



# INSTITUTE OF PUBLIC ENTERPRISE

ICSSR, MHRD, GOI RECOGNIZED CENTRE FOR EXCELLENCE IN RESEARCH



**PLACEMENT BROCHURE  
CLASS OF 2021**

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# BOARD OF GOVERNORS

IPE is a registered society governed by its Board of Governors consisting of eminent academicians, industrialists, public sector executives and civil servants which reflects the membership and composition of its general body.

Further, IPE continues to reposition itself by opening its membership to all corporate, government and non-government organizations which support the aims and objectives of the Institute.



**Shri K Madhava Rao**

IAS (RETD)  
President, IPE and  
Former Chief Secretary and  
Election Commissioner,  
Govt of Andhra Pradesh



**Shri Sailesh**

IAS  
Secretary, Department  
of Public Enterprises,  
GOI



**Dr P Rama Rao**

Emeritus President, IPE,  
Chairman, Governing Council, IISC,  
and Former Secretary, Department  
of Science and Technology and  
Ocean Development, Govt of India



**Dr K Pradeep  
Chandra**

IAS (Retd)  
Former Chief Secretary,  
Govt of Telangana



**Shri Jayesh Ranjan**

IAS  
Principal Secretary (Fac),  
Department of IT,  
Electronics & Communications,  
Principal Secretary (Fac),  
Industries & Commerce,  
Govt of Telangana



**Shri TV Mohandas Pai**

Chairman, Manipal  
University Learning Pvt  
Ltd, Memg International  
Pvt Ltd



**Smt Mahpara Ali**

Former CGM (L&D)  
Corporate Centre  
State Bank of India



**Smt Savita Mahajan**

Former Deputy Dean  
Indian School of  
Business



**Shri Shashi Shanker**

CMD  
ONGC Limited



**Shri Sumit Deb**

CMD, NMDC Ltd



**Shri Rakesh Kumar**

CMD  
NLC India Ltd



**Prof Virendra Kumar  
Malhotra**

Member Secretary  
ICSSR, MHRD,  
Govt of India



**Shri Aravind Kumar**

IAS  
Vice-Chancellor (I/C),  
Osmania University



**Mr Pramod Agrawal**

IAS,  
Chairman,  
Coal India Ltd



**Shri MB Raju**

Executive Chairman  
Deccan Cements Ltd



**Shri N Sridhar**

IAS  
CMD  
The Singareni  
Collieries Company Ltd



**Prof RK Mishra**

Director, IPE  
Member Secretary



## MESSAGE FROM THE PRESIDENT

Business education at the Institute of Public Enterprise (IPE) is comprehensive as it covers a wide gamut of courses, a variety of teaching techniques, intensive interaction with industry in the form of industrial visits and lectures from captains of industry. The Institute has provided an ideal environment to the post graduate participants in various management courses to study the various subjects, interact with expert faculty, visit industry and complete the project work.

Because of their deep exposure to research, training and consultancy, the Faculty members train the students in various management courses intensively to be a good fit with the industry. A large number of companies from various sectors have visited the Institute for campus recruitments. The Institute has had a record of inspirational placement since its inception.

I am sure the Class of 2021 would fulfill the expectations of industry.

# MESSAGE FROM THE DIRECTOR

Institute of Public Enterprise (IPE) has scaled many new heights during 2019-20. The programme of studies was so designed so as to fulfill the requirements of the industry. Many new courses were introduced during the year. These ranged from technology oriented courses, concept based courses to industry 4.0 courses. Going beyond these courses sufficient space was provided for courses in liberal management education. The basic assumption in developing this approach was to prepare 'T' professionals by the Institute. Whereas they may have the generic knowledge of the various areas of management, in a couple of areas they would acquire much greater depth. While the main objective of the PGDM programmes at the Institute is to prepare the participants in business education the emphasis has been on imparting them a good grounding in people management.

I am sure, the Class of 2021 would not only provide bright young professionals to industry but also innovators, entrepreneurs and collaborators to the country.







## OUR CAMPUS



## IPE: A PROFILE

The Institute of Public Enterprise (IPE) was established in 1964, as an autonomous non-profit society at the initiative of Mr SS Khera, ICS (the then Cabinet Secretary, Government of India) and Dr DS Reddy (the then Vice Chancellor, Osmania University) with the idea of a research institution that would undertake a systematic and sustained study of issues relevant to the formulation of policies pertaining to Public Sector Enterprises.

Dr VV Ramanadham, the then Professor and Head, Department of Commerce, Osmania University, with the active support and guidance provided by Dr DS Reddy, translated Mr Khera's concept into a reality. It is recognized as 'Centre of Excellence' in social science research by Indian Council of Social Science Research (ICSSR), Ministry of Human Resource Development, Government of India, in the year 1976.

Today, IPE proudly stands as a state-of-the-art research and education institute with its new campus being successfully operational at Shamirpet, Hyderabad. In the span of five decades, IPE has transitioned from a research and training organization to an internationally regarded educational institution with the launch of a two-year full time Post Graduate Diploma in Business Management (PGDBM) in the year 1995, recognized as equivalent to MBA by the Association of Indian Universities (AIU), to provide future leaders and professional managers.

The Institute built a diverse portfolio of long-term programmes as per the industry requirement and introduced two-year full time Post Graduate Diploma in Management – Retail and Marketing (PGDM-RM) in 2007, now the Programme is renamed as Post Graduate Diploma in Management – Marketing Management (PGDM-MM) in 2017, Post Graduate Diploma in Management – Banking, Insurance and Financial Services (PGDM-BIF) in 2008, Post Graduate Diploma in Management – International Business (PGDM-IB) in 2009, Executive PGDM in 2009 and Post Graduate Diploma in Management – Human Resource Management (PGDM-HRM) in 2012, all recognized by AICTE.

### IPE Shamirpet Campus

The rapid growth of the B-School necessitated the construction of a capacious new campus with state-of-the-art infrastructure. Thus came up IPE's new set of buildings in Shamirpet on the outskirts of Hyderabad. All the modern facilities that enhance learning experience are provided in the new campus. The design of the 21 acre new campus includes hostels to house 600 students, state-of-the-art classrooms with a seating capacity of 70 per class equipped with latest audio-visual, computing and real time data streaming facilities and discussion rooms with a seating capacity of 10-15 with well designed furnishings.

### Salient features of the New Campus

- 3.5 lakh Sq.ft. of modern buildings covering all amenities
- Lush green campus with two beautiful lakes
- 200 hostel rooms to accommodate 300 boys & 300 girls separately
- Energy-efficient and GRIHA / LEED compliant buildings
- Entire campus net worked with Wi-Fi
- Digitized library, accessible 24x7
- Centralized AC Class Rooms and Hostel Rooms
- 500-Seater Auditorium
- 10 KVA Solar Power Generation Plant
- A state-of-the-art Food Court with a capacity of 200 at a time
- Modern Gym
- Indoor & outdoor games facility to students





## RESEARCH, CONSULTANCY & TRAINING

### Milestones in IPE Journey

The institute entered into the Golden Jubilee year in 2014 marking a significant landmark in IPE's journey. Over the years, IPE has led many prestigious assignments for various departments and ministries of the Government of India and for international organizations including the World Bank, IDRC and the UN. Dedicated centres of research at the institute focus on contemporary issues including Corporate Governance, CSR and sustainable development that aid in evidence based policy making. Accreditations from the NBA, SAQS and AIU articulate on the quality dimension of the various programmes.

### Research

Research at IPE is devoted to systematic and sustained study of issues relevant to the formulation, implementation, review, monitoring and assessment of policies and programmes concerning public enterprise and private firms. The Indian Council of Social Science Research (ICSSR), Ministry of Human Resources Development, Government of India recognized the Institute as a 'Centre of Excellence' in Social Science Research in 1976. Research studies of IPE have been extensively used by the Committee of Public Undertakings (COPU), several ministries of the Government of India, Planning Commission, SCOPE, Department of Public Enterprises, Comptroller and Auditor General of India and by Finance and Pay Revision committees.

Apart from handling research projects of government including ICSSR, DST and UGC, IPE also engages in collaborative research and has recently completed studies of ICSSR-IDRC on collaborative mode. Faculty of IPE constantly engage in conducting research projects of various granting agencies and publish research papers in peer reviewed journals and books.

There are dedicated research cells created at IPE to research on topical issues on contemporary domains – Centre for Corporate Governance (CCG), Centre for Corporate Social Responsibility (CSR), Centre

for Governance and Public Policy (CGPP), Centre for Environment and Sustainable Development (CESD), Wage and Salary Studies Cell (WSS), Cell on Regulatory Bodies, Cell on Risk Management (CRM) and Centre for Public Enterprises and Disinvestment (CPD). The ONGC Subir Raha Chair on CCG and the Neyveli Lignite Corporation Chair on CCSR have been instituted to undertake research, consultancy and training in the respective areas.

### Consultancy

Undertaking consultancy assignments is one of the specialized domains of IPE. IPE has accepted and undertaken consultancy assignments from both National and International organizations, including the United Nations Development Programme (UNDP), United Nations Industrial Development Organization (UNIDO), World Bank, Asian Development Bank (ADB), Commonwealth Secretariat, Department for International Development (DFID), Government of UK, International Center for Promotion of Enterprises (ICPE), Central and State Governments, Public and Private sector enterprises.

IPE works closely with leading international think tanks and has supported the Performance Management Division (PMD), Cabinet Secretariat, Government of India in the conduct of the annual review meetings of the various ministries and departments of the Government of India. IPE has contributed to the formation of community of Practices (CoP), that focuses on Government Performance Management through peer assisted learning.

Specialized assignments for various public enterprises including the NLC, MOIL, HCL, NMD, GAIL, NLC and state governments have been recently completed. The Institute has an outstanding record of delivering the inputs in time with application orientation. The Institute has carried out public sector / service reform assignments concerning various sectors, major Government departments, municipal services and poverty alleviation.

*Participants of the Advanced Leadership Programme in Lausanne, Switzerland – September 2019*







*Participants of the training programme "Management of Technology and Innovation" – January 2020*

## MANAGEMENT DEVELOPMENT PROGRAMMES

The Institute of Public Enterprise has been organizing training programmes for more than 55 years for the officers of Public Sector Enterprises at the state and central level. IPE has conducted nearly 100 programmes for over 1,600 IAS, IFS and other government officers. IPE has trained over 55000 practicing managers in various types of programmes over the years.

During 2019-20, about 30 training programmes / conferences were conducted including in company programmes which are customized programmes to suit the needs of various organizations. Programmes have spanned over all the functional areas of management and various sectoral disciplines. Customized programmes on General Management, Supply Chain Management, Cyber Security & Laws, Project Management, Information Technology, Operational Excellence, CSR, Leadership etc have been conducted for executives of MOIL, MECON Ltd., BHEL, Department of Animal Husbandry, SCCL, ECIL, Power Grid, NTPC, Oil India Ltd, NLC, BDL, TSRTC, APSRTC, LIC, NMDC, IOCL, Goa Shipyard Ltd., etc and officers of different departments of Governments of Telangana, AP, Karnataka and Maharashtra.

A few programmes on Research Methodology for researchers were also conducted last year. Participants in the various programmes came from all the levels: from Jr. Executives to CMDs. IPE's Training activities have added good value to its participants and have gained good acceptance from its clients that is backed by the increasing number of programmes that the Institute has been doing each year. IPE also conducted training programmes for the Scientists belonging to different organizations as per the mandate given by the Department of Science and Technology, Government of India.

IPE had conducted its 3<sup>rd</sup> Advanced Leadership Programme during the year 2019 for the senior executives of the public sector enterprises. The participants were sensitized to the various changes happening across the world and were also taken to Europe on a study tour. The study tour included conducting classes at premier business schools and universities across Europe which included Rotterdam School of Management, Business School Lausanne, SDA Bocconi, etc. The participants spent 10 days in Europe and were immensely benefited by the sessions that dwelt on the strategies to be adopted by top leadership in this Digital World and highly appreciated the content of the Advanced Leadership Programme.

## LAURELS AND ACCOLADES

- IPE Team won the Overall Championship at Zealous 2020 conducted on 29<sup>th</sup> February and 1<sup>st</sup> March, 2020 by IPE being Winners in Smash Cricket, Box Cricket, Throw Ball, Table Tennis, Chess and Runners-up in Volley Ball and Foot Ball.
- Chavala Prahlad Gupta along with his Seniors Vivek Anand M and Sri Harsha M bagged the winners title in Table Tennis at Olympus 2020 a sports fest conducted by MANAGE, Hyderabad .
- At ELYSIUMT20, a sports fest, conducted by Symbiosis institute of Business Management, Hyderabad IPE bagged the Winners title for Box Cricket (Women) and Volleyball (Men) and Runners-Up title for Table Tennis and Cricket (Men).
- IPE won overall championship at RITANSH 3.0, the sports fest of VJIM, being winners in Box Cricket (Girls), Cricket League (Girls) and Table Tennis (Boys) and Runners in Throw Ball (Girls), Badminton (Girls), Basket Ball (Boys), Volley Ball (Boys).
- IPE at Periodos, a Sports Fest, at Institute of Management Technology, Hyderabad bagged the Winners Title in Volleyball.
- Ms P Saranya paper on "Effects of Disruptive Technology in Agriculture, Manufacturing & Service Sector" got selected for AIMS International Conference on Management conducted by IIM Kozhikode and same was presented by her on 02-04, January, 2020.
- Ms Manaswini Reddy titled MS. CHRYSALIS at CHRYSALIS 2020 conducted on 7<sup>th</sup> February, 2020 by VJIM, Hyderabad.
- Ms Sofia Khushboo Khatoon and Eenas Humera Shaik won the Marketing Event at CHRYSALIS 2020 conducted on 7<sup>th</sup> February, 2020 by VJIM, Hyderabad.
- Ms Mamta Sharma won the Swimming 2x100(m) Relay at AAVEG 10 conducted on 29<sup>th</sup> November - 1<sup>st</sup> December, 2019 by IBS, Hyderabad.
- Ms Monica Chavath along with Ms Neha Chhabra and Ms Nishant Mittal won Creative Advertisement [1 - AM] WINNOW 2020 contest conducted on 15<sup>th</sup> February, 2020 by Department of Management Studies, Nalsar University.
- Two students of IPE, Satwik Yelike of PGDM-HRM from the batch 2019-2021 & Anirudh Mallikarjuna of PGDM-MM from the batch 2018-2020 have been selected for a fully sponsored peace Journey to USA as the Peace Ambassadors being participated in Chalo America contest.





# IN PURSUIT OF EXCELLENCE

## What corporates speak about us

“ Appreciate the academia and industry connect as it reaches out to bridge the gap between “What is on offer to what is needed” and takes organization to new heights. Best of Luck! ”



“ Well groomed and talented students ”

“ The performance of the current batch of recruits has been good and satisfactory. We are pleased to have an association with your esteemed institute ”



“ Excellent participation from the students. Amazing campus. ”

“ It's my pleasure to visit such a well reputed Institute. Quality of students in terms of confidence, potential and thought clarity is excellent. Would like to conduct campus drive next year in the beginning of year. ”



“ We are happy with the overall response from IPE both students & Tpo's ”



“ Best campus in Hyderabad. Candidates are groomed with good discipline and awareness towards market. ”



“ Good Experience in terms of hospitality and Coordination. ”

“ Excellent infrastructure. Good hospitality. Students with good knowledge and thoughts delighted to hire from IPE. Wish IPE all the best. ”



“ Feel good to visit the campus after 4 years of gap. Faculty and Placement team were courteous / helpful. ”



“ Wonderful Campus, We could find very bright talent for our organization ”



“ Excellent hospitality and passionate students. The process was very smooth. ”



“ Wonderful interaction with a highly motivated, interactive and knowledgeable lot of students. ”



“ Nice campus and facility. Helpful faculty. Good students ”



“ Highly enthusiastic student group. Very good experience ”



“ Good Quality students and good support team for smooth hiring process ”



## LOCATION AND FACILITIES

### IPE Library

The IPE library is a valuable resource to the students and the faculty. The computerized library has, over the years, built a robust collection of over 51,350 books, reports and journal back volumes in different areas of management and information technology. It subscribes to over 200 international / national journals in hard copy, and several thousands in the digital format through the full text databases. A rich repertoire of working papers, statistical serials, and the like are part of its collection. The library also provides access to the best of business and management related digital resources through its subscription.

The vision of IPE library is to become a global knowledge hub in the areas of management, economics and public sector enterprises. In pursuit of this vision it has specialized sections for subjects like Corporate Governance, Performance Appraisal, Technology, Governance, Corporate Social Responsibility, Privatisation etc. The library collection also includes reports of Comptroller and Auditor General (CAG) of India; the Annual Survey of Public Enterprises brought out by the Ministry of Industry, Government of India; and also the evaluation reports brought out by the Bureau of Public Enterprises.

IPE library extends academic support to faculty and students by providing online resources to – 1. EBSCO online Database 2. Bloomberg database 3. ProwessIQ-CMIE 4. JSTOR 5. Indiastat.com 6. EPWRFITs 7. ProQuest 8. Prime Database 9. N-List (INFLIBNET) 10. DELNET Member 11. ICSSR Data Service: Social Science Data Repository, 12. National and International Journals (Both print and online) 13. Case Studies (Hard copies and videos)

The IPE library receives reports and working papers from institutions such as World Bank, Asian Development Bank, International Labour Organization – Asian Regional Team for Employment Promotion, Organization for Economic







Cooperation and Development, Indian Institutes of Management, Madras Institute of Development Studies, central / state government enterprises and private sector organizations. It also receives reports of the Comptroller and Auditor General of India, debates in the Lok Sabha and Rajya Sabha, Estimates Committee and Committee on Public undertakings, etc.

The library helps faculty, research scholars and staff with data retrieval and analysis for their research / curriculum needs. The library also assists in collecting and collating data from diverse sources ranging from market data to literature surveys or any other customized need. The services include Information Retrieval, Data Mining, Training for Database Use, Business Intelligence Analysis and more.

The library is fully automated for the purpose of house-keeping. The entire library is covered by CCTV surveillance. Maintains Institutional Repository (IR) software, i.e., DSpace.

The library remains open from 8.00 to 22.00 hrs from Monday to Friday and 9.00 to 17.00 hrs on Saturdays and Sundays.

The IPE library offers the following types of membership to IPE's alumni, scholars pursuing Ph.D at some other institutes / professionals / faculty at other educational institutes on payment basis in addition to institutional membership:

**Platinum (for Institutions)** – It is life membership, fee Rs. 1,00,000/-. Ten members can access at a time.

**Gold (for Institutions)** – It is 10 years validity, fee Rs. 50,000/-. Five members can access at a time.

**Silver (for Individual)** – It is annual membership, fee Rs. 3500/-. These members can borrow books, the membership is non-transferable.

## IT Resources

Knowledge of Information Technology is essential for effective management. Keeping in view the IT trends in the industry, the Institute has set up a well-equipped Computer Centre with Servers and 120 PCs with the latest configuration. IPE provides brand new laptops to all PGP Students. The entire IPE the campus has been WiFi-enabled, providing 24x7 internet 500 Mbps(1:1) access to students and employees with firewall SONIC WALL security. IPE has biometric and CCTVs which provides security for the entire campus. IPE also uses a college ERP solution to ensure better interaction for the stakeholder management such as the students, teachers, parents and IPE administration. IPE provides softwares like SPSS, SAP, Tableau, Bloomberg Terminal, LMS – MOODLE and Google Classroom for assignments and assessments.



## RESEARCH CENTRES AT IPE

### Centre for Corporate Governance

The Centre for Corporate Governance (CCG) was set up in 2008. The centre has played a significant role in the development and promotion of corporate governance in India. The primary aim of the centre is to build and disseminate knowledge of corporate governance through its research, publications, seminars, conferences and workshops. ONGC Ltd has instituted the ONGC Subir Raha Chair on Corporate Governance in 2010. The Centre is a member of the National Foundation of Corporate Governance (NFCG), Ministry of Corporate Affairs, Government of India. The centre conducted about 65 training programs, organized 17 international and national conferences and seminars, and published 15 books and several articles in journals of international repute. The centre publishes Indian Journal of Corporate Governance, a peer reviewed Scopus indexed journal.

### Centre for Corporate Social Responsibility

The Centre for Corporate Social Responsibility (CCSR) was set up during 2011 to promote training, research, consultancy assignments and document case studies in thrust areas of CSR. The Centre works on the existing body of knowledge, systems, structures, models and mechanisms associated with different CSR initiatives; it also provides a platform for discussing CSR related governance mechanism including Companies Act, 2013 and the latest developments in the field. The centre holds the NLCIL chair on CSR since 2012. The CCSR has conducted more than 40 open and in-house programs in the area of CSR for prestigious organisations like GAIL, NLCIL, BDL, HAL, ONGC, MOIL, HCL and many others. The centre has worked as well as hosted participants for training from private sectors including TPCIL Sembcorp organisation, Aditya Birla, Orient Cements, Bridgestone etc. The centre also undertakes consulting assignments on conducting baseline studies, impact assessment, CSR policy designing and long term plan documents.

### Centre for Energy Economics

The issues related to energy economics are being debated intensely in the past two decades. The policy makers of various countries world over are grappling with these issues. Issues related to attaining energy efficiency, natural gas, oil, competition issues are debated and discussed by policy makers, academicians and the industry. There are also issues pertaining

to renewable sources of energy on which intensive research is being pursued. The crisis of COVID-19 has further necessitated research in this area. A quick glance at the literature in the form of research papers, articles in books and peer reviewed journals underscore the fact that in every economy people are making earnest efforts to pursue research on these issues in order to find solutions to various problems in this sector. With this end in view the Centre for Energy Economics has been formed. The centre would strive to undertake research in the following areas. It has to be noted that the list of areas mention here is only illustrative and not exhaustive:

Promotion of energy efficiency in the area of residential electricity consumption, commercial buildings and industry.

The issues related to anti competitive conduct in the energy sector with a focus on power sector. Reforms in power sector, with a focus on renewable sources of energy. Emerging issues of oil and natural gas.

### Centre for Environment and Sustainable Development

This centre aims to promote education, training, research and consultancy assignments and document case studies in the thrust areas of 'Environment' and 'Sustainable Development'. It reviews the state of sustainable development initiatives in both public and private sector organizations and studies its impact on society. Apart from organizing conferences on contemporary practices and issues in this area, the centre has initiated discussions for collaborations with various organizations for research projects and policy interventions. The centre is also recognised as one of the Top 100 Think Tanks in Environment Policy by the University of Pennsylvania, USA.

### Centre for Governance and Public Policy (CGPP)

The centre was set up in the year 2011 with an objective to undertake research, consulting and training in the areas of governance and public policy. Since inception the centre has done extensive work for the Government of India, various State Governments and international organisations on various aspects of public policies and reforms issues.



CGPP took up some prestigious assignments funded by Governments and international funding agencies. In the year 2011-2012, a study sponsored by the Institute of Water Policy, LKY School of Public Policy, Singapore was done on Drinking Water Delivery issues in Andhra Pradesh. Another study for the Unique Identification Authority of India (UIDAI), was done to identify and address the implementation issues of Aadhaar at the field levels.

During 2013-2015, the centre was associated with a very prestigious assignment with the Performance Management Division, Cabinet Secretariat, Government of India which involved performance evaluation of more than 80 central government departments. The World Bank and UNDP provided financial support for this programme. As a part of this assignment three international workshops on 'Government Performance Management' were organized in collaboration with the Performance Management Division, GoI, World Bank, UNDP and which was attended by senior political representatives, policy makers, civil servants, and academia from more than 20 countries. A comprehensive publication was also brought out jointly on Performance Management by GoI, UNDP, World Bank and IPE.

The centre undertook many impact evaluation studies with regard to various programmes implemented by the State Governments and Central Government. One of the most recent ones being the evaluation study of 'Telangana State Industrial Project Approval and Self-Certification System', (TSiPASS) of Government of Telangana which is the system initiated by the government to facilitate Ease of Doing Business in the State.

The centre is also working in the area of multi-disciplinary research to understand and resolve social challenges. A paper on Adopting Multi-Disciplinary Perspective

to Understand and Resolve Social Challenges was presented in the 1<sup>st</sup> International Conference on Innovative & Advanced Multidisciplinary Research (ICIAMR 2019) organized at Dr B R Ambedkar Institute of Technology, Dollygunj, Port Blair, Andaman and Nicobar Islands during 8-9<sup>th</sup> June, 2019

The centre brings out a bi-annual Journal of Governance and Public Policy which is widely read among the academics and policy makers.

### **Databank on Central and State Level Public Enterprises in India**

In the present era of fiscal deficits and the change in emphasis for enhancing social sector outlays, the disinvestments in Central Public Sector Enterprises (CPSEs) and State Level Public Enterprises (SLPEs) can provide the much required resources to the Central and State Governments.

It is in this backdrop that IPE has set up a databank centre which caters to the consultancy and research needs of Central and various State Government Departments for taking timely decisions on various issues like turnaround, restructuring, closure, merger of the enterprises and listing of enterprises in stock markets.

The database provides the requisite information pertaining to CPSEs / SLPEs with regard to their investments, sectoral composition, capacity utilisation, turnover, rate of returns, contribution to the economy, employment generated and nature of operations - core / non-core etc.

The database which captures information on financial parameters (includes items in balance sheet, profit and loss account/income and expenditure) production details, capacity utilization, technology innovation / R&D, human resource and corporate governance fields.



## ALUMNI SPEAK

"As I entered the portals of IPE, my mind was clouded with thoughts – all centred on what was in store for me. Within a few weeks, much to my joy, I realised I was having a fair share of fun along with learning experiences. The camaraderie at the hostel, my active role in academic and non academic events at the institute, not forgetting my mentors' and teachers' guidance – all helped in building my confidence and shaping my personality. All along I held on to this philosophy – 'Live in the moment' and this truly made my time spent at IPE a thoroughly enjoyable one."

– Kritika Kapoor (2016)

"For us the game changer in the IPE ecosystem was the support and encouragement we got from faculty members to realise our potential. Besides a rigorous curriculum, the multiple club activities fostered in us a competitive spirit, peer learning and coping with setbacks. We also got the chance to host various quiz events as a part of the club activities which gave us a lot of confidence. While we came second in the Tata Crucible in 2018, a high point in our career, we look forward to two girls from IPE besting us."

– Shalini Chaurasiya & Kakoli Das (2018)

"IPE has been instrumental in defining who I am today. Right from the faculty to the infrastructure, there has always been support and guidance. It has provided a platform for holistic development – to pursue extra curricular activities and in becoming a management professional."

– Kavyasree Kolluru (2018)

"IPE is contributing significantly in the area of Management Studies. The syllabus of the courses has taken into account the needs of the industry and I am sure that this will help students in making to the top organizations."

– TV Ramana Murty, Class of (2006)

"A good amalgamation of theoretical and practical knowledge is acquired in the Institute. IPE is dedicated to its mission of shaping young leader-managers, able to practice requisite managerial skills with a human face to take on global challenges. The dual specialization provides competence on a broader base. The students are not only groomed in academics, but also in co-curricular activities endowing these young postgraduates with a balanced personality to deal with complex life solutions."

– Sirisha Reddy, Class of 1997







## Summer Internship Programme

Working as an intern gives hands-on professional experience to the students. Internships are a great way to apply the knowledge from the classroom to real-world experience. Learning is one thing, but taking those skills into the workforce and applying them is a great way to explore different career paths and specializations that suit individual interests. Internships can provide students with the soft skills needed in the workplace and in leadership positions. This focus helps to make stronger professional connections and get a more rewarding experience.

To facilitate our students, we provide an excellent internship opportunity at the end of the third trimester. The students of various two-year postgraduate programs at IPE undertake a 6 to 8-week internship program as a study at a commercial corporate, consultancy or government organization. At the end of the 8-week internship, students are required to generate a report of which evaluation is done. A continuous guidance is given by the faculty and mentors.

## The Sanskriti 2020 Event

Sanskriti 2020 along with seventh edition of Startupedia'20 was held on 3-4 January, 2020. Sri K Madhava Rao, President, IPE, was the Chief Guest for the function. The Guest of Honour for the inaugural function was Mr Ram Jaladurgam, L&D Head, Hetero Drugs. A souvenir was released on the occasion. About 350 students from different management colleges participated in the event.

The Sanskriti 2020 event consisted of formal events of Shabdsagar, Agragami, Nivesh, Shastra, Kurukshetra, Ranabhoomi, Ikshit and Tarang, covering all aspects and functional areas of management. The real management talent among the management students was tested in these events and the winners of these events were rewarded with cash prizes.

Informal events were conducted under the name of Indradhanush. A number of informal events like Singing, Dancing, etc., were part of this. The guests present for this informal event were Lipsika, playback singer Tollywood, Rakesh Varee, Actor, Rufus, Rapper, Hyderabad and Gowri Priya, Miss Hyderabad 2018. The winners and runners-up were given cash prizes.

**INDUSTRY  
INTERFACE**





## THE STARTUPEDIA'20 EVENT

The Seventh Edition of Startupedia'20 was held along with Sanskriti 2020. This event has evolved as a platform to groom the budding entrepreneurs and promising startups to turn their great ideas into feasible solutions. This event saw a huge participation from startup enthusiasts (Graduates, Post Graduates and working professionals), investors venture capitalists and incubation centres across the country. Good Number of Organizations partnered in this event. There were mentoring sessions by the experts in the field to fine tune the ideas of participants and give their ideas a holistic view so that they do not miss out any of the practical aspects. There was a Panel Discussion on Start-up Cloud Burst. Around 30 teams presented their great business ideas. Number of Panels were created to evaluate these business Ideas. Each Panel consisted of Experts from the Industry who evaluated these ideas on feasibility, Novelty and other related and relevant parameters. Three Best Ideas were rewarded. Nearly 100 participants were present for this Startupedia Event.

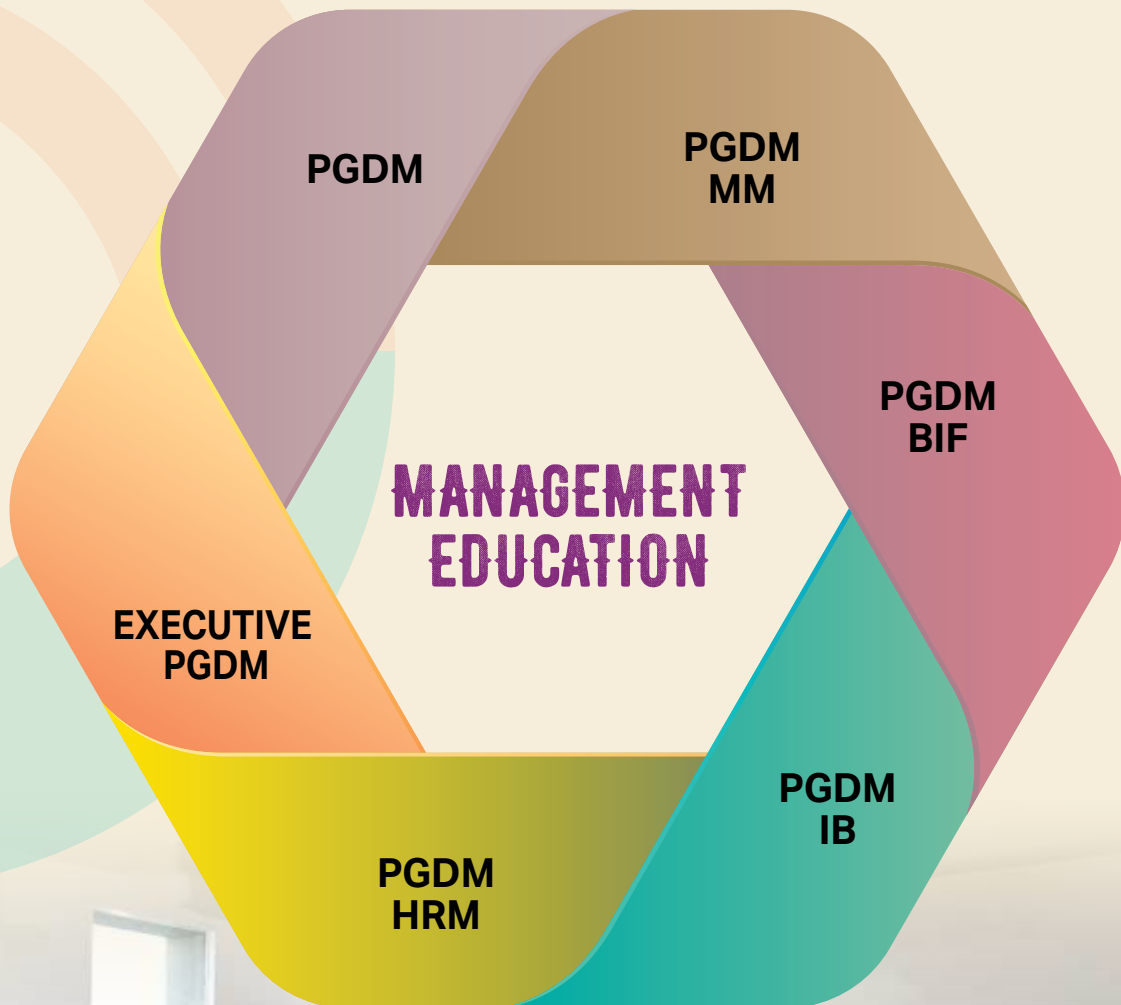


For the Valedictory Function of this Event Dr Suresh Kumar, Senior Vice President-HR, Aurobindo Pharma Limited, Hyderabad was the Guest of Honour along with Sri Vineel Nalla Reddy. The winners and runners of various sports of Intra College Sports Event, Zest, were given the medals and the trophies. The top three entrepreneurial ideas were also rewarded at the concluding session of Sanskriti 2020 and Startupedia'20. The Event ended with Vote of Thanks proposed by Dr Prathana Kumar.



ONGC AUDITORIUM

Supported by ICSSP



The PGDM programs, split into six trimesters, offer a wide range of electives to meet the needs of the industry in conformity with AICTE guidelines. The electives offered are Finance, Marketing, Human Resources, Operations Research, Systems, Business Analytics.

## PGDM

The Post Graduate Diploma in Management (PGDM) program offered by the Institute of Public Enterprise is a two year program and was launched in 1995. Courses offered at the program elevate the understanding and sharpens the skills of students in the area of decision making, leadership, change management, consumer behavior and entrepreneurial management. The curriculum is industry relevant and the elements of experienced faculty, state-of-the-art infrastructure and teaching methodology blend to propel the zeal to excel amongst the students. Courses added to the program in the recent past include Negotiation, SQL for Data Science, Deep Learning, Artificial Intelligence and Entrepreneurial Finance.



**Prof K Narendranath Menon**  
Coordinator – PGDM

The program is divided into six trimesters. During the first three trimesters spread over the first year, students gain an understanding of the primary functional areas including finance and marketing.

In the second year of the program students choose two electives from the areas of Finance, Marketing, Human Resource Management, Operations, Systems and Business Analytics.

The program focuses on the development of key skills and capabilities required for a student to become a successful leader of the twenty first century. Over the years the program has attracted students from across the length and breadth of the country.

Post Graduate Diploma in Management – Marketing Management (PGDM-MM) is a unique course specially designed to train the students in the area of Marketing. It equips them with the principles, theoretical concepts and the practice of marketing, with a strong emphasis on contemporary thought, trends, issues and strategies. PGDM-MM gives an in-depth knowledge of Marketing from both an academic and practitioner's perspective, enabling one to address marketing challenges in critical and creative ways.

### Program Overview

The Post Graduate Diploma in Management – Marketing Management (PGDM-MM) is approved by the All India Council for Technical Education (AICTE), Ministry of Human Resource Development (HRD), Government of India and accredited by the Association of Indian Universities (AIU) as equivalent to MBA. It is a two-year full-time career oriented program, which is designed by industry and academic experts, to enable and energize students with a specialized training in marketing techniques and methodologies. The main objective of this course is to impart the young, creative and energetic minds with the fundamental knowledge of Marketing and its allied domains with strong focus on current trends, thinking and practices. This course equips the students with a sound knowledge (fundamental and advanced), required skills (analytical, problem solving, decision making) and empowers them to face the real-world marketing challenges. Hence creating an 'Effective & Efficient Marketing Professional'.

## PGDM-MM



**Prof MLN Rao**  
Coordinator – PGDM-MM

The programme offers functional specializations like Finance, Operations, Human Resource Management, Systems, Business Analytics, Economics and Entrepreneurship.

### Highlights

- Offers classical & contemporary subjects
- Case study based teaching
- Continuous interaction with industry experts
- Research based curriculum
- Mentoring for better placements
- Contemporary teaching methodologies.



## PGDM-BIF

In the changing global scenario, innovation is a major driving force for achieving competitive advantage through the creation of new business opportunities. In order to churn out trained professionals to suit the requirements of rapidly expanding Banking, Insurance and Financial Services (BIF) sector, the Institute launched PGDM-BIF programme in 2008. The programme is designed to groom future managers who can successfully handle the complex corporate environment. This is a two-year full-time, AICTE-approved course considered equivalent to MBA by AIU. It has the state-of-the-art curriculum in areas such as Financial Modelling, Treasury and Forex Management, Management of Pension Funds, Mergers & Acquisitions, etc., with the thrust on market orientation, globalization, and financial & banking sector reforms. It has an intake of 120 and candidates for this program are selected based on their performance in CAT / XAT / MAT / ATMA / CMAT / GMAT and any other test approved by AICTE. The course offers

**Dr Shweta Mehrotra**  
Coordinator – PGDM-BIF



dual specialization in Marketing, Human Resource, Operations, Systems, Business Analytics, Economics and Entrepreneurship.

### International Study Tour

The institute offers experiential learning opportunity as a part of our outreach programme for the PGDM-BIF students consisting of a variety of student activities ensure a unique understanding of the work environment. It helps them to understand on how to perceive the visit to get deeper experience and exposure. Out previous batches went to European countries (OECD, Paris) and Asian countries (Singapore, Malaysia, etc.,).

### Industry Connect Programme: National and Local Visit

Facilitating a common ground for industry and academia to give a holistic insight into the day to day industry, the institute curates national and local visits every year to make the PGDM-BIF students aware of all the necessary skill sets required to give a feel of work culture. The companies and the institutions visited by the students are: Chermas, Stanza Apparels & Bailey Water, Namaste Telangana, NISM, National Stock Exchange, etc.

Post Graduate Diploma in Management – International Business (PGDM-IB) – is a two year full time program approved by the AICTE. The PGDM-IB programme is a cutting-edge MBA level programme with state-of-the-art curriculum comprising all the subjects of a standard MBA course as well as international business-related subjects such as International Business Strategy, International Financial Markets & Instruments, Global Marketing, International Brand Management, International Trade Operations, Global Supply Chain Management, International Business Negotiations, WTO, Commodity Trading and Price Risk Management, International Business Laws, Foreign Currency Management, Global Finance, International HRM and Cross Cultural Management.

## PGDM-IB

### The IB Advantage

Students pursuing PGDM in International Business have a unique advantage of studying an extra domain-specific subject in the International Business area. For example, in the first year, functional management subjects such as Marketing, Finance, HRM, Operations etc, are taught.

In the second year, IB students would get to study an extra subject in each of the functional subject mentioned above, such as International Marketing, International Finance, International HRM, Global Supply Chain Management, etc.

### Electives

Other than this electives in the areas of Marketing, Finance, HR, Operations, Business Analytics and IT are also offered. The syllabus followed is on par with some of the best institutes which offer PGDM-IB course, such as the Indian Institute of Foreign Trade (IIFT) etc.

### Optional foreign port study tour to Europe / Malaysia

Study of the commercial activities of ports is an integral part of the programme. The study tour familiarizes them with the port's commercial activities, shipment, handling, logistics, online monitoring systems, port operations, etc. Interested students would also be taken to Rotterdam port, at the Netherlands, the European Union Headquarters at Belgium and industry visits to Switzerland and France would be organized at cost.

### Internship

Students of IB go through Summer Internship Program at the end of the first year. Students are required to do the internship in an area of their choice. Several organisations offer SIPs to our students. The SIP program ensures that the student is corporate ready. This apart, students also do many mini-projects in several management areas suggested by the concerned faculty member.



**Dr M Karthik**  
Coordinator – PGDM-IB

## PGDM-HRM

The two-year Post Graduate Diploma in Human Resources Management (PGDM-HRM) meets the challenges of using human resources effectively which are critical to the success of an Organization. PGDM-HRM course at IPE is a two year full-time AICTE approved programme, envisaged as the highest quality programme in the area of Human Resource Management and designed to provide eligible, suitable and competent HR professionals with sufficient knowledge of business of all industrial sectors.

PGDM-HRM course offers an assortment of highly specialized papers like Digitalisation of HR, Competency mapping, HR Planning, Workforce metrics, HR Analytics etc., in the area of HR catering to the professional needs



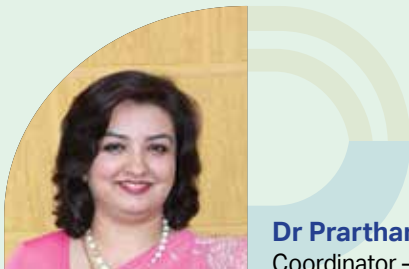
**Dr S Vivek**  
Coordinator – PGDM-HRM

of the area. PGDM-HRM has a unique Long Term Project opportunity which majorly leads to obtaining pre-placement offers. The course also offers dual specialization in any of the areas of Marketing, Finance, Business Analytics, Operations and Information Technology. There is a great demand for professionals qualified in the area of HR in organisations and thus the course has been designed by the practitioners to meet the requirements of HR as a profession in industry.

## EXECUTIVE-PGDM

The Executive Post Graduate Diploma in Management (Exec. PGDM) is an exclusively designed 15 months program, approved by the All India Council for Technical Education (AICTE), MHRD, Government of India. The program is designed for working supervisors, executives and practicing managers, who are in the progression to assume senior level responsibilities to think holistically and build up an integrated perspective on managerial challenges and facilitate fast-track career growth, through thought leadership.

The program offers subjects for deeper study horizontally across functional areas of management and vertically across domains such as IT, Banking, Financial services, Retail & Manufacturing to transform the participants into "Business Ready Managers". On completion of the program, the participants can aspire to take general management positions and leadership roles.



**Dr Prarthana Kumar**  
Coordinator – Executive-PGDM

The Exec. PGDM program participant could be an entrepreneur, startup owner, doctor, army personnel, lawyer, model, actor, architect, teacher, cost accountants, PR head and for whomever management education is the next requirement for a scale up Innovation in Course Curriculum.



# DISTINGUISHED VISITORS TO IPE

- **Shri RBSR Prasad**, Associate Director, IGS, Govt. Advisory – KPMG visited on 9<sup>th</sup> Apr, 2019
- **Prof P K Biswas**, Dean, IMT, Ghaziabad visited on 9<sup>th</sup> Apr, 2019
- **Prof Joao Paulo Vieito**, Institute of Vianna do Castelo, Portugal and Chairman, World Finance Conference visited on 4<sup>th</sup> Jun, 2019
- **Prof N D Mathur**, Director, SHSS, Manipal University, Jaipur visited on 18<sup>th</sup> Jun, 2019
- **Padma Vibhushan Dr Krishnaswamy Kasturirangan**, Emeritus Professor, National Institute of Advanced Studies, IISc, Former Member of Planning commission and Former Chairman of ISRO visited on 29<sup>th</sup> Jun, 2019
- **Mr A Issac George**, Director & Group Chief Financial Officer, GVK Group visited on 1<sup>st</sup> Jul, 2019
- **Shri S K Joshi**, IAS, Chief Secretary, Govt. of Telangana, visited on 2<sup>nd</sup> Jul, 2019
- **Ms. Shanta**, Vice President – Corporate Innovation & BD, T-Hub, visited on 2<sup>nd</sup> Jul, 2019
- **Sri Srikanth Surampudi**, General Manager – HR, Tata Consultancy Services, visited on 2<sup>nd</sup> Jul, 2019
- **Shri SudhaManoj**, Managing Director, Deloitte, Visited on 2<sup>nd</sup> Jul, 2019
- **Mr J M Chari**, Director, Trinit Advanced Software Labs Pvt. Ltd., visited on 2<sup>nd</sup> Jul, 2019
- **Mr Anshuman**, Vice President, E&Y, visited on 3<sup>rd</sup> Jul, 2019
- **Sri Swami Bodhamayananda**, Director, VIHE, Sri Ramakrishna Mutt, visited on 3<sup>rd</sup> Jul, 2019
- **Ms P Saroja**, Regional Head – Institutional Business, A.P. & Telangana, ICICI Bank Limited, visited on 3<sup>rd</sup> Jul, 2019
- **Mr Mir Khasim Ali**, Arjuna Awardee, Table Tennis, visited on 3<sup>rd</sup> Jul, 2019
- **Mr Vasu Reddy**, The CEO of RiseSharp, visited on 3<sup>rd</sup> Jul, 2019
- **Prof Sam N Basu**, Professor, Economics, Finance and Global Business, William Paterson, University of New Jersey, USA, visited on 8<sup>th</sup> Jul, 2019
- **Prof Sam N Basu**, Visited on 11<sup>th</sup> Jul, 2019 Professor, Economics, Finance and Global Business, William Paterson University of New Jersey, USA, visited on 11<sup>th</sup> Jul, 2019
- **CA M S Rajambal**, Managing Committee member in the Southern India Regional Council of ICAI, visited on 23<sup>rd</sup> Jul, 2019
- **Prof Chinmoy Ghosh**, Gladstein Professor of Business and Innovation, Head of the Department of Finance at the School of Business, University of Connecticut, USA, visited on 24<sup>th</sup> Jul, 2019
- **CA M S Rajambal**, Managing Committee member in the Southern India Regional Council of ICAI, visited on 26<sup>th</sup> Jul, 2019
- **Mr Sandeep Chachra**, Executive Director, Action Aid India, visited on 31<sup>st</sup> Jul, 2019
- **Mr K T Suresh**, National Senior Lead – Campaigns & Policy, Action Aid India, visited on 31<sup>st</sup> Jul, 2019
- **Ms Meena Menon**, Consultant, Action Aid India, visited on 31<sup>st</sup> Jul, 2019
- **Mr Anjaneyulu**, Regional Manager, Action Aid India, visited on 31<sup>st</sup> Jul, 2019
- **Prof Murthy Halemane**, Inpaqt BV, The Netherlands, Former Professor at Rotterdam Business School, visited on 5<sup>th</sup> Aug, 2019
- **Prof Sabri Boubaker**, Professor of Finance at EM Normandie and Research Fellow at the Institute de Rechercheen Gestion (University of Paris Est), visited on 6<sup>th</sup> Aug, 2019
- **Prof Murthy Halemane**, Inpaqt BV, The Netherlands, Former Professor at Rotterdam Business School, visited on 7<sup>th</sup> Aug, 2019
- **Prof Nishant Kumar**, Stockholm Business School, Stockholm University, visited on 10<sup>th</sup> Aug, 2019
- **Prof Murthy Halemane**, Inpaqt BV, The Netherlands, Former Professor at Rotterdam Business School, visited on 10<sup>th</sup> Aug, 2019.
- **Prof Murthy Halemane**, Inpaqt BV, The Netherlands, Former Professor at Rotterdam Business School, visited on 13<sup>th</sup> Aug, 2019
- **Prof Murthy Halemane**, Inpaqt BV, The Netherlands, Former Professor at Rotterdam Business School, visited on 16<sup>th</sup> Aug, 2019
- **Sri R H Khwaja, IAS Retd**, Former CMD, SCCL, visited on 27<sup>th</sup> Sep, 2019
- **Sri R H Khwaja**, IAS Retd, Former CMD, SCCL, visited on 30<sup>th</sup> Sep, 2019
- **Ms VeniMocherla**, Head of British Deputy High Commission, visited on 21<sup>st</sup> Oct, 2019
- **Mr James Johnston**, MD Global Management Academy, UK, visited on 21<sup>st</sup> Oct, 2019
- **Sri Nagesh**, Director of Continex India, visited on 21<sup>st</sup> Oct, 2019
- **Mr Narayana Karanam**, Partner, Keyush Consulting Ltd. (KCL), visited on 6<sup>th</sup> Nov, 2019
- **Dr Prabhat Kumar Pankaj**, Director, Jaipuria Institute of Management, Jaipur, visited on 6<sup>th</sup> Nov, 2019
- **Prof G M Bhat, Head**, Dept of Economics and Dean, School of Soc. Scs, CUK, visited on 6<sup>th</sup> Nov, 2019



## DISTINGUISHED VISITORS TO IPE

- **Dr Chandra Sekhar Mishra**, Vinod Gupta School of Management, IIT Kharagpur, visited on 6<sup>th</sup> Nov, 2019
- **Dr K Srinivasa Rao**, Director, National Institute of Banking Studies & Corporate Management, visited on 6<sup>th</sup> Nov, 2019
- **Dr Kedarnath Mukherjee**, Assistant Professor, National Institute of Bank Management, visited on 6<sup>th</sup> Nov, 2019
- **Prof Naresh Kumar Sharma**, Professor & Dean, School of Economics, UoH, visited on 6<sup>th</sup> Nov, 2019
- **Mr Nageswara Rao**, Former Chief General Manager, Andhra Bank, visited on 6<sup>th</sup> Nov, 2019
- **Mr N M Viteswara Rao**, Business Associate, Ram Group, visited on 7<sup>th</sup> Nov, 2019
- **Prof Jai Prakash Sharma**, Chairman, Global Research Foundation for CG, visited on 7<sup>th</sup> Nov, 2019
- **Dr S K Acharya**, Former CMD, NLC India Limited, visited on 7<sup>th</sup> Nov, 2019
- **Mr Rajeev Gupta**, Director, Metric4Analytics Pvt. Ltd., visited on 7<sup>th</sup> Nov, 2019
- **Mr D V Shastry**, Executive Director (Training, R&D & Start-up), GAIL(India) Limited, visited on 7<sup>th</sup> Nov, 2019
- **Prof Badar Alam Iqbal**, Emeritus Professor and Chairman to the Institute FBIAR & IUBAT, visited on 7<sup>th</sup> Nov, 2019
- **Prof J K Tandon**, Former Professor, Jaipur National University, visited on 7<sup>th</sup> Nov, 2019
- **Dr Devendranath G Jha**, Prof & Area Chairperson-IT, KJ Somaiya Institute of Mgmt Studies & Research, visited on 7<sup>th</sup> Nov, 2019
- **Dr G Somayajulu**, Distinguished Adjunct Professor, Jaipuria Institute of Management, visited on 7<sup>th</sup> Nov, 2019
- **Prof SomDeo**, Former Director ICSSR, visited on 7<sup>th</sup> Nov, 2019
- **Dr Chetan Srivastava**, Associate Professor – Mktg, UoH, visited on 7<sup>th</sup> Nov, 2019
- **Dr S Teki**, Adikavi Nannaya University, visited on 7<sup>th</sup> Nov, 2019
- **Dr Nandagopal**, Director, XIME, Kochi, visited on 7<sup>th</sup> Nov, 2019
- **Prof Bimal Arora**, Aston Business School, UK, visited on 28<sup>th</sup> Nov, 2019
- **Prof Manfred Max Bergman**, University of Basel, Switzerland, visited on 28<sup>th</sup> Nov, 2019
- **Dr Zinette Bergman**, University of Notre Dame, USA, visited on 28<sup>th</sup> Nov, 2019
- **Prof Murthy Halemane**, Inpaqt BV, The Netherlands, Former Professor at Rotterdam Business School, visited on 2<sup>nd</sup> Dec, 2019
- **Prof Prabhat Pankaj**, Director, Jaipuria Institute of Management, Jaipur, visited on 9<sup>th</sup> Dec, 2019
- **Prof M L Sai Kumar**, former Dean, Institute of Public Enterprise, visited on 12<sup>th</sup> Dec, 2019
- **Prof M L Sai Kumar**, former Dean, Institute of Public Enterprise, visited on 13<sup>th</sup> Dec, 2019
- **Dr Ram Jaladurgam**, Hetero Drugs Pvt. Ltd., visited on 3<sup>rd</sup> Jan, 2020
- **Cmdr. Siddharth Mishra**, Chairman and Managing Director, Bharat Dynamics Ltd., visited on 3<sup>rd</sup> Jan, 2020
- **Prof Pawan Budhwar**, Pro-Vice Chancellor, Aston School of Business, UK, visited on 6<sup>th</sup> Jan, 2020
- **Prof Pawan Budhwar**, Pro-Vice Chancellor, Aston School of Business, UK, visited on 7<sup>th</sup> Jan, 2020
- **Mr R V G Kulkarni**, Sr. Vice President and Zonal Head from M/s HDFC Bank Ltd., visited on 9<sup>th</sup> Jan, 2020
- **Dr Shakeel Ahmad**, Joint Secretary, UGC, visited on 25<sup>th</sup> Jan, 2020
- **Dr Meher**, Dean, Faculty of Business Management, Hamdard University, New Delhi, visited on 25<sup>th</sup> Jan, 2020
- **Dr Saneem Fatima**, Professor & Dean, Maulana Azad National Urdu University, Hyderabad, visited on 25<sup>th</sup> Jan, 2020
- **Mr Charan Kamal Singh Parmar**, Director Operations, PAX Edutainment Pvt. Ltd., visited on 3<sup>rd</sup> Feb, 2020
- **Mr Himanshu**, PAX Edutainment Pvt. Ltd., visited on 3<sup>rd</sup> Feb, 2020
- **Mr Atul Sobti**, Director General, SCOPE, New Delhi, visited on 10<sup>th</sup> Feb, 2020
- **Mr S A Khan**, Senior Manager, SCOPE, New Delhi, visited on 10<sup>th</sup> Feb, 2020
- **Mr Gunaranjan TURAGA**, CEO, Sahaurum (C.I.) SA, Group Interventions & New Initiatives (Africa), Diamond Cements Companies, visited on 12<sup>th</sup> Feb, 2020
- **Dr S K Acharya**, former CMD, NLC India, visited on 28<sup>th</sup> Feb, 2020
- **Dr S K Acharya**, former CMD, NLC India, visited on 29<sup>th</sup> Feb, 2020
- **Mr Naveen Prasad**, Head GCS, EY GDS, visited on 2<sup>nd</sup> Mar, 2020
- **Mr Nirmal**, Leader EMEA & APAC GS, EY GDS, visited on 2<sup>nd</sup> Mar, 2020
- **Mr Keshavan**, Leader Americas GS, EY GDS, visited on 2<sup>nd</sup> Mar, 2020
- **Mr Pranam**, Strategy Lead GS, EY GDS, visited on 2<sup>nd</sup> Mar, 2020
- **Mr Vinayak Mishra**, EY GDS, visited on 2<sup>nd</sup> Mar, 2020
- **Mr CV Reddy**, Treasurer, Serve Needy Organization, visited on 4<sup>th</sup> Mar, 2020
- **Mrs. Lalitha Reddy**, General Secretary, Serve Needy Organization, visited on 4<sup>th</sup> Mar, 2020
- **Prof. Kalpana Kannabiran**, Professor and Director, Council for Social Development, Hyderabad, visited on 13<sup>th</sup> Mar, 2020

# MoUs WITH PREMIER INSTITUTIONS & UNIVERSITIES

## **Institute of Public Enterprise (IPE) with Department of Economics (DoE), Central University of Kashmir, Srinagar**

Institute of Public Enterprise (IPE) entered into MoU with Department of Economics (DoE), Central University of Kashmir, Srinagar to establish cooperation in promoting faculty research and also in improving educational environment of the parties. Activities include cooperation on development of study programmes, sharing of academic experiences to generate mutual synergy, student & staff exchange programmes, carrying out joint research projects, consultancy & publications, promotion of joint projects, beside other specific projects / programmes arising from the agreement.

## **MoU between Institute of Public Enterprise (IPE) with Department of Economics (DoE), Central University of Kashmir, Srinagar**

Institute of Public Enterprise (IPE) entered into MoU with Symbiosis University for Research Partnership and Collaboration and to carry out joint research projects, cooperation on development of study programmes, sharing of academic experiences to generate mutual synergy, promote and facilitate faculty and student exchange programmes, share library & scientific facilities, promotion of joint consultancy & publications, besides other specific projects/ programmes.

## **MoU with Srilanka Institute of Development Administration (SLIDA) to collaborate in the areas of Research, Training & Consultancy**

Institute of Public Enterprise (IPE) entered into MoU with Sri Lanka Institute of Development Administration to explore practical approaches to create mutually beneficial

relationship in order to promote faculty research and improve the educational environment of the parties.

## **MoU between Institute of Public Enterprise (IPE) with International Association of Research Scholars & Administrators (IARSA)**

Institute of Public Enterprise (IPE) entered into MoU with International Association of Research Scholars & Administrators (IARSA) to develop mutually strengthening and enriching international educational and research experience for faculty, students and members.

## **MoU between Institute of Public Enterprise (IPE) with Acumen Eduventures Pvt. Ltd.**

Institute of Public Enterprise (IPE) entered into MoU with Acumen Eduventures Pvt. Ltd. to facilitate industry visits and interaction with insight of latest developments/ requirements of industries.

## **MoU between Institute of Public Enterprise (IPE) with Namibia Institute of Public Administration and Management (NIPAM) of the Republic of Namibia**

IPE and NIPAM had entered MoU to cooperate on exchange visits, study tours, conduct conference, seminars, joint workshops and participation in research activities.

## **MoU between Institute of Public Enterprise (IPE) with School of Business, Faculty of Management, Shri Mata Vaishno Devi University**

IPE and School of Business, Faculty of Management, Shri Mata Vaishno Devi University entered MoU to create mutually beneficial relationship in order to promote faculty research and improve the educational environment.



# NATIONAL & GLOBAL CONNECT

## International Organizations

- Asian Development Bank
- BRAC Institute of Governance and Development (BIGD), Dhaka
- Centre for Asian Studies, Kyungpook University, South Korea
- Commonwealth Secretariat, UK
- Department for International Development (DFID), UK
- International Association of Schools & Institutes of Administration, Belgium
- International Centre for Promotion of Public Enterprises, Slovenia
- International Institute of Administrative Sciences, Netherlands
- International Political Science Association, Canada
- International University Business Agriculture and Technology, Bangladesh
- Kania School of Management, University of Scranton, USA
- Monash University, Australia
- Northeastern Illinois University, USA
- Rotterdam School of Management, Netherlands
- Universiti Tun Abdul Razak, Kuala Lumpur, Malaysia
- Waikato University, New Zealand
- World Bank
- Association of Management Development Institutions of South Asia
- Nepal Administrative Staff College, Nepal

IPE has collaborated with the following organizations in the field of Research, Consultancy, Training and Teaching:



## Government & Allied Agencies

- Committee on Public Undertakings
- Comptroller and Auditor General of India
- Confederation of Indian Industry
- Department of Personnel & Training (GoI)
- Department of Public Enterprises (GoI)
- Department of Science and Technology (GoI)
- Federation of Indian Chambers of Commerce and Industry
- Finance Commission (GoI)
- India International Centre
- Indian Association of Social Science Institutions
- Planning Commission of India
- Indian Council of Social Science Research
- Indian Econometric Society
- Indian Institute of Banking and Finance
- Indian Institute of Foreign Trade
- Indian Institute of Public Administration
- Institute of Company Secretaries of India
- National Foundation for Corporate Governance (GoI)
- National Institute of Financial Management
- National Productivity Council
- National Stock Exchange
- Reserve Bank of India



# PGDM COURSE CURRICULUM

## Trimester I

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business Communication
- Marketing Management – I
- Foreign Language – French

## Trimester II

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- IT Applications for Management
- Marketing Management – II
- Public Sector Policy and Issues in Management

## Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- Marketing Research
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Leadership and Change Management
- Design Thinking
- Contemporary Issues / Seminars
- Comprehensive Viva

## SUMMER INTERNSHIP PROJECT (SIP – 8 Weeks)

## Trimester IV

- Strategic Management
- Business Laws
- Elective 1 – Subject 1
- Elective 1 – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Project Work & Viva Voce

## Trimester V

- Corporate Governance, Business Ethics and
- Corporate Social Responsibility
- Project Management
- Elective 1 – Subject 3
- Elective 1 – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

## Trimester VI

- International Business
- Infrastructure Management
- Negotiations
- Long Term Research Project
- Comprehensive Viva

## ELECTIVES

The students have to select any one or two Elective Streams from the list mentioned below as per the norms of the course

## Finance

- Risk Management
- Financial Analysis and Credit Management
- Derivatives and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Restructuring, Mergers & Acquisitions
- Entrepreneurial Finance
- Strategic Financial Management
- Strategic Cost Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Fixed Income Securities
- Financial Econometrics

## Marketing

- Product and Brand Management
- Integrated Marketing Communications
- Consumer Behaviour
- Services Marketing
- Customer Relationship Management
- B2B Marketing
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics

## Human Resource

- Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- Balanced Scorecard
- Strategic Human Resource Management
- HR Auditing
- HR Analytics

## Operations

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

## Systems

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced Excel
- Data Visualising using Tableau
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

## Economics

- Industrial Economics
- Public Finance
- Urban Economics
- Digital Economy
- Natural Resource Management
- Energy Economics
- Environmental Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Agricultural Economics
- Mathematical Economics
- International Economics

## Entrepreneurship

- Creating a New Venture from Idea to launch
- Entrepreneurial Finance
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management
- Corporate Entrepreneurship
- Business Model for Sustainable Growth
- Aligning Startups with their Market
- Detailed Project Report (DPR)

## Business Analytics

- R Studio for Data Science and Machine Learning (ver.1.2.1335)
- Python for Data Science and Machine Learning (ver.3.7.3)
- Data Visualising using Tableau
- Web and Social Media Analytics
- Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- Big Data Analytics
- SQL for Data Science

\*\* The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

## PGDM-MM COURSE CURRICULUM

### Trimester I

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business Communication
- IT Applications for Management
- Marketing Management – I

### Trimester II

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- Marketing Management – II
- Consumer Behavior
- Digital & Social Media Marketing

### Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- Marketing Research
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Foreign Language – French
- Design Thinking
- Contemporary Issues/ Seminars
- Comprehensive Viva

### SUMMER INTERNSHIP PROJECT (SIP) - 8 Weeks

### Trimester IV

- Strategic Management
- Retail Management
- Elective – 1 Subject 1
- Elective – 1 Subject 2
- Sales and Distribution Management
- Services Marketing
- Project Work & Viva Voce

### Trimester V

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- Integrated Marketing Communications
- Elective – 1 Subject 3
- Elective – 1 Subject 4
- Strategic Marketing
- Brand Management

### Trimester VI

- International Marketing
- Rural and Agri Marketing
- Project Management
- Long Term Research Project
- Comprehensive Viva

### ELECTIVES

The students have to select any one or two Elective Streams from the list mentioned below as per the norms of the course.

#### Finance

- Risk Management
- Financial Analysis and Credit Management
- Derivatives and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Entrepreneurial Finance
- Strategic Financial Management
- Strategic Cost Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Fixed Income Securities
- Financial Econometrics

#### Human Resource

- Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- Balanced Scorecard
- Strategic Human Resource Management
- HR Auditing
- HR Analytics

#### Operations

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

#### Systems

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence

- Data Modelling with R and Python
- Data Visualising using Advanced Excel
- Data Visualising using Tableau
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

#### Economics

- Industrial Economics
- Public Finance
- Urban Economics
- Digital Economy
- Natural Resource Management
- Energy Economics
- Environmental Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Agricultural Economics
- Mathematical Economics
- International Economics

#### Entrepreneurship

- Creating a New Venture from Idea to launch
- Entrepreneurial Finance
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management
- Corporate Entrepreneurship
- Business Model for Sustainable Growth
- Aligning Startups with their Market
- Detailed Project Report (DPR)

#### Business Analytics

- R Studio for Data Science and Machine Learning (ver.1.2.1335)
- Python for Data Science and Machine Learning (ver.3.7.3)
- Data Visualising using Tableau
- Web and Social Media Analytics
- Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- Big Data Analytics
- SQL for Data Science

\*\* The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

### Trimester I

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business Communication
- Marketing Management
- Management of Bank Operations

### Trimester II

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- Principles and Practices of Life Insurance
- Financial Markets, Institutions and Services
- Foreign Language – French

### Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- Marketing Research
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Principles and Practices of General Insurance
- IT Applications for Management
- Design Thinking
- Contemporary Issues / Seminars
- Comprehensive Viva

## SUMMER INTERNSHIP PROJECT (SIP) 8 Weeks

### Trimester IV

- Strategic Management
- Legal Environment for BIF
- Elective 1 – Subject 1
- Elective 1 – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Project Work & Viva Voce

### Trimester V

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- International Banking, Treasury and Forex Management
- Elective 1 – Subject 3
- Elective 1 – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

### Trimester VI

- Retail Banking, Rural Banking and Micro Finance
- Management of Pension Funds
- Project & Infrastructure Management and Financing
- Long Term Research Project
- Comprehensive Viva

## ELECTIVES

The students have to select any one or two Elective Streams from the list mentioned below as per the norms of the course

### Finance

- Risk Management
- Financial Analysis and Credit Management
- Derivatives and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Entrepreneurial Finance
- Strategic Financial Management
- Strategic Cost Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Fixed Income Securities
- Financial Econometrics

### Marketing

- Product and Brand Management
- Integrated Marketing Communications
- Consumer Behaviour
- Services Marketing
- Customer Relationship Management
- B2B Marketing
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics

### Human Resource

- Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- Balanced Scorecard
- Strategic Human Resource Management
- HR Auditing
- HR Analytics

### Operations

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy
- Strategic Sourcing
- Warehouse Management

- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

### Systems

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced Excel
- Data Visualising using Tableau
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

### Economics

- Industrial Economics
- Public Finance
- Urban Economics
- Digital Economy
- Natural Resource Management
- Energy Economics
- Environmental Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Agricultural Economics
- Mathematical Economics
- International Economics

### Entrepreneurship

- Creating a New Venture from Idea to launch
- Entrepreneurial Finance
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management
- Corporate Entrepreneurship
- Business Model for Sustainable Growth
- Aligning Startups with their Market
- Detailed Project Report (DPR)

### Business Analytics

- R Studio for Data Science and Machine Learning (ver.1.2.1335)
- Python for Data Science and Machine Learning (ver.3.7.3)
- Data Visualising using Tableau
- Web and Social Media Analytics
- Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- Big Data Analytics
- SQL for Data Science

\*\* The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.



## PGDM-IB COURSE CURRICULUM

### Trimester I

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business
- Communication
- Marketing Management
- International Business - I

### Trimester II

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- Innovation in the Digital Age
- International Business - II
- Foreign Language – French
- Export Marketing

### Trimester III

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- International Marketing Research
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Global Finance and Foreign Currencies
- IT Applications for Management
- Design Thinking
- Contemporary Issues / Seminars
- Comprehensive Viva

### SUMMER INTERNSHIP PROGRAM (SIP) 8 Weeks

### Trimester IV

- Strategic Management
- International Business Laws
- Elective 1 – Subject 1
- Elective 1 – Subject 2
- Elective 2 – Subject 1
- Elective 2 – Subject 2
- Project Work & Viva Voce

### Trimester V

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- International Brand Management
- Elective 1 – Subject 3
- Elective 1 – Subject 4
- Elective 2 – Subject 3
- Elective 2 – Subject 4

### Trimester VI

- MNC Strategies in Emerging Markets
- WTO and Regional Trading Agreements
- Project Management
- Long Term Research Project
- Comprehensive Viva

### ELECTIVES

The students have to select any one or two Elective Streams from the list mentioned below as per the norms of the course

#### Finance

- Risk Management
- Financial Analysis and Credit Management
- Derivatives and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Restructuring, Mergers and Acquisitions
- Entrepreneurial Finance
- Strategic Financial Management
- Strategic Cost Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Fixed Income Securities
- Financial Econometrics

#### Marketing

- Product and Brand Management
- Integrated Marketing Communications
- Consumer Behaviour
- Services Marketing
- Customer Relationship Management
- B2B Marketing
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics

#### Human Resource

- Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- Balanced Scorecard
- Strategic Human Resource Management
- HR Auditing
- HR Analytics

#### Operations

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy

- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

#### Systems

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced Excel
- Data Visualising using Tableau
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

#### Economics

- Industrial Economics
- Public Finance
- Urban Economics
- Digital Economy
- Natural Resource Management
- Energy Economics
- Environmental Economics
- Econometrics
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Agricultural Economics
- Mathematical Economics
- International Economics

#### Entrepreneurship

- Creating a New Venture from Idea to launch
- Entrepreneurial Finance
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management
- Corporate Entrepreneurship
- Business Model for Sustainable Growth
- Aligning Startups with their Market
- Detailed Project Report (DPR)

#### Business Analytics

- R Studio for Data Science and Machine Learning (ver.1.2.1335)
- Python for Data Science and Machine Learning (ver.3.7.3)
- Data Visualising using Tableau
- Web and Social Media Analytics
- Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- Big Data Analytics
- SQL for Data Science

\*\* The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.

### Trimester I

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business Communication
- Marketing Management
- Human Resource Management

### Trimester II

- Organization Development
- Operations Research
- Financial Management
- Macro Economics
- IT Applications for Management
- Performance and Compensation Management
- Learning and Development

### Trimester III

- Production and Operations management
- Cost and Management Accounting
- Business Analytics for Managers
- Applied Research in HRM
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Talent Management
- Design Thinking
- Contemporary issues/ Seminars
- Comprehensive Viva

## SUMMER INTERNSHIP PROGRAM (SIP) 8 Weeks

### Trimester IV

- Strategic Human Resource Management
- Business Laws
- Workforce Metrics
- Elective – 1 Subject 1
- Elective – 1 Subject 2
- Industrial Relations
- Competency Management
- Project Work & Viva Voce

### Trimester V

- Corporate Governance, Business Ethics and Corporate Social Responsibility
- Functional Analytics – HR Analytics
- Elective – 1 Subject 3
- Elective – 1 Subject 4
- Labour Legislation
- HRM in Global Perspective

### Trimester VI

- Emotional Intelligence & Positive Psychology
- Digitalization of HR
- Project Management
- Long-Term Research Project /Viva
- Lecture Series on SAP – HR
- Comprehensive Viva

## ELECTIVES

The students have to select any one or two Elective Streams from the list mentioned below as per the norms of the course

### Finance

- Risk Management
- Financial Analysis and Credit Management
- Derivatives and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Restructuring, Mergers & Acquisitions
- Entrepreneurial Finance
- Strategic Financial Management
- Strategic Cost Management
- Financial Analytics
- Foreign Exchange Arithmetic
- Private Equity
- Fixed Income Securities
- Financial Econometrics

### Marketing

- Product and Brand Management
- Integrated Marketing Communications
- Consumer Behaviour
- Services Marketing
- Customer Relationship Management
- B2B Marketing
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics

### Operations

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy
- Strategic Sourcing
- Warehouse Management
- Technology and Innovations Management
- Advanced Inventory Modelling
- Operations Analytics

### Systems

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced Excel

- Data Visualising using Tableau
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

### Business Analytics

- R Studio for Data Science and Machine Learning (ver.1.2.1335)
- Python for Data Science and Machine Learning (ver.3.7.3)
- Data Visualising using Tableau
- Web and Social Media Analytics
- Deep Learning and Artificial Intelligence using R Studio (ver.1.2.1335)
- Deep Learning and Artificial Intelligence using Advanced Python (ver.3.7.3)
- Big Data Analytics
- SQL for Data Science

\*\* The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the programme as per the market needs.



## EXECUTIVE-PGDM COURSE CURRICULUM



### Term 1

- Management and Organization Behaviour
- Economics for Managers
- Quantitative Methods for Management Decisions
- Marketing Management
- Financial, Cost and Management Accounting
- Information Technology and Management

### Term 2

- Operations Management
- Human Resource Management
- Business Research Methods
- Financial Management
- International Business
- Legal Aspects of Business
- Productions and operations management

### Term 3

- Strategic Management
- Corporate Governance and Business Ethics
- Project Management

### ELECTIVE COURSES

- Finance/Human Resource/Marketing/Operations/ Systems

### Term 4

- Industrial Project (10 credits) +
- Workshop on Corporate Governance and Business Ethics
- Workshop on Start-ups and Entrepreneurship
- Workshop on Intellectual Property Rights



# FACULTY PROFILE



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# FACULTY PROFILE



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## Dr Shengrila Mishra

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## FACULTY PROFILE



**Dr K Bhavana Raj**  
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**Dr Mousumi Singha Mahapatra**  
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**Dr Anuradha**  
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**Dr Abhay K Vastava**  
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**Dr Syed Azher Ali**  
Assistant Professor – Marketing  
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## ADMINISTRATION



**Mr M Phani**  
B.Com, ICWA (Inter)  
Finance & Administrative Officer



**Ms J Kiranmai**  
M.Com, MBA, M.Phil  
Registrar



**Ms YV Sujana**  
M.Com, MCA, ADCA, PGDCA, MTech (CSE)  
Administrative Officer



**Mr P Radhakrishna Reddy**  
B.Com, DCA  
Accounts Officer



**Mr Ch Upender**  
BA, LLB, PGDPMIR  
Administrative Officer (Director's Secretariat)



**Mr P Chandra Sekhar**  
B.Com  
Section Officer (MDPs)



**Ms K Padmaja**  
M.Com, MBA  
Section Officer (PGPs)



**Mr RVL Narayana**  
MBA  
Section Officer  
(Research & Consultancy)

**Mr B NAGESH**

B.Com, MBA  
Section Officer (Examinations)

**Mr N Ganesh**

B.Com  
Facilities Manager

**Director's Office**

Mr Mohd Abdul Muttalib, *Junior Assistant*  
Mr Akhilesh Ray, *Office Subordinate*  
Mr G Venkatesulu, *Senior Driver*

**Dean's Office**

Mr T Vikram, *Senior Executive – Administration*

**PGPs**

Mr Ch Manmadh Reddy, *Senior Assistant*  
Mr G Ravinder, *Office Subordinate*  
Mr G Bikshapathy, *Office Subordinate*

**Controller of Examinations Office**

Mr T Venkatesh, *Office Subordinate*

**Admissions Division**

Mr T Sudheer Kumar, *Manager – Admissions*  
Mr K Yadaiah, *Office Subordinate*

**Placement Division**

Ms C R Kavitha, *Senior Assistant*  
Mr B Ramulu, *Office Subordinate*

**IT Division**

Mr Mohd Osman, *Asst. Programmer*  
Mr K Phani Kumar, *Lab Instructor & Console Operator*

**Research**

Mr AV Bala Krishna, *Research Associate*  
Mr M Vaman Reddy, *Project Associate*

Ms B Deepa, *Research Assistant*  
Mr E V Mahesh Kumar, *Research Assistant*  
Ms T Chitti Lakshmi, *Research Assistant*

**Library**

Mr B Bikshapathy, *Senior Assistant*  
Mr A Srinivasa Rao, *Junior Assistant*  
Mr P Ranga Reddy, *Office Subordinate*  
Mr Ch Balraj, *Office Subordinate*

**General Administration**

Mr P Jogi Reddy, *Assistant Facilities Manager*  
Mr BSGKMM Mohan Rao, *Care taker*  
Mr Y Santosh Kumar, *Accounts Assistant*  
Mr K Harivardhan, *Junior Accounts Assistant*  
Mr TVK Prashanth Ram, *Record Assistant*  
Mr B Ravi, *Electrician*  
Ms G Madhavi, *Nurse*  
Mr K Jaganmohan, *Office Subordinate*  
Mr KG Omana Kuttan, *Office Subordinate*  
Mr J Raghunath Reddy, *Office Subordinate*  
Ms K Yadamma, *Sweeper*  
Ms J Pushpa, *Sweeper*  
Ms Syed Shaheeda Begum, *Sweeper*  
Ms M Subhadra, *Office Subordinate – Garden*  
Ms K Pushpa, *Office Subordinate – Garden*  
Mr T Raju, *Office Subordinate*

# OUR CORPORATE LINKS

## CONSULTANCY

- Tata Consultancy
- Deloitte
- Triniti
- Arcesium
- Cognizant Technologies
- CBRE
- GD Research
- The Hackett Group
- Valeur Consulting
- FactSet
- mFino
- InRhythm Solutions
- I-PAC
- Infor
- Oracle
- GENPACT
- Metrics 4 Analytics
- Purnartha Investment Advisers Pvt Ltd
- S & P Global
- SarvHR
- MindMap Consulting
- PragmaEdge Software Services
- Randstad
- Open Text
- West Agile Labs
- Progressive Media
- Attentio Research Center Pvt Ltd
- TechnipFMC
- Edwisely (Triad Software)
- Insplore Consultants Pvt Ltd
- ConglomerateIT LLC

## BFSI

- Federal Bank
- BharatiAxaagi General Insurance
- Capital First Limited
- Thomson Reuters
- Sriram Financial Services
- Axis Bank

- DSP BlackRock
- Franklin Templeton
- HDFC AMC
- ICICI Bank
- ICICI Securities
- Tata Capital
- India Infoline (IIFL)
- IndusInd Bank
- Invesco
- Karvy Data Management Services Limited
- Karvy Computershare pvt ltd
- Kotak Life Insurance
- Kotak Mahindra Bank
- Mahindra Finance
- Reliance Money Solutions Ltd
- Spandana Spoorthy
- Standard Chartered Bank
- ICICI Prudential Life insurance
- Kotak Mahindra Old Mutual Life Insurance
- Reliance Life Insurance
- Bajaj Allianz Life Insurance
- DCB Bank
- AIM
- L&T Financial Services
- IIFL
- Tata AIG
- Bandhan Bank
- HDFC Ltd
- ICICI Lombard
- Manappuram Insurance
- Jocata Financial Advisory and Technology
- Karur Vysya Bank
- Apollo Munich
- UTI AMC
- Arohan Financial Services Limited
- IHS Markit
- IDFC First Bank
- PhonePe

## E-COMMERCE

- 99 Acres.Com
- Agile CRM
- Just Dial
- Naukri
- Peoplecart
- Times Jobs
- Gifting Online India Pvt Ltd
- Digital Nest
- GrabOnRent
- Way2online
- Times Business Solutions
- Gifting Inc
- Amazon
- Swiggy
- OYO
- BYJUS
- Happay
- Ninjacart
- CallHealth Services Pvt Ltd
- Flipkart
- Cure.fit
- SquareYards

## EDUCATION

- T.I.M.E Pvt Ltd
- Talent Sprint Pvt Ltd
- Tata Class Edge
- Jaro Education Inst. Pvt Ltd
- Next Education
- CL Educate Ltd
- Toppr
- Extramarks Education I Pvt Ltd
- Aspiring Minds
- Acumen Connect
- Verzeo
- Lead School
- Edupolis Technologies Pvt Ltd

## FMCG

- Godrej & Boyce Ltd
- ITC
- Bajaj Corporation
- Dukes



- GCMML (Amul)
- Godrej Consumer Goods
- CavinKare
- Bakemate
- The Hindustan Coca Cola
- Meher Beverages (Pvt) Ltd
- Dukes Consumer Care Ltd
- Nestle
- Marico LTD
- Indigo Paints Pvt Ltd
- L'Oréal
- Perfetti Van Melle India

## HEALTH CARE

- Biological E
- MSN Laboratories Ltd
- Novartis Healthcare (P) Ltd
- ZydusCadila Healthcare
- GVK Bio
- Neuland Laboratories
- Credo Pharma Pvt Ltd
- HealthSignz Technologies Pvt Ltd
- Medplus
- Start Health Allied
- Apollo Medskills
- Dr Reddy's
- RA Chem Pharma
- Aurore Life Sciences
- Optimus Pharma
- Doctor C

## INFRASTRUCTURE

- SPR Group
- Dhamam Infra Projects
- Ramky Infrastructure Limited
- KSK Energy
- APS Property Solutions Pvt Ltd
- Ramky Estates
- Aliens Group
- Magicbricks
- Housing.com
- Berkadia

## IT/ITES

- ACT
- MAQ Software
- Ktree Computer Solutions
- InRhythm Solutions Pvt Ltd
- Magna Quest
- Nuance Transcription

- Borderless Access
- Kony Labs
- ReportGarden Technologies Pvt Ltd
- Shore Group Associates
- Winit Software
- Infiniti Techlabs LLP
- CADFEM
- GTKconnect
- Net Score Technologies Pvt Ltd
- Shore Infotech India Pvt Ltd
- Cyient Ltd
- Osmosys Software Solutions Pvt Ltd
- Laalsa
- AXLR Data
- Cognizant
- Sunera Technologies
- Ebutor
- ValueMomentum
- Nalsoft
- CEIPAL Solutions Pvt. Ltd.
- Technovert
- Aspire Systems

## MANUFACTURING

- Daimler Benz
- Hinshitsu Manufacturing Pvt Ltd
- Nagarjuna Fertilizers & Chemicals Ltd
- TCNS Clothing Co Pvt Ltd
- Hyderabad Industries Ltd (HIL)
- Yardhouse Brewery Pvt Ltd
- Yash Technologies
- Sundaram Fasteners Ltd
- Yokohama
- Basic Elements Solutions

## MEDIA

- Progressive Media
- HT Media
- MediaMint
- Xpedient Digital Media Pvt Ltd
- Bennett Coleman & Co. Ltd (Times Group)
- Crafin Images
- Jagati Publications Ltd
- Sakshi Media Group
- Radio Mirchi
- Telebu Communication
- Outlook Publishing India Pvt Ltd

## RETAIL

- Medplus
- Future Group
- Shopperstop
- Raam Group

## OTHERS

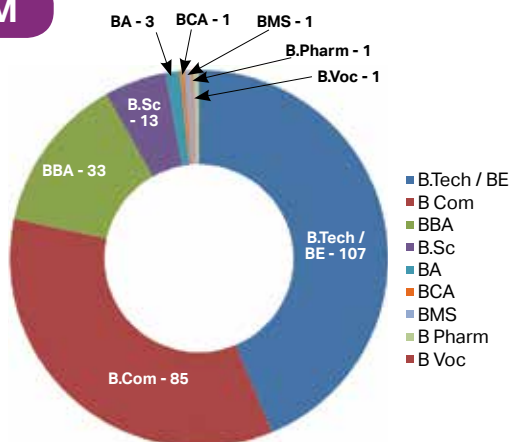
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- ITC Hotels
- Cybercity Builders & Developers Pvt Ltd
- DEFTeam
- Ignis Careers
- Travelwalas
- Wish Work
- SecureNow
- Franchise and Business Solutions
- Talent Sprint
- Boss Jobs
- Adani Gas
- Awign
- Zomato
- Quixy
- Razen Motors Pvt Ltd
- NTT Data
- Aon CoCubes

## TELECOM

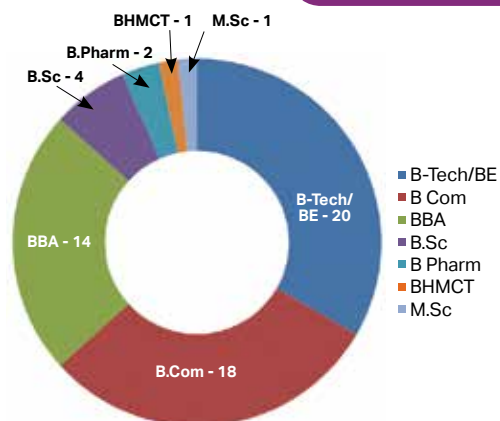
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- IDEA Cellular
- Relianceada
- Tata Tele Services
- Vodafone
- Telesys Networks Pvt Ltd
- Reliance Jio
- CES Ltd

# STUDENTS' MIX

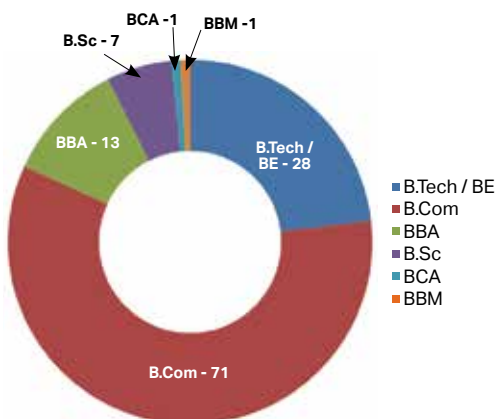
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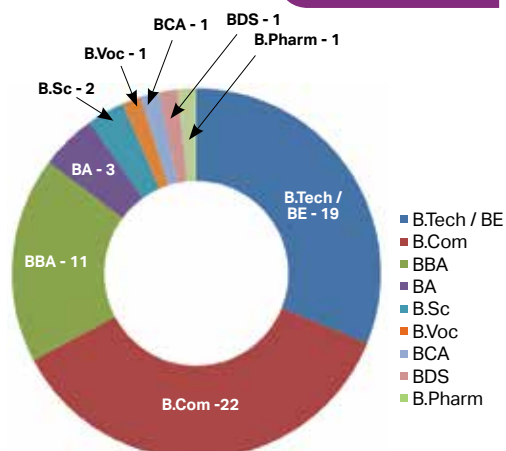
## PGDM-MM



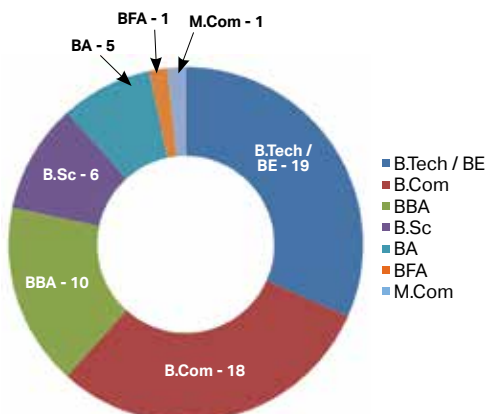
## PGDM-BIF



## PGDM-IB



## PGDM-HRM



MARKETING & OPERATIONS

S.No.	Roll No	Name	Qualification	Page No.
1	1801148	Adiraju Sai Anusha	BE (CE)	58
2	1901004	Abhishu Sharma	B.Tech (CE)	58
3	1901005	Adhish Datta	BE (CSE)	58
4	1901013	Amani Mamidala	B.Tech (CSE)	58
5	1901017	Anirban Podder	B.Tech (CE)	58
6	1901028	Arun Kumar A	B.Tech (EEE)	58
7	1901031	Ashmita Singh	B.Tech (Biotechnology)	58
8	1901032	Md Aslam Shah	B.Tech (ME)	58
9	1901033	Athul Suresh	BE (ME)	58
10	1901034	Avinash Velaga	B.Tech (ME)	58
11	1901035	Bagmita Das	B.Tech (CE)	58
12	1901038	Chaitanya Valiveti	BBA (Manag. Acct)	58
13	1901039	Chandu Najadhar K	B.Tech (ME)	58
14	1901041	Cynthia Serah Nirmal	B.Tech (Biotechnology)	58
15	1901044	Deepak Kumar Imandi	B.Tech (CSE)	58
16	1901046	Divya Gorantla	B.Sc (Computer Science)	58
17	1901049	Gabriel Thomas Sabu	B.Tech (ECE)	58
18	1901057	K Harsha Vardhan Reddy	B.Tech (CSE)	58
19	1901063	Jeshine Varghese	B.Tech (ME)	58
20	1901067	Gujjarlapudi Karthik	B.Tech (ME)	58
21	1901068	Midivelly Karthik Raj	B.Sc (Computer Science)	58
22	1901075	R Deva Krishna Babu	B.Tech (ECE)	58
23	1901081	Rondla Lalith Karan Reddy	B.Tech (ECE)	58
24	1901084	Lilima Mishra	B.Tech (CE)	58
25	1901095	Nagaraju	B.Tech (ME)	58
26	1901099	Neeraj S	B.Tech (Energy Env. & Eng)	58
27	1901120	Prince Thomas	B.Tech (EEE)	58
28	1901130	Jilla Rahul Gupta	BBA (General)	59
29	1901131	Rahul Sathish	B.Tech (ECE)	59
30	1901134	Ramkesh	BE (CSE)	59
31	1901138	Rishabh Kumar sharma	BE (ME)	59
32	1901141	K Roopesh	B.Tech (ME)	59
33	1901147	Sai Amruth Reddy Y	B.Tech (ME)	59
34	1901161	Pinna Samuel Harold	B.Tech (ECE)	59
35	1901169	Saumyajit Dey	B.Tech (ME)	59
36	1901170	Chaganti Sesha Srikanth	B.Tech (ECE)	59
37	1901185	Sirigadde Sindhuja	B.Tech (IT)	59
38	1901198	Sravanthi Pinnitti	B.Tech (EEE)	59
39	1901206	Sushmita Singh	B.Tech (IT)	59
40	1901207	Swaroop Prabhu Kumar Vankayala	B.Tech (ECE)	59
41	1901220	Venkata Siva Naga Prasann Kumar Kotturi	B.Tech (ME)	59



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S.No.	Roll No	Name	Qualification	Page No.
42	1901225	Vishal Routu	B.Tech (ECE)	59
43	1901234	Mruthyunjay Reddy Addula	B.Tech (ME)	59
44	1901238	Raviteja Kailasam	B.Tech (EEE)	59
45	1901239	Eenas Humera Shaik	B.Tech (ECE)	59
46	1901240	Naveen Babu Nalli	B.Tech (CE)	59
47	1901242	Rishabh Gurjar	B.Com (Management)	59
48	1901243	Sai Anwesh Pisupati	B.Tech (ME)	59
49	1901244	Varun Jaligama	B.Tech (CSE)	59

**FINANCE & MARKETING**

S.No.	Roll No	Name	Qualification	Page No.
1	1901002	Abhijeet Gaurav	B.Com (Hons & Acc.)	59
2	1901010	Akhil Ravirala	B.Com (Computers)	59
3	1901012	Aman Sharma	B.Com (Commerce)	59
4	1901014	Anand Deepan	B.Com (Comp.Appl)	60
5	1901015	Anand S Nair	B.Com (Co-operation)	60
6	1901016	Anindita Saha	B.Com (Hons & Acc.)	60
7	1901021	Basam Anusha	B.Com (General)	60
8	1901022	Anusha Pallaki	B.Com (General)	60
9	1901024	Arjun M	BE (EIE)	60
10	1901029	Arvind Nayak Banoth	B.Com (Finance)	60
11	1901036	Manali Rane	B.Com (Commerce)	60
12	1901037	Bhavya Thakur	B.Com (Finance)	60
13	1901040	Chetan Goudicherla	B.Com (General)	60
14	1901043	Darsan S	B.Com (Finance & Taxation)	60
15	1901045	Dhanya V	B.Com (Finance)	60
16	1901047	Sk Faran Qadri	BBA (Finance)	60
17	1901048	Febin Asif K	B.Com (Finance)	60
18	1901050	Gunda Gayathri	B.Com (Computers)	60
19	1901052	Geetika Viswanadhuni	BBA (General)	60
20	1901054	Godwin Sebastian	B.Com (Comp.Appl)	60
21	1901058	P Harshavardhan Reddy	B.Tech (ME)	60
22	1901060	Hemarjun Varma Kunaparaju	B.Tech (CSE)	60
23	1901074	Koyena Das	B.Com (Hons & Acc.)	60
24	1901077	G Krishna Mohan	B.Com (General)	60
25	1901079	Kumar Aman	B.Com (Hons & Acc.)	60
26	1901083	Latika Kumari	B.Com (Commerce)	60
27	1901087	Manoj Grandhi	B.Com (Commerce)	60
28	1901090	Sarthak Mathur	BMS (Finance)	60
29	1901092	Meera Sujana	B.Com (Fin. & Taxation)	60
30	1901094	Saeed Farooq	B.Com (Commerce)	60

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S.No.	Roll No	Name	Qualification	Page No.
31	1901096	P Naresh Kumar	B.Com (Commerce)	61
32	1901097	C Navye Sri	BBA (Finance)	61
33	1901098	E Neeharika	BBA	61
34	1901101	Nibedita Pradhan	B.Com (Commerce)	61
35	1901103	Nihal Raj	B.Com (Hons & Acc.)	61
36	1901108	Parvathi Pradip	B.Com (Accountancy)	61
37	1901112	Bandaru Pooja Reddy	B.Tech (CSE)	61
38	1901116	Mora Pranay	B.Com (General)	61
39	1901119	Prasanna Venkatesan Kirupapuri	B.Com (Commerce)	61
40	1901122	Priyanka Gupta	B.Com (Hons & Acc.)	61
41	1901129	Nalla Radhakrishna	B.Com (General)	61
42	1901132	Rai Karthik	B.Com (Commerce)	61
43	1901142	Rupeshwar Rao	B.Com (Hons & Acc.)	61
44	1901146	Sahrudai Punnamaraju	B.Com (Commerce)	61
45	1901148	Kankanala Sai Anil Teja	B.Tech (Agriculture)	61
46	1901152	Sai Manohar Balaga	B.Tech (ECE)	61
47	1901154	Sai Sridhar Varanasi	B.Com (Computers)	61
48	1901155	Sai Teja T	B.Com (Computers)	61
49	1901158	Jakkula Saikiran	B.Com (General)	61
50	1901160	Nakka Sampath Goud	B.Com (Commerce)	61
51	1901168	Sunkavalli S V Mahendra Chowdary	B.Com (General)	61
52	1901171	Shahnaz	B.Com (Hons & Acc.)	61
53	1901175	Sharmistha Mukherjee	BBA(H) (Marketing)	61
54	1901176	Sheetal Takallapally	BBA (HRM)	61
55	1901182	Vuddamarri Shruthi	B.Com (Advt Sls Prmtn & Sls Mngt)	61
56	1901192	Sourav Babu K	BBA (Finance)	61
57	1901200	Sree Teja Jagarlamudi	B.Com (Commerce)	61
58	1901203	Sudarshan Dey	B.Tech (Mining Engg.)	62
59	1901208	Swathi Yatavelly	B.Sc (Maths, Statistics, Comp. Scnce)	62
60	1901212	Vamshi Bondugula	B.Com (General)	62
61	1901213	Vamshi Vishal P	B.Com (Economics)	62
62	1901214	Vamsi Krishna Goodena	B.Com (Accounting)	62
63	1901216	Varun Kumar K	B.Com (Computers)	62
64	1901217	Veda Samhitha	B.Tech (IT)	62
65	1901229	Yamuna Kumari Thirumalasetty	B.Com (Commerce)	62
66	1901231	Yuvraj	BBA(H) (Marketing)	62

## FINANCE & HR

S.No.	Roll No	Name	Qualification	Page No.
1	1901008	Aishwarya Sasidhar	BE (ME)	62
2	1901011	Allen Siby Padamattam	B.Com	62
3	1901056	Hari Chandana Eaturi	BBA (Finance)	62
4	1901070	D Kavya	B.Com (Finance)	62
5	1901085	Rajavarapu V K Madhupriya	B.Com (Hnos) Acc. Fin. & HR	62

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S.No.	Roll No	Name	Qualification	Page No.
6	1901091	K Meera	B.Sc (Biochem/Chem./Comp. Appl.)	62
7	1901102	Nidhi Kamath	BBA (General)	62
8	1901109	Chahat Parveen	BBA (General)	62
9	1901139	Rohit Nair	BBA (Marketing)	62
10	1901140	Rohitha Sripathi	B.Com (Commerce)	62
11	1901153	Pasari Sai Sachin	B.Com (Honors) (Buss. Mngt)	62
12	1901180	Shradha Kanoujia	B.Com (Acc. / Economics)	62
13	1901188	Sneha Yadav	B.Com (Commerce)	62
14	1901201	Srikar Tej Kumar Mantha	B.Com (Commerce)	62
15	1901202	Srujana Dudi	B.Tech (ECE)	62
16	1901211	Vaishnavi A	B.Com(Hons)	63
17	1901245	Sowbhagya A S	B.Sc	63

## MARKETING & HR

S.No.	Roll No	Name	Qualification	Page No.
1	1901006	Aditya Ganesh	B.Com (Regular)	63
2	1901009	V V M Ajay Sai Kumar	B.Com (Hons) (General)	63
3	1901018	Tamalampudi Anirudh Reddy	B.Sc (CSE)	63
4	1901023	Apurva Pujari	B.Tech (CSE)	63
5	1901025	Arjun S L	B.Com (Finance)	63
6	1901027	Yogendra Reddy Arumalla	B.Tech (CSE)	63
7	1901051	Gayathri Naik	B.Tech (ECE)	63
8	1901053	Gera Hadassah Doll	BBA (General)	63
9	1901061	Hursh U Nandapurkar	BBA (Finance)	63
10	1901064	Kolpo Jyoti Gogoi	BBA (HRM)	63
11	1901069	Adi Kavya	BA (Geography)	63
12	1901071	Keerthana N S	B.Tech (CE)	63
13	1901078	P Kshitiz Kumar	BBA (General)	63
14	1901080	Potti Lakshmi Haripriya	B.Tech (CSE)	63
15	1901082	Meda Mourya	BBA (Marketing)	63
16	1901086	Makutam Manjunath	B.Pharm (Pharmacy)	63
17	1901093	M Meghana Reddy	B.Tech (CSE)	63
18	1901100	Neharika A N	B.Com (IB)	63
19	1901107	Padma Raga Sudha Meka	B.Tech (EEE)	63
20	1901111	Pooja Bhattad	B.Voc (RM & IT)	63
21	1901114	Poonam Sethia	BBA (Management)	63
22	1901115	Segu Pranathi	B.Tech (CSE)	63
23	1901117	Yadla Prardhana Chandralekha	B.Tech (CSE)	63
24	1901121	Priyal Jopat	B.Com (General)	63
25	1901123	Priyanka Mahapatra	BBA (General)	64
26	1901124	G Priyanka Reddy	B.Tech (IT)	64
27	1901127	Prudvi Krishna	B.Tech (CSE)	64
28	1901128	Rachana Dachapalli	B.Com (Hons) (Commerce)	64



## MARKETING & HR

S.No.	Roll No	Name	Qualification	Page No.
29	1901143	Saboor Danish Naziroddin Shaikh	B.Sc (Microbiology)	64
30	1901144	Sadgun Patha	BBA (Marketing & HR)	64
31	1901149	B Sai Dinesh	B.Tech (Computer Science)	64
32	1901157	Saija Kotha	B.Sc Life Sciences (MiBiC)	64
33	1901162	C Prahlad Gupta	B.Com (Hons) (Commerce)	64
34	1901167	Sasha Felix	B.Tech (ECE)	64
35	1901181	Shrinija Kummari	BBA (HR and Marketing)	64
36	1901186	Mukthinuthalapati Sindhura Bhavani	B.Tech (EEE)	64
37	1901189	Sofia Khusboo Khatoon	B.A (Philosophy Hons)	64
38	1901190	Soumma Deb	B.Sc. (Hosptlty & Htl. Admin)	64
39	1901193	Sourish Sinha	B.Tech (CE)	64
40	1901195	Sowmya Kalikota	BBA (HR)	64
41	1901197	Sphoorti Aravapalli	B.Tech (IT)	64
42	1901204	Sunil Kumar Bhati	BBA (HRM)	64
43	1901209	Syed Afsarjaha	B.Tech (CSE)	64
44	1901215	Ajit Joshi	B.Com (Computers)	64
45	1901222	Vighnesh Varada	B.Com (General)	64
46	1901224	Chunduri Udaya	BBA (General)	64
47	1901230	Yashwanth Reddy Lambu	B.Tech (ME)	64
48	1901232	Dixcha Gurung	BCA (IT)	64
49	1901235	Rajoshree Saha	B.Tech (Biomed. Eng.)	64
50	1901241	Manaswini Reddy Meka	BBA (Marketing)	64

## FINANCE & OPERATIONS

S.No.	Roll No	Name	Qualification	Page No.
1	1901062	Ishan Tilwani	B.Com (Comp. Application)	65
2	1901106	Nitin Thomas	B.Tech (ME)	65
3	1901126	Teegala Prudhvi Sai	B.Com (Commerce)	65
4	1901133	Mallavarapu Rama Vamsi Krishna	BE (CSE)	65
5	1901163	Saga D V N K Santhosh Kumar	B.Tech (EEE)	65
6	1901191	Sourav Anil Kamane	B.E (ME)	65
7	1901194	Sowjanya Raghupatruni	B.Tech (CSE)	65
8	1901219	Venkata Sai Pardhasaradhi P	BBA (Operations)	65
9	1901223	Kancharla Vineeth	B.Com (Commerce)	65

## OPERATIONS & HR

S.No.	Roll No	Name	Qualification	Page No.
1	1901026	Arti	BBA (Commerce)	65
2	1901066	Karthik Darak	BE (ME)	65
3	1901072	Perada Kiran Kumar	BE (ME)	65
4	1901073	Komal S Mudaliar	B.Tech (CSE)	65
5	1901089	K Mary Amulya	B.Tech (ECE)	65
6	1901105	M Niteesh	B.Tech (ECE)	65



## OPERATIONS & HR

S.No.	Roll No	Name	Qualification	Page No.
7	1901110	Phanindranath Peddi	BE (IT)	65
8	1901125	Priyanka Sharma	BE (ECE)	65
9	1901156	Sai Vaishnavi Chikoti	B.Tech (CSE)	65

## MARKETING & BUSINESS ANALYTICS

S.No.	Roll No	Name	Qualification	Page No.
1	1901007	Aditya Reddy	B.Com (Computers)	65
2	1901019	Anita Kushwaha	B.Tech (ECE)	65
3	1901020	Ankit Kumar Majhi	B.Sc (Chem. Hons)	65
4	1901030	Asheena Sara Varghese	B.Tech (CSE)	65
5	1901055	V Sai Greeshma	B.Tech (IT)	65
6	1901059	V Hemant Duvvapu	B.Tech (CSE)	65
7	1901076	M Krishna Chaitanya	BE (ME)	66
8	1901113	D Poojitha	B.Tech (ME)	66
9	1901137	Rhea Rai	BBA (HR)	66
10	1901164	Sarah Khan	B.Tech (CSE)	66
11	1901165	Saranya P	B.Sc. (Maths)	66
12	1901166	A S Sarath	B.Tech (ME)	66
13	1901179	Shraddha Sambare	B.Tech (IT)	66
14	1901205	Surya Srinidhi Dasaka	B.Tech (ECE)	66
15	1901221	Venkata Vishnu Kiran Panchangam	B.Tech (ME)	66
16	1901226	Vishnu Shankar B	BA (English)	66
17	1901227	Vishnu V Nair	B.Tech (ECE)	66

## FINANCE & BUSINESS ANALYTICS

S.No.	Roll No	Name	Qualification	Page No.
1	1901001	Aayushi Chetlangia	B.Com (Hons, Acc.& Fin)	66
2	1901042	Deepshikha Vaishnav	B.Com (Hons) (Acc. & Taxation)	66
3	1901065	Bulusu Kameswari Keerthi	B.Tech (IT)	66
4	1901088	Manreet Kaur Lamba	B.Com (Hons) (Comm/Finance)	66
5	1901118	S Prasanna Kumari	B.Com (Finance)	66
6	1901135	Rejitha R	B.Com (Taxation & Finance)	66
7	1901145	Saeed Ashraf	B.Com(H) (Commerce)	66
8	1901150	Tholusuri Sai Kiran	B.Com (Computers)	66
9	1901151	S Sai Krishna Prasad	B.Com (General)	66
10	1901159	Sakshi Jain	B.Com (General)	66
11	1901173	Shalini Chandra Bhoopathi	B.Tech (IT)	66
12	1901174	Challa Sharda	B.Com (Hons) (Accntg & Fin)	66
13	1901177	Shivam Kumar Singh	B.Com (Hons) (Accountancy)	66
14	1901178	Shivendra Kumar Chekuri	BBA (Business Analytics )	66
15	1901196	Sowmya Reddy Sunkari	B.Tech (ECE)	66
16	1901199	Sree Lekha Jangama	B.Com (Computers) & Finance	67
17	1901210	Ushasree Kadiri	B.Com (Comp. Appl)	67

## FINANCE & BUSINESS ANALYTICS

S.No.	Roll No	Name	Qualification	Page No.
18	1901218	Venkat Pavan Kumar Goli	BBA (Marketing)	67
19	1901228	Viswanatha Karthik G	B.Sc (M.Sc)	67
20	1901233	Srivani Chelimilla	B.Tech (BIOT Eng.)	67
21	1901236	V L Sai Keerthana	BBA (Marketing)	67

## HR & BUSINESS ANALYTICS

S.No.	Roll No	Name	Qualification	Page No.
1	1901172	Shaik Nazima Suhana	B.Tech (CSE)	67
2	1901183	Shrutika Munnooru	B.Sc (Life Sciences (MiBiC))	67
3	1901187	Sirihasa Sista	B.Tech (CSE)	67

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S.No.	Roll No	Name	Qualification	Page No.
1	1901003	Abhijith Pannala	B.Tech (ME)	67
2	1901136	Reshma Reji	B.Tech (Civil)	67
3	1901184	Sindhuja G	B.Tech (CSE)	67

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S.No.	Roll No	Name	Qualification	Page No.
1	1902006	Choppa Aditya Reddy	B.Tech (CSE)	68
2	1902007	Naguboina Ajay Kumar	BBA (B.Sc) (MSCS)	68
3	1902015	Ketireddy Kowshik Reddy	B.Tech (CSE)	68
4	1902016	R Krishnadev	B.Tech (ME)	68
5	1902018	J Likhith	B. Pharmacy	68
6	1902020	Manoranjan Kumar Singh	B.Com (Commerce)	68
7	1902026	G Pavan	B.Com (Computers)	68
8	1902027	M Pavan Kumar Reddy	B.Tech (ME)	68
9	1902031	Priyanka Attri	B.Com (Hons) (Banking)	68
10	1902035	Busarapu Rajesh	B.Com (General)	68
11	1902038	Rohit Kumar Singh	B.Tech (IT)	68
12	1902039	Rohitha Bobba	B.E (Civil Engineering)	68
13	1902040	Sai Bhimeshwar Bandreddi	B.E (CSE)	68
14	1902041	M Saikiran	B.Com (Commerce)	68
15	1902044	Saikiran Boda	B.Com (Computers)	68
16	1902049	Sfurti Jain	B.Tech (EEE)	68





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S.No.	Roll No	Name	Qualification	Page No.
17	1902050	Shiney Angel Bai A	BE (EEE)	68
18	1902053	Sujoy Dey	B.Tech (CSE)	68
19	1902055	G Uday Sudheer	B.Tech (EEE)	68
20	1902056	Umar Rafiq Raja	B.Tech (ME)	68
21	1902057	B Vaishnavi	Pharm.D	68
22	1902059	Ravuri Venkata Avinash	BBA (Finance & Marketing)	68
23	1902060	Paturi Vinay Kumar Atreya	BSC (Computer Science)	68

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S.No.	Roll No	Name	Qualification	Page No.
1	1902001	Abhijith A S	B.Com (Computer Application)	69
2	1902003	Abhishek Dutta	B.Com (Hons) Accountancy	69
3	1902005	Aditi Yadav	B.Com (Commerce)	69
4	1902008	Anjali Mary Thomas	B.Com (Finance)	69
5	1902009	Anshuman Sharma	B.Sc. (Biotechnology)	69
6	1902011	Aravind Menon E	BBA (Marketing)	69
7	1902017	Lalthazuala	B.Com (Hons) (Commerce)	69
8	1902021	Mohammad Niyaz Farook Valiyakath	B.Com (Finance)	69
9	1902022	Nandagopal Madipadiga	B.Com (Prof) (Commerce)	69
10	1902023	Naresh Pareek	BBA (General)	69
11	1902032	Daanish Shaik	B.Tech (ECE)	69
12	1902033	Rajat Khandelwal	B.Com (General)	69
13	1902034	R Rajat Raj	B.Com	69
14	1902036	Rashmi Singh	B.Tech (HCST)	69
15	1902043	Chandrala Sai Niveditha	B.Com (Computers)	69
16	1902046	Sasidhar Reddy Vennapusa	BBA	69
17	1902061	Manda Rahul	B.Com (Computer)	69

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S.No.	Roll No	Name	Qualification	Page No.
1	1902002	Abhishek Busam	B.Com (Computer)	69
2	1902004	M N S S Aravind	B.Tech (CSE)	69
3	1902013	Bhavna Patnaik	BBA	69
4	1902019	Manju Bhargavi	B.Sc (Electronics)	69
5	1902024	Niharika Katagouni	BBA (General)	69
6	1902029	Siliveri Prathyusha	BBA (HR)	69
7	1902042	Nallaparaju Sai Lakshmi Alekya	BBA (Finance)	69
8	1902045	Sangeetha Kanumuri	B.Sc. (Biotechnology)	69
9	1902052	Subin Balaji	B.Com (General)	69
10	1902054	Malladi Surya Harsha	BBA	70

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S.No.	Roll No	Name	Qualification	Page No.
1	1902010	Anupama Sai Ramaraju	B.Com (Advertising)	70
2	1902012	S Bhanu Prasad	BBA	70
3	1902014	Manda Jaichander	B.Tech (ME)	70
4	1902025	R N V Gayatri	B.Tech (ECE)	70
5	1902028	Pragya Vaishnav	B.Com (General)	70
6	1902030	Preethika M	B.Tech(ECE)	70
7	1902037	Pillai Renuka Devi	B.Tech (ECE)	70
8	1902047	Saurav Kumar	BHMCT (General)	70
9	1902048	Sayantani De	M.Sc (Biological Science)	70
10	1902051	Subhankar Das	BE (Electrical Engineering)	70
11	1902058	Vaishnavi Kulkarni	B.Tech (ECE)	70

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S.No.	Roll No	Name	Qualification	Page No.
1	1903016	Cheryl Mary Verghese	BBA (General)	70
2	1903017	Dhananjay Kumar Sah	B.Com (Hons & Acc.)	70
3	1903025	Jotheess	BE (ME)	70
4	1903034	Mahati Natuva	B.Com (Comp. Applications)	70
5	1903073	T Sai Rama Akhila	BBA (Finance)	70
6	1903077	Duddella Santhosh	B.Tech (ECE)	70
7	1903078	Kandarapu Santhosh Kumar	B.Tech (EEE)	70
8	1903082	Gandhapudi Shalini	B.Com (General)	70
9	1903088	A Shriya Reddy	B.Tech (ECE)	70
10	1903089	Shruthi A	BE (ME)	70
11	1903091	Solomon Eshcol Jason	B.Tech (ME)	70
12	1903097	Thatikonda Sreshta	B.Com (General)	70
13	1903099	T S V S Prachetan	BE (CSE)	70
14	1903102	Srinivas Narsinga	B.Tech (ME)	70
15	1903112	Gandra Tejaswini	B.Com (Computers)	70
16	1903117	Chintapalli Vatsalya Pooja	BE (CSE)	70

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S.No.	Roll No	Name	Qualification	Page No.
1	1903002	Abha Sanghi	B.Com (Commerce)	71
2	1903005	Karanam Aishwarya	BE (CSE)	71
3	1903007	Aishwarya Sharma	B.Com (Commerce)	71
4	1903008	Akhil Sharma Jiguru	B.Com (General)	71
5	1903009	Thallapelly Akhila	B.Com (Honors)	71
6	1903010	Akhilandeswari L	B.Com (Commerce)	71
7	1903013	K Anusree	B.Com (Honours)	71
8	1903015	B Aman	B.Tech (CSE)	71
9	1903019	Eashwar S	B.Com	71
10	1903020	Gokul C	BBA (Commerce)	72
11	1903021	Gopi Prateesha Valasapalli	BE (Production Engineering)	72
12	1903039	Manish Cheruku	B.Com (General)	72
13	1903040	Manisha Thakur	B.Com (IPP) & Commerce	72
14	1903043	Meghna Rao K	B.Com & General	72
15	1903044	K Naga Prasanna	BBA (Finance)	72
16	1903059	J Preeti	B.Tech (CSE)	72
17	1903060	Prerna Shah	B.Com (Commerce)	72
18	1903061	Sriramula Virinchi	B.Com (Hons)	72
19	1903063	Ramya Chavali	B.Com Honours	72
20	1903064	Rashi Tyagi	B.Sc (Honours)	72
21	1903065	Ravi Mahendra Teja Sharma	B.Sc (Electronics)	72
22	1903066	N Ravi Teja	B.Tech (CSE)	72
23	1903067	Rohit Meher Mannava	B.Com (General)	72
24	1903068	Sadhu Rohith	BBA (Finance)	72
25	1903070	Sahithi Akella	B.Com (Commerce)	72
26	1903076	Sanjay Chintala	B.Com (Hons)	72
27	1903079	Saptarni Bhattacharya	B.Sc	72
28	1903083	Sharma Prerna	B.Com (Hons)	72
29	1903084	Shashank Kenai	B.Tech (CSE)	72
30	1903085	Shashank Siddavatula	B.Com (General)	72
31	1903086	Kalivemula Shirisha	BBA (Finance)	72
32	1903093	V Sowjanya	B.Com (General)	72
33	1903095	Sreeja Gupta	B.Com (General)	72
34	1903101	Srinath Reddy Challa	B.Com (General)	72
35	1903103	P Naga Lalitha Priyanka	BBA (Finance)	72
36	1903105	Pappu Subramanya Sai Vishnu	BE (ECE)	72
37	1903106	Supriya Rajesh Shinde	B.Com (General)	73
38	1903107	Pallempati Surya Teja	B.Com (General)	73
39	1903108	Smruti Shovan Rout	BBA (General)	73



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S.No.	Roll No	Name	Qualification	Page No.
40	1903110	Gamini Tarun Sri Venu Gopal	B.Com (Computers)	73
41	1903111	I Tarunaditya	B.Com (Costing)	73
42	1903118	P Vedha Vardhini	B.Com (Computers)	73
43	1903119	Venuthurumilli Venkata Bharat	B.Com (Commerce)	73
44	1903120	Maradani Venkata Sai Vineeth	B.Tech (CSE)	73
45	1903121	Viniti Agrawal	B.Com (General)	73
46	1903122	Vivek Krishnan	B.Com (General)	73
47	1903123	Wilson K Simon	B.Com (Computers)	73

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S.No.	Roll No	Name	Qualification	Page No.
1	1903004	Aindrila Seal	B.Com (Computers)	73
2	1903012	T E Anuj Kumar	B.Com (Advt, Sls Prmtn & Sls Mngt)	73
3	1903014	Ayushi Mandal	B.Tech (ECE)	73
4	1903024	M Jagan Sampreeth	B.Com (General)	73
5	1903027	Karpakakuzali A S	B.Sc (Actuarial Math Scnc)	73
6	1903030	Esha Bajpai	BBA (International Business)	73
7	1903047	Neelanjana Hazarika	B.Com (Honors)	73
8	1903053	Shreya Sahu	B.Com (Computers)	73
9	1903054	Damodari Pranavi	B.Com (Commerce)	73
10	1903071	Sahithi Goli	B.Tech (Biotechnology)	73
11	1903075	Sanjana Palakonda	B.Tech (ECE)	73
12	1903080	Sarvani Ch	B.Com (Hons)	73
13	1903090	Shruthi Reddy Gangula	B.Com (General)	73
14	1903092	Souvik Bose	B.Tech (ECE)	73
15	1903100	Srija Katta	BBM (General)	73

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S.No.	Roll No	Name	Qualification	Page No.
1	1903001	Aarti Girish	B.Com (General)	74
2	1903003	Abhay Kumar Tiwari	B.Tech (ECE)	74
3	1903006	Aishwarya Rajput	B.Tech (CSE)	74
4	1903011	G Akshanu	B.Com (Computers)	74
5	1903018	Bommidi Dileepkumar	B.Com (General & Commerce)	74
6	1903022	Hari G	B.Com (Hons) (Commerce)	74
7	1903023	Mattaparthi Hemanth Sai	B.Com (Comp) (Comm)	74
8	1903026	Kamal Batta	B.Tech (ME)	74
9	1903028	Karunakar Rangu	B.Com (Computers)	74

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S.No.	Roll No	Name	Qualification	Page No.
10	1903029	Koundinya Kunteepuram	B.Com (Computers)	74
11	1903031	Narreddy Lakshmi Prasoon	B.Com (Computers)	74
12	1903032	Karingula Likhithavani	B.com (Commerce)	74
13	1903033	Kalyani Lokesh Kumar	B.Com (Hons) (Commerce)	74
14	1903035	Mahima Kukatlappalli	B.Com (Comp Applications)	74
15	1903036	Mamta Sharma	B.Com (Commerce & Acc.)	74
16	1903037	Challa Manasa	B.Com (Commerce)	74
17	1903038	Yeluri Manish Akhil	B.Com (General)	74
18	1903041	Silvani Manoj Reddy	B.Com (General) (Commerce)	74
19	1903042	Medha D T	B.Com (General)	74
20	1903045	K Nagarjuna	B.Com (General)	74
21	1903046	Attili Nalinikanth	B.Com (General)	74
22	1903048	Peddi Niharika	B.Com (General)	74
23	1903049	Erranki Nikhila	B.Com (General)	74
24	1903050	Kota Pavan Krishna	B.Com (General)	74
25	1903051	Kondabala Pavan Krishna	B.Com (General)	74
26	1903052	Pooja Akhil	B.Com (General)	74
27	1903055	Sedimbi Praneeth Bharadwaj	B.Tech (ECE)	74
28	1903056	K Prathyusha	B.Com (IPP) (Commerce)	74
29	1903057	Prathyusha Nagamalla	B.Com (Hons) (Commerce)	74
30	1903058	T Praveen Kumar	B.Sc (Chemical Technology)	74
31	1903062	Sirasaganagandla Ramakoti Saketh	B.Com (Computers)	75
32	1903069	Ruchi Yadav	BBA (Finance)	75
33	1903072	Sai Deepthy Bellala	B.Com	75
34	1903074	Vilasagaram Saishiva	B.Tech (ME)	75
35	1903081	Shaik Imran	B.Com (Hons) (Commerce)	75
36	1903087	C Pranathi	B.Com (Honours)	75
37	1903094	G Sowmya Reddy	B.Com (Comp) (Commerce)	75
38	1903096	Shresta Rebecca	B.Tech (CSE)	75
39	1903104	Subhojit Banerjee	BE (ME)	75
40	1903109	Swetha S	BCA	75
41	1903113	Patwari Thirmal Rao	BBA	75
42	1903115	Kalanidhi Vamsi Krishna	B.Com (Honours)	75
43	1903116	Kodali Vamsi Krishna	B.Sc (Computers / Statistics)	75

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S.No.	Roll No	Name	Qualification	Page No.
1	1904001	Abhinav Singh Pundir	BCA (Computer Science)	75
2	1904002	Abhishek Arcot Venkateshwar Rao	BBA (Finance)	75
3	1904004	Hardik Kumar Jain	B.Com (Commerce)	75
4	1904011	Chaitanya Asati	B.Tech (ME)	75
5	1904016	Nagabandi Hanu Kumar	B.Tech (CSE)	75
6	1904019	Ithamraju Haindavi	B.Com (Computer Application)	75
7	1904029	Parbani Mitra	B.Sc(Hons) (Comp. Science)	75
8	1904037	Rupesh Mikkilineni	B.Tech (ECE)	75
9	1904044	Shanthinanda Bollavaram	B.Tech (ME)	75
10	1904052	Srinivas Boga	BBA (HR)	76
11	1904055	Ujesh Singh Thakur	B.Tech (ME)	76
12	1904056	Vaishnavi Gop	B.Tech (CE)	76
13	1904059	Akula Vineeth	B.Tech (ECE)	76
14	1904060	Vivek P Bhat	B.Com (Marketing)	76
15	1904061	Yalangi Viswateja	B.Tech (ME)	76

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S.No.	Roll No	Name	Qualification	Page No.
1	1904007	Anuhya Kathula	B.Com (IB)	76
2	1904013	Deepan Balaji	B.Com (Commerce)	76
3	1904015	N Divya	B.Com (Commerce)	76
4	1904018	Hemendra Pratap Shahi	B.Com (Foreign Trade)	76
5	1904022	Maansi Gautam	B.Com (Commerce)	76
6	1904026	Nandhagopal Eswaraswamy	B.Com (Prof. Accounting)	76
7	1904030	Pavithra Anagani	B.Com (Computers)	76
8	1904038	Sai Aashritth Yegireddi	BBA (Marketing)	76
9	1904039	Sai Akshai Kiran Balabhadrapatruni	B.Com (General)	76
10	1904041	Kataru Sai Mahesh Kumar	B.Com (General)	76
11	1904043	Sathuvai Akash Kumar	B.Com (General)	76
12	1904046	Shreya Raj	B.Com (Hons) Commerce	76
13	1904047	Shubham Pandey	B.Voc (Food Technology)	76
14	1904057	Vanga Chaitanya Krishna	B.Com (General)	76

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S.No.	Roll No	Name	Qualification	Page No.
1	1904010	Carthik Shankar	BBA (HR)	76
2	1904023	Karri Meena	B.Tech (ECE)	76
3	1904024	Naidu Lasya Chowdary	BA (Psy, Mass Com & Mdrn Lang)	76
4	1904050	Sneha Harika Bala Talapaneni	B.Sc (Chemical Technology)	76



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1	1904006	Kovalam Lakshmi Alekya	BBA (Commerce)	77
2	1904027	Ch Naveen	B.Tech (CSE)	77
3	1904032	Pranjal Mukund Mardikar	BBA (Marketing)	77
4	1904034	Gundarapu Ramu	BBA (Management)	77
5	1904036	Riya Varghese	BA (Economics)	77
6	1904040	Sai Krishna Kondaipally	B.Pharm	77
7	1904042	Saketh Mahanti	B.Tech (EEE)	77
8	1904048	Shubham Varma	BBA (Commerce)	77
9	1904051	Basavaraju Srilekha Saraswathi	B.Com (Commerce)	77

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S.No.	Roll No	Name	Qualification	Page No.
1	1904008	Ashrith Gourishetty	B.Tech (IT)	77

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1	1904049	Siddhesh Tripathi	B.Com (Commerce)	77

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1	1904014	Devendra Panthangi	BA (Mass Communication)	77
2	1904017	Abhijeeth Hari	BDS (Doctor)	77
3	1904031	Poorna Sai Shama Chela	BBA (Entrepreneurship)	77
4	1904033	Pravallika Reddy Matta	B.Tech (CSE)	77
5	1904035	Reddy Shailaja	B.Tech (CSE)	77
6	1904045	Manne Shiva Prasad	B.Com (Computers)	77
7	1904054	Swetha Dommetti	B.Tech (ECE)	77
8	1904058	Venkata Sindhuja Junnuthula	B.Tech (CSE)	77

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1	1904003	Suraj Adep	B.Tech (EEE)	78
2	1904005	Racha Akshitha	BBA (HR)	78
3	1904021	Koutlekar Keerthan	BBA (Finance)	78
4	1904025	Ghanathe Nanda Kishore	B.Com (Honours) (Commerce)	78

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S.No.	Roll No	Name	Qualification	Page No.
1	1904009	Chintala Bhavana	B.Com (Computers)	78
2	1904012	Charu Chauhan	B.Tech (Biotechnology)	78
3	1904020	Kalpitha Chalavadi	B.Tech (CSE)	78
4	1904028	Nithin Raj	B.Com (Comp.Applications)	78
5	1904053	Katikela Srivika	B.Com (Computers)	78

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S.No.	Roll No	Name	Qualification	Page No.
1	1908009	Arivu Sudar A	B.Sc (Mathematics)	78
2	1908016	Deepthi Babu	B.Tech (ECE)	78
3	1908020	Ruchitha Goud Ragir	B.Tech (ECE)	78
4	1908027	Meghana Nutakki	BA (MC & Jurnlsm, Psylgy, Mdrn Lang)	78
5	1908028	Monica Chavan	BBA (HRM)	78
6	1908029	C S K Sunidhi	B.Com (Hons) (Commerce)	78
7	1908030	Neha Chhabra	B.Com (Hons) (Accts.)	78
8	1908038	Raavi Sri Kavya	BBA (Finance)	78
9	1908057	Vaishnavi Nadadur	B.Com (General)	78

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S.No.	Roll No	Name	Qualification	Page No.
1	1908002	Abhishek Chauhan	B.Com (Hons., Accts & Fin)	79
2	1908005	A Amrutha	B.F Technology	79
3	1908007	Alapati Anitha	B.Sc (Multimedia)	79
4	1908010	Arjun Dhir	B.Com (Hons. & Finance)	79
5	1908011	Arundhati Agashe	BA	79
6	1908012	Ashraf Khan	BBA	79
7	1908013	Vindhya Bandaru	B.Tech (CSE)	79
8	1908014	Barkha Bisen	B.Sc (Hons & Biotechnology)	79
9	1908017	Dipak Subhash Gujrathi	BE (ME)	79
10	1908018	Nanduri Divya Madhavi Lalitha Devi	BBA (HRM)	79
11	1908019	M Gopi Priya	B.Com (Acct and Fin)	79
12	1908021	Harshit Pandey	B.Com (Commerce)	79

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S.No.	Roll No	Name	Qualification	Page No.
13	1908023	Joy Dey	B.Com LLB (Business Law)	79
14	1908025	Krishna Ravali Malkireddy	B.Tech (IT)	79
15	1908026	Kritika Pant	B.Com (Commerce)	79
16	1908031	Nimeesha Penta	BBA (General)	79
17	1908033	Nivaz L	B.Sc (Hosp & Htl Admin)	79
18	1908037	Pushpita Gorthy	B.A (MC, PS, Eng. Literature)	79
19	1908039	Ramya Vadde	BBA (Commerce)	79
20	1908041	Ruchitha G	BBA	79
21	1908042	Sadhu Babji	BBA (Management)	79
22	1908043	Puttapaka Sahithya	B.Tech (EEE)	79
23	1908045	Muthyala Sai Maneesha	B.Tech (CSE)	79
24	1908048	Satwik Yelike	B.Tech (ME)	79
25	1908049	Sharmistha Ghosal	BBA (General)	79
26	1908050	Sampadha	B.Tech (Biotechnology)	79
27	1908052	Bimidi Srivally	B.Tech (EIE)	79
28	1908055	Tara Akula	BBA	79
29	1908060	Mareedu Vijaya	B.Tech (ECE)	79

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S.No.	Roll No	Name	Qualification	Page No.
1	1908034	Pooja Baldev	B.Com (Commerce)	80
2	1908036	Guddeti Priyanka	B.Tech (ME)	80
3	1908040	Ramya Sreeramdas	B.Com (Computers)	80
4	1908044	Baratam Sai Sowmya	B.Com (Hons)	80
5	1908054	Boddepalli Tapashya	B.Com (Hons) (Accountancy)	80

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S.No.	Roll no	Name	Qualification	Page No
1	1908001	Aakriti	B.Sc (P.C.M)	80
2	1908003	Abhishek Sreeram	B.Com (Hons & Commerce)	80
3	1908004	Alisha Patnaik	BBA (General)	80
4	1908006	R A Anant	BA (Hons.) (Hotel Mngmnt )	80
5	1908008	Jahnvi kakulamari	B.A (PA, Geography, History)	80
6	1908015	M Bharath Simha Reddy	BA (English Literature)	80
7	1908022	Jahnvi Reddy Nadikattu	BA	80
8	1908024	Jyothi Swaroop Sangewar	B.Tech (CST)	80
9	1908032	Nishant Mittal	B.Tech (SCE)	80
10	1908035	Ghanathey Prerna	B.Tech (ECE)	80



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11	1908046	Sai Mounika Madabhushi	B.Com (Commerce)	80
12	1908047	K Sai Sriya	B.Tech (ECE)	80
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Experience : 58 Months  
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### Peketi Bala Tripura Sundari

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Qualification : M.Com (Accounting)  
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### Viswa Teja A V

DOB : 30 May 92 (28 Yrs)  
Qualification : B.Tech (CSE)  
Experience : 90 Months  
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### Lalith Rachamalla

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Experience : 48 Months  
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## Student Profiles EXECUTIVE - PGDM

### Gandrakota R V S Sai Kiran

DOB : 23 Aug 93 (27 Yrs)  
Qualification : B.Tech (ECE)  
Experience : 40 Months  
E-mail : 1906003@ipeindia.org



# RANKINGS

## THE WEEK B-SCHOOL RANKING – 2019

- Ranked Top 1<sup>st</sup> B-School in Hyderabad
- Ranked Top 1<sup>st</sup> B-School in Telangana
- Top 13<sup>th</sup> B-School in South
- Top 18<sup>th</sup> in Private B-School in India
- Ranked Top 5<sup>th</sup> in Sectoral Colleges
- Ranked 33<sup>rd</sup> Best All Over B-School Survey 2019

## BUSINESS TODAY – 2019

- Business Today Ranking 2019
- Ranked Top 13<sup>th</sup> B-School South Zone
- Ranked Top 3<sup>rd</sup> B-School Metro Ranking Hyderabad
- Ranked Top 34<sup>th</sup> B-School in Top 100: Learning Experience Colleges All Over India
- Ranked Top 49<sup>th</sup> B-School in Top 100: Selection Process Colleges All Over India
- Ranked Top 53<sup>rd</sup> B-School in Top 100: Future Orientation Colleges All Over India
- Ranked Top 21<sup>st</sup> Govt B-School Category
- **The Higher Education Review 2019**
- **The Higher Education Review 2019**
- **Ranked 19<sup>th</sup> – Beyond IIM's Top 100 B-Schools in India – 2019**
- **Best Govt. B-School All India By CSR-GHRDC – 2019**

## BEST GOVT. B-SCHOOL ALL INDIA BY CSR-GHRDC – 2019

- Ranked 3<sup>rd</sup> Best Govt. B-School All India by Competition Success Review – 2019
- Ranked Top 1<sup>st</sup> Best Govt. B-School in Telangana
- Ranked 20<sup>th</sup> Top B-Schools (Government and Private) by Faculty, Publications, Research, Consultancy, MDP & Other Programmes
- Career 360 Ranking 2019
- Rank in 2019: 17<sup>th</sup> in Top Private B-Schools
- Chronicle B-School Survey 2019
- Chronicle B-School Survey 2019
- Graded A+ in Telangana
- Ranked Top 27<sup>th</sup> in Overall Ranking
- Ranked 8<sup>th</sup> in Top 10 Social Responsibility
- Ranked 7<sup>th</sup> in Top Colleges in the South Zone
- Ranked 10<sup>th</sup> in Top 10 International Collaborations







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IPE**





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# PLACEMENT PROGRAMME CLASS OF 2021

## Placement Committee

The Placement Committee of the Institute contacts and assists the companies in the recruitment process. The Committee comprises the Chairman – Placement Committee, Placement Coordinator and all PG Coordinators. The Student Placement Committee assists this Committee. The Placement Coordinator is the convener of the Placement Committee.

The students will be allowed to report to their duties from January 2021 onwards, depending on the need of the recruiter. To confirm participation, the organizations are requested to complete the Placement Response Sheet provided at the end of the brochure and mail it back at the earliest to enable early allotment of dates.

## Guidelines for Final Placements

The following guidelines have been framed by the Institute to ensure transparent participation in the placement activities for the Class of 2021. Your cooperation will be highly appreciated.

- Details regarding the organization's placement requirements can be forwarded to the Placement Coordinator. These details are essential for scheduling the placement process.
- Information about the company in the form of brochures, pamphlets, write-ups, etc., may be sent to the Placement Coordinator along with the job profile.
- Pre-Placement talks will be held at the Institute during which the companies make presentations about their operations and job profile.

- The Placement Coordinator will forward the Curriculum Vitae of all the interested students to the organisation.
- The recruitment process will be held in the campus, but if the organization desires that the students should come to their office this requirement will also be met.
- The company must declare the results while on the campus.
- Once a student receives an offer he/she is not eligible to participate in further selection process of any other company.
- All the offer letters to the students by the organization must be channelled through the Placement Coordinator. Duplicate copies of the appointment letters duly signed and accepted by the students will be returned to the organization.
- Please ensure that all the correspondence regarding placements is channelled through the Placement Coordinator.

For further information please contact

**Dr M Meher Karuna**

*Coordinator – Placements*

Institute of Public Enterprise,  
Survey No 1266, Shamirpet (V&M),  
Hyderabad: 500101.

Phone :+91-040-23490900 Extn: 1202

Fax: +91-040-23490999

Mobile: 9440344468

Email: placements@ipeindia.org

## The Placement Team

**Prof S Sreenivasa Murthy**

*Dean & Chairman – Placements*

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*Associate Professor &  
Coordinator – Placements*

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*Assistant Professor &  
Member Placements*

**Dr CV Sunil Kumar**

*Assistant Professor &  
Member Placements*

**Dr Samarendra Kumar Mohanty**

*Assistant Professor &  
Member Placements*

**Ms CR Kavitha**

*Placement Secretary*  
Phone: +91-40-23490972  
Mobile: 9391932160

**T Chitti Lakshmi**

*Office Assistant*

**B Ramulu**

*Office Sub-ordinate*

## RESPONSE SHEET

(To be filled in by the Recruiter)

Name of the Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Pin: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

### PLACEMENT DETAILS

Position: \_\_\_\_\_ No. of Vacancies: \_\_\_\_\_

1. \_\_\_\_\_

2. \_\_\_\_\_

### AREA

☐ Marketing ☐ Finance ☐ HR ☐ Operations Management

☐ Retail ☐ Banking, Insurance & FS ☐ International Business

Date for Pre-Placement Talks at IPE \_\_\_\_\_ (or) Office \_\_\_\_\_

Date for Selections at IPE \_\_\_\_\_ (or) Office \_\_\_\_\_

### FACILITIES REQUIRED

Transportation: \_\_\_\_\_ LCD \_\_\_\_\_ No. of Rooms for PPT \_\_\_\_\_

Others, if any \_\_\_\_\_

Signature: \_\_\_\_\_

Name of the Person: \_\_\_\_\_ Organization: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

From:



# SOME OF OUR RECRUITERS

Deloitte.

amazon

TATA  
CONSULTANCY SERVICES

Arcesium

Dr.Reddy's

GENPACT  
Global Business Partner

HDFC BANK

Cognizant

ITC Limited

ICICI Bank

FRANKLIN TEMPLETON  
INVESTMENTS

AXIS BANK

airtel

randstad

Purnartha

Invesco

TRINITY

uti  
UTI Mutual Fund

FACTSET

L'ORÉAL  
PARIS

Bandhan  
Bank

Goody

HDFC

Karur Vysya Bank  
Rethinking Banking

HIL

TATA AIG  
INSURANCE  
WITH YOU ALWAYS

SecureNow

ICICI PRUDENTIAL  
We want you. Because life is life.

aspiringminds

TIME  
The only authority in  
Management Education &  
Research. We are the only one.

talent  
sprint

GlobalData.

ICICI Securities  
We want you. Because life is life.

Reliance  
Jio

INDIGO  
Be surprised

RADIO MIRCHI  
We want you. Because life is life.

RAMC  
We want you. Because life is life.

SWIGGY  
FOOD DELIVERY APP

W

SHRIRAM  
HOLDINGS FINANCE  
We want you. Because life is life.

Piramal  
Capital & Housing Finance

The Hackett Group  
World Class Defined and Enabled

ProgressiveMedia

future group  
We want you. Because life is life.

CovintCare  
We want you. Because life is life.

Metrics4  
We want you. Because life is life.

axlr data  
The growth accelerator

ICICI Lombard  
We want you. Because life is life.

ACCNEN  
We want you. Because life is life.

IDFC FIRST  
Bank

Aim  
We want you. Because life is life.

Apollo  
We want you. Because life is life.

Apollo  
Munich

SHI  
We want you. Because life is life.

Biological E. Limited  
We want you. Because life is life.

PhonePe

Buzz  
We want you. Because life is life.

BYJU'S  
The Learning App

CallHealth

NEULAND  
We want you. Because life is life.

Extramarks  
We want you. Because life is life.

FEDERAL BANK  
We want you. Because life is life.

FBS  
We want you. Because life is life.

gifting inc.

marico

happay

CEIPAL

IIFL

IndusInd Bank

Jocata  
Financial Advisory &  
Technology

KARVY  
We want you. Because life is life.

kotak  
We want you. Because life is life.

GOOREJ & BOYCE

LAF Financial Services

SPANDANA

magnaquest

WANAPPURAM  
FINANCE LIMITED

MIOMAP  
We want you. Because life is life.

HOUSING  
We want you. Because life is life.

HELVIS  
We want you. Because life is life.

zomato

HDFC Life  
Suraksha Rejyaal

NOVARTIS

ORACLE

OYO

RA Chem Pharma Ltd  
Building Enterprise Relationships

S&P Global

SarvIR

NALSOFT

SIGNODE

TIS  
Tendron Textiles Limited

suneratech  
Enabling Innovation

TechnipFMC

TEEPL

toppr

TRIAD  
SOFTWARE SERVICES

VALUEMOMENTUM

WEST ABLE LABS

IHS Markit

YASH  
Technologies  
More than what you think.





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