Placement Brochure Class of 2020 Institute of Public Enterprise

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BOARD OF GOVERNORS

IPE is a registered society governed by its Board of Governors consisting of eminent academicians, industrialists, public sector executives and civil servants which reflects the membership and composition of its general body. Further, IPE continues to reposition itself by opening its membership to all corporate, government and non-government organizations which support the aims and objectives of the Institute.



Shri K Madhava Rao IAS (Retd) President, IPE and former Chief Secretary and Election Commissioner, Govt of Andhra Pradesh



Dr P Rama Rao Emeritus President, IPE Chairman, Governing Council, IISc, and former Secretary, Department of Science and Technology and Ocean Development, Govt of India



Shri TV Mohandas Pai Chairman, Manipal University Learning Pvt Ltd, MEMG International Pvt Ltd



Dr K Pradeep Chandra IAS (Retd) Former Chief Secretary, Govt of Telangana



Smt Mahpara Ali Former CGM (L&D), Corporate Centre, State Bank of India



Shri MB Raju Executive Chairman. Deccan Cements Ltd



Ms Seema Bahuguna Secretary, Department of Public Enterprises Govt of India



Shri Jayesh Ranjan IAS Principal Secretary, Dept of IT, Electronics and Communications & Dept. of Industries and Commerce, Govt of Telangana



Shri Shashi Shanker CMD, ONGC Ltd



Shri N Baijendra Kumar CMD, NMDC Ltd



Shri Rakesh Kumar CMD, NLC India Ltd



Shri Anil Kumar Jha CMD, Coal India Ltd



Smt Savita Mahajan Former Deputy Dean Indian School of Business



Shri N Sridhar CMD, The Singareni Collieries Company Ltd



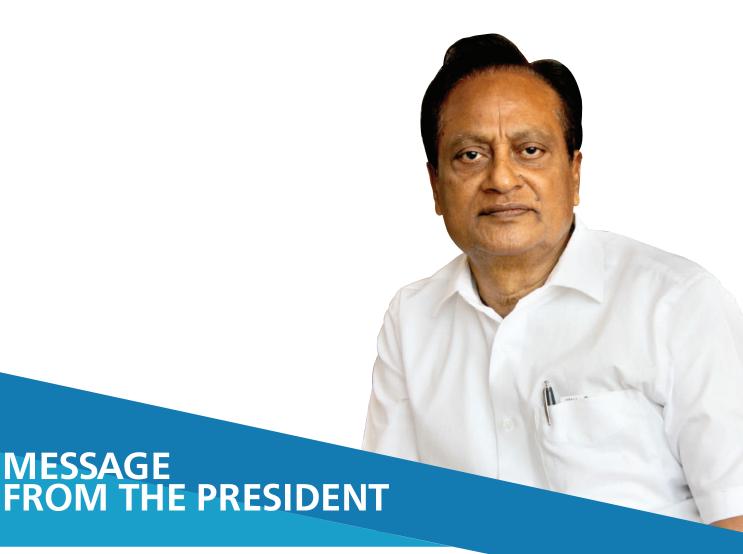
Prof S Ramachandram Vice-Chancellor, Osmania University



Prof VK Malhotra Member Secretary, ICSSR, MHRD, Govt of India



Dr RK Mishra Director, IPE Member Secretary



ecognized in five star category by GRIHA (Green Rating for Integrated Habitat Assessment), Institute of Public Enterprise (IPE) is providing world class infrastructure in consonance with the pleasantness of the environment to its students. There is a balanced mix of faculty from Industry and academia. Faculty also trains senior Executives of various public and private organizations, sponsored research and consultancy assignments.

The unique strength of IPE is its Board, comprising of veteran administrators, brilliant scientists, and financial wizards. Ambitious vision of IPE by this committed Board of Directors is leading the Institute towards excellence in management education. The Institute is showing excellent performance in terms of its processes in an accelerated pace.

Young, energetic, well trained batch of 2020 is ready to showcase their performance in the selection process of your esteemed organization. I assure you that IPEans will be the performing assets of any business organization. I heartily welcome you to IPE to get the best talent.



FROM THE DIRECTOR

nstitute of Public Enterprise (IPE) is a fast growing B-School with its unique approach of grooming the right talent to the industry and responsible citizens to the society. IPE's strength relies upon students' participation in varied activities, curricular, co-curricular and extra-curricular. The class room echoes the energetic signals with its diverse students from all parts of the country, handpicked through a systematic admissions process from diverse composition. Vibrant class room discussions among the students from cross-cultures, multiple languages, all streams of educational qualifications and industry experience encourages peer learning among the students.

Faculty with contemporary pedagogy increases the students' appetite for knowledge. Course curriculum will get revised in line with the Industry requirements. Contemporary courses like Business Analytics, Digital and Social Media Management, Design Thinking etc. are incorporated as suggested by the Industry. IPE students will always make the Institute proud by competing and capturing the top places in B-school contests. The performance of our alumni is rated as excellent by the recruiters. I thank our patron recruiters for their long lasting relationship with us in training and absorbing our students. I assure you that the class of 2020 is well trained, groomed to hit the market and industry ready. I welcome you to our Institute to get the right talent to the right positions.



IPE: A PROFILE

The Institute of Public Enterprise (IPE) was established in 1964, as an autonomous non-profit society at the initiative of Mr SS Khera, ICS (the then Cabinet Secretary, Government of India) and Dr DS Reddy (the then Vice Chancellor, Osmania University) with the idea of a research institution that would undertake a systematic and sustained study of issues relevant to the formulation of policies pertaining to Public Enterprises. Dr VV Ramanadham, the then Professor and Head, Department of Commerce, Osmania University, with the active support and guidance provided by Dr DS Reddy, translated Mr Khera's concept into a reality.

It is recognized as 'Centre of Excellence' in social science research by Indian Council of Social Science Research (ICSSR), Ministry of Human Resource Development, Government of India, in the year 1976. Today, IPE proudly stands as a state-of-the-art research and education institute with its new campus being successfully operational at Shamirpet, Hyderabad.

In the space of five decades, IPE has developed from a research and training organization to an internationally regarded educational institution with the launch of a two-year full time Post Graduate Diploma in Business Management (PGDBM), in the year 1995, recognized as equivalent to MBA by the Association of Indian Universities (AIU), to provide future leaders and professional managers. The Institute built a diverse portfolio of long-term programmes as per the industry requirement and introduced two-year full time Post Graduate Diploma in Management - Retail and Marketing (PGDM-RM) in 2007, now the Programme is renamed as Post Graduate Diploma in Management – Marketing Management (PGDM-MM) in 2017, Post Graduate Diploma in Management – Banking, Insurance and Financial Services (PGDM-BIF) in 2008, Post Graduate Diploma in Management – International Business (PGDM-IB) in 2009, Executive PGDM in 2009 and Post Graduate Diploma in Management – HRM in 2011, all recognized by AICTE.

IPE Shamirpet Campus

The rapid growth of the B-School necessitated the construction of a capacious new campus with state-of-the-art infrastructure. Thus came up IPE's new set of buildings in Shamirpet on the outskirts of Hyderabad.

All the modern facilities that enhance learning experience are provided in the new campus. The design of the 21 acre new campus includes hostels to house 600 students, state-of-the-art classrooms with a seating capacity of 70 per class equipped with latest audio-visual, computing and real time data streaming facilities and discussion rooms with a seating capacity of 10-15 with well designed furnishings.

Salient Features of the New Campus

- 3.5 lakh sq.ft. of modern buildings covering all amenities
- Lush green campus very near to Shamirpet Lake
- Two beautiful lakes
- 200 hostel rooms which can accommodate 300 boys and 300 girls separately
- Energy-efficient and GRIHA / LEED norms compliant buildings
- Entire campus net worked with Wi-Fi
- Digitized library, accessible 24x7
- Centralized AC Class Rooms and Hostel Rooms
- 500-seater Auditorium
- 10 KVA Solar Power Generation Plant
- A state-of-the-art Food Court with a capacity of 200 occupancy at a time
- Modern Gym
- Indoor & outdoor games facility to students

RESEARCH, CONSULTANCY & TRAINING



The institute entered into the Golden Jubilee year in 2014 marking a significant landmark in IPE's journey. Over the years, IPE has led many prestigious assignments for various departments and ministries of the Government of India and for international organizations including the World Bank, IDRC and the UN. Dedicated centers of research at the institute focus on contemporary issues including Corporate Governance, CSR and sustainable development that aid in evidence based policy making. Accreditations from the NBA, SAQS and AIU articulate on the quality dimension of the various programmes.

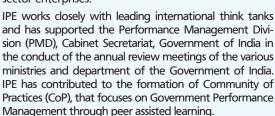


Research at IPE is devoted to systematic and sustained study of issues relevant to the formulation, implementation, review, monitoring and assessment of policies and programmes concerning public enterprise and private firms. The Indian Council of Social Science Research (ICSSR), Ministry of Human Resources Development, Government of India recognized the Institute as a 'Centre of Excellence' in Social Science research in 1976. Research studies of IPE have been extensively used by the Committee of Public Undertakings (CO PU), several ministries of the Government of India, Planning Commission, SCOPE, Department of Public Enterprises, Comptroller and Auditor General of India and by Finance and Pay Revision committees.

Apart from handling research projects of government including ICSSR, DST and UGC, IPE also engages in collaborative research and has recently completed studies of ICSSR-IDRC on collaborative mode. Faculty of IPE constantly engage in conducting research projects of various granting agencies and publish research papers in peer reviewed journals and books.

There are dedicated research cells created at IPE to research on topical issues on contemporary domains - Centre for Corporate Governance (CCG), Centre for Corporate Social Responsibility (CCSR), Centre for Governance and Public Policy (CG PP), Centre for Environment and Sustainable Development (CESD), Wage and Salary Studies Cell (WSS), Cell on regulatory bodies, Cell on Risk Management (CRM) and Centre for Public Enterprises and Disinvestment (CPD). The ONGC Subir Raha Chair on CCG and the Neyveli Lignite Corporation Chair on CCSR have been instituted to undertake research, consultancy and training in the respective areas.

Undertaking consultancy assignments is one of the specialized domains of IPE. Consultancy services are offered for both National and International organizations, including the United Nations Development Programme (UNDP), United Nations Industrial Development Organization (UNIDO), World Bank, Asian Development Bank (ADB), Commonwealth Secretariat, Department for International Development (DFID), Government of UK, International Center for Promotion of Enterprises (IC PE), Central and State Governments, Public and Private sector enterprises.



Specialized assignments for various public enterprises including the NLC, MOIL, HCL, NMDC and state governments have been recently completed. The Institute has an outstanding record of delivering the inputs in time with application orientation. The Institute has carried out public sector / service reform assignments concerning various sectors, major Government departments, municipal services and poverty alleviation.

The Institute has been organizing Training Programmes for the past 53 years for officers of Public Sector, Private Sector, State and Central Government undertakings. IPE has conducted nearly 100 programmes for over 1,600 IAS, IFS and other government officers. IPE has trained over 52000 practicing managers in various types of programmes over the years. During 2016-17, about 58 programmes were conducted including 22 in company programmes which are customized programmes to suit the needs of various organizations. Programmes have spanned over all the functional areas of management and various sectoral disciplines. Customized programmes on General Management, Supply Chain Management, Cyber Security & Laws, Project Management, Information Technology, Operational Excellence, CSR, Leadership etc have been conducted for executives of MOIL, MECON Ltd., BHEL, Department of Animal Husbandry, SCCL, ECIL, Power grid, NTPC, Oil India Ltd, NLC, BDL, TSRTC, APSRTC, LIC, NMDC, IOCL etc and officers of different departments of Governments of Telangana, AP, Karnataka and Maharashtra. A few programmes on Research Methodology for researchers were also conducted last year. Participants in the various programmes came from all the levels: from Jr. Executives to CMDs. IPE's Training activities have added good value to its participants and have gained good acceptance from its clients that is backed by the increasing number of programmes that the Institute has been doing each year.





MANAGEMENT DEVELOPMENT PROGRAMMES

The Institute has been organizing Training Programmes for the past 54 years for officers of Public Sector, Private Sector, State and Central Government undertakings. IPE has conducted nearly 100 programmes for over 1,600 IAS, IFS and other government officers. IPE has trained over 52000 practicing managers in various types of programmes over the years. During 2018-19, about 40 programmes were conducted including 14 in company programmes which are customized programmes to suit the needs of various organizations. Programmes have spanned over all the functional areas of management and various sectoral disciplines. Customized programmes on General Management, Supply Chain Management, Cyber Security & Laws, Project Management, Information Technology, Operational Excellence, CSR, Leadership etc have been conducted for executives of MOIL, MECON Ltd., BHEL, Department of Animal Husbandry, SCCL, ECIL, Power grid, NTPC, Oil India Ltd., NLC, BDL, TSRTC, APSRTC,

LIC, NMDC, IOCL etc and officers of different departments of Governments of Telangana, AP, Karnataka and Maharashtra. A few programmes on Research Methodology for researchers also a few conducted last year.

IPE had conducted a 2 week Advanced Leadership Programme last year which had a 10 day International component. The participants spent 10 days in Europe and were immensely benefited by the sessions that dwelt on the strategies to be adopted by top leadership in this Digital World.

Participants in the various programmes have come from all the levels: from Jr. Executives to CMDs. IPE's Training activities



have added good value to its participants and have gained good acceptance from its clients that is backed by the increasing number of programmes that the Institute has been doing each year.

TRAINING





Inter College Competitions

Students actively participate in inter college competitions and bring laurels to the Institute. To name a few, Ms Tavleen Kaur, bagged First Runner-up position in the third season of Master Orator Championship (MOC) which was held at Indian School of Business on 2nd Sep, 2018 (Sunday), where 2700+ participated from colleges across India.

Ms Priyada Unni and Ms Pooja Ramprasad, participated in a Business Quiz Conducted by Hyderabad Management Association held on 24 November, 2018 at PGRRCDE, Osmania University Campus and Secured First Position.

Ms Tavleen Kaur



Ms Priyada Unni and Ms Pooja Ramprasad



IN PURSUIT OF EXCELLENCE

What corporates speak about us:



Deloitte.

Feel good to visit the campus after 4 years of gap. Faculty and Placement team were courteous / helpful.



Nice campus and facility. Helpful faculty. Good students



Wonderful Campus,
We could find very bright talent
for our organization

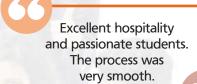
amazon

Good Quality students and good support team for smooth hiring process





Mahindra FINANCE





Wonderful interaction with a highly motivated, interactive and knowledgeable lot of students.



Well groomed and talented students



Highly enthusiastic student group. Very good experience





IPE Library

The IPE library is a valuable resource to the students and the faculty. The computerized library has over the years built a robust collection of over 50,000 books and 3500 bound volumes. It subscribes to over 200 international/national journals in hard copy, and several thousands in the digital format through the full text databases. A rich repertoire of working papers, statistical serials, and the like are part of its collection. The library also provides access to the best of business and management related digital resources through its subscription.

IPE library's vision is to become a global knowledge hub in the areas of management, economics and public sector enterprises. In Pursuit of this vision it has specialized sections for subjects like Corporate Governance, Performance Appraisal, Technology, Corporate Social Responsibility, Governance, Privatisation etc. The library collection also includes reports of Comptroller and Auditor General (CAG) of India; the Annual Survey of Public Enterprises brought out by the Ministry of Industry, Government of India; and also the evaluation reports brought out by the Bureau of Public Enterprises.

The library provides an environment that is conducive for learning, with excellent facilities to students, researchers and faculty. It also caters to the needs of enterprise managers, practitioners from the industry, government and policy makers.

IPE library extends academic support to faculty and students by providing online access to -

- 1. EBSCO online Database
- 2. Bloomberg database
- 3. ProwessIQ-CMIE
- 4. JSTOR
- 5. Indiastat.com
- 6. EPWRFITs
- 7. The Business & Management Collection (Henry Stewart Talks Ltd)
- 8. N-List (INFLIBNET)
- 9. DELNET Member
- 10. ICSSR Data Service: Social Science Data Repository
- 11. National and International Journals (Both Print and online)
- 12. Case Studies (Hardcopies and Videos)

The IPE library receives reports and working papers from institutions such as World Bank, Asian Development Bank, International Labour Organization - Asian Regional Team for Employment Promotion, Organization for Economic Cooperation Development, Indian Institutes of Management, Madras Institute of Development Studies, central / state government enterprises and private sector organizations. It also receives reports of the Comptroller and Auditor General of India, debates in the Lok Sabha and Rajya Sabha, Estimates Committee, Committee on Public undertakings, etc.

The library helps faculty, research scholars and staff with data retrieval and analysis for their research/curriculum needs. The library also assists in collecting and collating data from diverse sources ranging from market data to literature surveys or any other customized need. The services include Information retrieval, Data mining, Training for database use, Business intelligence analysis, and more.

IPE Library maintains Institutional Repository (IR) software i.e., DSpace.

Library hours: 8.00 a.m. to 10.00 p.m. on all the working days, 9.00 a.m. to 5.00 p.m. on Saturdays, Sundays and other holidays.

IT Resources

Knowledge of Information Technology is essential for effective management, Keeping in view the IT trends in the industry, the Institute has set up a wellequipped Computer Centre with Servers and 120 PCs with latest configuration, IPE provides brand new lap tops to all the students of PGP Courses, the entire IPE campus has been WiFi enabled providing 24x7 internet 450 Mbps(1:1) access to its students and employees, IPE has biometric and CC TVs which provides security for entire campus, IPE also uses a college ERP solution to ensure better interaction for the stakeholder management such as the students, teachers, parents, IPE administration. IPE provides softwares like SPSS, SAP, Tableau, Bloomberg Terminal, LMS – MOODLE.



RESEARCH CENTRES AT IPE

Centre for Corporate Governance

Centre for Corporate Governance aims to build and disseminate knowledge of corporate governance (CG) through its research, publications, seminars, conferences and workshops. The center provides consultancy to Government organizations, public & private companies, NGO's in implementing the highest standards of corporate governance. Through training and teaching programs, the Center enables existing and future directors to understand the varied aspect of CG. The Center's research and publication set standards for policy formation by regulatory bodies, professional institutes and industry associations. In recognition of the Centers work, ONGC Ltd has instituted the ONGC Subir Raha Chair at IPE. The Centre is a member of the National Foundation of Corporate Governance (NFCG), Ministry of Corporate Affairs, and Government of India.

Centre for Corporate Social Responsibility

The Centre for Corporate Social Responsibility (CCSR) was set up during 2011 to promote training, research, consultancy assignments and document case studies in thrust areas of CSR. The Centre works on the existing body of knowledge, systems, structures, models and mechanisms associated with different CSR initiatives; it also provides a platform for discussing CSR related governance mechanism including Companies Act, 2013 and the latest developments in the field. The Centre holds the NLCIL chair on CSR since 2012. The CCSR has conducted more than 40 open and inhouse programs in the area of CSR for prestigious organisations like GAIL, NLCIL, BDL, HAL, ONGC, MOIL, HCL and many others. The Centre has worked as well as hosted participants for training from private sectors including TPCIL Sembcorp organisation, Aditya Birla, Orient Cements, Bridgestone etc. The centre also undertakes consulting assignments on conducting baseline studies, impact assessment, CSR policy designing and long term plan documents.

Centre for Energy Economics

The issues related to energy economics is being debated intensely in the past two decades. The policy makers of various countries world over are grappling with these issues. Issues related to attaining energy efficiency, natural gas, oil, competition issues are debated and discussed by policy makers, academicians and industry.

There are also issues pertaining to renewable sources of energy on which intensive research is being pursued. A guick glance at the literature in the form of research papers, articles in books and peer reviewed journals underscore the fact that in every economy people are making earnest efforts to pursue research on these issues in order to find solutions to various problems in this sector. With this end in view the centre for Energy Economics has been formed. The centre would strive to undertake research in the following areas. It has to be noted that the list of areas mention here is only illustrative and not exhaustive:

- Promotion of energy efficiency in the area of residential lighting, commercial buildings and
- The issues related to anti competitive conduct in the energy sector with a focus on power sector
- Reforms in power sector, with a focus on renewable sources of energy.
- Emerging issues of Oil and natural gas.

Centre for Environment and Sustainable Development

This Centre aims to promote education, training, research and consultancy assignments and document case studies in the thrust areas of 'Environment' and 'Sustainable Development'.

It reviews the state of sustainable development initiatives in both public and private sector organizations and studies its impact on society. Apart from organizing Conferences on contemporary practices and issues in this area, the Centre has initiated discussions for collaborations with various organizations for research projects and policy interventions.

Centre for Governance and Public Policy

The Centre for Governance and Public Policy (CGPP) was set up in the year 2011, with an objective to undertake research, consulting and training in the areas of governance and public policy. Since its inception, CGPP has done extensive work for the Government of India, various State Governments and international organisations on various public policies and reforms issues. CGPP provides capacity building and training programmes on specific tools and techniques in participatory governance mechanisms for government institutions, public enterprises and NGOs.

The centre undertook some prestigious projects sponsored by Governments and international funding agencies. In the year 2011-2012, two prestigious studies taken up - the first one on Drinking Water Delivery: A Comparative Study of Hyderabad, Vijayawada and Visakhapatnam in Andhra Pradesh which was sponsored by the Institute of Water Policy, LKY School of Public Policy, Singapore and the other, for the Unique Identification Authority of India (UIDAI), Ministry of Electronics and Information Technology, Government of India, to identify and address the issues in the field level implementation and governance aspects for using Aadhaar as a proof of identity and presence at the point of service delivery.

The centre has taken up many impact evaluation studies with regard to various programmes implemented by the State Governments and Central government. One of the most recent ones being the evaluation study of Telangana State Industrial Project Approval and Self Certification System', (TSiPASS) of Government of Telangana which is the system initiated by the government to facilitate Ease of Doing Business in the State. The Governance and Public Policy Centre was associated with a very prestigious assignment during 2012 to 2015, and provided technical support to the Performance Management Division and Cabinet Secretariat, in the evaluation and monitoring the performance of more than 80 central government departments. The World Bank and UNDP has provided financial support for this programme. Three international workshops on 'Government Performance Management' were organized in collaboration with the Performance Management Division, Gol, World Bank, UNDP during 2013, 2014 and 2015at New Delhi, which was attended by senior political representatives, policy

makers, civil servants, and academia from more than 20 countries. A comprehensive publication has also been brought out jointly on Performance Management by UNDP, World Bank and IPE.

Databank on Central and State Level Public Enterprises in India

In the present era of fiscal deficits and the change in emphasis for enhancing social sector outlays, the disinvestments in Central Public Sector Enterprises (CPSEs) and State Level Public Enterprises (SLPEs) can provide the much required resources to the Central and State Governments.

It is in this backdrop that IPE has set up a databank centre which caters to the consultancy and research needs of Central and various State Governments, Departments etc., for taking timely decisions on various issues like turnaround, restructuring, closure, merger of the enterprises and listing of enterprises in stock markets.

The database provides the requisite information pertaining to CPSEs/SLPEs with regard to their investments, sectoral composition, capacity utilisation, turnover, rate of returns, contribution to the economy, employment generated and nature of operations core/non-core etc.

The database which captures information on Financial Parameters (includes items in balance sheet, profit and loss account/income and expenditure) Production Details, Capacity Utilization, Technology Innovation/ R&D, Human Resource and Corporate Governance fields.

SUSTAINABLE DEVELOPMENT GOALS





Alumni Meet held on 19th January 2019 from 9.30 a.m. to 5.30 p.m. at Shamirpet Campus to walk down the memory lane of nostalgia, celebration and the good-old-days. Alumni meet witnessed interactions with Board Members of the Institute for further strengthening of Alumni network, exciting cultural activities and experience sharing.

I am excited to be back to IPE as a chief guest. The last time I was here, was as a student of PGDM. I am pretty impressed with the enthusiasm of the students and would strongly recommend our $\ensuremath{\mathsf{HR}}$ to visit IPE for placements.

- Sriram Bharatam, CEO, Iridium Interactive Ltd.

Excited to come back to IPE as it is a home coming to me after 31 years. IPE is a great Institute growing exponentially under the leadership of Prof RK Mishra.

- KI Varaprasad Reddy, Shanta Biotech

I know IPE for past 10 years. I am proud and glad to see that it has grown as one of the top B-schools in India. Good faculty, energetic students, conducive environment to learn and excellent infrastructure here - what else does one need?

- Dr Ramana Madupalli, Southern Illinois University, Edwardsville

It is a great opportunity to fine-tune experience and knowledge. Learning is a continuous process, and IPE is part excellence for providing these learning tools. I am proud to be a part of this course. The Executive - PGDM course. The programme provided me an insight to think

beyond the horizon and proved that "sky is the limit".

- S Mani Bhaskar

The Curriculum of PGDM-IB is indeed a cutting edge one comprising, apart from the regular standard B-School subjects, courses like International Brand Management, Global Marketing Management, Foreign Currencies and Global Finance, Innovation Management which are the hallmark of this programme and are vital in understanding the present global business and global

- Jeshal Mehta

It was a great experience to be a part of IPE-International Business family wherein we learned so many things which are really helping

now as we move on to make a name for ourselves in the business world. Apart from theoretical knowledge the practical knowledge played a very important role which ensured I don't feel totally alienated and stranger when I start my corporate journey as a fresher.

- Eshan Verma

Institute Public Enterprise has a rich intellectual capital. The learning experience at the Institute is remarkable. The course PGDM-International Business is one of its kind, where you learn every concept of management in a broader, global perspective, which is the need of the day; the course structure is very well designed and an excellent faculty adds to the beauty of it."

- Ramanuj Sarada

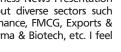
In an era where all businesses are global, the gradual integration of Indian economy with the global economy is now an irreversible process. PGDM (IB) @ IPE provides the right platform where an individual is made well equipped to handle the new demands of the industry in leading their businesses towards this direction successfully. Keeping in mind the dynamic environment that we are

living in today, the course curriculum here @ IPE is exceptionally designed, planned and executed to confront these challenging situations successfully".

- Nilesh Poddaturi

I underwent a significant transformation thru the PGDM-International Business (IB) Programme at IPE which made me develop the mindset of a Global Business Manager. The IB programme stateof-the-art curriculum, is taught by well-qualified faculty, with even a few add-on courses taught

by overseas faculty. It has the unique Business News Presentation classroom sessions wherein we learn about diverse sectors such as Automobile, Agribusiness, Banking & Finance, FMCG, Exports & Trading, IT & Telecom, Steel & Metals, Pharma & Biotech, etc. I feel a lot confident.



- Neha Chahal



INDUSTRY INTERFACE

IPE has a strong practice of nurturing budding professionals by providing them Industry exposure through summer internships. Apart from these, there is a constant flow of inputs from practicing professionals who visit the Institute regularly to attend seminars, conferences Samathi and Sanskriti.

Summer Internship

"You need experience to get experience." This seems to be the biggest issue for fresher's transforming into the young managers these days. Internship helps one to get practical knowledge of one's chosen field. Internships here includes many assignments and projects that will be a chance to do meaningful work that impacts the company.

Employers in today's corporate market rely heavily on resumes' that illustrate a relevant work history, whether that is from internships, volunteer work, or actual job experience. A practical work background carries a major significance when attempting to enter the job market. It's all about competition. To facilitate our students, we provide an excellent internship opportunity at the end of the third trimesters. The students of various two-year postgraduate programmes at IPE undertake a 6 to 8 week internship program as a study at a commercial corporate, consultancy or government organization. This internship enables the students to gain first-hand exposure of working in the real world, that one internship could be the difference between winning a job opportunity or losing it.

At the end of the 8 week internship, students are required to generate a report of which evaluation is done. A continues guidance is given by the faculties and mentors.

'Sanskriti' an Annual Management

SANSKRITI 2019, Annual B-school Fest of IPE, was organized on 5th and 6th of January, 2019. Dr Shailendra Kumar Joshi IAS, Chief-Secretary, Government of Telangana delivered inaugural address and Shri V Udaya Bhaskar, CMD, Bharath Dynamics Limited was the Chief Guest. About 1000 students from across India including IIMs, IITs and other leading B-schools came and participated in this mega event. The event consisted of speaker sessions and also competitions where the best brains from across the country competed in events across the marketing, finance, operations, HR and cultural spheres.



INDUSTRY INTERFACE



Startupedia'19

Startupedia is a national level platform organized by Institute of Public Enterprise Hyderabad (IPE), annually providing a forum and an opportunity to working professionals, students from various B-Schools and institutions across India to showcase their innovative ideas and launch their business plans. Startupedia 2019 has 200 participants from 50 teams coming in from all over India, to present their business plans to our angel investors and venture capitalists.

The speaker series was held on the 14th of February and the chief guest and the guest of honour for the day were Mr J Shrikar Vice President at Palle Srujana, and Mrs Shobha Dixit Director at ALPLA India Pvt. Ltd. respectively. The session included 3 panel discussions who's speakers were Mr Rimpalchawla the founder and CEO of Anitya Ventures, Mrs Shobha Dixit, Mr Gagan Gupta founder EZEELI, Venture partner and Angle Investor, Mr Vikrant Varshney Co-founder and Managing Partner SUCSEED, Prof G K Srikanth -Entrepreneurship Expert, Mr Sandeep Bommireddi, Co-founder, Adonmo, Mr Anubhav Tiwari working with Centre for Innovation and Entrepreneurship (CIE) at (IIIT-H), Ms Deepa Balasubramanian, CEO, the Sedibus, Mr Manish Ranjan, Co-founder and CEO of Nano Health, Dr Nanditha Sethi Founder and MD of TEZ (The entrepreneur Zone). To the global perspective of entrepreneurship to whether or not the start-up bubble is going to burst in the near future, the students actively participated in the panel discussions and had a lot of key take aways. The day ended with a cultural programme for the participants.

Day 2 of Startupedia (15th February), kick-started with B-Plan pitching comprising of 47 teams and 4 panels with each panel having 2 jury members. The day ended with the awards being given out. The first prize was won by team "ADX", The second was won by team "Rurban" and the third was won by team "Good Feel".

STARTUPEDIA 2019



MANAGEMENT EDUCATION



The PGDM programs, split into six trimesters, offer a wide range of electives to meet the needs of the industry in conformity with AICTE guidelines. The electives offered are Finance, Marketing, Systems, Human Resources, Operations Research, Business Analytics, Economics & Entrepreneurship

PGDM



Prof K Narendranath Menon

offered by the Institute of Public Enterprise is a two year programme and was launched in 1995. It is approved by the All India Council of Technical Education and the Association of Indian Universities. Courses offered at the programme elevate the understanding and sharpens the skills of the students in the area of decision making, leadership, change management, consumer and market behavior, and entrepreneurial management. The curriculum is industry relevant and the elements of experienced faculty, state of the art infrastructure and teaching methodology blend to propel the zeal to excel amongst the students. In the second year of the programme students can choose two electives from the areas of Finance, Marketing, Human Resource Management, Operations Research, Systems, Business Analytics Economics & Entrepreneurship.

THE POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM) programme

Coordinator - PGDM The programme focuses on the development of key skills and capabilities required for a student to become a successful leader of the twenty first century. With students hailing from across the length and breadth of the country the classroom provides geographical and gender diversity.

PGDM-MM

POST GRADUATE DIPLOMA IN MANAGEMENT – MARKETING MANAGEMENT (PGDM - MM) is a unique course specially designed to train the students in the area of Marketing. It equips them with the principles, theoretical concepts and practice of marketing, with a strong emphasis on contemporary thought, trends, issues and strategies. PGDM - MM gives an in-depth knowledge of Marketing from both an academic and practitioner's perspective, enabling one to address marketing challenges in critical and creative ways.

Program Overview

The Post Graduate Diploma in Management - Marketing Management (PGDM-MM) is approved by the All India Council for Technical Education (AICTE), Ministry of Human Resource Development (HRD), Government of India and accredited by the Association of Indian Universities (AIU) as equivalent to MBA. It is a two-year full-time career oriented program, which is designed by industry and



Mr MJ Ramakrishna Coordinator - PGDM-MM

academic experts, to enable and energize students with a specialized training in marketing techniques and methodologies. The main objective of this course is to impart the young, creative and energetic minds with the fundamental knowledge of Marketing and its allied domains with strong focus on current trends, thinking and practices. This course equips the students with the sound knowledge (Fundamental and Advanced), required skills (Analytical, problem solving, decision making) and empowers them to face the real world Marketing challenges. Hence creating "Effective & Efficient Marketing Professional".

The programme offers functional specializations like Finance, Operations, Human Resource Management, Systems, Business Analytics, Economics and Entrepreneurship.

Highlights

- Offers classical & contemporary subjects
 Case study based teaching
 Continuous interaction with industry experts • Research based curriculum • Mentoring for better placements
- Contemporary teaching methodologies.

PGDM-BIF

POST GRADUATE DIPLOMA IN MANAGEMENT – BANKING, INSURANCE AND FINANCIAL SERVICES (**PGDM-BIF**), started in 2008, is a two-year full-time programme approved by the All India Council for Technical Education (AICTE) and National Board of Accreditation (NBA). It is also considered as equivalent to MBA by the Association of Indian Universities (AIU). The programme is designed to groom future managers who can



Dr Shweta MehrotraCoordinator – PGDM-BIF

successfully handle the complex corporate environment. In the changing global scenario, innovation is a major driving force for achieving competitive advantage through the creation of new business opportunities. To meet this challenge, there is a huge requirement of trained Finance and Banking professionals in the country. This programme aims to churn out skilled and talented finance and management professionals to suit the requirements of the corporate sector in general and BFSI sector in particular. The course offers dual specialization to the students as they can choose from a wide range of electives which include Finance, Marketing, Operations, Systems, HR, Business Analytics, Economics, Entrepreneurship, etc. The course intends to provide the state of art expertise in areas such as Financial Modelling, Treasury and Forex Management, Management of Pension Funds, Mergers & Acquisitions, International banking etc., besides many contemporary areas in General Management, Finance, Banking, Insurance and Financial Services.

PGDM-IB

POST GRADUATE DIPLOMA IN MANAGEMENT - INTERNATIONAL BUSINESS (PGDM-IB) - AIU Accredited Program as Equivalent to MBA

The Programme Overview

The PGDM - International Business programme is a cutting-edge MBA level programme with state-of-the-art curriculum comprising all the subjects of a standard MBA course as well as international business-related subjects such as International Business Strategy, International Financial Markets & Instruments, Global Marketing, International Brand Management, International Trade Operations, Global Supply Chain Management, International Business Negotiations, WTO, Commodity Trading and Price Risk Management, International Business Laws, Foreign Currency Management, Global Finance, International HRM, Cross-Cultural management.



Dr M KarthikCoordinator – PGDM-IB

The IB Advantage

Students pursuing PGDM in International Business have a unique advantage of studying an extra domain-specific subject in the International Business area. For example, in the first year, functional management subjects such as Marketing, Finance, HRM, Operations etc, are taught. In the second year, IB students would get to study an extra subject in each of the functional subject mentioned above, such as International Marketing, International Finance, International HRM, Global Supply Chain Management etc. The syllabus followed is on par with some of the best institutes which offer PGDM IB course, such as the Indian Institute of Foreign Trade, (IIFT) etc.

Optional Foreign Port Study Tour to Europe/Malaysia

Study of the commercial activities of ports is an integral part of the programme. The study tour familiarizes them with the port's commercial activities, shipment, handling, logistics, on-line monitoring systems, port operations, etc.

Interested students would also be taken to Rotterdam port, at the Netherlands, the European Union Headquarters at Belgium, and industry visits to Switzerland and France would be organized at cost.

PGDM-HRM



Dr Shulagna Sarkar Coordinator - PGDM-HRM

The two-year post graduate diploma in human resources management (PGDM-HRM) meets the challenges of using human resources effectively which are critical for the success of an Organization. PGDM-HRM course at IPE is a two year full-time AICTE approved programme, envisaged as the highest quality programme in the area of Human Resource Management and designed to provide eligible, suitable and competent HR professionals with sufficient knowledge of business of all industrial sectors.

PGDM-HRM course offers an assortment of highly specialized papers like Competency mapping, HR Planning, Workforce metrics, HR Analytics etc. in the area of HR catering to the professional needs of the area. PGDM-HRM has unique Long Term Project opportunity which majorly leads to obtaining pre-placement offers. The course also offers dual specialization in any of the areas of Business Analytics, Operations and Information Technology.

There is a great demand for professionals qualified in the area of HR in organisations and thus the course has been designed by the practitioners to meet the requirements of HR as a profession in industry.

EXECUTIVE PGDM

The Executive Post Graduate Diploma in Management (Exec. PGDM) is an exclusively designed 15 months program, approved by the All India Council for Technical Education (AICTE), MHRD, Government of India. The program is designed for working supervisors, executives and practicing managers, who are in the progression to assume senior level responsibilities to think holistically and build up an integrated perspective on managerial challenges and facilitate fast-track career growth, through thought leadership.

The program offers subjects for deeper study horizontally across functional areas of management and vertically across domains such as IT, Banking, Financial services, Retail & Manufacturing to transform the participants into "Business Ready Managers". On completion of



Dr Prarthana Kumar Coordinator - Executive-PGDM

the program, the participants can aspire to take general management positions and leadership roles.

The Exec. PGDM program participant could be an entrepreneur, startup owner, doctor, army personnel, lawyer, model, actor, architect, teacher, cost accountants, PR head, for whom ever management education is the next requirement for a scale up Innovation in Course Curriculum.

DISTINGUISHED VISITORS TO IPE

- Sri Sanu Kapila, CEO, Academic Foundation visited on 12th April, 2018.
- Dr Damber Kharka, Director, Druk Holdings, Govt of Bhutan and other members of the Bhutanese Delegation visited on 23rd Apr, 2018.
- Prof Nishant Kumar, Director of M.Sc. Marketing Stockholm Business School visited on 30th June, 2018
- Shri Ashwani K Mishra, Senior General Manager, ONGC visited on 1st July, 2018
- Sri Swami Bodhamayananda, Sri Ramakrishna Mutt, Hyderabad visited on 3rd July, 2018
- Sri Aaron Nelson, Deloitte Onboard, Hyderabad visited on 3rd July, 2018
- Sri Srikanth Surampudi, General Manager, HR, TCS visited on 3rd July, 2018
- Sri Srinivas V Josyula, Sr Director & Business Unit Head, DST Worldwide Services, Hyd, An MIT Sloan Alumni visited on 4th July, 2018
- Prof S Ramachandram, Vice-Chancellor, Osmania University and Prof H. Venkateshwarlu, OSD, OU visited on 4th July, 2018
- Dr C Rajendra Kumar, Managing Director, Godavari Polymers; visited on 5th July, 2018
- Dr K S Ratnakar, Chairman, Global Hospitals, Hyderabad visited on 5th July, 2018
- Sri Sanju Pillai, CEO, MovingDneedle visited on 5th July, 2018
- Sri Ganesh, Sri Vivekananda Institute of Human Excellence visited on 5th July, 2018
- Ms M Sonia, M/s Spread visited on 5th July, 2018
- Prof Sandeep Krishnamurthy, Dean and Professor, School of Business, University of Washington, Bothel visited 7-8 July, 2018
- Prof Pavel Reyes Mercado, Anahuac University Mexico 8-15 July, 2018
- Dr Jibitesh Rath, General Manager, HR, NMDC Ltd visited on 9 July, 2018
- Sri M P Eshwar, CMD, Hindustan Insecticides Limited; Former CMD, Instrumentation Limited (IL) visited on 9 July, 2018
- Dr Ashis Sen, Managing Director at Ashis Sen Coaching and Consulting visited on 9th Jul, 2018
- Dr Jagdish Sheth, Charles H Kellstadt Professor of Marketing at the Goizueta Business School, Emory University, Atlanta visited on 10 July, 2018
- Mr B V R Subbu, Co-founder of Argentum Motors visited on 12th July, 2018
- Mr Kalyan, IPE Alumni, Currently Working with Airbus visited on 18th July, 2018
- Ms Poornima, IPE Alumni, Currently Working with Airbus visited on 18th July, 2018

- Sri K R Prasad, Consultant (Project Management), HCL, visited on 20th July, 2018
- Dr Badar Iqbal, Emeritus Professor & Chairman to the Institute FBIAR & IUBAT, visited on 31st July, 2018
- Dr Ashok Haldia, MD & CEO, PTC India Financial Services Limited, visited on 3rd August, 2018
- Prof Sandeep Krishnamurthy, Dean, University of Washington, visited on 8th August, 2018
- Prof Khan Masood Ahmad, Former Vice-Chancellor, National Urdu University, visited on 13th August, 2018
- Prof Rashpal Malhotra, Executive Vice-Chairman, Center for Research in Rural and Industrial Development, visited on 24th August, 2018
- C S Sutanu Singha, Former Chief Executive, The Institute of Company Secretaries of India, visited on 24th August, 2018
- Dr Badar Iqbal, Emeritus Professor & Chairman to the Institute FBIAR & IUBAT, visited 27-29 August, 2018
- Prof Bhanoji Rao, Formerly Professor at National University of Singapore, visited on 29th August, 2018
- Prof K S Bhat, Formar Professor IPE, visited on 30th August, 2018
- Dr Mathilde Mesnard, Deputy Director of the Directorate for Financial and Enterprise Affairs, OECD, visited on 7th September, 2018
- Mr Abdul Aziz Abu Bakar, Institute of Corporate Directors, Malaysia, visited on 7th September, 2018
- Dr S K Acharya, former CMD, NLC India Limited visited on 7th September, 2018
- Dr A K Gupta, Director, Publication and Research Survey Division, Indian Council of Social Science Research visited on 7th September, 2018
- Sri D Ashok, Mentor, IPE visited on 11th September, 2018
- Prof Rajendra Srivastava, Dean ISB, visited on 14th November, 2018
- Prof S Teki, Registrar, Adikavi Nannaya University Rajahmundry visited on 3rd December, 2018
- Prof Chinmoy Ghosh, Gladstein Professor of Business and Innovation, Finance and Department Head, School of Business, University of Connecticut visited 17-19 December 2018.
- Prof V Venkata Ramana, Vice-Chairman, Telangana State Council for Higher Education visited on 2nd January, 2019.
- Mr Raghav Datta, Principal, Cluster Leader Manufacturing & Engineering and Automotive-India, MERCER, Gurgaon, Haryana visited on 3rd January, 2019

- Dr S K Joshi, IAS, Chif Secretary, Govt. of Telangana visited on 5th January, 2019
- Mr V Udaya Bhaskar, Chairman and Managing Director, BDL visited on 5th January, 2019
- Sri Anju Marempudi, CEO, Metrics4 Analytics Pvt Ltd visited on 8th January, 2019
- Mr Arpit, Aditya Birla Group visited on 9th January, 2019
- Shri R H Khwaja, IAS (Retd), former Secretary, Govt of India, visited on 1st February, 2019
- Prof V Balamohan Das, former Vice-Chancellor of Acharya Nagarjuna University visited on 3rd February, 2019
- Ranjit Singh Ghuman, Professor of Economics, CRRID, Chandigarh visited on 5th February, 2019
- Mr Vasu Reddy, CEO, RiseSharp visited on 4th March, 2019
- Professor Ranjit Singh Ghuman, Programme Coordinator, CRRID, 22nd March, 2019
- Mr Rajeshwar Tiwari, IAS, Special Chief Secretary (Stamps & Registration), Dept. of Revenue, Govt. of Telangana visited on 22nd March, 2019
- Mr R Subrahmanyam, IAS, Secretary, Department of Higher Education, Ministry of HRD, Govt. of India visited on 22nd March, 2019
- Prof R Radhakrishna, Chairman, Centre for Economic and Social Studies visited on 22nd March,
- Prof D Narasimha Reddy, former Dean, School of Social Sciences, University of Hyderabad visited on 22nd March, 2019
- Prof Naresh Kumar Sharma, Dean, School of Economics, University of Hyderabad visited on 22nd March, 2019

- Dr R Ravi Kumar, Professor, IIM Bangalore visited on 22nd March, 2019
- Dr V Janardhan, Associate Professor, Department of Sociology, University of Hyderabad visited on 22nd March, 2019
- Prof Shanta Sinha, former Professor of Political Science, University of Hyderabad, and President, M V Foundation visited on 22nd March, 2019
- Dr Aparna Rayaprol, Professor of Sociology, University of Hyderabad visited on 22nd Mar, 2019
- Dr Ghousia Begum, Indian Institute of Chemical Technology visited on 22nd Mar, 2019
- Dr Jayaprakash Narayan, Lok Satta visited on 23rd March, 2019
- **Prof G Haragopal**, Visiting Professor at National Law School, Bangalore visited on 23rd March, 2019
- Prof P Rama Rao, Emeritus President, IPE, and Chairman, IISc visited on 23rd Mar, 2019
- Swami Bodhamayananda Maharaj, Director, Vivekananda Institute of Human Excellence visited on 23rd March, 2019
- **Dr Vedaparayan**, former Professor of Philosophy, Sri Venkateswara University visited on 23rd March, 2019
- Prof Raghurama Raju, IIT, Tirupati visited on 23rd March, 2019
- Dr Krishan Kant Paul, Former Governor Uttrakhand, Manipur, Meghalaya, Mizoram and Nagaland visited on 23rd March, 2019
- Prof J P Sharma, Former Dean, Delhi School of Economics visited on 28th March, 2019



NATIONAL & GLOBAL CONNECT



IPE has collaborated with the following organizations in the field of Research, Consultancy, Training and Teaching:

International Organizations

- Asian Development Bank
- BRAC Institute of Governance and Development (BIGD), Dhaka
- Centre for Asian Studies, Kyungpook University, South Korea
- Commonwealth Secretariat, UK
- Department for International Development (DFID), UK
- International Association of Schools & Institutes of Administration, Belgium
- International Centre for Promotion of Public Enterprises, Slovenia
- International Institute of Administrative Sciences, Netherlands
- International Political Science Association, Canada
- International University Business Agriculture and Technology, Bangladesh
- Kania School of Management, University of Scranton, USA
- Monash University, Australia
- Northeastern Illinois University, USA
- Rotterdam School of Management, Netherlands
- Universiti Tun Abdul Razak, Kuala Lumpur, Malaysia
- Waikato University, New Zealand
- World Bank
- Association of Management Development Institutions of South Asia
- Nepal Administrative Staff College, Nepal

Government & Allied Agencies

- Committee on Public Undertakings
- Comptroller and Auditor General of India
- Confederation of Indian Industry
- Department of Personnel & Training (Gol)
- Department of Public Enterprises (GoI)
- Department of Science and Technology (Gol)
- Federation of Indian Chambers of Commerce and Industry
- Finance Commission (Gol)
- India International Centre
- Indian Association of Social Science Institutions
- Planning Commission of India
- Indian Council of Social Science Research
- Indian Econometric Society
- Indian Institute of Banking and Finance
- Indian Institute of Foreign Trade
- Indian Institute of Public Administration
- Institute of Company Secretaries of India
- National Foundation for Corporate Governance (Gol)
- National Institute of Financial Management
- National Productivity Council
- National Stock Exchange
- Reserve Bank of India

ALLIANCES & PARTNERSHIPS

MoU with University of Primorska, Slovenia

The MoU enables formulation of new study programs and joint research projects; joint publications / books; seminars / discussions on topics of common interest; mobility of academic / research staff and students; and sharing of library facilities.

MoU with Centre for Management Education & Research (CMER)

Under the MoU, Centre for Management Education and Research (CMER) will organize consultancy / training sessions for various functional departments of IPE.

MoU with National Stock Exchange

IPE and NSE have jointly launched the NSE-Certified Capital Market Professional (NCCMP) Course of 4-6 months duration to upgrade the knowledge of youth in Securities Market-related subjects.

MoU with Central University of Rajasthan, **Aimer**

The MoU promotes faculty research and improves the educational environment through development of study program teaching methods, student and staff exchange, industry research and consultancy.

MoU with Malaysian Directors Academy

The MoU was signed in July 2011 to collaborate for organizing Board Level Training in India & Malaysia to professionalize the working of public sector enterprise. The MoU was signed by Dato' Abdul Aziz Abu Bakar, CEO/ Executive Director, Malaysian Directors Academy and by Prof RK Mishra, Director, IPE at Kuala Lumpur.

MoU with Universiti Tun Abdul Razak (UNITAR), Kuala Lumpur

IPE and UNITAR will undertake collaborative research / training, student / staff exchange programs, exchange academic papers / publications, and assist each other in organizing seminars / conferences / workshops.

MoU with EGADE Business School, Mexico

An MoU was entered between IPE and EGADE Business School, Mexico under which provision exists for student

/ faculty exchange, conduct of joint research, consultancy as well as for conduct of MDPs / joint international conferences and even Certificate Programs for students.

MoU with Manipal University, Jaipur

This MoU facilitates potential areas of exchange including cooperative development of courses and academic programs.

MoU with Adikavi Nannaya University, Rajahmundry

This MoU facilitates cooperation in research and development by exchange of scholars, students and faculty.

MoU with Centre for Asian Studies. Kyungpook National University, South Korea

This MoU enables to promote research in areas of industrial reforms, financial reforms, trade sector reforms and public financing reforms.

MoU with Foundation Getulio Vargas, Brazil

An MoU was entered between IPE and FGV, Brazil in 2009 to collaborate in research, training and long-term management education leading to the award of Post Graduate Diploma.

MoU between Institute of Public Enterprise (IPE) and Jaipuria Institute of Management (JIM)

Institute of Public Enterprise (IPE) and Jaipuria Institute of Management (JIM) signed an MoU for collaborating in the fronts of knowledge sharing, joint research, publications, consulting and student exchange programmes.

MoU between Institute of Public Enterprise (IPE) with Maulana Azad National Urdu University (MANUU)

Institute of Public Enterprise (IPE) entered into an MoU with Maulana Azad National Urdu University (MANUU) to cooperate in the discipline of Management. By virtue of this MoU, both parties will be able to collaborate in the area of research and other general areas.

PGDM

Course Curriculum

Trimester 1

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business Communication
- Marketing Management
- Foreign Language French
- Comprehensive Viva

Trimester 2

- **Human Resource Management**
- Operations Research
- Financial Management
- Macro Economics
- IT for Managers
- Marketing Management
- Public Sector Policy Issues in Management
- Contemporary Issues/ Seminars
- Comprehensive Viva

Trimester 3

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- Marketing Research
- Priming for Placements (Business Aptitude)
- Start Up and Entrepreneurship
- Leadership and Change Management
- Design Thinking
- Contemporary Issues/ Seminars
- Comprehensive Viva

Summer Internship Project (SIP – 8 weeks) **Second Year**

- Strategic Management
- Business Law
- Project Management
- Elective 1 Subject 1
- Elective 1 Subject 2
- Elective 2 Subject 1
- Elective 2 Subject 2
- Project Work & Viva Voce
- Comprehensive Viva

Trimester 5

- Corporate Governance, CSR and **Business Ethics**
- Negotiations
- Functional Analytics (Finance/Marketing/ HR/Operations)
- Elective 1 Subject 3Elective 1 Subject 4
- Elective 2 Subject 3
- Elective 2 Subject 4
- Comprehensive Viva

Trimester 6

- International Business
- Infrastructure Management
- Long Term Research Project

ELECTIVES

FINANCE

- Financial Risk Management and Derivatives
- Financial & Credit Analysis
- Financial Engineering and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Mergers, Acquisitions and Valuation
- **Entrepreneurial Finance**
- Financial Analytics*
- Strategic Financial Management
- Strategic Cost Management

MARKETING

- **Product and Brand Management**
- **Integrated Marketing Communications**
- Consumer Behaviour
- Services Marketing
- Customer Relationship Management
- **B2B** Marketing
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics*

HUMAN RESOURCE

- Learning and Development
- Contemporary HRM
- Industrial Relations I.
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- HR Analytics*
- Balanced Scorecard
- Strategic HRM
- HR Auditing

ECONOMICS

- Industrial Economics
- **Public Finance**
- **Urban Economics**
- Digital Economy
- Natural Resource Management
- Energy Economics

- **Environmental Economics**
- **Econometrics**
- Contemporary Government Policies & Business
- **Monetary Economics**
- Economics of Infrastructure
- Agricultural Economics
- Mathematical Economics
 - International Economics

OPERATIONS

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy
- Strategic Sourcing
- Warehouse Management
- Operations Analytics*
- Technology and Innovations Management
- Advanced Inventory Modelling

SYSTEMS

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced XLs
- Data Visualising using Tableux
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

ENTREPRENEURSHIP

- Creating a New Venture from Idea to launch
- **Entrepreneur Finance**
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management
- Corporate and Entrepreneurship
- Law for Entrepreneurship Future Trends in Entrepreneurship
- Aligning Startups with their Market
- Women Entrepreneurship

BUSINESS ANALYTICS

- Python for Analytics
- **Predictive Modelling** Artificial Intelligence and Machine Learning
- for Analytics Big Data Analytics
- Marketing Analytics
- Financial Analytics
- **HR** Analytics **Operations Analytics**

Any one Functional Analytics subject has to be opted by students during V trimester



PGDM-MM

Course Curriculum

Trimester 1

- Management and Organizational Behavior
- Statistics for Management
- **Economics for Managers**
- Financial Accounting
- Personality Development & Business Communication
- Marketing Management I
- IT for Managers
- Comprehensive Viva-Voce& Term Assignment

Trimester 2

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- Marketing Management II
- Consumer Behavior
- Digital & Social Media Marketing
- Contemporary Issues/ Seminars
- Comprehensive Viva-Voce& Term Assignment

Trimester 3

- **Production & Operations Management**
- Cost and Management Accounting
- **Business Analytics for Managers**
- Marketing Research
- Priming for Placements(Business Aptitude)
- Startups& Entrepreneurship
- French
- Design Thinking
- Contemporary Issues/ Seminars
- Comprehensive Viva-Voce & Term Assignment

Summer Internship Project (SIP) - 8 weeks

Trimester 4

- Strategic Management
- Legal Aspects of Marketing
- Retail Management
- Sales & Distribution Management
- Services Marketing
- Additional Elective 1
- Additional Elective 2
- SIP Viva-Voce
- Comprehensive Viva-Voce& Term Assignment

Trimester 5

- Corporate Governance, CSR and Business Ethics Business To Business Marketing
- Functional Analytics (Finance/Marketing/ HR/Operations)
- Strategic Marketing
- Brand Management

- Additional Flective 3
- Additional Elective 4
- Comprehensive Viva-Voce & Term Assignment

Trimester 6

- International Marketing
- Rural & Agri Marketing
- Integrated Marketing Communication
- Course of Independent Study (LTP)

ELECTIVES

FINANCE

- Financial Risk Management and Derivatives
- Financial & Credit Analysis
- Financial Engineering and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Mergers, Acquisitions and Valuation
- **Entrepreneurial Finance**
- Financial Analytics*
- Strategic Financial Management
- Strategic Cost Management

HUMAN RESOURCE

- · Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- HR Analytics*
- Balanced Scorecard
- Strategic HRM
- HR Auditing

ECONOMICS

- Industrial Economics
- **Public Finance**
- **Urban Economics**
- Digital Economy
- Natural Resource Management
- **Energy Economics**
- **Environmental Economics**
- **Econometrics**
- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Agricultural Economics
- Mathematical Economics
- International Economics



OPERATIONS

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- **Operations Strategy**
- Strategic Sourcing
- Warehouse Management
- Operations Analytics*
- Technology and Innovations Management
- Advanced Inventory Modelling

SYSTEMS

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced XLs
- Data Visualising using Tableux
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

ENTREPRENEURSHIP

- Creating a New Venture from Idea to launch
- Entrepreneur Finance
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social
- Innovation
- Family Business Management Corporate and Entrepreneurship
- Law for Entrepreneurship
- Future Trends in Entrepreneurship
- Aligning Startups with their Market
- Women Entrepreneurship

BUSINESS ANALYTICS

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics
- Marketing Analytics
- Financial Ānalytics
- HR Analytics

 Operations Analytics Any one Functional Analytics subject has to be opted by students during V trimester

PGDM-BIF

Course Curriculum

FIRST YEAR

Trimester 1

- Management and Organizational Behavior
- Statistics for Management
- **Economics for Managers**
- Financial Accounting
- Personality Development and Business Communication
- Marketing Management
- Management of Bank Operations
- Comprehensive viva

Trimester 2

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- French Language
- Principles and Practices of Life Insurance
- Financial Markets, Institutions and Services
- Contemporary Issues/ Seminars
- Comprehensive Viva

Trimester 3

- Production and Operations Management
- Cost and Management Accounting
- **Business Analytics for Managers**
- Marketing Research
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Principles and Practices of General Insurance
- Design Thinking
- Contemporary Issues/Seminars
- Comprehensive Viva

Summer Internship Project (SIP) 8 weeks

SECOND YEAR

- Strategic Management
- Legal Environment for BIF
- Project & Infrastructure Management and Financing
- Elective 1 Subject 1
- Elective 1 Subject 2
- Elective 2 Subject 1
- Elective 2 Subject 2
- Bank Branch Management (Workshop)
- Project Work & Viva Voce
- Comprehensive Viva

Trimester 5

- Corporate Governance, CSR and Business
- International Banking, Treasury and Forex Management
- Functional Analytics (Finance/Marketing/ HR/Operations)
- Elective 1 Subject 3
- Elective 1 Subject 4
- Elective 2 Subject 3
- Elective 2 Subject 4 Comprehensive Viva

Trimester 6

- Retail Banking, Rural Banking and Micro Finance
- Management of Pension Funds
- Long Term Research Project

ELECTIVES

FINANCE

- Financial Risk Management and Derivatives
- Financial & Credit Analysis
- Financial Engineering and Structured Finance
- Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Mergers, Acquisitions and Valuation
- Entrepreneurial Finance
- Financial Analytics*
- Strategic Financial Management
- Strategic Cost Management

MARKETING

- Product and Brand Management
- Integrated Marketing Communications
- Consumer Behaviour
- Services Marketing
- Customer Relationship Management
- B2B Marketing
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics*

HUMAN RESOURCE

- Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- HR Analytics*
- Balanced Scorecard
- Strategic HRM
- HR Auditing

ECONOMICS

- Industrial Economics
- Public Finance
- **Urban Economics** Digital Economy
- Natural Resource Management
- Energy Economics



- **Environmental Economics**
- Econometrics
- Contemporary Government Policies & Business
- **Monetary Economics**
- Economics of Infrastructure
- **Agricultural Economics**
- Mathematical Economics
- International Economics

OPERATIONS

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- **Operations Strategy**
- Strategic Sourcing
- Warehouse Management
- Operations Analytics*
- Technology and Innovations Management
- Advanced Inventory Modelling

SYSTEMS

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced XLs
- Data Visualising using Tableux
- Digital Governance Cyber Security and Cyber Laws
- IT Infrastructure

- **ENTREPRENEURSHIP** Creating a New Venture from Idea to launch
- Entrepreneur Finance
- Creativity, Innovation and Entrepreneurship
- Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management Corporate and Entrepreneurship
- Law for Entrepreneurship
- Future Trends in Entrepreneurship
- Aligning Startups with their Market
- Women Entrepreneurship

BUSINESS ANALYTICS

- Python for Analytics Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics
- Marketing Analytics
- Financial Analytics
- HR Analytics
- Operations Analytics

Any one Functional Analytics subject has to be opted by students during V trimester

PGDM-IB

Course Curriculum

Trimester 1

- Management and Organizational Behavior
- Statistics for Management
- **Economics for Managers**
- Financial Accounting
- Personality Development and Business Communication
- International Business I
- Comprehensive viva

Trimester 2

- Human Resource Management
- Operations Research
- Financial Management
- Macro Economics
- French Language
- International Business-II
- Export Marketing
- Contemporary Issues/Seminars
- Comprehensive Viva

Trimester 3

- Production and Operations Management
- Cost and Management Accounting
- Business Analytics for Managers
- International Marketing Research
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Foreign Currency Risk Management & Global Finance
- Design Thinking
- Contemporary Issues/ Seminars
- Comprehensive Viva

Summer Internship Program (SIP) 8 Weeks

Trimester 4

- Strategic Management
- International Business Law
- Innovation Management
- Elective 1 Subject 1
- Elective 1 Subject 2
- Elective 2 Subject 1
- Elective 2 Subject 2
- Project Work & Viva Voce
- Comprehensive Viva

Trimester 5

- Corporate Governance, CSR and Business
- WTO & Regional Trading Agreements
- Functional Analytics (Finance/Marketing/ HR/Operations)
- Elective 1 Subject 3
- Elective 1 Subject 4
- Elective 2 Subject 3Elective 2 Subject 4
- Comprehensive Viva
- MNC Strategies in BOP Marks
- > Export Import Procedures & Documentation

- > Commodity Trading & Price Risk Management
- > Long Term Research Project

ELECTIVES

FINANCE

- Financial Risk Management and Derivatives
- Financial & Credit Analysis
- Financial Engineering and Structured Finance
 - Financial Modelling
- Financial Planning and Wealth Management
- Security Analysis and Portfolio Mgmt
- Tax Planning and Management
- Corporate Mergers, Acquisitions and Valuation
- **Entrepreneurial Finance**
- Financial Analytics*
- Strategic Financial Management
- Strategic Cost Management

MARKETING

- **Product and Brand Management**
- **Integrated Marketing Communications**
- Consumer Behaviour
- Services Marketing
- **Customer Relationship Management**
- **B2B Marketing**
- Strategic Marketing
- Digital Marketing
- Rural Marketing
- Agri-Business Marketing
- Sales and Distribution Management
- Retail Management
- Global Marketing Management
- Social Marketing
- Media Management
- Marketing Analytics*

HUMAN RESOURCE

- · Learning and Development
- Contemporary HRM
- Industrial Relations I
- Industrial Relations II
- Talent Management
- Organization Development
- Cross Cultural Management
- Leadership and Change Management
- HR Analytics*
- **Balanced Scorecard**
- Strategic HRM
- HR Auditing

ECONOMICS

- Industrial Economics
- Public Finance
- **Urban Economics**
- Digital Economy
- Natural Resource Management
- **Energy Economics**
- **Environmental Economics**



- Contemporary Government Policies & Business
- Monetary Economics
- Economics of Infrastructure
- Agricultural Economics
- **Mathematical Economics**
- International Economics

OPERATIONS

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- **Operations Strategy**
- Strategic Sourcing
- Warehouse Management
- Operations Analytics*
- Technology and Innovations Management
- Advanced Inventory Modelling

SYSTEMS

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced XLs
- Data Visualising using Tableux
- Digital Governance Cyber Security and Cyber Laws
- IT Infrastructure

ENTREPRENEURSHIP

- Creating a New Venture from Idea to launch
- **Entrepreneur Finance**
- Creativity, Innovation and Entrepreneurship Digital Marketing for Startups and SMEs
- Social Entrepreneurship and Social Innovation
- Family Business Management
- Corporate and Entrepreneurship
- Law for Entrepreneurship Future Trends in Entrepreneurship
- Aligning Startups with their Market Women Entrepreneurship

BUSINESS ANALYTICS

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics
- Marketing Analytics
- Financial Analytics
- HR Analytics Operations Analytics

Any one Functional Analytics subject has to be opted by students during V trimester





PGDM-HRM

Course Curriculum

Trimester 1

- Management and Organizational Behaviour
- Statistics for Management
- Economics for Managers
- Financial Accounting
- Personality Development and Business Communication
- Marketing Management
- Human Resource Management
- Comprehensive Viva

Trimester 2

- · Financial Management
- IT for managers
- Operations Research
- Macro Economics
- Organization Development
- Performance and Compensation Management
- Training and Development
- Comprehensive Viva

Trimester 3

- Production and Operations management
- Cost and Management Accounting
- Business Analytics for Managers
- Research Methods in HRM
- Priming for Placements (Business Aptitude)
- Start Ups and Entrepreneurship
- Talent Management
- Contemporary issues/ Seminars
- Comprehensive Viva

Summer Internship Program (SIP) 6 Weeks

Trimester 4

- Strategic HRM
- Business Laws
- Industrial Relations I
- International Business and Global HRM
- Competency Mapping and Assessment
- Business Analytics /Systems/Operations
- Business Analytics/Systems/Operations
- Project Work & Viva Voce
- Term Project

Trimester 5

- Workforce Metrics
- HR Information System
- Labour Legislation
- Business Analytics /Systems/Operations
- Business Analytics/Systems/Operations
- HR Analytics
- Term Project

Trimester 6

- Corporate Governance, CSR and Business Ethics
- Emotional Intelligence & Managerial Effectiveness
- Long-Term Project and Viva
- Lecture Series on SAP HR



ELECTIVES

OPERATIONS

- Supply Chain Management
- Management of Service Operations
- Total Quality Management
- Lean Management
- Optimization Models for Industry
- Operations Strategy
- Strategic Sourcing
- Warehouse Management
- Operations Analytics*
- Technology and Innovations Management
- Advanced Inventory Modelling

SYSTEMS

- Cloud Computing for Business
- Enterprise Resource Planning
- Relational Database Management system
- e-Commerce
- Data Mining and Business Intelligence
- Data Modelling with R and Python
- Data Visualising using Advanced XLs
- Data Visualising using Tableux
- Digital Governance
- Cyber Security and Cyber Laws
- IT Infrastructure

BUSINESS ANALYTICS

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics
- Marketing Analytics
- Financial Analytics
- HR Analytics
- Operations Analytics

HR Analytics subject has to be opted by students during V trimester

EXECUTIVE PGDM

Course Curriculum

Trimester 1

- Managing People and Organizations
- Economics for Managers (Micro + Macro)
- Marketing Management
- Quantitative Methods for Management Decisions
- Financial Accounting
- Productions and Operations Management
- Legal Aspects of Business
- Comprehensive viva
- Seminars and Conferences

Trimester 2

- Operations Research
- Business Research Methods
- Financial Management
- Human Resource Management (HRM)
- International Business
- Project Management
- Cost and Management Accounting
- Comprehensive viva
- Seminars and Conferences



Trimester 3

- Strategic Management
- Business Analytics
- Elective Courses
- Comprehensive viva
- Seminars and Conferences

Trimester 4

- Workshop on Corporate Governance and
- Business Ethics

LIST OF ELECTIVES OFFERED

- Finance
- Human Resource
- Marketing
- Operations

Term - 4 Industrial Project





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Minor Specialization: Project Appraisal, Financing and Management, Security Analysis and Portfolio Management Areas of Interest: Corporate Finance, Financial Services and Capital Markets

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Email: narenkrish@ipeindia.org



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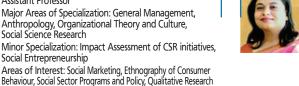


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Dr CV Sunil Kumar Assistant Professor Joint Coordinator - PGDM Major Areas of Specialization: Manufacturing Systems Engineering, Supply Chain Management, Production and Operations Management Minor Specialization: Supplier Development, Manufacturer-supplier Relationships, Multi Objective Decision Making Areas of Interest: Lean Manufacturing, Sustainable Manufacturing, Systems Simulation Modeling and Optimization, Multi Variate Analysis Email: cvsunil@ipeindia.org



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Dr Machender Goud Research Assistant



Ms B Deepa Research Assistant

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Ms J Kiranmai MCom, MBA, M.Phil Registrar



Ms YV Sujana M.Com, MCA, ADCA, PGDCA, MTech (CSE) Administrative Officer



Mr Ch Upender
BA, LLB, PGDPMIR
Administrative Officer (Director's Secretariat)



Mr P Radhakrishna Reddy B.Com, DCA Accounts Officer



Mr P Chandra Sekhar B.Com Section Officer (MDPs)



Ms K Padmaja M.Com, MBA Section Officer (PGPs)



Mr RVL Narayana MBA Section Officer (Research & Consultancy)



Mr N Ganesh B.Com Facilities Manager



Mr B NAGESH B.Com, MBA Section Officer (Examinations)

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Controller of Examinations Office

Mr T Venkatesh, Office Subordinate

Admissions Division

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Placement Division

Ms C R Kavitha, Senior Assistant Mr B Ramulu, Office Subordinate

IT Division

Mr Mohd Osman, Asst. Programmer
Mr M Vaman Reddy, Lab Instructor
and Console Operator
Mr K Phani Kumar, Lab Instructor
and Console Operator

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Mr T Vikram, Assistant Facilities Manager Mr P Jogi Reddy, Assistant Facilities Manager Mr B S G K M M Mohan Rao, Care taker Mr K Harivardhan, Record Assistant Mr T V K Prashanth Ram, Record Assistant Mr B Ravi, Electrical Assistant

Mr G Raghava Reddy, Senior Driver

Mr G Venkatesulu, Driver

Mr G Bikshapathy, Office Subordinate

Mr K Jaganmohan, Office Subordinate

Mr K G Omana Kuttan, Office Subordinate

Mr Akhilesh Ray, Office Subordinate

Ms K Yadamma, Sweeper

Ms J Pushpa, Sweeper

Ms Syed Shaheeda Begum, Sweeper

Ms M Subhadra, Office subordinate - Garden

Ms K Pushpa, Office Subordinate - Garden

Mr T Raju, Office Subordinate

OUR CORPORATE LINKS

CONSULTANCY

- Tata Consultancy
- Deloitte
- Triniti
- Cognizant Technologies
- CBRE
- GD Research
- The Hackett Group
- Valeur Consulting
- FactSet
- mFino
- InRhythm Solutions
- I-PAC
- Infor
- Oracle
- PALS AGRI eCONNECT PVT LTD
- GENPACT
- Metrics 4 Analytics
- Arcesium
- Purnartha Investment Advisers Pvt Ltd
- S & P Global
- SarvHR
- MindMap Consulting
- PragmaEdge Software Services
- Randstad
- TCS-HR
- West Agile Labs
- Progressive Media
- Attentio Research Center Pvt Ltd
- TechnipFMC
- Edwisely (Triad Software)

BFSI

- Federal Bank
- Bharati Axagi General Insurance
- Capital First Limited
- Thomson Reuters
- Sriram Financial Services
- Axis Bank
- S&P Global
- DSP BlackRock
- Franklin Templeton
- HDFC AMC
- ICICI Bank
- ICICI Securities
- Tata Capital
- India Infoline (IIFL)
- IndusInd Bank
- Invesco
- Karvy Data Management Services Limited
- Karvy Computershare pvt ltd
- Kotak Life Insurance

- Kotak Mahindra Bank
- Mahindra Finance
- Reliance Money Solutions Ltd
- Spandana Spoorthy
- Standard Chartered Bank
- ICICI Prudential Life insurance
- Kotak Mahindra Old Mutual Life Insurance
- Reliance Life Insurance
- Bajaj Allianz Life Insurance
- DCB Bank
- AIM
- L&T Financial Servcies
- Vaya Finserve Ltd
- IIFL
- Tata AIG
- Bandhan Bank
- HDFC Ltd
- ICICI Lombard
- Manappuram Insurance
- Jocata Financial Advisory and Technology
- Karur Vysya Bank
- Apollo Munich
- UTI AMC

E-COMMERCE

- 99 Acres.Com
- Agile CRM
- Just Dial
- Naukri
- Peoplecart
- Times Jobs
- Gifting Online India Pvt Ltd
- Digital Nest
- GrabOnRent
- Way2online
- Times Business Solutions
- Gifting Inc
- Amazon
- Swiggy
- OYO
- BYJUS
- Happay
- Ninjacart
- CallHealth Services Pvt ltd
- Flipkart
- Cure.fit

EDUCATION

- T.I.M.E Pvt Ltd
- Talent Sprint Pvt Ltd

- Tata ClassEdge
- Jaro Education Inst. Pvt Ltd
- Next Education
- CL Educate Ltd
- Toppr
- Extramarks Education I Pvt Ltd
- Aspiring Minds
- Acumen Connect
- Verzeo
- Lead School

FMCG

- · Godrej & Boyce Ltd
- ITC
- Bajaj Corporation
- Dukes
- GCMMFL (Amul)
- Dukes
- Godrej Consumer Goods
- CavinKare
- Bakemate
- The Hindustan Coca cola
- Meher Beverages (Pvt) Ltd
- Dukes Consumer Care Ltd
- Nestle
- Marico LTD
- Indigo Paints Pvt Ltd
- Loreal

HEALTH CARE

- Biological E
- Biological E
- MSN Laboratories Ltd
- Novartis Healthcare (P) LtdZydus Cadila Healthcare
- GVK Bio
- Neuland Laboratories
- Consider Discourse Destricted
- Credo Pharma Pvt Ltd
 HealthSignz Technologies Pvt Ltd
- Medplus
- ivieupius
- Start Health AlliedApollo Medskills
- Apollo Me
- Dr Reddy'sRA Chem Pharma

INFRASTRUCTURE

- SPR Group
- Dhamam Infra Projects
- Ramky Infrastructure Limited
- KSK Energy
- APS Property Solutions Pvt Ltd
- Ramky Estates
- Aliens Group

IT/ITES

- ACT
- Maq software
- Ktree computer Solutions
- InRhythm Solutions Pvt Ltd
- Magna Quest
- Nuance Transcription
- Borderless Access
- Kony Labs
- ReportGarden Technologies Pvt Ltd
- Shore Group Associates
- Winit Software
- Infiniti Techlabs LLP
- CADFEM
- GTKonnect
- Net Score Technologies Pvt Ltd
- Shore Infotech India Pvt Ltd
- Cyient Ltd
- Osmosys Software Solutions Pvt Ltd
- Laalsa
- AXLR Data
- Cognizant
- Sunera Technologies
- Ebutor
- ValueMomentum
- Infor

MANUFACTURING

- Daimler Benz
- Hinshitsu Manufacturing Pvt Ltd
- Nagarjuna Fertilizers & Chemicals Ltd
- TCNS Clothing Co Pvt Ltd
- Hyderabad Industries Ltd (HIL)
- Yardhouse Brewery Pvt Ltd
- Yash Technologies
- Sundaram Fasteners Ltd
- Yokohama
- Basic Elements Solutions

MEDIA

- Progressive Media
- HT Media
- MediaMint
- Xpedient Digital Media Pvt Ltd
- Bennett Coleman & Co. Ltd (Times Group)
- Crafin Images
- Jagati Publications Ltd (Sakshi New Paper)
- Sakshi Media Group
- · Radio Mirchi

RETAIL

- Medplus
- Future Group
- Shopperstop
- Raam Group
- Future Group

OTHERS

- Writers Corporation
- ITC Hotels
- Cybercity Builders & Developers Pvt Ltd
- DEFTeam
- Ignis Careers
- Travelwalas
- Wish Work
- SecureNow
- Franchise and Business Solutions
- Talent Sprint
- **Boss Jobs**
- Adani Gas
- Awign

TELECOM

- Bharati Airtel
- IDEA Cellular
- Relianceada
- Tata Tele Services
- Vodafone
- Teleysia Networks Pvt Ltd
- Reliance Jio

BPO

CES Ltd



Mr Naresh from M/s HDFC AMC during pre-placement talk



M/s Arcesium Team with selected students



Team from Airtel in the Campus

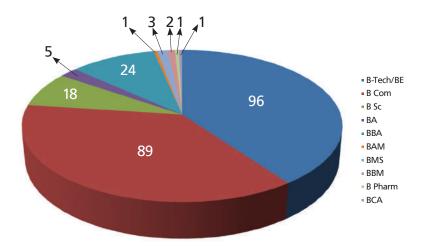


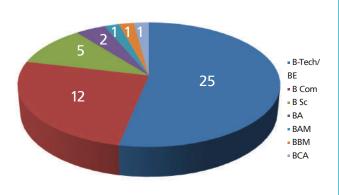
Team from Amazon during the selection process

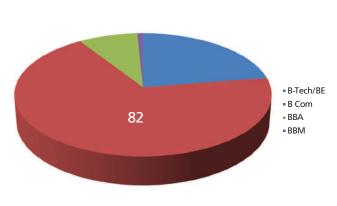


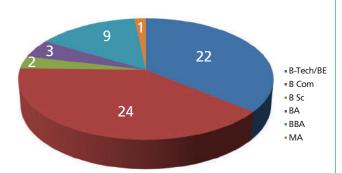
Team from M/s Amazon with selected students

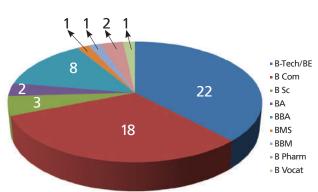
STUDENTS' MIX











MARKETING & OPERATIONS

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2	1801002	Aditi Shrivastava	B E (ECE)	58
3	1801008	Aditya Surya Harsha Yaga	B Tech (CE)	58
4	1801008	Akhil Kumar Kokkula	B Tech (Civil)	58
5	1801012	A Ravindar Reddy	B Tech (ME)	58
6	1801018	Anil T J	B.E (ME)	58
7	1801013	Aswin Kumar	B E (Mechanical)	58
8	1801033	Athul B	BE (ECE)	58
9	1801034	Chandrahaas Pedapati	B Tech (ECE)	58
10	1801048	Debaditya Mohan Moitra	B Tech (CE)	58
11	1801052	Deepak Kumar	B Sc (Mathematics Honours)	58
12	1801053	Deepak Kumar Shiluveru	B Tech (CSE)	58
13	1801054	Dominc Savio	B Tech (EEE)	58
14	1801053	Febin Grace Jacob	B Tech (CS)	58
15	1801062	C Goutham Reddy	B Tech (ECE)	58
16	1801067	Goutham Sankar S	B Tech (ME)	58
17	1801007	Nandella Harshini	B Tech (CSE)	59
18	1801072	Hima S	B Tech (ECE)	59
19	1801070	Jayaprashanth G	B E (CSE)	59
20	1801081	Jeevan Kumar Muppala	B Tech (CS & IT)	59
21	1801088	Krishna Chaitanya Godavarthi	B Tech (ECE)	59
22	1801094	Kumar Aman	B Com (Honours)	59
23	1801098	G Maniteja S S R D Balaji	B Tech (ME)	59
24	1801099	K Meher Teja	B Tech (CSE)	59
25	1801119	Partha Roy Chowdhury	B Tech (EE)	59
26	1801124	Jangam Prabas	B Tech (CSE)	59
27	1801132	Raghvendra Ravi Teja M	B Tech (ECE)	59
28	1801133	Rahul Gopinath	B Tech (Mechanical)	59
29	1801137	Anugu Rajashekar	B Tech (CSE)	59
30	1801140	Reenu Elizabeth Jose	B Tech (Computer Science)	59
31	1801143	Ruchi Sinha	B Tech (EEE)	59
32	1801149	B Sai Aswitha	BAM (Mktng & Sls Promn)	59
33	1801151	Dantu Sai Krishna Reddy	B Tech (ECE)	60
34	1801156	S Sai Raghu Teja	BE (Mechanical)	60
35	1801158	Upadhyayula Sai Satya Prakash	B Tech (ECE)	60
36	1801160	Challa Sai Sri Revanth	B E (Mechanical)	60
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39	1801168	Pemmaraju Sarath	B E (Automobile)	60
40	1801171	Saurabh Kumar	B Tech (Mechanical)	60
41	1801175	Shaik Yezdani Rizwan	B Tech (Mechatronics)	60
42	1801189	A Sowmith Kumar Reddy	B Tech (IT)	60
43	1801192	Koilkonda Sravanthi	B Tech (CSE)	60
44	1801202	V N Srikar	B Com (Honours)	60
45	1801207	Velagapudi Sundeep	B Tech (ECE)	60
46	1801225	K V S Aravind	B Tech (ECE)	60
47	1801226	Terala Venkata Vipul	B Com (Mktg, Adtsg & Sls Prmtn)	60
48	1801232	Palleti Vishnu Kumar Reddy	B Com (General)	60
49	1801235	N Yamini	B Tech (General)	61
50	1701175	Sreeju S Nair	B A (Sociology)	61

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2	1801005	Aditee Apurvaa	B E (EEE)	61
3	1801010	Ajnish Raj	B Com (General)	61
4	1801014	Aman Agarwal	B Com (General)	61
5	1801015	Amulya Valiveti	BMS (BM)	61
6	1801017	Anand S Kollamkudiyil	B Com (Taxation)	61
7	1801021	Anukriti	B Com (Honours)	61
8	1801024	P S Anusha	B Com (IB)	61
9	1801025	Rampay Anushka	BBA (Finance)	61
10	1801027	Aparajit Sanyal	B E (ME)	61
11	1801031	Ashik Ashraf	B Com (Trvl & Trsm Mngmnt)	61
12	1801037	Vanga Avinash Goud	B Com (Computers)	61
13	1801039	Avinash Rupani	B Com (General)	62
14	1801041	Babita Mishra	B Com (Computers)	62
15	1801042	Bageshree Kulkarni	B E (IT)	62
16	1801045	Bhavana Reddy Budireddy	B Com (A&F)	62
17	1801047	T Chandra Harsha Reddy	B Com (General)	62
18	1801049	H Chiranjeevi	B Com (Advt & SIs Prmtn)	62
19	1801051	G Darshini	BMS (General)	62
20	1801055	Dibyang Mangaraj	BBA (General)	62
21	1801056	Dimple Mutha	B Com (Advertising)	62
22	1801063	Gauthami	BBA (General)	62

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26	1801075	Hemanth Sai	B Sc (Computers)	62
27	1801077	Mood Goutham Kumar	B Com (Commerce)	62
28	1801079	Jainit K Mehta	B Com (Acctng & Fin)	62
29	1801091	Krishna Veni U K	B Com (General)	63
30	1801092	Kuldeep Deka	B Com (Accountancy)	63
31	1801093	Kumar Abhinav	BBA (Finance)	63
32	1801097	Bhooshan Mahajan	BE (Mechanical)	63
33	1801100	Meyimsangla Imchen	BBA (Finance)	63
34	1801102	Mohd Tayyab	B Com (General)	63
35	1801108	Namrata Karak	B Com (Honours)	63
36	1801109	Naga Rakshith Pola	BBA (Finance)	63
37	1801110	K Naga Swapna	B Com (General)	63
38	1801111	Nikhil Agrawal	B E (ME)	63
39	1801112	Angalla Nikhil Anand Rao	B Tech (AE)	63
40	1801115	Nimisha Robin	B Com (Fin. & Taxtn)	63
41	1801122	Poonam Lamba	B Com (Computers)	63
42	1801127	P Pratyusha	B Sc (Elect & Comp)	63
43	1801129	Priyanka Som	B Com (Accountancy)	63
44	1801135	A Rahul Sai	B Com (Finance)	63
45	1801136	Rajarshi Bhattacharjee	B Com (Finance)	64
46	1801138	Ranga Krishna Vinitha	B Com (Honours)	64
47	1801142	Ritesh Panigrahi	B Com (Accounts (Hnrs.)	64
48	1801146	Sanad Singh	B Tech (ECE)	64
49	1801150	Sai Bhavana Pachamatla	B Tech (ECE)	64
50	1801152	Setty Sai Kiran	B Sc (Electronics Technology)	64
51	1801155	P Sai Phaninder Reddy	B Com (Comp. Appl.)	64
52	1801159	A Sai Sree Krishna	B Tech (ECE)	64
53	1801162	Sai Sudha	B Com (Acct. Hon.)	64
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55	1801173	Shaik Mohtashim Akram Padhan	B Pharm (Pharmacy)	64
56	1801177	Abhilash Attelli	B Com (General)	64
57	1801179	Shikhar Sehgal	B Com (Fin., CA Intr.)	64
58	1801181	Shivam Rishi	BBA (Management)	64
59	1801184	Shravya Sri N	B Com (Corp. Secre.)	64
60	1801185	Siddharth Singh	B Com (General)	64

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62	1801188	Soumyajit Dutta	B Com (Acct & Finan)	65
63	1801193	Sreejith S	B Com (Taxation)	65
64	1801194	Chintalapati Sreelekha	B Com (General)	65
65	1801195	Sri Chandana Yalavarthi	B A (Economics, Public Adminitration, Social Management)	65
66	1801197	Sri Harsha Mareddy	B Tech (Biotechnology)	65
67	1801198	Tatavarty Sri Juhi	BBA (General)	65
68	1801199	Kanumuru Sri Naga Gayathri	BBA (General)	65
69	1801200	G Sri Ramya	B Com (Computers)	65
70	1801201	Srija Sadhasivam	B Com (Acct & Com.)	65
71	1801204	Suchith Tavva	B Com (Computers)	65
72	1801209	Sushma Patnaik	B Com (General)	65
73	1801210	Tamanna R joshi	B Com (General)	65
74	1801214	Tunuguntla Thanmayee	B Tech (ECE)	65
75	1801215	Kundhuru Treasa	B Sc (Math., Statcs. & Comp, Scnce.)	65
76	1801217	Uday Jamdar	B Com (Acc.& Audtng)	65
77	1801221	Mangina Vatsalya Lakshmi Alivelu	B Tech (ECE)	66
78	1801229	Vinay K	BBM (General)	66
79	1801230	Boda Viraat Chandra Reddy	B Com (General)	66
80	1801231	Dontula Vishali	BBA (Finance)	66
81	1801234	Vivek Reddy	B Com (General)	66
82	1801237	B Yogesh	B Com (Comp. Appl.)	66
83	1801241	Sandra Chandran	B Com (Taxation)	66

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2	1801011	Akanksha Shree	BBA (Vocational)	66
3	1801030	Arpita Banerjee	B Com (Accountancy)	66
4	1801038	Avinash Reddy K	B Tech (Civil Engineering)	66
5	1801083	Jyothsna Ayitam	B Tech (CSE)	66
6	1801090	P Krishna Satya Priya	B Com (General)	66
7	1801103	Monika	B Sc (Mathematics)	66
8	1801104	J Mounika	B Com (General)	66
9	1801114	Nikhitha A Koppal	B Com (Comp. Appl.)	67
10	1801120	Patel Mehul	BBA (Marketing)	67
11	1801126	Jala Prathima	B Com (Honours)	67
12	1801131	Rachamalla Mounika	B Com (General)	67

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14	1801178	Shaurya Singh Chauhan	B Com (Genearal)	67
15	1801222	Vedika Tiwari	B Com (Taxation)	67
16	1801224	YVSSV Gayathri	B Tech (CST)	67
17	1801242	P Jaya Prakash	BBA	67
18	1801028	Munigala Aparanji	ECE	67

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1	1801003	Abhishek Kumar	B Tech (ECE)	67
2	1801023	Anurag Boruah	BHM (Hotel Management)	67
3	1801035	Atishya Nibedita	B Com (Honours)	67
4	1801043	Bharat Gourav Dash	B Sc (Botany (Hons.)	67
5	1801044	V Bhargavi	B A(H) (Psychology)	67
6	1801046	Bhavani Bhavika	BBA (General)	67
7	1801050	Chitradip Roy	B Tech (EE)	68
8	1801058	V Divya Samhitha	B E (EEE)	68
9	1801060	Eldhose Mathew	B Com (Taxation)	68
10	1801070	Harsha Kankaria N	B Sc (Visual Communication)	68
11	1801074	Hasan Askari	B Tech (ECE)	68
12	1801085	Karthika Jhawar	BBA (HR)	68
13	1801086	Keerthi B	B Sc (Mictrobiology)	68
14	1801095	D L Pratyusha	BBM (Marketing & HR)	68
15	1801106	Shree Anjusha Chintham Muni	B Tech (ECE)	68
16	1801107	Muskan Aggarwal	BBA (General)	68
17	1801123	N Poonaram Chowdhary	B Com (Advt, Mrktng & Sls Prmtn)	68
18	1801125	Chitturi Praneeth	B Tech (CSE)	68
19	1801134	Rahul Kumar	B Pharm (Pharmacy)	68
20	1801145	Rupsa Chakrabarti	B Sc (Economics Honors)	68
21	1801164	Sakshi	BBA (Vocational)	68
22	1801167	K Sarah Samhitha	BMS (Management)	68
23	1801183	B Shobana	B Com (F&T)	69
24	1801187	Soham Basak	B Tech (ECE)	69
25	1801206	Suma Alupula	B Com (Honours)	69
26	1801208	Surya Sree Kondepudi	B Tech (CSE)	69
27	1801218	Udit Paliwal	BBA (Management)	69
28	1801219	Kopally Ujwal	B Tech (CSE)	69
29	1801220	Garikapati Vaishnavi	B Tech (CSE)	69

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31	1801238	Yogeswari Mishra	B Sc (Chemistry)	69
32	1801239	Shreya	BCA (Vocational)	69
33	1801243	Prasun Mandal	BBA (General)	69

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1	1801020	Ankit	B Tech (Mechanical)	69
2	1801022	Yelishetty Anulekha	B Tech (CSE)	69
3	1801071	Harshini Nallabothu	B Tech (ECE)	69
4	1801084	Kamesh Mandavilli	B Tech (ME)	69
5	1801096	Lakshmi Prasanna Vaitla	B Com (Bnkng & Fin. Srvcs.)	70

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2	1801009	Aishwarya Ande	B Tech (ECE)	70
3	1801036	Y Amrutha Valli	B Sc (Life Sciences)	70
4	1801040	Ayush Tandon	BA (Econcs and Geogrpy)	70
5	1801116	Nishant Sharma	BE (Mechanical Engineering)	70
6	1801128	Basam Praveena	B Tech (CSE)	70
7	1801144	Rudraashish Sengupta	B Tech (CS)	70
8	1801172	Sayani Mandal	B Sc	70
9	1801174	Shaik Rizwana	B Tech (CSE)	70
10	1801176	Shaleen Guha Roy	B Tech (IT)	70
11	1801182	Shivani	B Sc (Honours)	70
12	1801191	Sowmya Konda	B Tech (ECE)	70
13	1801212	Gunda Tejaswini	B Com (Mktg, Advtg & Sls Prmtn)	70
14	1801216	Tuhinaa Nanda	B Tech (ECE)	70
15	1801223	Chidaga Venkat Manohar	B Tech (Civil Engineering)	71
16	1801240	Anand J J	B Sc (Zoology)	71

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1	1801013	Balusu Alekhya	B Tech (CSE)	71
2	1801016	Anaika John	B A (Psy., Mda. & Ltra)	71
3	1801026	Kotni Anshuman	B Com (Accounts (Hnrs.)	71
4	1801032	Ashutosh Pandey	B Sc (Phy & Mathematics)	71

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6	1801073	Muktevi Harshita	B Tech (ECE)	71
7	1801078	Jahnabi Devi	B Com (Management)	71
8	1801082	Juhi Batra	B Tech (PSE)	71
9	1801089	Krishna Ladda	B Com (Commerce)	71
10	1801105	R S Mrudhulaa	B Com (General)	71
11	1801113	Nikhil Rai	B Com (Accounts)	71
12	1801117	Nivedita S	B Com (Corp. Secre.)	71
13	1801118	Paritosh Pradhan	B Com(H) (Fin. & Acct.) (H)	71
14	1801121	N Pavithra	B Com (Computers)	71
15	1801130	Priyosmita Chakraborty	B Com (hons.) (Accts & Fin.)	72
16	1801139	Rashmi R Tawargeri	B Com (General)	72
17	1801141	Rishab Agarwal	BBA (Finance)	72
18	1801153	M Sai Mahitha	B Tech (ECE)	72
19	1801157	A V N Sai Sashanka	B Tech (Met. & Mtrls Scnce Engg	72
20	1801161	Sai Srirama Yaswanth Adda	B Com (Acc. & Comm.)	72
21	1801190	Kamireddi Sowmya	B Sc (Statistics)	72
22	1801196	Sri Harsha M	B E (ME)	72
23	1801203	Subham Kar	B Com (Accot & Finan)	72
24	1801213	Tejender Reddy M	B E (ME)	72

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2	1801154	V Sai Manognya	B Tech (ECE)	72
3	1801169	Bommavaram Sarika	B Tech (ECE)	72
4	1801180	Shivam	B E (CSE)	72
5	1801211	K Tejaswi Reddy	B Tech (CSE)	72
6	1801228	Vijendar Reddy	BBA (Finance)	72
7	1801233	Vivek Anand M	B E (ME)	73

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1	1801101	T Mihiramshu	B Tech (Mechanical)	73

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1	1801061	Febin Deni Shaji	B Com (Accnts & Taxation)	73

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1	1801236	Meda Yeshwanth	BBA (General)	73

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1	1802001	B Akash Shiva Varshith	BBA (GENERAL)	73
2	1802003	Apoorva Akinapally	B E (ECE)	73
3	1802005	Harsha Sheelam	BBA (Mktg and Entp)	73
4	1802006	Himaja Baddula	BAM (Mktg and Sales Prmn)	73
5	1802007	Telagamsetti Jyosnika	B A (Public Administration)	73
6	1802010	Khader Mohideen	B E (ME)	73
7	1802011	Lakkam Ram Mrudula	B E (CSE)	73
8	1802012	Lakkyreddy Siri Chandana	B Tech (CE)	73
9	1802013	Kandoor Lalitha Kiran	B Tech (ECE)	74
10	1802017	Medha Rajak	B Com (Comp. Appl.)	74
11	1802020	Gorla Mounica	B Tech (E&EE)	74
12	1802025	K Pranitha Sharma	B Tech (CSE)	74
13	1802026	A Preeti Vardhan	B Tech (CSE)	74
14	1802027	Prem Pitta	B Tech (E&E)	74
15	1802029	Rishabh Nandi	B Tech (Mechanical)	74
16	1802032	S Praveer Kirata	B Sc (Hotel Management)	74
17	1802038	M Sanju Guptha	B Tech (E&IE)	74
18	1802039	Sarit Krishna	B Tech (Mechanical)	74
19	1802045	S Subramaniyam	B Tech (EC)	74
20	1802047	Kona Kamal Kiran	вва	74
21	1802048	Swatantra Kumar Mohapatra	BBM	74
22	1802049	Umor Faruque	B Tech (ECE)	74
23	1802050	Vadapalli Sai Vishal	B Tech (ECE)	74
24	1802053	Vinod Kumar Nagulapati	B Tech (Mech.)	74
25	1802058	V Sowmya	B Tech (E&EE)	75
26	1802061	Vajah Naga Sri Kausik	B Tech (ECE)	75

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1	1802004	Binoy J Biju	B Com (Comp. Applications)	75
2	1802016	Manu Choudhary	BBA (Management)	75

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5	1802033	Narisetty Sai Charan	BA (HPG)	75
6	1802034	Bejjanki Sai Krishna	B Tech (Mech)	75
7	1802037	Sangam Sandeep Kumar Goud	B Com (Computers)	75
8	1802041	Jaishetty Shiva Sai	B Com (General)	75
9	1802042	Sivaram Krishnan	B Com (Comp. Applications)	75
10	1802046	Sumit Kumar Patra	BBA (Management)	75
11	1802051	Vaishnavi Katkam	BBA (General)	75

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1	1802014	K Mallikarjuna Anirudh	BBA (Marketing)	75
2	1802015	Manju R A Usha	B Tech (ME)	75
3	1802018	M Adharsh Pandae	BBA	76
4	1802021	Namratha Rander	B Com (General)	76
5	1802022	Nikhil Chauhan	B Sc (Hosp. in Hotel Admin.)	76
6	1802023	Nirmal P Anand	BBA (Finance)	76
7	1802024	Nishita Baireddy	B Tech (CSE)	76
8	1802028	Rahul J K	B Com (Comp. Appl.)	76
9	1802035	D Sai Pardhu	BBA	76
10	1802036	Vadapalli Sai Vishal	B Tech (ECE)	76
11	1802040	Shaik Feroz	B Com (General)	76
12	1802043	Chinnam Sripath	BBA (Finance)	76
13	1802044	Subhrajit Baisya	B Sc (Hosp. & Hotel Admin.)	76
14	1802052	Tikkireddy Venkata Krishna Phanendra	BBA (General)	76
15	1802055	Warsha Jyoti	BCA (Comp. Appl.)	76
16	1802057	Priyanka Bukiya	BBA	76
17	1802059	Charles Akish P	B E (Computer Science)	76

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1	1802002	Akshara Awasthi	B E (CSE)	77
2	1802008	Jyotis C	B Sc (Zoology)	77
3	1802009	Kaustubh BPSK	B Com (General)	77
4	1802019	R Mounasri	B Tech (Computer Science)	77
5	1802056	Ashish Gitte	B Com (General)	77
6	1802060	Avijit Sharma	B Sc (MPC)	77

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2	1803025	Gaurav Lohani	B Tech (ME)	77
3	1803028	Himani Khairnar	B Com (Taxation)	77
4	1803037	K Krishna Siri	B Tech (CSE)	77
5	1803043	Mohammad Rukhaya Begum	B Com (Computers)	77
6	1803054	Pranathi Sama	B Tech (ECE)	77
7	1803065	Rishi Agarwal	BBA (Finance)	77
8	1803073	K Sai Virinchi	B.Tech (CSE)	77
9	1803074	Sai Vyshnavi	BE (ME)	78
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3	1803009	Rachana Revelli	B Com (Computers)	78
4	1803012	Ankita Saha	B Com (Acc. Honours)	78
5	1803013	Ankita Suman	B Tech (ECE)	78
6	1803016	A S S Lalith Kumar	B Tech (ECE)	78
7	1803017	Balaji S	B E (ME)	78
8	1803019	M Chaitanya Sai	BBA (General)	78
9	1803020	K Chandrakanth Goud	B Com (General)	78
10	1803021	Ch Rohit	B Com (General)	78
11	1803023	K Dilip Reddy	B Com (General)	78
12	1803024	P Durga Bhavani	B Com (Commerce)	78
13	1803026	T Greeshma	B Com (Honours)	78
14	1803027	Harapriya Sethi	B Tech (E&IE)	78
15	1803029	Himanshu Sehgal	B Com (Accntng Hnrs)	79
16	1803030	J K M K Sai Srinivas	B E (ME)	79
17	1803031	Kagitha Carey Chinoy	B Tech (General)	79
18	1803032	Kajal Gupta	BBA(H) (HR)	79
19	1803034	Madamsetty Karthik	B Com (Computers)	79
20	1803035	Kaviraj	B Com (Computers)	79
21	1803038	Kruthika Khandelwal	B Com (Commerce)	79
22	1803039	Sudini Madhukar Reddy	B Com (Computers)	79
23	1803040	Maduri Mahesh	B Com (Computers)	79
24	1803041	Barnali Mahata	B Com (Mktg. Advt. & Sls Mgmt.)	79

S.No.	Roll No.	Names	Qualification	Page No.
25	1803042	B Maheedhar	B Com (Commerce)	79
26	1803045	Pingale Murali Manish	B Com (Honours)	79
27	1803047	Mallavajahala Naga Vikhyath	B E (ECE)	79
28	1803048	Nand Kishore B	B Com (Commerce)	79
29	1803051	Niharika Mamidipally	B Com (Computers)	79
30	1803052	Nikhil Katkam	B Tech (Chemical)	79
31	1803053	Parimita Shah	B Com (Commerce)	80
32	1803055	Prateek Gupta	B Com (Acct. & Fin)	80
33	1803061	R Akanksha	B Com (General)	80
34	1803063	Rajasri Behar	B Com (Computers)	80
35	1803064	Rakshit Bodkhe	B Tech (ME)	80
36	1803066	Namburi Rohit Varma	B Com (General)	80
37	1803067	M Sai Aditya	B Com (General)	80
38	1803070	K Sai Sadguna	BBA (Fin. & Accountacy)	80
39	1803072	G Sai Srujana	BBA (Business Administration)	80
40	1803075	Sainath Reddy Gunukula	B Com (Computers)	80
41	1803077	Saipriya Maandhuwadha	B Com (Professionals)	80
42	1803078	Sajjan Arun Kumar	B Com (General)	80
43	1803079	Sarvani K	B Com (Professional)	80
44	1803080	N Satya Vishnu Vardhan Gupta	B Com (Accts. & Commrce.)	80
45	1803081	Sawant Shubham Rajesh	B Com (Computers)	80
46	1803082	Seetha Vamsi Krishna Yadav	B Com (Honours)	80
47	1803084	Shantanu Poddar	B Com (Computers)	81
48	1803086	Shettywarangale Pruthvita	B Com (F & A)	81
49	1803088	Kundella Shiva Kumar	B Com (General)	81
50	1803094	K Sai Sowmya	B Com (Computers)	81
51	1803095	Anne Sravanth	B Tech (CSE)	81
52	1803098	B Sri Harsha	B Com (General)	81
53	1803100	Ch Sushant	B Com (General)	81
54	1803104	V P Vivekram	B Com (Honours)	81
55	1803105	Vummenthala Vamshi Krishna	B Com (General)	81
56	1803107	S Vaishnavi	B Com (General)	81
57	1803109	Pagoti Venkata Sai Bindu Sree	B Com (General)	81
58	1803112	Ch Vinaya Reddy	B Com (General)	81
59	1803114	Vivek Dachuri	B Com (General)	81
60	1803115	Yash Krishna	BBA (Finance)	81
61	1803116	Zen Mathew John	B Com (Computers)	81
62	1803117	Marisetti Devaraj	B Tech (ECE)	81

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1	1803007	Amrita Sarkar	B. Com (General)	82
2	1803010	Ancy S Ajit	B Com (Computers)	82
3	1803056	K Pratyusha	B Com (Computers)	82
4	1803058	Priyanka A	B Com (Commerce)	82
5	1803060	Raazia Fatima Fathi	BBA (Commerce)	82
6	1803068	Sai Keerthana Sridhar	B Com (General)	82
7	1803083	S Prajwal	B Com (General)	82
8	1803085	Chintagumpula Sharmila Chowdary	B Com (Commerce)	82
9	1803087	Shital Patel	B Com (General)	82
10	1803093	Sneha Vasudevan	B Com	82
11	1803118	Aarthi Sampath Kumar	B Com (General)	82

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S.No.	Roll No.	Names	Qualification	Page No.
1	1803002	Abhishek Parasa	B Tech (ECE)	82
2	1803003	P Aditya	B Com (General)	82
3	1803006	Aishwarya Vellelath	B Com (Computers)	83
4	1803014	Anubha Tibrewal	B Com (Honours)	83
5	1803011	Ankit Sen	B Tech (ECE)	83
6	1803015	Sarla Arundhathi	BBA (Finance)	83
7	1803018	Biswajeet Sahu	B Com (Accntg Honours)	83
8	1803022	Deepthireddy Peddireddy	B Com (General)	83
9	1803033	K Maitreya	B Tech (CSE)	83
10	1803036	K Kiranmayee	BBM (Finance)	83
11	1803044	Kagolanu Sree Chandana	B Tech (ECE)	83
12	1803046	G Naga Sree Kavya	B Com (General)	83
13	1803049	B Nandini	B Com (General)	83
14	1803050	Bommi Naveen Kumar	B Com (Commerce)	83
15	1803057	Vemula Praveenya	B Com (Computers)	83
16	1803059	Priyanka Tavva	B Com (Finance)	83
17	1803062	Rahul Podavu	B Com (General)	83
18	1803069	Sai Pranav Joshi	B E (CSE)	83
19	1803071	Molugu Sai Shirisha Vaishnavi	B Com (Computer)	84
20	1803076	Alampally Saipriya	B Tech (ECE)	84
21	1803090	E Shravan	B Com (CS)	84
22	1803091	Kotala Shresta	B Com(Hons.) & F&A	84
23	1803092	Sibbala Bhuvana	B Tech (ECE)	84

S.No.	Roll No.	Names	Qualification	Page No.
24	1803096	Sravya Veerla	B Com (General)	84
25	1803097	Mrudula Khadgaraju	BBA (Finance)	84
26	1803101	G Susrutha Vimmi	BBA (Bunss Admnstrtn)	84
27	1803102	Tamal Das	B Com (Acc. & Comrc.)	84
28	1803103	G Tarunika Mani Deepthi	B Com (General)	84
29	1803106	Vaishnavi	B Com (General)	84
30	1803108	Kuna Venkata Pavan	B Com (General)	84
31	1803110	Chola Venkateshwar Rao	B Com (Honours)	84
32	1803111	P Vijayendhar Goud	B Com (Computer)	84
33	1803113	Vineeth Srinivas Malladi	B Com (Computers)	84
34	1803119	Nori Sai Santhosh	B Com (Computers)	84
35	1803121	Shikha Bharti	B Com (Comp. Applctns.)	85

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804002	Akhilesh Tekuru	B Tech (ECE)	85
2	1804003	P Akshita Rao	B Tech (IT)	85
3	1804007	Balasubramaniam A	B E (ECE)	85
4	1804015	Kaushik Gopalam	B Tech (Management)	85
5	1804021	Nataraj V G	B E (ME)	85
6	1804026	Chintalapudi Pranav Srivatsav	B Tech (ME)	85
7	1804036	S Sanjana Sagar	B A (Mass Comm. & Jour.)	85
8	1804043	V Sheshank	B Sc (Statistics)	85
9	1804044	Shravanthi Pechara	B Tech (Computer Science)	85
10	1804049	Srikanth Pittala	B Tech (CS)	85
11	1804051	Suraj Kallepalli	B Tech (ME)	85
12	1804054	Todeti Tejitha Yadav	BBA (HR)	85
13	1804056	Vinay Kumar Mareedu	B Tech (ME)	86
14	1804057	Virudha Arya	B Tech (CS)	86

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804004	Ankit Mahanubhave	B Com (General)	86
2	1804005	Anoop	B Com (CA)	86
3	1804006	Settipally Balashivudu	B Com (Honours)	86
4	1804030	K Sai Krishna Rohan	B Tech (ME)	86

S.No.	Roll No.	Names	Qualification	Page No.
5	1804035	P Sanhitha Reddy	B Com (IPP)	86
6	1804039	Sarath S Nair	B Com (Ecommerce)	86
7	1804040	G Sathvika	BA (HPG)	86
8	1804041	Seshanjali Burri	B Com (Computers)	86
9	1804047	Soumya Prodduturi	B Com (Computers)	86
10	1804050	Sudeep Sarangi	BBA (General)	86
11	1804053	Sushmitha K	B Com (General)	86
12	1804059	Zoney Joseph John	B Com (Computers)	86

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804009	Blessy Merin Mathew	B Tech (CS)	86
2	1804033	Samarithaa E	BE (ECE)	86

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804001	Aditya Sudhesh Raghu Vamsi T	MA (5Yr Itgrtd, Pltcl Scnc)	87
2	1804008	Bhargavi Sanjana	B Com (Foreign Trade)	87
3	1804016	Keerthana Munnangi	BA (HPG)	87
4	1804018	Maria John	B Com (IB)	87
5	1804020	Josyula N S M Hanuman Krishna Surya Kiran	BBA (Management)	87
6	1804023	Parag Bhuyan	B Sc (Elctrncs & Comm.)	87
7	1804024	Pooja Bharadwaj	B Tech (ECE)	87
8	1804032	Eadara Sai Ram Manoj	B Com (Honours)	87
9	1804037	T Sanjana	B Tech (Eltrncs & Comm.)	87
10	1804038	Volichetty Sanjana	B Tech (Civil Engineering)	87
11	1804048	Sri Harsha Varma	B Com	87
12	1804052	Suraj Ramadugula	B Com (Honours)	87
13	1804061	Chundru Sanjay Chowdary	BBA	87
14	1804062	Issac Varghese Varghese	BA	87
15	1704043	Madhavi Reddy	B Com, L L B	87

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804013	Ganesh Chandu Jarugu	B E (EC)	88
2	1804017	Kuruba Mudindla Vineeth	B Tech (EC)	88
3	1804022	Nikita Mandala	B Com (Computers)	88
4	1804031	Indrala Sai Nikhil	B Com (General)	88

S.No.	Roll No.	Names	Qualification	Page No.
5	1804042	M Sree Shivani Reddy	BBA	88
6	1804058	Viswasree	B Com (General)	88

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804019	Monalisha Pradhan	B Com (General)	88
2	1804045	Shreya G	B Com (Comerce)	88
3	1804046	Simran Malhotra	B Com (Foreign Trade)	88
4	1804060	Sharath Balaji S A	B.com (General)	88

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804012	D Lakshmi Narayana	BBA (Management)	88
2	1804014	P Ganesh Varma	BBA (Management)	88

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S.N	o. Roll No.	Names	Qualification	Page No.
1	1804011	Chaitanya Moturu	BBA (Honours)	88
2	1804025	A Pooja Priyanka	B Tech (CSE)	88

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804027	Pratibha Raj Shekhar	B Com (Honours)	89

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804028	Preetha Rosa Cyriac	BBA (General)	89
2	1804029	Punitha Battu	B Tech (CE)	89

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804034	Sandeep Prasad Kalisetty	B Tech (EEE)	89

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S.No.	Roll No.	Names	Qualification	Page No.
1	1804055	Pulipaka Venkata Sai Saatthvik	B Com (General)	89

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S.No.	Roll No.	Names	Qualification	Page No.
1	1808002	Akash S	BBA (Commerce)	89
2	1808003	Kurra Akhil Goud	B Com (Computers)	89
3	1808004	Ineni Akhila	B Tech (CSE)	89
4	1808010	Joel George Thomas	B Com (Comp. Appl.)	89
5	1808013	R Jahnavi Krishika Rao	B Com (Honours)	89
6	1808014	Jyothirmayee K	BBA (Management)	89
7	1808017	Kiranmayi J S V S	BBA (Finance)	90
8	1808023	P Neeharika	BA (Mass. Comm.)	90
9	1808053	P Manjuraker Reddy	B Tech (CSE)	90

HRM & SYSTEMS

S.No.	Roll No.	Names	Qualification	Page No.
1	1808043	T L Sneha	B Tech (ECE)	90

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S.No.	Roll No.	Names	Qualification	Page No.
1	1808001	Abhishek Pabba	B Tech (Mech.)	90
2	1808005	Aniket Dinesh Bhadauria	B Sc (General)	90
3	1808006	Chirra Anisha Devi	B Pharm (Pharmacy)	90
4	1808007	Anurati Singh	B Pharm (Pharmacy)	90
5	1808008	Aparna Basapuram	B Com (Honours)	90
6	1808009	Mallam Apurva	B Com (General)	90
7	1808011	Gautami Nimkhedkar	B E (Electrns & Tele)	90
8	1808012	Gayathri K	B E (ECE)	90
9	1808015	D Kavya Prapulla	B Tech (CSE)	91
10	1808016	Kiran Kumari	BBA (Finance)	91
11	1808018	Kshitija Dashputre	BE (ECE)	91
12	1808019	Lalitha Sri Meghana P	B A (Sociology)	91
13	1808020	Maadhuri Tiruveedhula	B Com (Computers)	91
14	1808021	Akhila Vuppeay	B Tech (Biotechnology)	91
15	1808022	M Mounika	B Tech (IT)	91
16	1808024	Rondla Neha Reddy	B Com (General)	91
17	1808025	T Nikhila Vaishnavi	B Voc (Retail Mngmnt & IT)	91
18	1808026	Pavan V	BBA (General)	91
19	1808027	A Bhargav Reddy	B Tech (Civil Engg.)	91
20	1808028	R Pradeepa	BBA (General)	91
21	1808029	Aouti Pravalika	B Com (Computers)	91

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22	1808030	Pravallika Dhulipalla	B Tech (CS & Engg.)	91
23	1808031	Priyanka Das	B Com (Accountancy)	91
24	1808032	Y S V S S Priyatham	BMS (Management)	91
25	1808033	E Rakesh	B Tech (CSE)	92
26	1808034	Rohit Bhandari	B Tech (ECE)	92
27	1808035	Billakanti Savitha	B Tech (CSE)	92
28	1808036	Sai Charitha Chalasani	B Tech (ECE)	92
29	1808037	B Sai Prashanth Reddy	B Tech (ECE)	92
30	1808038	Sarvajit Sanjeev	B Com (Management)	92
31	1808039	Md Shahab Alam	B Tech (Mechanical)	92
32	1808040	Shreyaa Bhogireddy	BBA (HR)	92
33	1808041	M Simran	B Com (Honours)	92
34	1808042	Simran Inakoti	B Com (Computers)	92
35	1808044	Kumar Shauryajeet	B Com (Honours)	92
36	1808045	Srinitya Putta	B Sc (Honours)	92
37	1808046	Subhasish Mohapatra	B Sc (Psychology)	92
38	1808047	G V Swati	BBA (HR)	92
39	1808048	Swetha Yendal	B Com (Computers)	92
40	1808049	Tammana Devi Chandrika	B Com (General)	92
41	1808050	Tanya Maria Rozario	B Com (Honours)	93
42	1808051	Kolla Uma Maheshwari	B Tech (ECE)	93
43	1808052	Unnati Singh	BBM (Management)	93
44	1808054	Melisha Verghese	B Tech (IT)	93
45	1808055	Parul Kansal	B Com (General)	93
46	1808056	Yamini Jetty	B Com (Computers)	93
47	1808060	Anshu Priya Prasad	B Tech (IT)	93

MARKETING & OPERATIONS



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Qualification : B Tech (IT) Experience : 24 (Months)

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Experience : 24 Months

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RANKINGS

Chronicle All India Best B-School Survey 2019 Confers Certificate of Excellence to Institute of Public Enterprise, Hyderabad as A+ Category and Ranked 27th in the B-School Survey 2019

Establishment of "Institution Innovation Council" under the aegis of MHRD-Govt. of India

THE WEEK B-SCHOOL RANKING











CAREER 360 RANKING 2018





ALL INDIA BEST B-SCHOOLS OUTLOOK SURVEY 2018









ALL INDIA BY COMPETITION SUCCESS REVIEW 2018





Fresher's function was held on 10th August 2018 (Friday) – Seniors organized the function for juniors with lots of cultural events.



Independence and Republic Day were celebrated with patriotic fervor



Sports Event was conducted from 30th November to 2nd December 2018



A Blood Donation Camp was organized on 4th October, Thursday 2018. 107 students donated blood for the children suffering from Thalassemia and Sickle Cell disease.



To create awareness on the importance of green cover, students have undertaken large scale plantation in IPE Campus at Shameerpet as part of "Haritha Haram Programme" on 3rd August 2018.



Students of different clubs conduct regular intra college competitions like debates on contemporary topics related to business, paper and case study presentations, business quiz and games etc.

Speak out Club- Extempore competitions



Quiz Competitions



Marketing Club Activities



Finance Club Activities

Cultural Activities



Musical Evening 20th November 2019



Vinayaka Chavithi Buthukamma



Garbha Night Dussehra



Christmas Cultural program

Farewell: 16th March 2019-Juniors organised a Farewell function for seniors









PLACEMENT PROGRAMME - CLASS OF 2020

Placement Committee

The Placement Committee of the Institute contacts and assists the companies in the recruitment process. The Committee comprises the Chairman - Placement Committee, Placement Coordinator and all PG Coordinators. The Student Placement Committee assists this Committee. The Placement Coordinator is the convener of the Placement Committee.

The students will be allowed to report to their duties from January 2020 onwards, depending on the need of the recruiter. To confirm participation, the organizations are requested to complete the Placement Response Sheet provided at the end of the brochure and mail it back at the earliest to enable early allotment of dates.

Guidelines for Final Placements

The following guidelines have been framed by the Institute to ensure transparent participation in the placement activities for the Class of 2020. Your cooperation will be highly appreciated.

- Details regarding the organization's placement requirements can be forwarded to the Placement Coordinator. These details are essential for scheduling the placement process.
- · Information about the company in the form of brochures, pamphlets, write-ups, etc., may be sent to the Placement Coordinator along with the job profile.
- · Pre-Placement talks will be held at the Institute during which the companies make presentations about their operations and job profile.

- · The Placement Coordinator will forward the Curriculum Vitae of all the interested students to the organisation.
- The recruitment process will be held in the campus, but if the organization desires that the students should come to their office this requirement will also be met.
- The company must declare the results while on the campus.
- · Once a student receives an offer he/she is not eligible to participate in further selection process of any other company.
- All the offer letters to the students by the organization must be channelled through the Placement Coordinator. Duplicate copies of the appointment letters duly signed and accepted by the students will be returned to the organization.
- Please ensure that all the correspondence regarding placements is channelled through the Placement Coordinator.

For further information please contact

Dr M Meher Karuna

Coordinator – Placements Institute of Public Enterprise, Survey No 1266, Shamirpet (V&M), Hyderabad: 500101.

Phone:+91-040-23490900 Extn: 1202

Fax: +91-040-23490999 Mobile: 9440344468

Email: placements@ipeindia.org

The Placement Team

Prof S Sreenivasa Murthy Dean & Chairman - Placements

Dr M Meher Karuna

Coordinator - Placements Phone: +91-040-23490900 Extn: 1202 Mobile: 9440344468

Dr S Vivek

Assistant Professor & Joint Coordinator – Placements Phone: +91-40-23490974 Mobile: 9177345788

Mr P Mahesh

Assistant Professor & Joint Coordinator – Placements Phone: +91-40-23490973 Mobile: 9704644044

Mr AS Kalyana Kumar Assistant Professor & **Member Placements**

Dr CV Sunil Kumar Assistant Professor &

Member Placements

Dr Samarendra Kumar Mohanty Assistant Professor &

Member Placements

CA Girija Mallikarjunan **Assistant Professor** Member Placements

Ms CR Kavitha Placement Secretary Phone: +91-40-23490972 Mobile: 9391932160

T. Chitti Lakshmi Office Assistant

B. Ramulu Office Sub-ordinate



RESPONSE SHEET

(To be filled in by the Recruiter)

Name of the Organization:				
Address:				
City:		Pin:		
Telephone:	Fax:		Mobile:	
Email:				
PLACEMENT DETAILS				
Position:	No. of Vacancies:			
1				
2				
AREA				
☐ Marketing ☐ Finance	☐ HR ☐ Oŗ	perations Management		
☐ Retail ☐ Ba	nking, Insurance & FS	☐ International Busi	ness	
Date for Pre-Placement Talks	at IPE	(oi	r) Office	
Date for Selections at IPE		(or) Office		
FACILITIES REQUIRED				
Transportation:	LCD	No	o. of Rooms for PPT	
Others, if any				
Signature:				
Name of the Person:		Organization:		
Telephone:	Fах:		Mobile:	
Email:				

From:

SOME OF OUR RECRUITERS







































































































































































































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