer Application)	85

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S.No	Roll No	Name	Qualification	Page No
31	2004042	Susheel Kumar	B Com (IT)	85
FINANCE & HR				(85)
32	2004029	Jahnavi Vutukuru	B Tech (IT)	85
33	2004030	Neela Akhil	B Com (Computers)	85
34	2004032	Anupama Malhotra	BBA (Finance)	85
35	2004053	Divya Sree Peruboina	B Sc (CDFT)	85
HR & BUSINESS ANALYTICS				(85)
36	2004003	Pulin Satapathy	B Tech (EEE)	85
37	2004026	Chavva Yashwanth	B Com (General)	85
38	2004051	Bondili Sai Tarun Singh	B Com (Regular)	85
MARKETING & BUSINESS ANALYTICS				(85)
39	2004017	Rashmi Sindhe	BE (ECE)	85
40	2004031	K Yoga Seshadri Pavan	B Tech (ME)	85
41	2004048	Sai Chandra Ande	B Tech (CSE)	85
FINANCE & BUSINESS ANALYTICS				(86)
42	2004007	Shashank M	B Tech (ME)	86
43	2004009	S S Vihari	B Com (Honors)	86
44	2004010	Shaik Ruksar	B Tech (ECE)	86
45	2004012	Sai Koushal Gorige	BBA (Finance)	86
46	2004014	Koushika Dusari	B Com (Finance)	86
47	2004018	Ryakam Sneha	B Tech (ECE)	86
48	2004020	Syeda Aeliya Fatima Naqvi	B Com (Computer Sciences)	86
49	2004036	Janaswamy Revanth	B Tech (CSE)	86
50	2004045	Sneha Kumari	B Com (Accounts)	86
51	2004047	Bandari Vrithika Moses	BBA (Finance)	86
52	2004057	T Akhila	B Com (Computers)	86
OPERATIONS & BUSINESS ANALYTICS				(86)
53	2004006	Sameer Bharadwaj Nangli	B Tech (CSE)	86
54	2004013	Rahul Ramgiri	BBA (Finance)	86
55	2004039	Shantanu K	BCA (Computer Application)	86
56	2004041	Chermala Harshith	B Tech (ECE)	86
57	2004043	Baddipadiga Praneeth Reddy	BCA	86
58	2004046	Arja Chandan	B Tech (ME)	86
59	2004052	C S V S Pavan Kumar	B Tech (Fcltes and Ser Plng)	86
60	2004056	S Sai Rohith	B Tech (ME)	86

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S No	Roll No	Name	Graduation	Page No
FINANCE & OPERATIONS				(87)
1	2008007	A Harsha Vardhan	BA (Tax Prctce and Prcdrs)	87
2	2008017	B V Varshini	BBA (HR)	87
3	2008022	A V Sai Spandana	BBA (HR)	87
4	2008048	Akshay Chandrasekaran	B Com (General)	87
5	2008053	Pariti Vaishnavi	BBA (Finance)	87
6	2008058	Y K Archita	B Com (International Business)	87
HR & MARKETING				(87-88)
7	2008002	K K Supriya	BBA (Finance)	87
8	2008005	Sruthi Ayyalasomayajula	B Tech (CSE)	87
9	2008009	Hari Krishna	B Com (General)	87
10	2008012	Anjly Bijaya Kerketta	BBA (HR)	87
11	2008013	Nazneen Fatima	B Com (Computers)	87
12	2008016	M Lipsa Rani	B Sc (Electronics)	87
13	2008021	Chadalavada Rachana	B Sc (Hons) (Botany)	87
14	2008024	Sravya Geethika Rayapeddi	B Tech (ECE)	87
15	2008029	N Samyuktha	BA (Ecncs, Pol Scnc, Soc)	87
16	2008033	Srujana Reddy	B Tech (CSE)	88
17	2008034	Padala Vittala Shruthi	BBA (HRM)	88
18	2008035	Siddi Jayasree	BBA (General)	88
19	2008036	Srikar Chimalapati	B Tech (IT)	88
20	2008041	Suma Varshini Thatikonda	B Tech (ECE)	88
21	2008042	Sushmitha Reddy	BBA (HR)	88
22	2008043	Kartick Balaji V	B Tech Mech (ME)	88
23	2008049	G R Sai Saurav	BA (Mass Communication)	88
24	2008050	Dharmana Sankar Rao	MA (Jour and Mass Commun)	88
25	2008054	Raja Kedarnath	B Com (General)	88
26	2008055	Shivangi Sharma	B Tech (CSE)	88
27	2008060	R Harsha Vardhan	B Tech (CSE)	88
HR & FINANCE				(88)
28	2008006	K Vyshnavi	B Com (Hons)	88
29	2008008	M Vivek Narayana Rao	B Com (Political Science)	88

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30	2008010	Charu Shrivastava	B Com (Computers)	88
31	2008011	N Hemanth	BBA (HR)	88
32	2008015	Saudagar Sameer	B Com (Computer Applications)	88
33	2008018	Pratima Chaudhary	B Com (Hons) (Bnkg & Ins)	88
34	2008031	Divya Donthireddy	B Com (Int Profnl Program)	88
35	2008040	Rishidhar Mahankali	B Com (Computer Applications)	88
36	2008046	Salimeda Vaishnavi	BA (HPP)	88
37	2008047	V Parinaya	B Com (Computers)	88
38	2008057	K Sai Phanija	B Tech (CSE)	88
39	2008059	T Sudeepthi	BE (ECE)	88
HR & BUSINESS ANALYTICS				(88-89)
40	2008001	T Jaswanth	B Tech (CSE)	88
41	2008003	M Sai Chandra Reddy	B Tech (ECE)	88
42	2008004	Ashrita Kosgi	B Tech (CSE)	88
43	2008014	P Mahitha Priyadarshini	BE (Bio Medical Engg (BME))	88
44	2008019	Vidya Annapurna Putrevu	B Tech (Digi Tech for Dsgn & Plng)	88
45	2008020	Shaily Prakash	BA (Geography)	88
46	2008023	Anusha Tadikonda	B Com (Computers)	88
47	2008025	Rhea Kottil	BBM	88
48	2008026	Nemalikonda Pavani	B Tech (HR)	89
49	2008027	T Pooja	B Tech (IT)	89
50	2008030	Muppidi Dinusha	B Tech (IT)	89
51	2008032	Trigulla Divya Jyotsna	B Sc (Computers)	89
52	2008037	D Balaji	BBA (Human Resources)	89
53	2008038	Angela D	BE (ET)	89
54	2008039	Akanksha Kurmagadda	B Com (Computer Applications)	89
55	2008044	Aishwarya kanduri	B Tech (ECE)	89
56	2008045	Billa Alekya Bhavani	B Tech (CSE)	89
57	2008051	Srikar	BBA (HR)	89
58	2008052	Ch Vamshi	B Com (General)	89

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HR & BUSINESS ANALYTICS



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Student Activities 2020-21

- ⇒ Operation club conducted a Webinar on "Supply Chain Management" by Sri Krishna Prasad Jaladanki, Head SCM in Petronas Lubricant India Pvt. Ltd. on 13 July 2020. Being a specialized topic, this webinar was attended by around 60 students from Operations specialization.
- ⇒ On 11 Aug 2020 as a part of Janmastami celebrations Cultural club invited Ipeans to send the artwork, pictures of the rangolis, painted matkis, decorated Jhulas or their amazing paintings to post it on Instagram page of cultural club to keep the momentum of the club going.
- ⇒ The Teachers Day Celebrations were organized by Newly joined juniors on 5 Sep 2020. They planned the event just in 3 days. There were presentations, videos, speeches, fun moments. The organizers are from PGDM, PGDM BIF, PGDM IB, PGDM MM, PGDM HRM. These organizers never met each other in person because of COVID-19 but could do such a wonderful program on Teachers Day.
- ⇒ Cultural club organized virtual farewell VIGAMA 2020 to seniors on 10 Oct 2020. On this occasion cultural club was successful in getting virtual message from Faculty and Seniors. The program was appreciated by the faculty and outgoing batch. The program included speeches, fun moments, plays, dances etc. This programme was attended by more than 350 members.
- ⇒ Quiz club of IPE conducted its first virtual Quiz 1 on 11 Oct 2020. One of the faculty members opined that the questions were great and the quiz club taken this quiz to new heights. A total of 66 students participated in the quiz. Winners are Ms Surikuchi Lakshmi Saroja from PGDM-B, Mr UBAID UR REHMAN from MM. Runners are Ms B Varsha from PGDM-B, Mr Sreenivas Ganesh Sharma.
- ⇒ Quiz club Conducted a Preliminary round on 16th Oct for quiz on Dare2compete. 96 registrations were received for it and Finals was conducted on 17 Oct 2020. The winners are Mr S Sraavan Kumar and Mr T Arun Kishore.
- ⇒ Speak out club conducted its first JAM session on 18 Oct 2020 where there is an active participation from Juniors.
- ⇒ Marketing club conducted its first event REVIVE on 5 Nov 2020 The WINNER's are-
 - R Karthik & Sri Harsha Korlapati
 - Lokesh Jain & Moksh Jain
 - Rashmi Sindhe & Veeravelli Bharat
- ⇒ Operations club conducted Prathama Statistics Quiz on 27 Nov 2020. The winner is V V R Nandaswini 2001008. First runner up Sai Simha Second Runner up M Dheeraj, Shishir Sahay, Mahima Nukala.



Life @ IPE

Curricular and Extra-curricular Student Activities

The students have organized a variety of activities during this period under different students clubs. Some of the events are mentioned below.

- ⇒ Cultural club after its orientation program for Juniors conducted Music Auditions to select future club members for cultural club.
- ⇒ Webinar on 'Supply Chain Management' by Sri Krishna Prasad Jaladanki, Head SCM in Petronas Lubricant India Pvt. Ltd.
- ⇒ Janmastami celebrations Cultural club invited IPEans to send the artwork, pictures of the rangolis, painted matkis, decorated Jhulas or their amazing paintings to post it on Instagram page of cultural club.
- ⇒ The Teachers Day Celebrations were organized by Newly joined juniors.
- ⇒ Cultural club organized virtual farewell VIGAMA 2020 to seniors.
- ⇒ Quiz club of IPE conducted its first virtual Quiz 1.
- ⇒ Quiz club Conducted a Preliminary round for quiz on Dare2compete.
- ⇒ Quiz club Conducted a Final round for quiz on Dare2compete.
- ⇒ Speak out club conducted its first JAM session.
- ⇒ Marketing club conducted its first event REVIVE.
- ⇒ PGDM student Sri Prasanna Venkatesan's summer internship project 'International Outlook on Tea Exports by NAFED' guided by Dr. Sai Sailaja won the first prize in PRAGYA 19th National Summer Internship Project Report Contest.
- ⇒ Operations club conducted Prathama Statistics Quiz.
- ⇒ The National HR conclave 10th Edition Genesis was conducted by CII &

Mahindra and 29 students from IPE registered for the conclave 'Genesis'.

- ⇒ The papers submitted by M. Rohit Meher & Ms. Ramya Chavali from PGDM BIF have been recognized amongst the best 50 papers at the Jaipuria conference (8th International Conference in the Series of YOUTH 2025 on Envisioning Business for a Better Tomorrow: Innovate, Integrate, Impact.
- ⇒ Ms. Vaishali Aparna Yeleswarapusecured 4th rank in Marketing Quiz Round of National Marketing Quiz organised by DigiDose, 10th rank in Business Quiz Round of National Business Quiz organised by DigiDose, 5th rank in Marketing Strategy of Marketing Strategy Hunt organised by DigiDose.
- ⇒ Mr. Abhishek Gupta, Mr. Adarsh Pramod Naik and Ms. Peddibhotla Architha from Marketing Management batch participated as a team 'Three Marketers' in a national level Marketing Event organized by NIT Trichy and secured 5th Position being a national level finalists.



Life @ IPE

⇒ Photography club organized IPE Photography Competition with theme

- 1) Portrait
- 2) Landscape
- 3) Silhouette

⇒ The winners of the event are

- 1) Athoha Santosh Sagar
- 2) Tippani Vinay Kumar

Round 1



—● Athota Santosh Sagar



—● Tippani Vinay Kumar



—● Sistla Sathya Vihari



—● Bayyavarapu Uma Mahesh



—● Raagni Digumarty



—● Rajeshwari



—● Sneha



—● Dinesh Nani



—● Bhavana Uppala



—● Pavan Seshadri



—● A Harsha Vardhan



—● Aishwarya Kanduri



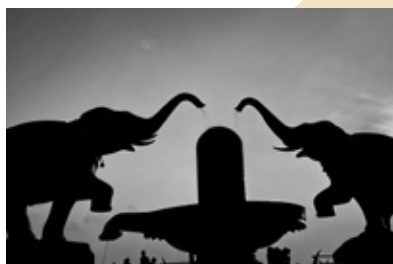
—● Chintamani



—● Bhavanna Uppala



—● Santhosh Sagar



—● Uma Mahesh



—● Tippani Vinay kumar

Round 2



Life @ IPE

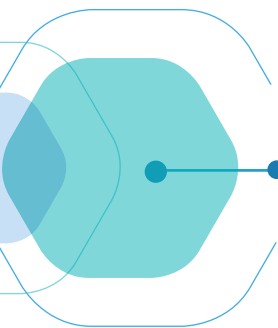


⇒ Ethnic Day 2021 was celebrated on 19th March, 2021. The event has good number of dance and music performances. Nearly 450 students attended the event. Dean, Registrar, Coordinator student affairs set off the event. Covid 19 protocol was followed at the event.

⇒ Operation club Conducted Case study event Chakravayuh from May 17 - 22, 2021. The winners are Elucidators Pausali, Nikita and Sai Simha and runners are Arjunavyuh Vanshita, and Harsha. Drive link <https://drive.google.com/drive/folder/s/1bd2HGDYHsprl38jy7eHEierrVuBM8i5l?usp=sharing>



⇒ Smriti'21 – A Virtual farewell for the class of 2019-21 was held on Saturday, 15 May 2021. The students of the class of 2019-21 and 2020-22 were involved in the event. The platform was Microsoft Teams as it was held virtually owing to current pandemic situation.



Placement Programme Class of 2022

Placement Committee

The Placement Committee of the Institute contacts and assists the companies in the recruitment process. The Committee comprises the Chairman - Placement Committee, Placement Coordinator and all PG Coordinators. The Student Placement Committee assists this Committee. The Placement Coordinator is the convener of the Placement Committee.

The students will be allowed to report to their duties from July 2022 onwards, depending on the need of the recruiter. To confirm participation, the organizations are requested to complete the Placement Response Sheet provided at the end of the brochure and mail it back at the earliest to enable early allotment of dates.

Guidelines for Final Placements

The following guidelines have been framed by the Institute to ensure transparent participation in the placement activities for the Class of 2022. Your cooperation will be highly appreciated.

- ⇒ Details regarding the organization's placement requirements can be forwarded to the Placement Coordinator. These details are essential for scheduling the placement process.
- ⇒ Information about the company in the form of brochures, pamphlets, write-ups, etc., may be sent to the Placement Coordinator along with the job profile.
- ⇒ Pre-Placement talks will be held at the Institute during which the companies make presentations about their operations and job profile.

- ⇒ The Placement Coordinator will forward the Curriculum Vitae of all the interested students to the organisation.
- ⇒ The recruitment process will be held in the campus, but if the organization desires, the students should come to their respective office.
- ⇒ Once a student receives an offer he/she is not eligible to participate in further selection process of any other company.
- ⇒ All the offer letters to the students by the organization must be channelled through the Placement Coordinator. Duplicate copies of the appointment letters duly signed and accepted by the students will be returned to the organization.
- ⇒ Please ensure that all the correspondence regarding placements is channelled through the Placement Coordinator.

For further information please contact

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Coordinator – Placements

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Rampal Yadav

Marketing Executive

B Ramulu

Office Sub-ordinate



RESPONSE SHEET

(To be filled in by the Recruiter)

Name of the Organization: _____

Address: _____

City: _____ Pin: _____

Telephone: _____ Fax: _____ Mobile: _____

Email: _____

PLACEMENT DETAILS

Position: _____ No. of Vacancies: _____

1. _____

2. _____

AREA

☐ Marketing ☐ Finance ☐ HR ☐ Operations Management

☐ Retail ☐ Banking, Insurance & FS ☐ International Business

Date for Pre-Placement Talks at IPE _____ (or) Office _____

Date for Selections at IPE _____ (or) Office _____

FACILITIES REQUIRED

Transportation: _____ LCD _____ No. of Rooms for PPT _____

Others, if any _____

Signature: _____

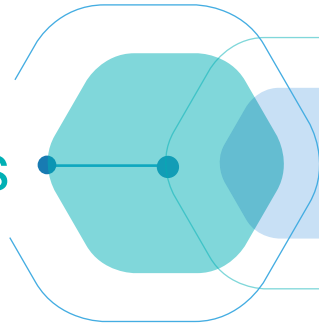
Name of the Person: _____ Organization: _____

Telephone: _____ Fax: _____ Mobile: _____

Email: _____

From:

Some of our Recruiters





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